

004 Ascension NE Wisconsin - St. Elizabeth Campus
 1506 South Oneida Street
 Appleton, WI 54915
 920-738-2000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Outagamie
 Analysis Area: Lake Winnebago (3)
 Volume Group: 6

		All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	51.3%	55.4%	0.93	45.8%	1.12	58.7%	0.87	46.5%	1.11
Obstetrics	36.9%	38.4%	0.96	28.4%	0.29	36.5%	1.01	37.0%	1.00
Pediatrics	0.0%	55.4%	N/A	109.7%	N/A	90.2%	N/A	0.0%	N/A
Total Hospital	53.3%	56.3%	0.95	46.5%	1.15	58.0%	0.92	50.7%	1.05
Average Census (Patients)									
Adult Medical-Surgical	40.0	26.5	1.51	20.5	1.95	38.4	1.04	36.2	1.11
Obstetrics	8.1	5.0	1.62	4.0	2.04	7.1	1.14	8.1	1.00
Pediatrics	0.0	1.4	N/A	0.2	N/A	5.4	N/A	0.0	N/A
Total Hospital	101.3	48.3	2.10	35.0	2.89	79.6	1.27	96.4	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	4.6	3.9	1.17	3.5	1.28	3.8	1.20	3.7	1.25
Obstetrics	2.5	2.6	0.96	2.3	1.05	2.5	0.98	2.5	0.98
Pediatrics	0.0	3.5	N/A	2.9	N/A	3.6	N/A	0.0	N/A
Total Hospital	4.4	4.3	1.01	3.8	1.16	4.4	1.00	4.2	1.04
Surgical Operations									
Inpatient	2,408	1,408	1.71	1,285	1.87	1,955	1.23	2,300	1.05
Outpatient	11,488	4,098	2.80	5,974	1.92	5,493	2.09	11,999	0.96
Inpatient as % of All Surgeries	17.3%	25.6%	0.68	17.7%	0.98	26.2%	0.66	16.1%	1.08
Outpatient Visits									
Non-Emergency Visits	206,243	132,001	1.56	121,848	1.69	208,790	0.99	187,010	1.10
Emergency Visits	33,905	17,964	1.89	15,548	2.18	31,589	1.07	32,594	1.04
Full-Time Equivalents (FTEs)									
Administrators	15.8	18.9	0.83	26.3	0.60	28.7	0.55	15.8	1.00
Nurses, Licensed	334.2	244.4	1.37	187.4	1.78	343.5	0.97	337.7	0.99
Ancillary Nursing Personnel	69.5	40.0	1.74	30.9	2.25	56.6	1.23	70.4	0.99
All Other Personnel	426.8	484.8	0.88	331.4	1.29	642.7	0.66	429.2	0.99
Total FTEs	846.3	788.1	1.07	576.0	1.47	1,071.5	0.79	853.1	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.8	15.1	0.45	24.4	0.28	14.6	0.46	7.1	0.95
Nurses, Licensed	143.4	195.2	0.73	174.3	0.82	174.3	0.82	151.7	0.95
Ancillary Nursing Personnel	29.8	32.0	0.93	28.7	1.04	28.7	1.04	31.6	0.94
All Other Personnel	183.1	387.3	0.47	308.2	0.59	326.0	0.56	192.7	0.95
Total FTEs	363.2	629.5	0.58	535.6	0.68	543.5	0.67	383.1	0.95

Total Hospital:

Beds Set Up & Staffed 190
 Discharges 8,469
 Inpatient Days 36,958

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 25
 Total Births 1,216
 Newborn Days 2,353

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	78	3,211	14,617	51.3%	40.0	4.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	22	1,205	2,962	36.9%	8.1	2.5
Psychiatric	1	45	2,111	9,038	55.0%	24.8	4.3
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	30	1,376	7,855	71.7%	21.5	5.7
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	15	139	2,486	45.4%	6.8	17.9
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	15	1	15.8	Surgical Personnel	24	12	29.1
Physicians & Dentists	2	1	2.5	Radiological Services Personnel	31	34	51.6
Medical & Dental Residents	0	0	0.0	Sonographers	3	3	4.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	5	10.5
Registered Nurses	200	210	318.9	Occupational Therapists	8	27	17.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	6	2.0
Licensed Practical Nurses	2	1	2.5	Physical Therapists	21	14	28.0
Ancillary Nursing Personnel	37	80	69.5	Physical Therapy Assistants/Aides	4	2	4.0
Medical Assistants	3	0	3.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	2	1.5
Nurse Practitioners	0	0	0.0	Psychologists	0	1	0.9
Certified Registered Nurse Anesthetists	1	1	1.9	Social Workers	0	0	0.0
Clinical Nurse Specialists	6	6	11.0	All Other Health Professionals	29	27	42.1
Health Info Mgmt-Administrators/Technicians	1	1	1.8	All Other Personnel	127	49	147.5
Pharmacy Personnel	27	7	27.5				
Clinical Laboratory Personnel	47	15	52.8				
				Total	601	505	846.3

