

018 Aurora Memorial Hospital of Burlington
 252 McHenry Street
 Burlington, WI 53105
 262-767-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Racine
 Analysis Area: Southeastern (2A)
 Volume Group: 4

		All GMS Hospitals		Analysis Area 2A		Volume Group 4		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	33.6%	55.4%	0.61	52.9%	0.63	38.8%	0.86	30.9%	1.09
Obstetrics	0.0%	38.4%	N/A	30.5%	N/A	31.2%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	10.4%	N/A	14.1%	N/A	0.0%	N/A
Total Hospital	35.8%	56.3%	0.63	48.2%	0.74	40.5%	0.88	34.3%	1.04
Average Census (Patients)									
Adult Medical-Surgical	14.8	26.5	0.56	35.0	0.42	10.1	1.46	13.6	1.09
Obstetrics	0.0	5.0	N/A	5.7	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.3	N/A	0.1	N/A	0.0	N/A
Total Hospital	19.7	48.3	0.41	55.0	0.36	15.5	1.27	18.9	1.04
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.9	0.73	3.6	0.80	2.9	0.97	2.9	0.98
Obstetrics	0.0	2.6	N/A	2.3	N/A	2.3	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.3	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.2	4.3	0.73	3.9	0.81	3.0	1.04	3.2	1.00
Surgical Operations									
Inpatient	604	1,408	0.43	1,426	0.42	502	1.20	576	1.05
Outpatient	3,526	4,098	0.86	3,666	0.96	2,146	1.64	2,704	1.30
Inpatient as % of All Surgeries	14.6%	25.6%	0.57	28.0%	0.52	19.0%	0.77	17.6%	0.83
Outpatient Visits									
Non-Emergency Visits	76,162	132,001	0.58	147,718	0.52	53,087	1.43	64,287	1.18
Emergency Visits	15,264	17,964	0.85	23,681	0.64	13,724	1.11	15,578	0.98
Full-Time Equivalents (FTEs)									
Administrators	9.0	18.9	0.48	19.1	0.47	11.1	0.81	8.0	1.13
Nurses, Licensed	156.1	244.4	0.64	263.5	0.59	104.4	1.50	114.9	1.36
Ancillary Nursing Personnel	29.0	40.0	0.72	43.7	0.66	20.7	1.40	22.1	1.31
All Other Personnel	324.6	484.8	0.67	513.5	0.63	226.8	1.43	223.7	1.45
Total FTEs	518.7	788.1	0.66	839.7	0.62	362.9	1.43	368.7	1.41
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.2	15.1	0.67	11.9	0.85	19.8	0.51	10.8	0.94
Nurses, Licensed	176.6	195.2	0.90	164.8	1.07	187.1	0.94	155.0	1.14
Ancillary Nursing Personnel	32.8	32.0	1.03	27.3	1.20	37.1	0.88	29.7	1.10
All Other Personnel	367.2	387.3	0.95	321.1	1.14	406.6	0.90	301.6	1.22
Total FTEs	586.8	629.5	0.93	525.2	1.12	650.6	0.90	497.1	1.18

Total Hospital:

Beds Set Up & Staffed 55
 Discharges 2,271
 Inpatient Days 7,180

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

018 Aurora Memorial Hospital of Burlington
Burlington, WI 53105

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	44	1,894	5,391	33.6%	14.8	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	1	72	182	49.9%	0.5	2.5
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	318	1,607	44.0%	4.4	5.1
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Surgical Personnel	10	3	13.2
Physicians & Dentists	16	12	17.7	Radiological Services Personnel	19	22	31.7
Medical & Dental Residents	0	0	0.0	Sonographers	6	4	8.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	5	6.5
Registered Nurses	98	68	144.2	Occupational Therapists	1	4	3.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	1	2.7	Physical Therapists	9	4	10.3
Ancillary Nursing Personnel	14	33	29.0	Physical Therapy Assistants/Aides	4	1	4.5
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	2	1	2.6	Dietitians & Nutritionists	0	2	1.6
Nurse Practitioners	2	1	2.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	2	5.7	Social Workers	0	1	0.9
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	74	113	130.6
Health Info Mgmt-Administrators/Technicians	6	1	6.7	All Other Personnel	47	32	66.1
Pharmacy Personnel	5	6	8.1				
Clinical Laboratory Personnel	8	4	11.2				
				Total	343	320	518.7

