

035 Fort HealthCare
611 East Sherman Avenue
Fort Atkinson, WI 53538
920-568-5000

Fiscal Year: 10/01 to 09/30
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Jefferson
Analysis Area: Southern (1)
Volume Group: 6

		All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	25.2%	55.4%	0.46	57.1%	0.44	58.7%	0.43	26.7%	0.95
Obstetrics	15.6%	38.4%	0.41	41.6%	0.06	36.5%	0.43	16.3%	0.96
Pediatrics	0.0%	55.4%	N/A	55.3%	N/A	90.2%	N/A	0.0%	N/A
Total Hospital	19.4%	56.3%	0.34	58.9%	0.33	58.0%	0.33	20.4%	0.95
Average Census (Patients)									
Adult Medical-Surgical	10.1	26.5	0.38	24.0	0.42	38.4	0.26	10.7	0.95
Obstetrics	2.5	5.0	0.50	4.7	0.54	7.1	0.35	2.6	0.96
Pediatrics	0.0	1.4	N/A	2.4	N/A	5.4	N/A	0.0	N/A
Total Hospital	13.9	48.3	0.29	50.8	0.27	79.6	0.18	14.7	0.95
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	3.9	0.74	3.9	0.75	3.8	0.76	2.7	1.08
Obstetrics	2.2	2.6	0.86	2.7	0.83	2.5	0.88	2.2	1.00
Pediatrics	0.0	3.5	N/A	3.5	N/A	3.6	N/A	0.0	N/A
Total Hospital	2.9	4.3	0.66	4.3	0.67	4.4	0.66	2.7	1.05
Surgical Operations									
Inpatient	631	1,408	0.45	2,094	0.30	1,955	0.32	666	0.95
Outpatient	2,817	4,098	0.69	7,088	0.40	5,493	0.51	2,784	1.01
Inpatient as % of All Surgeries	18.3%	25.6%	0.72	22.8%	0.80	26.2%	0.70	19.3%	0.95
Outpatient Visits									
Non-Emergency Visits	251,266	132,001	1.90	161,897	1.55	208,790	1.20	263,926	0.95
Emergency Visits	16,471	17,964	0.92	17,257	0.95	31,589	0.52	16,360	1.01
Full-Time Equivalents (FTEs)									
Administrators	4.8	18.9	0.26	25.5	0.19	28.7	0.17	5.0	0.97
Nurses, Licensed	108.8	244.4	0.45	290.0	0.38	343.5	0.32	115.0	0.95
Ancillary Nursing Personnel	12.6	40.0	0.31	47.6	0.26	56.6	0.22	11.1	1.13
All Other Personnel	310.3	484.8	0.64	681.8	0.46	642.7	0.48	331.5	0.94
Total FTEs	436.5	788.1	0.55	1,045.0	0.42	1,071.5	0.41	462.6	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.9	15.1	0.32	20.7	0.24	14.6	0.34	5.6	0.87
Nurses, Licensed	110.3	195.2	0.57	235.4	0.47	174.3	0.63	129.5	0.85
Ancillary Nursing Personnel	12.8	32.0	0.40	38.7	0.33	28.7	0.45	12.5	1.02
All Other Personnel	314.8	387.3	0.81	553.4	0.57	326.0	0.97	373.2	0.84
Total FTEs	442.8	629.5	0.70	848.1	0.52	543.5	0.81	520.8	0.85

Total Hospital:

Beds Set Up & Staffed 72
Discharges 1,771
Inpatient Days 5,086

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 10
Total Births 405
Newborn Days 856

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	40	1,274	3,686	25.2%	10.1	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	0	0	0	0.0%	0.0	0.0
Obstetrics	1	16	410	910	15.6%	2.5	2.2
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	16	93	490	8.4%	1.3	5.3
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	1	4.8	Surgical Personnel	7	4	8.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	12	12	18.3
Medical & Dental Residents	0	0	0.0	Sonographers	2	3	3.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	11	6.9
Registered Nurses	30	117	99.0	Occupational Therapists	2	11	5.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	3	6	7.8	Physical Therapists	13	12	16.1
Ancillary Nursing Personnel	2	23	12.6	Physical Therapy Assistants/Aides	3	3	4.5
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	3	1.2
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	2	0.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	32	88	78.2
Health Info Mgmt-Administrators/Technicians	12	5	15.8	All Other Personnel	98	72	128.3
Pharmacy Personnel	3	8	8.9				
Clinical Laboratory Personnel	10	6	14.5				
				Total	238	387	436.5

