

042 St Vincent Hospital
835 S Van Buren St, PO Box 13508
Green Bay, WI 54307
920-433-0111

Fiscal Year: 07/01 to 06/30
Type: GMS
General Medical & Surgical
Control: Religious Organization

County: Brown
Analysis Area: Northeastern (4)
Volume Group: 7

| | | All GMS Hospitals | | Analysis Area 4 | | Volume Group 7 | | FY 2017 vs. 2016 | |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| Selected Utilization Statistics | FY 2017 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2016 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 53.2% | 55.4% | 0.96 | 49.3% | 1.08 | 68.9% | 0.77 | 49.8% | 1.07 |
| Obstetrics | 55.7% | 38.4% | 1.45 | 36.0% | 0.28 | 47.9% | 1.16 | 63.7% | 0.87 |
| Pediatrics | 25.6% | 55.4% | 0.46 | 20.9% | 1.23 | 38.5% | 0.66 | 24.0% | 1.06 |
| Total Hospital | 54.0% | 56.3% | 0.96 | 48.0% | 1.12 | 66.1% | 0.82 | 53.1% | 1.02 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 66.0 | 26.5 | 2.49 | 23.1 | 2.86 | 101.6 | 0.65 | 61.8 | 1.07 |
| Obstetrics | 10.0 | 5.0 | 2.00 | 4.4 | 2.30 | 14.7 | 0.68 | 11.5 | 0.87 |
| Pediatrics | 5.1 | 1.4 | 3.55 | 0.6 | 8.45 | 3.6 | 3.55 | 4.8 | 1.06 |
| Total Hospital | 137.8 | 48.3 | 2.85 | 40.6 | 3.39 | 193.9 | 0.71 | 135.5 | 1.02 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 4.4 | 3.9 | 1.14 | 3.5 | 1.27 | 4.3 | 1.03 | 4.3 | 1.02 |
| Obstetrics | 3.2 | 2.6 | 1.25 | 2.5 | 1.30 | 2.7 | 1.17 | 3.4 | 0.95 |
| Pediatrics | 3.7 | 3.5 | 1.07 | 3.3 | 1.12 | 3.4 | 1.10 | 3.6 | 1.04 |
| Total Hospital | 4.7 | 4.3 | 1.08 | 3.6 | 1.29 | 4.8 | 0.98 | 4.8 | 0.97 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 2,791 | 1,408 | 1.98 | 1,238 | 2.25 | 5,364 | 0.52 | 2,660 | 1.05 |
| Outpatient | 5,567 | 4,098 | 1.36 | 4,498 | 1.24 | 13,857 | 0.40 | 6,650 | 0.84 |
| Inpatient as % of All Surgeries | 33.4% | 25.6% | 1.31 | 21.6% | 1.55 | 27.9% | 1.20 | 28.6% | 1.17 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 120,164 | 132,001 | 0.91 | 188,046 | 0.64 | 422,002 | 0.28 | 124,085 | 0.97 |
| Emergency Visits | 35,054 | 17,964 | 1.95 | 19,336 | 1.81 | 48,744 | 0.72 | 36,422 | 0.96 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 35.0 | 18.9 | 1.85 | 17.5 | 2.00 | 55.0 | 0.64 | 48.5 | 0.72 |
| Nurses, Licensed | 484.9 | 244.4 | 1.98 | 253.8 | 1.91 | 909.8 | 0.53 | 525.0 | 0.92 |
| Ancillary Nursing Personnel | 69.5 | 40.0 | 1.74 | 33.6 | 2.07 | 148.5 | 0.47 | 67.9 | 1.02 |
| All Other Personnel | 1,009.3 | 484.8 | 2.08 | 503.6 | 2.00 | 1,773.6 | 0.57 | 1,067.0 | 0.95 |
| Total FTEs | 1,598.7 | 788.1 | 2.03 | 808.6 | 1.98 | 2,886.8 | 0.55 | 1,708.4 | 0.94 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 11.0 | 15.1 | 0.73 | 12.8 | 0.86 | 12.1 | 0.91 | 15.3 | 0.72 |
| Nurses, Licensed | 152.6 | 195.2 | 0.78 | 186.1 | 0.82 | 199.8 | 0.76 | 165.1 | 0.92 |
| Ancillary Nursing Personnel | 21.9 | 32.0 | 0.68 | 24.7 | 0.89 | 32.6 | 0.67 | 21.3 | 1.02 |
| All Other Personnel | 317.6 | 387.3 | 0.82 | 369.2 | 0.86 | 389.6 | 0.82 | 335.6 | 0.95 |
| Total FTEs | 503.1 | 629.5 | 0.80 | 592.8 | 0.85 | 634.1 | 0.79 | 537.3 | 0.94 |

Total Hospital:

Beds Set Up & Staffed 255
Discharges 10,770
Inpatient Days 50,286

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 24
Total Births 1,098
Newborn Days 1,918

