

009 Mayo Clinic Health System - Northland in Barron
 1222 E Woodland Avenue
 Barron, WI 54812
 715-537-3186

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Barron
 Analysis Area: West Central (5A)
 Volume Group: 3

		All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	31.6%	55.4%	0.57	42.7%	0.74	46.2%	0.68	29.0%	1.09
Obstetrics	30.0%	38.4%	0.78	30.0%	0.02	22.2%	1.35	38.1%	0.79
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	31.5%	56.3%	0.56	43.6%	0.72	43.7%	0.72	29.8%	1.06
Average Census (Patients)									
Adult Medical-Surgical	5.7	26.5	0.21	11.7	0.49	8.0	0.71	6.1	0.94
Obstetrics	0.6	5.0	0.12	2.1	0.29	1.0	0.63	0.8	0.79
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	6.3	48.3	0.13	18.6	0.34	10.5	0.60	6.8	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	3.9	0.93	3.7	0.97	3.3	1.11	3.6	1.01
Obstetrics	2.0	2.6	0.76	2.4	0.82	2.1	0.93	2.0	0.97
Pediatrics	0.0	3.5	N/A	1.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.3	4.3	0.77	3.9	0.86	3.4	0.98	3.3	1.01
Surgical Operations									
Inpatient	59	1,408	0.04	496	0.12	302	0.20	102	0.58
Outpatient	429	4,098	0.10	1,861	0.23	1,304	0.33	457	0.94
Inpatient as % of All Surgeries	12.1%	25.6%	0.47	21.1%	0.57	18.8%	0.64	18.2%	0.66
Outpatient Visits									
Non-Emergency Visits	56,561	132,001	0.43	70,369	0.80	63,510	0.89	55,028	1.03
Emergency Visits	7,821	17,964	0.44	8,210	0.95	8,037	0.97	8,473	0.92
Full-Time Equivalents (FTEs)									
Administrators	2.5	18.9	0.13	11.1	0.22	12.6	0.20	4.0	0.63
Nurses, Licensed	98.4	244.4	0.40	121.7	0.81	78.6	1.25	94.6	1.04
Ancillary Nursing Personnel	8.4	40.0	0.21	18.3	0.46	13.9	0.60	8.9	0.94
All Other Personnel	193.4	484.8	0.40	252.8	0.77	187.4	1.03	210.7	0.92
Total FTEs	302.7	788.1	0.38	404.0	0.75	292.5	1.03	318.2	0.95
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.5	15.1	0.36	19.3	0.28	29.3	0.19	9.8	0.56
Nurses, Licensed	215.7	195.2	1.11	211.1	1.02	183.3	1.18	230.9	0.93
Ancillary Nursing Personnel	18.3	32.0	0.57	31.8	0.58	32.5	0.56	21.8	0.84
All Other Personnel	423.9	387.3	1.09	438.4	0.97	436.8	0.97	514.6	0.82
Total FTEs	663.4	629.5	1.05	700.6	0.95	681.8	0.97	777.1	0.85

Total Hospital:

Beds Set Up & Staffed 20
 Discharges 687
 Inpatient Days 2,297

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 5
 Discharges 201
 Inpatient Days 1,812

Newborn Nursery:

Bassinets 2
 Total Births 108
 Newborn Days 182

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	18	575	2,078	31.6%	5.7	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	2	112	219	30.0%	0.6	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	1	2.5	Surgical Personnel	1	5	5.0
Physicians & Dentists	15	40	21.6	Radiological Services Personnel	7	13	13.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	2	4.9
Registered Nurses	43	65	82.8	Occupational Therapists	1	2	2.5
Certified Nurse Midwives	2	0	2.0	Occupational Therapy Assistants/Aides	0	1	0.7
Licensed Practical Nurses	4	3	5.2	Physical Therapists	8	2	9.6
Ancillary Nursing Personnel	3	9	8.4	Physical Therapy Assistants/Aides	3	4	3.9
Medical Assistants	13	20	25.1	Recreational Therapists	0	0	0.0
Physician Assistants	16	9	19.5	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	3	5	4.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	2	4.1	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	6	9	8.9
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	39	36	58.3
Pharmacy Personnel	3	5	4.4				
Clinical Laboratory Personnel	12	5	16.0				
				Total	188	238	302.7

