

011 Beloit Health System
1969 West Hart Road
Beloit, WI 53511
608-324-5011

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Rock
Analysis Area: Southern (1)
Volume Group: 6

		All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	48.3%	55.4%	0.87	57.1%	0.85	58.7%	0.82	53.1%	0.91
Obstetrics	16.8%	38.4%	0.44	41.6%	0.08	36.5%	0.46	19.3%	0.87
Pediatrics	4.6%	55.4%	0.08	55.3%	0.08	90.2%	0.05	7.7%	0.60
Total Hospital	38.1%	56.3%	0.68	58.9%	0.65	58.0%	0.66	45.4%	0.84
Average Census (Patients)									
Adult Medical-Surgical	13.5	26.5	0.51	24.0	0.56	38.4	0.35	14.9	0.91
Obstetrics	3.2	5.0	0.63	4.7	0.68	7.1	0.45	3.7	0.87
Pediatrics	0.3	1.4	0.19	2.4	0.11	5.4	0.19	0.5	0.60
Total Hospital	39.3	48.3	0.81	50.8	0.77	79.6	0.49	46.7	0.84
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.9	0.96	3.9	0.97	3.8	0.98	4.3	0.86
Obstetrics	2.2	2.6	0.84	2.7	0.81	2.5	0.86	2.3	0.95
Pediatrics	1.8	3.5	0.50	3.5	0.50	3.6	0.48	2.5	0.70
Total Hospital	3.5	4.3	0.82	4.3	0.82	4.4	0.81	4.1	0.86
Surgical Operations									
Inpatient	1,091	1,408	0.77	2,094	0.52	1,955	0.56	1,072	1.02
Outpatient	3,782	4,098	0.92	7,088	0.53	5,493	0.69	3,177	1.19
Inpatient as % of All Surgeries	22.4%	25.6%	0.88	22.8%	0.98	26.2%	0.85	25.2%	0.89
Outpatient Visits									
Non-Emergency Visits	312,796	132,001	2.37	161,897	1.93	208,790	1.50	318,981	0.98
Emergency Visits	35,184	17,964	1.96	17,257	2.04	31,589	1.11	35,912	0.98
Full-Time Equivalents (FTEs)									
Administrators	6.0	18.9	0.32	25.5	0.24	28.7	0.21	10.5	0.57
Nurses, Licensed	222.6	244.4	0.91	290.0	0.77	343.5	0.65	312.1	0.71
Ancillary Nursing Personnel	64.6	40.0	1.61	47.6	1.35	56.6	1.14	36.6	1.76
All Other Personnel	910.2	484.8	1.88	681.8	1.33	642.7	1.42	888.9	1.02
Total FTEs	1,203.3	788.1	1.53	1,045.0	1.15	1,071.5	1.12	1,248.1	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.7	15.1	0.24	20.7	0.18	14.6	0.25	5.6	0.66
Nurses, Licensed	136.8	195.2	0.70	235.4	0.58	174.3	0.79	166.2	0.82
Ancillary Nursing Personnel	39.7	32.0	1.24	38.7	1.03	28.7	1.38	19.5	2.04
All Other Personnel	559.5	387.3	1.44	553.4	1.01	326.0	1.72	473.5	1.18
Total FTEs	739.7	629.5	1.18	848.1	0.87	543.5	1.36	664.8	1.11

Total Hospital:

Beds Set Up & Staffed 103
Discharges 4,045
Inpatient Days 14,339

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 3
Total Births 459
Newborn Days 1,010

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	28	1,318	4,936	48.3%	13.5	3.7
Orthopedic	1	9	253	516	15.7%	1.4	2.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	8	424	2,025	0.0%	5.5	4.8
Pediatric, acute	1	6	57	100	4.6%	0.3	1.8
Obstetrics	1	19	538	1,162	16.8%	3.2	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	4	38	176	12.1%	0.5	4.6
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	202	823	28.2%	2.3	4.1
Step-Down (Special Care)	1	21	1,215	4,601	60.0%	12.6	3.8
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	8	5	9.6
Physicians & Dentists	70	6	71.3	Radiological Services Personnel	13	28	28.3
Medical & Dental Residents	0	0	0.0	Sonographers	7	9	10.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	11	8.7
Registered Nurses	142	85	178.1	Occupational Therapists	1	6	2.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	1	6	33.5	Physical Therapists	10	3	10.8
Ancillary Nursing Personnel	16	126	64.6	Physical Therapy Assistants/Aides	4	3	6.1
Medical Assistants	70	65	108.4	Recreational Therapists	0	0	0.0
Physician Assistants	12	1	12.6	Dietitians & Nutritionists	2	4	3.0
Nurse Practitioners	11	0	11.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	12	7	16.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	441	215	514.7
Health Info Mgmt-Administrators/Technicians	34	5	35.4	All Other Personnel	0	0	0.0
Pharmacy Personnel	14	9	16.7				
Clinical Laboratory Personnel	41	29	54.9				
				Total	920	624	1,203.3

