

**041 St Mary's Hospital Medical Center**  
 1726 Shawano Avenue  
 Green Bay, WI 54303  
 920-498-4200

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Brown  
 Analysis Area: Northeastern (4)  
 Volume Group: 5

		All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	42.6%	55.4%	0.77	49.3%	0.86	42.3%	1.01	42.5%	1.00
Obstetrics	23.3%	38.4%	0.61	36.0%	0.08	26.5%	0.88	29.6%	0.79
Pediatrics	0.0%	55.4%	N/A	20.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	41.1%	56.3%	0.73	48.0%	0.86	42.3%	0.97	42.3%	0.97
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	26.8	26.5	1.01	23.1	1.16	16.0	1.68	26.8	1.00
Obstetrics	2.8	5.0	0.56	4.4	0.64	2.3	1.24	3.6	0.79
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	34.1	48.3	0.71	40.6	0.84	27.2	1.26	35.1	0.97
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.0	3.9	0.77	3.5	0.86	3.3	0.90	3.1	0.97
Obstetrics	2.2	2.6	0.86	2.5	0.89	2.2	0.98	2.2	0.98
Pediatrics	0.0	3.5	N/A	3.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.3	0.71	3.6	0.85	3.6	0.86	2.8	1.09
<b>Surgical Operations</b>									
Inpatient	978	1,408	0.69	1,238	0.79	726	1.35	1,053	0.93
Outpatient	5,669	4,098	1.38	4,498	1.26	2,865	1.98	5,031	1.13
Inpatient as % of All Surgeries	14.7%	25.6%	0.58	21.6%	0.68	20.2%	0.73	17.3%	0.85
<b>Outpatient Visits</b>									
Non-Emergency Visits	73,938	132,001	0.56	188,046	0.39	120,134	0.62	74,817	0.99
Emergency Visits	30,457	17,964	1.70	19,336	1.58	14,406	2.11	31,150	0.98
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	8.0	18.9	0.42	17.5	0.46	14.0	0.57	15.0	0.53
Nurses, Licensed	169.3	244.4	0.69	253.8	0.67	144.3	1.17	178.6	0.95
Ancillary Nursing Personnel	23.7	40.0	0.59	33.6	0.71	19.5	1.21	28.3	0.84
All Other Personnel	268.4	484.8	0.55	503.6	0.53	331.1	0.81	329.2	0.82
Total FTEs	469.4	788.1	0.60	808.6	0.58	508.9	0.92	551.2	0.85
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	7.3	15.1	0.48	12.8	0.57	14.4	0.51	12.5	0.58
Nurses, Licensed	154.8	195.2	0.79	186.1	0.83	148.1	1.05	149.1	1.04
Ancillary Nursing Personnel	21.7	32.0	0.68	24.7	0.88	20.1	1.08	23.6	0.92
All Other Personnel	245.4	387.3	0.63	369.2	0.66	340.0	0.72	274.9	0.89
Total FTEs	429.3	629.5	0.68	592.8	0.72	522.5	0.82	460.1	0.93

**Total Hospital:**

Beds Set Up & Staffed 83  
 Discharges 4,053  
 Inpatient Days 12,445

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinets 12  
 Total Births 456  
 Newborn Days 882

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	63	3,283	9,787	42.6%	26.8	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	12	464	1,020	23.3%	2.8	2.2
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	273	1,638	56.1%	4.5	6.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	8	0	8.0	Surgical Personnel	10	13	20.0
Physicians & Dentists	1	1	1.8	Radiological Services Personnel	15	14	26.1
Medical & Dental Residents	0	0	0.0	Sonographers	3	2	5.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	7	9.2
Registered Nurses	61	152	166.1	Occupational Therapists	3	3	5.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	6	2.4	Physical Therapists	6	3	8.6
Ancillary Nursing Personnel	9	24	23.7	Physical Therapy Assistants/Aides	2	3	3.3
Medical Assistants	0	2	1.6	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	1	0.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	19	27.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	70	79	115.8
Pharmacy Personnel	8	2	9.0				
Clinical Laboratory Personnel	19	19	33.0				
				<b>Total</b>	<b>236</b>	<b>350</b>	<b>469.4</b>