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$60,230,595	51.4%	44.8%	1.15	49.2%	1.05	46.2%	1.11	51.6%	1.00
Medical Assistance	\$14,920,809	12.7%	14.4%	0.89	12.0%	1.06	12.7%	1.00	12.7%	1.00
Commercial	\$37,499,371	32.0%	36.6%	0.87	35.1%	0.91	37.2%	0.86	31.6%	1.01
All Other	\$4,422,681	3.8%	4.2%	0.90	3.7%	1.03	3.9%	0.98	4.0%	0.94
Deductions as % of Total Gross Patient Revenue										
Medicare	\$31,410,967	26.8%	32.9%	0.81	32.5%	0.83	28.8%	0.93	25.8%	1.04
Medical Assistance	\$11,690,679	10.0%	10.7%	0.93	8.6%	1.16	8.6%	1.16	9.9%	1.01
Commercial	\$9,162,339	7.8%	14.8%	0.53	10.0%	0.79	13.1%	0.60	7.2%	1.09
Charity Care	\$1,338,562	1.1%	1.0%	1.16	0.9%	1.28	1.0%	1.14	1.6%	0.72
Bad Debt	\$2,400,948	2.1%	1.1%	1.94	1.2%	1.65	1.5%	1.38	2.4%	0.85
All Other	\$1,366,003	1.2%	1.9%	0.61	1.6%	0.75	1.9%	0.60	0.9%	1.27
Total Deductions	\$57,369,498	49.0%	62.4%	0.78	54.7%	0.90	54.9%	0.89	47.9%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.8%	6.3%	0.28	4.1%	0.43	6.2%	0.28	0.8%	2.18
Net Gains/Losses as % of Net Income		715.0%	12.7%	56.42	48.3%	14.80	20.5%	34.83	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$35,188,431	56.5%	44.7%	1.26	53.1%	1.06	50.7%	1.11	56.3%	1.00
Supplies & Services	\$22,679,248	36.4%	47.9%	0.76	40.3%	0.90	40.1%	0.91	36.1%	1.01
Capital Component	\$4,449,490	7.1%	7.4%	0.97	6.6%	1.08	9.2%	0.77	7.7%	0.93
Fiscal Statistics										
Operating Margin (%)		-2.5%	8.9%	N/A	6.5%	N/A	4.7%	N/A	-3.3%	0.76
Total Hospital Net Income (%)		0.4%	10.1%	0.04	11.8%	0.03	5.8%	0.07	-2.0%	N/A
Return on Equity (%)		0.5%	7.6%	0.06	8.3%	0.06	5.1%	0.10	-2.3%	N/A
Current Ratio		6.2	5.6	1.10	3.7	1.71	4.9	1.27	6.3	0.98
Days in Net Patient Accounts Receivable		74.3	51.4	1.45	54.8	1.36	51.9	1.43	42.7	1.74
Average Payment Period		15.2	41.5	0.37	56.1	0.27	33.7	0.45	13.5	1.12
Equity Financing (%)		81.3%	73.6%	1.10	76.5%	1.06	70.2%	1.16	82.6%	0.98
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.2	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		25.1	14.1	1.78	26.4	0.95	4.7	5.32	-415.2	N/A
Total Asset Turnover		1.2	0.7	1.59	0.7	1.79	0.9	1.36	1.2	1.02
Average Age of Plant (Years)		6.7	9.3	0.72	10.3	0.65	7.5	0.90	6.4	1.06
Increase (Decrease) Total Net Patient Revenue		0.3%	3.6%	0.10	14.9%	0.02	2.8%	0.12	-2.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		86.2%	60.9%	1.42	67.9%	1.27	75.7%	1.14	83.3%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,626		\$15,675	0.81	\$13,969	0.90	\$12,189	1.04	\$13,750	0.92
Inpatient Net Revenue per Day	\$2,545		\$3,540	0.72	\$3,407	0.75	\$3,423	0.74	\$2,743	0.93
Outpatient Net Revenue per Visit	\$785		\$654	1.20	\$718	1.09	\$558	1.41	\$736	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$117,073,456	Cash & Cash Equivalents	\$4,900	Current Liabilities	\$2,451,289
Less Deductions	\$57,369,498	Net Patient Receivables	\$12,154,103	Long-Term Debt	\$0
Net Patient Revenue	\$59,703,958	Other Receivables	\$13,715	Other Liabilities	\$7,192,671
Plus Other Revenue	\$1,078,043			Subtotal	\$9,643,960
Total Revenue	\$60,782,001	Land, Buildings & Equipment (Net)	\$20,724,361	Unrestricted Fund Balance	\$41,798,886
Less Expenses	\$62,317,169	Other Assets	\$18,545,767	Restricted Fund Balance	\$72,191
Non-Operating Gains/Losses	\$1,784,795			Total Liabilities & Fund Balance	\$51,442,846
Net Income	\$249,627	Total Assets	\$51,442,846		