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Appleton, WI 54915			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$232,059,651	48.2%	44.8%	1.08	46.1%	1.05	40.7%	1.18	47.6%	1.01	
Medical Assistance	\$64,033,773	13.3%	14.4%	0.92	10.9%	1.22	19.9%	0.67	13.7%	0.97	
Commercial	\$174,113,793	36.1%	36.6%	0.99	40.7%	0.89	35.3%	1.02	36.0%	1.00	
All Other	\$11,456,370	2.4%	4.2%	0.56	2.3%	1.02	4.1%	0.58	2.7%	0.89	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$154,365,138	32.0%	32.9%	0.97	31.7%	1.01	30.5%	1.05	31.4%	1.02	
Medical Assistance	\$41,457,890	8.6%	10.7%	0.80	7.8%	1.10	14.4%	0.60	8.9%	0.97	
Commercial	\$59,959,564	12.4%	14.8%	0.84	14.4%	0.86	13.0%	0.96	10.5%	1.18	
Charity Care	\$4,969,758	1.0%	1.0%	1.04	0.6%	1.68	1.0%	1.00	0.1%	7.06	
Bad Debt	\$6,045,286	1.3%	1.1%	1.19	1.5%	0.84	1.0%	1.22	1.2%	1.07	
All Other	\$12,841,440	2.7%	1.9%	1.39	1.5%	1.74	2.2%	1.19	2.8%	0.96	
Total Deductions	\$279,639,076	58.1%	62.4%	0.93	57.6%	1.01	62.2%	0.93	54.9%	1.06	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.2%	6.3%	0.34	1.9%	1.16	9.8%	0.22	3.3%	0.66	
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	10.2%	N/A	4.7%	N/A	0.6%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$64,712,180	37.8%	44.7%	0.85	44.4%	0.85	42.9%	0.88	48.5%	0.78	
Supplies & Services	\$89,526,197	52.3%	47.9%	1.09	43.1%	1.21	48.6%	1.08	41.2%	1.27	
Capital Component	\$16,855,464	9.9%	7.4%	1.34	12.5%	0.79	8.5%	1.16	10.4%	0.95	
Fiscal Statistics											
Operating Margin (%)		17.1%	8.9%	1.92	10.0%	1.72	13.6%	1.26	15.6%	1.10	
Total Hospital Net Income (%)		16.9%	10.1%	1.68	11.0%	1.55	14.1%	1.20	15.6%	1.08	
Return on Equity (%)		16.3%	7.6%	2.14	10.2%	1.59	10.4%	1.57	13.9%	1.17	
Current Ratio		2.4	5.6	0.43	5.8	0.42	6.4	0.38	1.8	1.35	
Days in Net Patient Accounts Receivable		56.1	51.4	1.09	55.7	1.01	47.5	1.18	55.0	1.02	
Average Payment Period		40.1	41.5	0.97	25.7	1.56	36.9	1.09	61.2	0.65	
Equity Financing (%)		55.5%	73.6%	0.75	72.7%	0.76	68.5%	0.81	60.3%	0.92	
Long-Term Debt to Equity Ratio		0.5	0.2	3.14	0.2	2.39	0.2	3.36	0.5	1.14	
Times Interest Earned		16.8	14.1	1.19	11.0	1.52	17.7	0.95	28.3	0.59	
Total Asset Turnover		1.0	0.7	1.30	0.9	1.05	0.7	1.32	0.9	1.08	
Average Age of Plant (Years)		3.4	9.3	0.37	5.9	0.58	7.9	0.44	1.9	1.76	
Increase (Decrease) Total Net Patient Revenue		3.1%	3.6%	0.85	1.9%	1.67	2.0%	1.54	0.3%	9.47	
Outpatient Gross Revenue (% of Total GPR)		58.6%	60.9%	0.96	67.5%	0.87	59.1%	0.99	56.6%	1.04	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$11,151		\$15,675	0.71	\$12,173	0.92	\$14,805	0.75	\$11,460	0.97	
Inpatient Net Revenue per Day	\$2,684		\$3,540	0.76	\$3,180	0.84	\$3,359	0.80	\$2,727	0.98	
Outpatient Net Revenue per Visit	\$473		\$654	0.72	\$551	0.86	\$542	0.87	\$476	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$481,663,587	Cash & Cash Equivalents	\$459,908	Current Liabilities	\$17,389,935
Less Deductions	\$279,639,076	Net Patient Receivables	\$31,032,880	Long-Term Debt	\$61,735,553
Net Patient Revenue	\$202,024,511	Other Receivables	\$14,730	Other Liabilities	\$16,281,487
Plus Other Revenue	\$4,475,569			Subtotal	\$95,406,975
Total Revenue	\$206,500,080	Land, Buildings & Equipment (Net)	\$168,462,067	Unrestricted Fund Balance	\$118,763,047
Less Expenses	\$171,093,841	Other Assets	\$14,200,437	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$506,013			Total Liabilities & Fund Balance	\$214,170,022
Net Income	\$34,900,226	Total Assets	\$214,170,022		