

**001 Amery Regional Medical Center**  
 265 Griffin Street East  
 Amery, WI 54001  
 715-268-8000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Polk  
 Analysis Area: West Central (5A)  
 Volume Group: 3

		All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	67.7%	55.4%	1.22	42.7%	1.58	46.2%	1.47	52.0%	1.30
Obstetrics	0.0%	38.4%	N/A	30.0%	0.02	22.2%	N/A	0.0%	N/A
Pediatrics	0.8%	55.4%	0.01	1.0%	0.86	0.7%	1.13	0.0%	N/A
Total Hospital	74.4%	56.3%	1.32	43.6%	1.71	43.7%	1.70	96.4%	0.77
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	5.4	26.5	0.20	11.7	0.46	8.0	0.68	4.2	1.30
Obstetrics	0.5	5.0	0.11	2.1	0.25	1.0	0.56	0.8	0.70
Pediatrics	0.0	1.4	0.01	0.0	0.26	0.0	0.01	0.0	0.38
Total Hospital	12.6	48.3	0.26	18.6	0.68	10.5	1.21	12.5	1.01
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.2	3.9	0.81	3.7	0.85	3.3	0.97	2.8	1.12
Obstetrics	2.1	2.6	0.83	2.4	0.89	2.1	1.01	2.2	0.98
Pediatrics	1.0	3.5	0.29	1.9	0.52	1.9	0.51	2.0	0.50
Total Hospital	4.8	4.3	1.10	3.9	1.22	3.4	1.40	4.9	0.96
<b>Surgical Operations</b>									
Inpatient	192	1,408	0.14	496	0.39	302	0.64	195	0.98
Outpatient	1,332	4,098	0.33	1,861	0.72	1,304	1.02	1,538	0.87
Inpatient as % of All Surgeries	12.6%	25.6%	0.49	21.1%	0.60	18.8%	0.67	11.3%	1.12
<b>Outpatient Visits</b>									
Non-Emergency Visits	113,380	132,001	0.86	70,369	1.61	63,510	1.79	107,225	1.06
Emergency Visits	6,927	17,964	0.39	8,210	0.84	8,037	0.86	7,178	0.97
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	18.9	0.21	11.1	0.36	12.6	0.32	11.9	0.34
Nurses, Licensed	76.0	244.4	0.31	121.7	0.62	78.6	0.97	71.8	1.06
Ancillary Nursing Personnel	19.4	40.0	0.48	18.3	1.06	13.9	1.39	13.4	1.45
All Other Personnel	232.5	484.8	0.48	252.8	0.92	187.4	1.24	212.7	1.09
Total FTEs	331.9	788.1	0.42	404.0	0.82	292.5	1.13	309.9	1.07
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.1	15.1	0.40	19.3	0.31	29.3	0.21	20.7	0.29
Nurses, Licensed	115.2	195.2	0.59	211.1	0.55	183.3	0.63	124.4	0.93
Ancillary Nursing Personnel	29.4	32.0	0.92	31.8	0.93	32.5	0.91	23.3	1.26
All Other Personnel	352.5	387.3	0.91	438.4	0.80	436.8	0.81	368.8	0.96
Total FTEs	503.2	629.5	0.80	700.6	0.72	681.8	0.74	537.1	0.94

**Total Hospital:**

Beds Set Up & Staffed 17  
 Discharges 969  
 Inpatient Days 4,617

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 2  
 Discharges 54  
 Inpatient Days 487

**Newborn Nursery:**

Bassinets 0  
 Total Births 89  
 Newborn Days 171

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	8	624	1,978	67.7%	5.4	3.2
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	1	3	3	0.8%	0.0	1.0
<b>Obstetrics</b>	1	0	91	194	0.0%	0.5	2.1
<b>Psychiatric</b>	1	7	196	2,355	92.2%	6.5	12.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	1	52	87	23.8%	0.2	1.7
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	4	0	4.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	11	1	11.4
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	1	2.6
Registered Nurses	47	59	68.6	Occupational Therapists	2	1	2.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	2	2	2.4	Physical Therapists	8	0	8.0
Ancillary Nursing Personnel	6	21	19.4	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	34	9	38.3	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	5	0	5.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	30	9	32.8
Health Info Mgmt-Administrators/Technicians	17	1	17.6	All Other Personnel	74	43	89.4
Pharmacy Personnel	4	1	4.6				
Clinical Laboratory Personnel	13	2	14.4				
				<b>Total</b>	<b>269</b>	<b>151</b>	<b>331.9</b>

