

**030 Sacred Heart Hospital**  
 900 West Clairemont Avenue  
 Eau Claire, WI 54701  
 715-839-4121

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Eau Claire  
 Analysis Area: West Central (5A)  
 Volume Group: 6

Selected Utilization Statistics	FY 2017	All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2017 vs. 2016	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	61.0%	55.4%	1.10	42.7%	1.43	58.7%	1.04	72.6%	0.84
Obstetrics	31.6%	38.4%	0.82	30.0%	0.19	36.5%	0.86	29.4%	1.07
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	90.2%	N/A	0.0%	N/A
Total Hospital	54.4%	56.3%	0.97	43.6%	1.25	58.0%	0.94	61.7%	0.88
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	72.0	26.5	2.71	11.7	6.15	38.4	1.88	76.9	0.94
Obstetrics	5.7	5.0	1.13	2.1	2.71	7.1	0.80	5.6	1.02
Pediatrics	0.0	1.4	N/A	0.0	N/A	5.4	N/A	0.0	N/A
Total Hospital	117.5	48.3	2.43	18.6	6.32	79.6	1.48	126.4	0.93
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.7	3.9	1.20	3.7	1.24	3.8	1.22	4.9	0.96
Obstetrics	2.3	2.6	0.88	2.4	0.95	2.5	0.90	2.2	1.03
Pediatrics	0.0	3.5	N/A	1.9	N/A	3.6	N/A	0.0	N/A
Total Hospital	4.6	4.3	1.06	3.9	1.18	4.4	1.05	4.9	0.94
<b>Surgical Operations</b>									
Inpatient	2,456	1,408	1.74	496	4.95	1,955	1.26	2,740	0.90
Outpatient	2,268	4,098	0.55	1,861	1.22	5,493	0.41	2,258	1.00
Inpatient as % of All Surgeries	52.0%	25.6%	2.03	21.1%	2.47	26.2%	1.98	54.8%	0.95
<b>Outpatient Visits</b>									
Non-Emergency Visits	74,521	132,001	0.56	70,369	1.06	208,790	0.36	92,186	0.81
Emergency Visits	23,911	17,964	1.33	8,210	2.91	31,589	0.76	22,392	1.07
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	11.0	18.9	0.58	11.1	0.99	28.7	0.38	11.0	1.00
Nurses, Licensed	261.0	244.4	1.07	121.7	2.14	343.5	0.76	319.6	0.82
Ancillary Nursing Personnel	57.0	40.0	1.42	18.3	3.11	56.6	1.01	54.7	1.04
All Other Personnel	642.9	484.8	1.33	252.8	2.54	642.7	1.00	747.3	0.86
Total FTEs	971.9	788.1	1.23	404.0	2.41	1,071.5	0.91	1,132.6	0.86
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	5.8	15.1	0.38	19.3	0.30	14.6	0.40	5.5	1.05
Nurses, Licensed	137.7	195.2	0.71	211.1	0.65	174.3	0.79	160.9	0.86
Ancillary Nursing Personnel	30.1	32.0	0.94	31.8	0.95	28.7	1.05	27.5	1.09
All Other Personnel	339.2	387.3	0.88	438.4	0.77	326.0	1.04	376.2	0.90
Total FTEs	512.8	629.5	0.81	700.6	0.73	543.5	0.94	570.2	0.90

**Total Hospital:**  
 Beds Set Up & Staffed 216  
 Discharges 9,334  
 Inpatient Days 42,871

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 15  
 Total Births 881  
 Newborn Days 1,823

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	118	5,640	26,272	61.0%	72.0	4.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	24	196	3,833	43.8%	10.5	19.6
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	18	914	2,074	31.6%	5.7	2.3
<b>Psychiatric</b>	1	29	1,157	6,224	58.8%	17.1	5.4
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	22	1,207	4,348	54.1%	11.9	3.6
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	5	43	120	6.6%	0.3	2.8
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	0	11.0	Surgical Personnel	15	13	24.0
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	32	15	42.1
Medical & Dental Residents	0	0	0.0	Sonographers	1	10	8.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	11	21	24.8
Registered Nurses	148	201	260.0	Occupational Therapists	5	6	8.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	6	8	10.3
Ancillary Nursing Personnel	21	55	57.0	Physical Therapy Assistants/Aides	5	3	5.5
Medical Assistants	1	0	1.0	Recreational Therapists	0	2	1.3
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	3	3.2
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	6	5.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	100	92	153.6
Health Info Mgmt-Administrators/Technicians	26	1	26.9	All Other Personnel	231	80	279.6
Pharmacy Personnel	23	8	27.8				
Clinical Laboratory Personnel	14	4	15.9				
				<b>Total</b>	<b>658</b>	<b>528</b>	<b>971.9</b>