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Green Bay, WI 54303			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$160,253,792	43.5%	44.8%	0.97	46.0%	0.94	47.9%	0.91	43.0%	1.01	
Medical Assistance	\$55,478,654	15.0%	14.4%	1.05	12.0%	1.25	12.0%	1.26	15.1%	1.00	
Commercial	\$137,563,241	37.3%	36.6%	1.02	38.7%	0.96	36.4%	1.02	38.0%	0.98	
All Other	\$15,472,588	4.2%	4.2%	0.99	3.2%	1.31	3.7%	1.13	4.0%	1.06	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$121,515,882	33.0%	32.9%	1.00	33.6%	0.98	33.3%	0.99	33.1%	1.00	
Medical Assistance	\$43,719,688	11.9%	10.7%	1.10	9.0%	1.31	8.7%	1.36	12.0%	0.99	
Commercial	\$59,344,773	16.1%	14.8%	1.09	15.8%	1.02	14.8%	1.09	16.4%	0.98	
Charity Care	\$4,002,844	1.1%	1.0%	1.10	0.9%	1.19	0.9%	1.25	1.2%	0.88	
Bad Debt	\$2,341,799	0.6%	1.1%	0.60	0.8%	0.75	1.0%	0.64	0.7%	0.94	
All Other	\$11,817,184	3.2%	1.9%	1.67	1.9%	1.68	1.9%	1.66	1.6%	2.02	
Total Deductions	\$242,742,170	65.8%	62.4%	1.05	62.1%	1.06	60.6%	1.09	64.9%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		3.9%	6.3%	0.61	3.8%	1.03	4.1%	0.95	4.1%	0.95	
Net Gains/Losses as % of Net Income		32.5%	12.7%	2.56	20.8%	1.56	11.9%	2.72	27.3%	1.19	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$48,186,540	40.5%	44.7%	0.91	46.9%	0.86	46.3%	0.87	35.5%	1.14	
Supplies & Services	\$60,708,755	51.0%	47.9%	1.07	45.3%	1.13	46.1%	1.11	57.1%	0.89	
Capital Component	\$10,041,915	8.4%	7.4%	1.14	7.7%	1.09	7.6%	1.12	7.5%	1.13	
Fiscal Statistics											
Operating Margin (%)		9.3%	8.9%	1.04	11.6%	0.80	8.9%	1.04	-6.2%	N/A	
Total Hospital Net Income (%)		13.2%	10.1%	1.30	14.2%	0.93	10.0%	1.31	-8.8%	N/A	
Return on Equity (%)		9.2%	7.6%	1.22	9.8%	0.94	6.7%	1.38	-5.9%	N/A	
Current Ratio		1.6	5.6	0.28	4.5	0.35	6.0	0.26	1.4	1.17	
Days in Net Patient Accounts Receivable		38.1	51.4	0.74	51.4	0.74	54.8	0.70	39.5	0.96	
Average Payment Period		62.8	41.5	1.51	55.6	1.13	42.8	1.47	54.0	1.16	
Equity Financing (%)		70.2%	73.6%	0.95	73.0%	0.96	78.1%	0.90	63.5%	1.11	
Long-Term Debt to Equity Ratio		0.1	0.2	0.84	0.2	0.69	0.1	0.93	0.2	0.81	
Times Interest Earned		38.0	14.1	2.70	59.3	0.64	18.4	2.06	-76.0	N/A	
Total Asset Turnover		0.7	0.7	0.91	0.7	1.00	0.7	1.02	0.7	0.98	
Average Age of Plant (Years)		11.8	9.3	1.28	10.2	1.17	9.0	1.32	12.8	0.92	
Increase (Decrease) Total Net Patient Revenue		2.3%	3.6%	0.64	4.9%	0.47	2.6%	0.89	2.6%	0.89	
Outpatient Gross Revenue (% of Total GPR)		68.8%	60.9%	1.13	69.2%	0.99	71.9%	0.96	68.0%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$10,773		\$15,675	0.69	\$13,057	0.83	\$11,179	0.96	\$9,027	1.19	
Inpatient Net Revenue per Day	\$3,509		\$3,540	0.99	\$3,477	1.01	\$3,101	1.13	\$2,930	1.20	
Outpatient Net Revenue per Visit	\$811		\$654	1.24	\$534	1.52	\$561	1.45	\$797	1.02	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$368,768,275	Cash & Cash Equivalents	\$4,134,266	Current Liabilities	\$19,384,639
Less Deductions	\$242,742,170	Net Patient Receivables	\$13,145,852	Long-Term Debt	\$18,945,861
Net Patient Revenue	\$126,026,105	Other Receivables	\$1,139,783	Other Liabilities	\$19,764,371
Plus Other Revenue	\$5,095,152			Subtotal	\$58,094,871
Total Revenue	\$131,121,257	Land, Buildings & Equipment (Net)	\$74,029,279	Unrestricted Fund Balance	\$136,998,581
Less Expenses	\$118,937,210	Other Assets	\$102,644,272	Restricted Fund Balance	\$7,497,332
Non-Operating Gains/Losses	\$5,855,983			Total Liabilities & Fund Balance	\$195,093,452
Net Income	\$18,040,030	Total Assets	\$195,093,452		