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Fort Atkinson, WI 53538			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$120,939,678	41.0%	44.8%	0.92	41.1%	1.00	40.7%	1.01	41.1%	1.00	
Medical Assistance	\$31,923,730	10.8%	14.4%	0.75	11.8%	0.92	19.9%	0.54	10.1%	1.07	
Commercial	\$134,177,380	45.5%	36.6%	1.24	39.9%	1.14	35.3%	1.29	46.1%	0.99	
All Other	\$8,105,000	2.7%	4.2%	0.65	7.2%	0.38	4.1%	0.67	2.7%	1.00	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$92,330,502	31.3%	32.9%	0.95	30.1%	1.04	30.5%	1.03	30.8%	1.02	
Medical Assistance	\$27,293,480	9.2%	10.7%	0.86	8.7%	1.06	14.4%	0.64	8.5%	1.09	
Commercial	\$58,385,660	19.8%	14.8%	1.34	18.1%	1.09	13.0%	1.52	19.6%	1.01	
Charity Care	\$1,530,519	0.5%	1.0%	0.52	0.9%	0.59	1.0%	0.50	0.6%	0.89	
Bad Debt	\$2,706,346	0.9%	1.1%	0.87	1.1%	0.83	1.0%	0.89	0.9%	1.00	
All Other	\$4,406,590	1.5%	1.9%	0.78	3.4%	0.45	2.2%	0.67	1.6%	0.96	
Total Deductions	\$186,653,097	63.2%	62.4%	1.01	62.3%	1.02	62.2%	1.02	61.9%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		11.0%	6.3%	1.74	7.1%	1.56	9.8%	1.13	10.5%	1.06	
Net Gains/Losses as % of Net Income		75.1%	12.7%	5.92	48.2%	1.56	4.7%	16.08	60.7%	1.24	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$47,570,806	39.9%	44.7%	0.89	48.0%	0.83	42.9%	0.93	41.2%	0.97	
Supplies & Services	\$58,250,099	48.9%	47.9%	1.02	44.6%	1.10	48.6%	1.01	47.9%	1.02	
Capital Component	\$13,326,521	11.2%	7.4%	1.52	7.5%	1.50	8.5%	1.31	10.8%	1.03	
Fiscal Statistics											
Operating Margin (%)		2.3%	8.9%	0.26	3.0%	0.76	13.6%	0.17	3.5%	0.67	
Total Hospital Net Income (%)		8.7%	10.1%	0.86	5.7%	1.53	14.1%	0.61	8.4%	1.04	
Return on Equity (%)		5.7%	7.6%	0.74	4.4%	1.28	10.4%	0.54	5.8%	0.98	
Current Ratio		2.1	5.6	0.38	2.1	1.02	6.4	0.33	2.5	0.85	
Days in Net Patient Accounts Receivable		45.8	51.4	0.89	49.0	0.93	47.5	0.96	46.3	0.99	
Average Payment Period		51.9	41.5	1.25	54.8	0.95	36.9	1.41	42.6	1.22	
Equity Financing (%)		66.6%	73.6%	0.91	60.8%	1.10	68.5%	0.97	64.5%	1.03	
Long-Term Debt to Equity Ratio		0.4	0.2	2.31	0.3	1.25	0.2	2.47	0.4	0.86	
Times Interest Earned		5.2	14.1	0.37	5.3	0.97	17.7	0.29	5.0	1.03	
Total Asset Turnover		0.6	0.7	0.82	0.8	0.81	0.7	0.83	0.7	0.93	
Average Age of Plant (Years)		16.1	9.3	1.74	10.6	1.53	7.9	2.05	15.8	1.02	
Increase (Decrease) Total Net Patient Revenue		-1.9%	3.6%	N/A	3.3%	N/A	2.0%	N/A	-3.1%	0.59	
Outpatient Gross Revenue (% of Total GPR)		85.7%	60.9%	1.41	59.0%	1.45	59.1%	1.45	83.0%	1.03	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$8,919		\$15,675	0.57	\$17,327	0.51	\$14,805	0.60	\$10,153	0.88	
Inpatient Net Revenue per Day	\$3,079		\$3,540	0.87	\$4,029	0.76	\$3,359	0.92	\$3,636	0.85	
Outpatient Net Revenue per Visit	\$356		\$654	0.55	\$588	0.61	\$542	0.66	\$332	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$295,145,788	Cash & Cash Equivalents	\$16,007,972	Current Liabilities	\$15,910,875
Less Deductions	\$186,653,097	Net Patient Receivables	\$13,600,524	Long-Term Debt	\$50,911,643
Net Patient Revenue	\$108,492,691	Other Receivables	\$285,964	Other Liabilities	\$0
Plus Other Revenue	\$13,472,935			Subtotal	\$66,822,518
Total Revenue	\$121,965,626	Land, Buildings & Equipment (Net)	\$54,749,731		
Less Expenses	\$119,147,426	Other Assets	\$115,331,749	Unrestricted Fund Balance	\$133,153,422
Non-Operating Gains/Losses	\$8,486,400			Restricted Fund Balance	\$0
Net Income	\$11,304,600	Total Assets	\$199,975,940	Total Liabilities & Fund Balance	\$199,975,940