**001 Amery Regional Medical Center**

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2016	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$55,286,713	54.5%	44.8%	1.22	49.2%	1.11	46.2%	1.18	51.4%	1.06
Medical Assistance	\$12,516,741	12.3%	14.4%	0.86	12.0%	1.03	12.7%	0.97	12.9%	0.96
Commercial	\$30,999,623	30.5%	36.6%	0.83	35.1%	0.87	37.2%	0.82	33.3%	0.92
All Other	\$2,720,676	2.7%	4.2%	0.63	3.7%	0.73	3.9%	0.69	2.5%	1.09
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$27,468,292	27.1%	32.9%	0.82	32.5%	0.83	28.8%	0.94	23.6%	1.14
Medical Assistance	\$8,560,942	8.4%	10.7%	0.79	8.6%	0.98	8.6%	0.98	7.5%	1.13
Commercial	\$9,641,970	9.5%	14.8%	0.64	10.0%	0.95	13.1%	0.73	7.0%	1.37
Charity Care	\$654,628	0.6%	1.0%	0.65	0.9%	0.72	1.0%	0.64	0.9%	0.75
Bad Debt	\$3,547,476	3.5%	1.1%	3.31	1.2%	2.81	1.5%	2.36	2.1%	1.64
All Other	\$1,492,792	1.5%	1.9%	0.77	1.6%	0.95	1.9%	0.76	-0.4%	N/A
Total Deductions	\$51,366,100	50.6%	62.4%	0.81	54.7%	0.93	54.9%	0.92	40.6%	1.25
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		7.2%	6.3%	1.14	4.1%	1.76	6.2%	1.16	5.3%	1.35
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	48.3%	N/A	20.5%	N/A	20.4%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$36,969,738	64.1%	44.7%	1.43	53.1%	1.21	50.7%	1.27	66.2%	0.97
Supplies & Services	\$15,309,914	26.6%	47.9%	0.55	40.3%	0.66	40.1%	0.66	24.2%	1.10
Capital Component	\$5,351,829	9.3%	7.4%	1.26	6.6%	1.40	9.2%	1.00	9.5%	0.97
<b>Fiscal Statistics</b>										
Operating Margin (%)		-6.6%	8.9%	N/A	6.5%	N/A	4.7%	N/A	2.5%	N/A
Total Hospital Net Income (%)		-5.9%	10.1%	N/A	11.8%	N/A	5.8%	N/A	3.1%	N/A
Return on Equity (%)		-5.7%	7.6%	N/A	8.3%	N/A	5.1%	N/A	3.1%	N/A
Current Ratio		2.1	5.6	0.37	3.7	0.57	4.9	0.43	3.5	0.60
Days in Net Patient Accounts Receivable		46.6	51.4	0.91	54.8	0.85	51.9	0.90	36.7	1.27
Average Payment Period		60.9	41.5	1.47	56.1	1.09	33.7	1.81	44.2	1.38
Equity Financing (%)		38.1%	73.6%	0.52	76.5%	0.50	70.2%	0.54	41.8%	0.91
Long-Term Debt to Equity Ratio		1.2	0.2	6.99	0.2	7.60	0.4	3.00	1.0	1.10
Times Interest Earned		-2.7	14.1	N/A	26.4	N/A	4.7	N/A	2.9	N/A
Total Asset Turnover		1.0	0.7	1.30	0.7	1.47	0.9	1.11	1.0	0.98
Average Age of Plant (Years)		9.8	9.3	1.05	10.3	0.95	7.5	1.30	9.8	1.00
Increase (Decrease) Total Net Patient Revenue		-8.4%	3.6%	N/A	14.9%	N/A	2.8%	N/A	3.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		80.5%	60.9%	1.32	67.9%	1.19	75.7%	1.06	78.1%	1.03
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$10,566	\$15,675	0.67	\$13,969	0.76	\$12,189	0.87	\$13,553	0.78
Inpatient Net Revenue per Day		\$2,064	\$3,540	0.58	\$3,407	0.61	\$3,423	0.60	\$2,628	0.79
Outpatient Net Revenue per Visit		\$356	\$654	0.54	\$718	0.50	\$558	0.64	\$380	0.94

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$101,523,753	Cash & Cash Equivalents	\$11,590,098	Current Liabilities	\$9,036,575
Less Deductions	\$51,366,100	Net Patient Receivables	\$6,408,062	Long-Term Debt	\$24,710,359
Net Patient Revenue	\$50,157,653	Other Receivables	\$120,904	Other Liabilities	\$914,102
Plus Other Revenue	\$3,902,597			Subtotal	\$34,661,036
Total Revenue	\$54,060,250	Land, Buildings & Equipment (Net)	\$25,388,189		
Less Expenses	\$57,631,481	Other Assets	\$12,524,543	Unrestricted Fund Balance	\$21,370,760
Non-Operating Gains/Losses	\$381,723			Restricted Fund Balance	\$0
Net Income	-\$3,189,508	Total Assets	\$56,031,796	Total Liabilities & Fund Balance	\$56,031,796