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Beloit, WI 53511			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$375,373,119	47.3%	44.8%	1.06	41.1%	1.15	40.7%	1.16	47.0%	1.01	
Medical Assistance	\$129,467,811	16.3%	14.4%	1.14	11.8%	1.39	19.9%	0.82	16.6%	0.98	
Commercial	\$266,442,560	33.6%	36.6%	0.92	39.9%	0.84	35.3%	0.95	33.9%	0.99	
All Other	\$21,748,295	2.7%	4.2%	0.65	7.2%	0.38	4.1%	0.67	2.5%	1.08	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$305,538,204	38.5%	32.9%	1.17	30.1%	1.28	30.5%	1.26	38.1%	1.01	
Medical Assistance	\$106,698,090	13.5%	10.7%	1.25	8.7%	1.54	14.4%	0.93	13.5%	0.99	
Commercial	\$138,351,369	17.4%	14.8%	1.18	18.1%	0.96	13.0%	1.34	16.4%	1.06	
Charity Care	\$892,174	0.1%	1.0%	0.11	0.9%	0.13	1.0%	0.11	0.2%	0.57	
Bad Debt	\$9,856,332	1.2%	1.1%	1.18	1.1%	1.12	1.0%	1.21	1.7%	0.72	
All Other	\$0	0.0%	1.9%	N/A	3.4%	N/A	2.2%	N/A	0.0%	N/A	
Total Deductions	\$561,336,169	70.8%	62.4%	1.13	62.3%	1.14	62.2%	1.14	70.0%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		3.3%	6.3%	0.51	7.1%	0.46	9.8%	0.33	3.7%	0.89	
Net Gains/Losses as % of Net Income		70.3%	12.7%	5.55	48.2%	1.46	4.7%	15.06	28.9%	2.43	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$137,582,385	58.2%	44.7%	1.30	48.0%	1.21	42.9%	1.36	59.7%	0.97	
Supplies & Services	\$81,687,488	34.6%	47.9%	0.72	44.6%	0.78	48.6%	0.71	33.4%	1.04	
Capital Component	\$17,067,061	7.2%	7.4%	0.98	7.5%	0.97	8.5%	0.85	6.9%	1.04	
Fiscal Statistics											
Operating Margin (%)		1.3%	8.9%	0.15	3.0%	0.44	13.6%	0.10	3.2%	0.42	
Total Hospital Net Income (%)		4.3%	10.1%	0.43	5.7%	0.76	14.1%	0.30	4.4%	0.98	
Return on Equity (%)		3.8%	7.6%	0.50	4.4%	0.86	10.4%	0.36	3.8%	0.98	
Current Ratio		2.2	5.6	0.38	2.1	1.04	6.4	0.33	2.0	1.06	
Days in Net Patient Accounts Receivable		60.9	51.4	1.18	49.0	1.24	47.5	1.28	58.1	1.05	
Average Payment Period		50.7	41.5	1.22	54.8	0.92	36.9	1.37	56.0	0.91	
Equity Financing (%)		49.2%	73.6%	0.67	60.8%	0.81	68.5%	0.72	45.9%	1.07	
Long-Term Debt to Equity Ratio		0.6	0.2	3.57	0.3	1.93	0.2	3.82	0.7	0.87	
Times Interest Earned		3.8	14.1	0.27	5.3	0.72	17.7	0.22	4.0	0.95	
Total Asset Turnover		0.9	0.7	1.15	0.8	1.13	0.7	1.16	0.9	0.98	
Average Age of Plant (Years)		12.7	9.3	1.37	10.6	1.21	7.9	1.62	12.9	0.99	
Increase (Decrease) Total Net Patient Revenue		2.9%	3.6%	0.79	3.3%	0.88	2.0%	1.43	7.5%	0.38	
Outpatient Gross Revenue (% of Total GPR)		75.8%	60.9%	1.25	59.0%	1.28	59.1%	1.28	75.1%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$13,140		\$15,675	0.84	\$17,327	0.76	\$14,805	0.89	\$13,024	1.01	
Inpatient Net Revenue per Day	\$3,707		\$3,540	1.05	\$4,029	0.92	\$3,359	1.10	\$3,161	1.17	
Outpatient Net Revenue per Visit	\$541		\$654	0.83	\$588	0.92	\$542	1.00	\$519	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$793,031,785	Cash & Cash Equivalents	\$17,265,825	Current Liabilities	\$31,259,350
Less Deductions	\$561,336,169	Net Patient Receivables	\$38,632,456	Long-Term Debt	\$81,829,461
Net Patient Revenue	\$231,695,616	Other Receivables	\$3,487,430	Other Liabilities	\$30,028,349
Plus Other Revenue	\$7,793,126			Subtotal	\$143,117,160
Total Revenue	\$239,488,742	Land, Buildings & Equipment (Net)	\$131,764,846	Unrestricted Fund Balance	\$138,406,176
Less Expenses	\$236,336,934	Other Assets	\$90,372,779	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$7,464,258			Total Liabilities & Fund Balance	\$281,523,336
Net Income	\$10,616,066	Total Assets	\$281,523,336		