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Selected Financial Statistics	FY 2017	All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
		Value	Ratio	5A Value	Ratio	6 Value	Ratio	FY 2016	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$293,349,282	54.6%	44.8%	1.22	49.2%	1.11	40.7%	1.34	53.6%	1.02
Medical Assistance	\$76,834,469	14.3%	14.4%	1.00	12.0%	1.19	19.9%	0.72	13.5%	1.06
Commercial	\$140,982,532	26.3%	36.6%	0.72	35.1%	0.75	35.3%	0.74	28.5%	0.92
All Other	\$25,831,618	4.8%	4.2%	1.14	3.7%	1.31	4.1%	1.17	4.4%	1.10
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$219,922,754	41.0%	32.9%	1.24	32.5%	1.26	30.5%	1.34	39.6%	1.03
Medical Assistance	\$54,607,896	10.2%	10.7%	0.95	8.6%	1.19	14.4%	0.71	9.2%	1.11
Commercial	\$25,570,378	4.8%	14.8%	0.32	10.0%	0.48	13.0%	0.37	5.2%	0.91
Charity Care	\$8,935,003	1.7%	1.0%	1.68	0.9%	1.86	1.0%	1.61	1.7%	0.96
Bad Debt	\$1,109,154	0.2%	1.1%	0.20	1.2%	0.17	1.0%	0.20	0.2%	1.14
All Other	\$12,268,662	2.3%	1.9%	1.19	1.6%	1.47	2.2%	1.02	2.5%	0.90
Total Deductions	\$322,413,847	60.0%	62.4%	0.96	54.7%	1.10	62.2%	0.97	58.5%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	0.7%		6.3%	0.10	4.1%	0.16	9.8%	0.07	0.7%	1.01
Net Gains/Losses as % of Net Income	51.5%		12.7%	4.06	48.3%	1.07	4.7%	11.03	2,801.7%	0.02
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$88,723,655	48.3%	44.7%	1.08	53.1%	0.91	42.9%	1.13	54.1%	0.89
Supplies & Services	\$79,724,720	43.4%	47.9%	0.91	40.3%	1.08	48.6%	0.89	39.0%	1.11
Capital Component	\$15,236,500	8.3%	7.4%	1.12	6.6%	1.25	8.5%	0.97	6.9%	1.20
<b>Fiscal Statistics</b>										
Operating Margin (%)	15.0%		8.9%	1.67	6.5%	2.30	13.6%	1.10	6.6%	2.28
Total Hospital Net Income (%)	26.6%		10.1%	2.63	11.8%	2.25	14.1%	1.88	-0.3%	N/A
Return on Equity (%)	10.3%		7.6%	1.35	8.3%	1.24	10.4%	0.99	-0.1%	N/A
Current Ratio	1.4		5.6	0.25	3.7	0.38	6.4	0.22	1.2	1.11
Days in Net Patient Accounts Receivable	49.8		51.4	0.97	54.8	0.91	47.5	1.05	41.3	1.21
Average Payment Period	88.1		41.5	2.12	56.1	1.57	36.9	2.39	77.8	1.13
Equity Financing (%)	83.7%		73.6%	1.14	76.5%	1.09	68.5%	1.22	78.9%	1.06
Long-Term Debt to Equity Ratio	0.1		0.2	0.38	0.2	0.41	0.2	0.41	0.1	0.81
Times Interest Earned	82.3		14.1	5.84	26.4	3.11	17.7	4.64	0.3	250.64
Total Asset Turnover	0.3		0.7	0.45	0.7	0.51	0.7	0.46	0.4	0.86
Average Age of Plant (Years)	13.1		9.3	1.42	10.3	1.28	7.9	1.67	12.3	1.07
Increase (Decrease) Total Net Patient Revenue	-8.1%		3.6%	N/A	14.9%	N/A	2.0%	N/A	-0.3%	25.36
Outpatient Gross Revenue (% of Total GPR)	37.9%		60.9%	0.62	67.9%	0.56	59.1%	0.64	36.9%	1.03
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,218		\$15,675	0.91	\$13,969	1.02	\$14,805	0.96	\$15,544	0.91
Inpatient Net Revenue per Day	\$3,087		\$3,540	0.87	\$3,407	0.91	\$3,359	0.92	\$3,218	0.96
Outpatient Net Revenue per Visit	\$843		\$654	1.29	\$718	1.17	\$542	1.55	\$757	1.11

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$536,997,901	Cash & Cash Equivalents	\$2,168,055	Current Liabilities	\$41,480,380
Less Deductions	\$322,413,847	Net Patient Receivables	\$29,259,043	Long-Term Debt	\$34,182,450
Net Patient Revenue	\$214,584,054	Other Receivables	\$2,323,897	Other Liabilities	\$30,063,670
Plus Other Revenue	\$1,413,263			Subtotal	\$105,726,500
Total Revenue	\$215,997,317	Land, Buildings & Equipment (Net)	\$93,653,000	Unrestricted Fund Balance	\$543,632,121
Less Expenses	\$183,684,875	Other Assets	\$521,954,626	Restricted Fund Balance	\$9,175,929
Non-Operating Gains/Losses	\$34,311,247			Total Liabilities & Fund Balance	\$649,358,621
Net Income	\$66,623,689	Total Assets	\$649,358,621		