018 Aurora Memorial Hospital of Burlington

Burlington, WI 53105

Burlington, WI 53105			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	2A Value	Ratio	4 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$155,682,549	52.0%	44.8%	1.16	48.2%	1.08	48.9%	1.06	50.6%	1.03	
Medical Assistance	\$27,639,575	9.2%	14.4%	0.64	10.5%	0.88	11.7%	0.79	10.4%	0.89	
Commercial	\$108,076,961	36.1%	36.6%	0.99	38.7%	0.93	35.9%	1.01	36.3%	0.99	
All Other	\$8,003,751	2.7%	4.2%	0.63	2.5%	1.07	3.5%	0.77	2.7%	0.99	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$127,835,409	42.7%	32.9%	1.30	37.8%	1.13	35.0%	1.22	40.6%	1.05	
Medical Assistance	\$23,655,701	7.9%	10.7%	0.74	8.1%	0.97	8.5%	0.93	9.0%	0.88	
Commercial	\$45,284,778	15.1%	14.8%	1.02	16.8%	0.90	12.4%	1.22	15.0%	1.01	
Charity Care	\$4,924,375	1.6%	1.0%	1.66	1.0%	1.71	1.4%	1.15	1.2%	1.37	
Bad Debt	\$3,349,176	1.1%	1.1%	1.06	1.0%	1.10	1.3%	0.88	1.3%	0.85	
All Other	\$2,520,270	0.8%	1.9%	0.44	1.1%	0.80	1.3%	0.64	0.9%	0.91	
Total Deductions	\$207,569,709	69.3%	62.4%	1.11	65.8%	1.05	59.8%	1.16	68.0%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.2%	6.3%	0.35	4.3%	0.51	3.3%	0.66	2.4%	0.92	
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	N/A	N/A	29.9%	N/A	2.0%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$32,142,765	40.1%	44.7%	0.90	39.6%	1.01	47.5%	0.84	39.6%	1.01	
Supplies & Services	\$40,504,959	50.5%	47.9%	1.06	51.6%	0.98	42.7%	1.18	54.3%	0.93	
Capital Component	\$7,489,041	9.3%	7.4%	1.27	8.7%	1.07	9.8%	0.96	6.1%	1.52	
Fiscal Statistics											
Operating Margin (%)		14.7%	8.9%	1.64	11.5%	1.27	4.5%	3.27	11.5%	1.28	
Total Hospital Net Income (%)		14.5%	10.1%	1.43	10.0%	1.45	6.3%	2.31	11.7%	1.24	
Return on Equity (%)		5.6%	7.6%	0.74	6.2%	0.91	4.0%	1.40	4.1%	1.36	
Current Ratio		17.4	5.6	3.07	8.9	1.94	5.4	3.24	7.9	2.20	
Days in Net Patient Accounts Receivable		50.0	51.4	0.97	48.8	1.02	50.1	1.00	60.0	0.83	
Average Payment Period		36.7	41.5	0.88	42.8	0.86	41.4	0.89	86.0	0.43	
Equity Financing (%)		96.9%	73.6%	1.32	80.2%	1.21	67.6%	1.43	93.0%	1.04	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.3	N/A	0.0	N/A	
Times Interest Earned		0.0	14.1	N/A	13.9	N/A	4.4	N/A	0.0	N/A	
Total Asset Turnover		0.4	0.7	0.52	0.6	0.61	0.6	0.62	0.4	1.10	
Average Age of Plant (Years)		4.3	9.3	0.47	8.9	0.49	9.4	0.46	6.6	0.66	
Increase (Decrease) Total Net Patient Revenue		13.1%	3.6%	3.60	1.8%	7.25	0.5%	24.82	4.7%	2.77	
Outpatient Gross Revenue (% of Total GPR)		76.5%	60.9%	1.26	63.2%	1.21	71.6%	1.07	73.2%	1.04	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$10,036		\$15,675	0.64	\$12,886	0.78	\$10,854	0.92	\$10,265	0.98	
Inpatient Net Revenue per Day	\$3,004		\$3,540	0.85	\$3,088	0.97	\$3,395	0.88	\$3,081	0.97	
Outpatient Net Revenue per Visit	\$792		\$654	1.21	\$646	1.22	\$743	1.07	\$779	1.02	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$299,402,836	Cash & Cash Equivalents	\$114,336,747	Current Liabilities	\$7,352,058
Less Deductions	\$207,569,709	Net Patient Receivables	\$12,568,776	Long-Term Debt	\$0
Net Patient Revenue	\$91,833,127	Other Receivables	\$98,992	Other Liabilities	\$61,175
Plus Other Revenue	\$2,082,241			Subtotal	\$7,413,233
Total Revenue	\$93,915,368	Land, Buildings & Equipment (Net)	\$108,691,450	Unrestricted Fund Balance	\$233,718,063
Less Expenses	\$80,136,765	Other Assets	\$5,435,331	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$182,844			Total Liabilities & Fund Balance	\$241,131,296
Net Income	\$13,595,759	Total Assets	\$241,131,296		