

002 Aspirus Langlade Hospital
 112 East Fifth Avenue
 Antigo, WI 54409
 715-623-2331

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Langlade
 Analysis Area: North Central (6)
 Volume Group: 5

		All GMS Hospitals		Analysis Area 6		Volume Group 5		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	48.3%	55.4%	0.87	63.3%	0.76	42.3%	1.14	50.2%	0.96
Obstetrics	56.8%	38.4%	1.48	48.9%	0.03	26.5%	2.15	49.5%	1.15
Pediatrics	0.0%	55.4%	N/A	72.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	49.2%	56.3%	0.87	68.1%	0.72	42.3%	1.16	49.2%	1.00
Average Census (Patients)									
Adult Medical-Surgical	8.7	26.5	0.33	20.3	0.43	16.0	0.54	8.0	1.08
Obstetrics	1.7	5.0	0.34	3.7	0.46	2.3	0.75	1.5	1.15
Pediatrics	0.0	1.4	N/A	0.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	11.3	48.3	0.23	39.0	0.29	27.2	0.42	10.3	1.10
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.9	0.85	3.7	0.90	3.3	1.00	3.3	1.02
Obstetrics	2.2	2.6	0.84	2.6	0.84	2.2	0.96	2.2	0.98
Pediatrics	0.0	3.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.3	0.73	4.1	0.76	3.6	0.88	3.1	1.00
Surgical Operations									
Inpatient	259	1,408	0.18	1,200	0.22	726	0.36	234	1.11
Outpatient	1,074	4,098	0.26	1,676	0.64	2,865	0.37	1,166	0.92
Inpatient as % of All Surgeries	19.4%	25.6%	0.76	41.7%	0.47	20.2%	0.96	16.7%	1.16
Outpatient Visits									
Non-Emergency Visits	110,163	132,001	0.83	75,867	1.45	120,134	0.92	105,049	1.05
Emergency Visits	10,631	17,964	0.59	13,255	0.80	14,406	0.74	11,609	0.92
Full-Time Equivalents (FTEs)									
Administrators	1.0	18.9	0.05	10.2	0.10	14.0	0.07	1.0	1.00
Nurses, Licensed	115.4	244.4	0.47	142.4	0.81	144.3	0.80	100.4	1.15
Ancillary Nursing Personnel	12.0	40.0	0.30	22.2	0.54	19.5	0.62	10.0	1.20
All Other Personnel	301.6	484.8	0.62	273.7	1.10	331.1	0.91	297.5	1.01
Total FTEs	430.0	788.1	0.55	448.5	0.96	508.9	0.84	408.9	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.0	15.1	0.06	10.6	0.09	14.4	0.07	0.9	1.01
Nurses, Licensed	109.6	195.2	0.56	147.6	0.74	148.1	0.74	94.2	1.16
Ancillary Nursing Personnel	11.4	32.0	0.36	23.0	0.50	20.1	0.57	9.4	1.22
All Other Personnel	286.6	387.3	0.74	283.6	1.01	340.0	0.84	279.1	1.03
Total FTEs	408.6	629.5	0.65	464.8	0.88	522.5	0.78	383.6	1.07

Total Hospital:

Beds Set Up & Staffed 23
 Discharges 1,316
 Inpatient Days 4,133

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 3
 Discharges 3
 Inpatient Days 22

Newborn Nursery:

Bassinets 3
 Total Births 283
 Newborn Days 553

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	18	955	3,174	48.3%	8.7	3.3
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	3	288	622	56.8%	1.7	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	73	337	46.2%	0.9	4.6
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	3	3	5.1
Physicians & Dentists	4	0	4.0	Radiological Services Personnel	11	9	18.1
Medical & Dental Residents	0	0	0.0	Sonographers	2	3	4.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	3	6.1
Registered Nurses	49	73	107.1	Occupational Therapists	2	3	3.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	3	1	3.7	Physical Therapists	6	0	6.0
Ancillary Nursing Personnel	4	11	12.0	Physical Therapy Assistants/Aides	3	1	3.8
Medical Assistants	6	26	27.5	Recreational Therapists	0	1	0.7
Physician Assistants	1	1	1.3	Dietitians & Nutritionists	2	1	2.9
Nurse Practitioners	4	2	4.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	16	6	19.6
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	115	94	173.9
Pharmacy Personnel	3	6	7.3				
Clinical Laboratory Personnel	11	6	15.4				
				Total	253	251	430.0

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
FY 2017										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$89,124,619	50.1%	44.8%	1.12	51.2%	0.98	47.9%	1.05	48.9%	1.02
Medical Assistance	\$28,491,446	16.0%	14.4%	1.11	14.0%	1.14	12.0%	1.34	17.7%	0.90
Commercial	\$52,714,471	29.6%	36.6%	0.81	30.8%	0.96	36.4%	0.81	29.9%	0.99
All Other	\$7,589,188	4.3%	4.2%	1.01	4.0%	1.07	3.7%	1.15	3.4%	1.25
Deductions as % of Total Gross Patient Revenue										
Medicare	\$46,953,559	26.4%	32.9%	0.80	34.8%	0.76	33.3%	0.79	25.5%	1.03
Medical Assistance	\$19,778,650	11.1%	10.7%	1.03	10.5%	1.06	8.7%	1.27	11.8%	0.94
Commercial	\$11,741,560	6.6%	14.8%	0.45	7.6%	0.87	14.8%	0.45	6.1%	1.08
Charity Care	\$3,969,292	2.2%	1.0%	2.26	1.2%	1.86	0.9%	2.56	5.0%	0.44
Bad Debt	\$1,177,525	0.7%	1.1%	0.63	0.9%	0.72	1.0%	0.67	-2.1%	N/A
All Other	\$2,304,033	1.3%	1.9%	0.68	1.6%	0.83	1.9%	0.67	0.8%	1.56
Total Deductions	\$85,924,619	48.3%	62.4%	0.77	56.5%	0.85	60.6%	0.80	47.2%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		10.1%	6.3%	1.60	12.4%	0.82	4.1%	2.48	3.6%	2.80
Net Gains/Losses as % of Net Income		26.9%	12.7%	2.13	12.7%	2.13	11.9%	2.26	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$42,427,946	47.5%	44.7%	1.06	43.5%	1.09	46.3%	1.02	50.5%	0.94
Supplies & Services	\$40,831,718	45.7%	47.9%	0.95	50.5%	0.91	46.1%	0.99	42.2%	1.08
Capital Component	\$6,059,755	6.8%	7.4%	0.92	6.0%	1.13	7.6%	0.90	7.3%	0.93
Fiscal Statistics										
Operating Margin (%)		12.8%	8.9%	1.43	16.0%	0.80	8.9%	1.43	11.6%	1.10
Total Hospital Net Income (%)		16.7%	10.1%	1.65	17.9%	0.93	10.0%	1.66	10.1%	1.65
Return on Equity (%)		9.9%	7.6%	1.30	22.9%	0.43	6.7%	1.48	5.8%	1.69
Current Ratio		8.1	5.6	1.44	2.8	2.89	6.0	1.36	5.6	1.45
Days in Net Patient Accounts Receivable		53.8	51.4	1.05	44.6	1.21	54.8	0.98	51.2	1.05
Average Payment Period		34.3	41.5	0.83	37.4	0.92	42.8	0.80	47.5	0.72
Equity Financing (%)		81.5%	73.6%	1.11	54.2%	1.50	78.1%	1.04	77.9%	1.05
Long-Term Debt to Equity Ratio		0.2	0.2	1.00	0.5	0.35	0.1	1.11	0.2	0.86
Times Interest Earned		20.9	14.1	1.48	25.4	0.82	18.4	1.13	10.1	2.06
Total Asset Turnover		0.6	0.7	0.76	1.2	0.45	0.7	0.86	0.6	0.97
Average Age of Plant (Years)		8.7	9.3	0.93	8.3	1.05	9.0	0.97	7.7	1.13
Increase (Decrease) Total Net Patient Revenue		5.6%	3.6%	1.55	2.3%	2.45	2.6%	2.17	-2.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		85.8%	60.9%	1.41	59.5%	1.44	71.9%	1.19	87.2%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$13,498	\$15,675	0.86	\$13,883	0.97	\$11,179	1.21	\$8,725	1.55
Inpatient Net Revenue per Day		\$3,253	\$3,540	0.92	\$3,352	0.97	\$3,101	1.05	\$2,114	1.54
Outpatient Net Revenue per Visit		\$624	\$654	0.95	\$806	0.77	\$561	1.11	\$682	0.92

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$177,919,724	Cash & Cash Equivalents	\$46,750,282	Current Liabilities	\$7,925,971
Less Deductions	\$85,924,619	Net Patient Receivables	\$13,567,894	Long-Term Debt	\$24,409,224
Net Patient Revenue	\$91,995,105	Other Receivables	\$1,506,329	Other Liabilities	\$1,117,096
Plus Other Revenue	\$10,384,653			Subtotal	\$33,452,291
Total Revenue	\$102,379,758	Land, Buildings & Equipment (Net)	\$56,419,977		
Less Expenses	\$89,319,419	Other Assets	\$62,135,601	Unrestricted Fund Balance	\$146,927,792
Non-Operating Gains/Losses	\$4,813,633			Restricted Fund Balance	\$548,250
Net Income	\$17,873,972	Total Assets	\$180,380,083	Total Liabilities & Fund Balance	\$180,380,083