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 06/30/2017 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 124 | 5,429 | 24,100 | 53.2% | 66.0 | 4.4 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 1 | 32 | 320 | 4,505 | 38.6% | 12.3 | 14.1 |
| Hospice | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 1 | 20 | 501 | 1,867 | 25.6% | 5.1 | 3.7 |
| Obstetrics | 1 | 18 | 1,137 | 3,660 | 55.7% | 10.0 | 3.2 |
| Psychiatric | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 1 | 20 | 1,588 | 5,629 | 77.1% | 15.4 | 3.5 |
| Cardiac Intensive Unit | 1 | 4 | 248 | 1,094 | 74.9% | 3.0 | 4.4 |
| Pediatric Intensive Care | 1 | 4 | 506 | 1,481 | 101.4% | 4.1 | 2.9 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 1 | 9 | 633 | 2,183 | 66.5% | 6.0 | 3.4 |
| Neonatal Intensive/Intermediate Care | 1 | 24 | 332 | 5,767 | 65.8% | 15.8 | 17.4 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|----------------|
| Administrators/Assistant Administrators | 35 | 0 | 35.0 | Surgical Personnel | 21 | 20 | 33.7 |
| Physicians & Dentists | 7 | 2 | 8.0 | Radiological Services Personnel | 30 | 29 | 51.3 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 6 | 7 | 10.7 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 19 | 8 | 24.8 |
| Registered Nurses | 223 | 326 | 461.9 | Occupational Therapists | 18 | 13 | 24.9 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 2 | 1.2 |
| Licensed Practical Nurses | 7 | 7 | 11.2 | Physical Therapists | 31 | 13 | 39.3 |
| Ancillary Nursing Personnel | 18 | 97 | 69.5 | Physical Therapy Assistants/Aides | 12 | 7 | 16.5 |
| Medical Assistants | 12 | 6 | 16.1 | Recreational Therapists | 3 | 7 | 6.6 |
| Physician Assistants | 0 | 0 | 0.0 | Dietitians & Nutritionists | 8 | 7 | 12.9 |
| Nurse Practitioners | 11 | 2 | 11.8 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 11 | 25 | 27.6 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 109 | 42 | 136.8 |
| Health Info Mgmt-Administrators/Technicians | 14 | 3 | 15.8 | All Other Personnel | 344 | 186 | 464.1 |
| Pharmacy Personnel | 47 | 13 | 54.9 | | | | |
| Clinical Laboratory Personnel | 38 | 35 | 64.2 | | | | |
| | | | | Total | 1,024 | 857 | 1,598.7 |

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| | | | | | | | | | | | |
|---|---------------|-------|-------------------|-------|---------------|-------|--------------|-------|------------------|---------|-------|
| Green Bay, WI 54307 | | | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2017 vs. 2016 | | |
| Selected Financial Statistics | | | FY 2017 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2016 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$484,382,232 | 48.9% | 44.8% | 1.09 | 46.0% | 1.06 | 45.3% | 1.08 | 47.7% | 1.03 | |
| Medical Assistance | \$128,656,419 | 13.0% | 14.4% | 0.90 | 12.0% | 1.08 | 13.1% | 0.99 | 13.8% | 0.94 | |
| Commercial | \$339,562,789 | 34.3% | 36.6% | 0.94 | 38.7% | 0.89 | 37.0% | 0.93 | 34.7% | 0.99 | |
| All Other | \$37,980,320 | 3.8% | 4.2% | 0.91 | 3.2% | 1.20 | 4.5% | 0.85 | 3.8% | 1.01 | |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$361,088,169 | 36.5% | 32.9% | 1.11 | 33.6% | 1.08 | 34.5% | 1.06 | 35.7% | 1.02 | |
| Medical Assistance | \$97,431,787 | 9.8% | 10.7% | 0.92 | 9.0% | 1.09 | 10.2% | 0.97 | 10.4% | 0.94 | |
| Commercial | \$155,808,744 | 15.7% | 14.8% | 1.06 | 15.8% | 1.00 | 16.0% | 0.98 | 15.5% | 1.02 | |
| Charity Care | \$9,084,232 | 0.9% | 1.0% | 0.93 | 0.9% | 1.00 | 1.0% | 0.95 | 1.1% | 0.85 | |
| Bad Debt | \$3,297,350 | 0.3% | 1.1% | 0.31 | 0.8% | 0.39 | 1.0% | 0.34 | 0.5% | 0.66 | |
| All Other | \$27,530,521 | 2.8% | 1.9% | 1.45 | 1.9% | 1.46 | 1.9% | 1.47 | 2.8% | 0.99 | |
| Total Deductions | \$654,240,803 | 66.0% | 62.4% | 1.06 | 62.1% | 1.06 | 64.5% | 1.02 | 66.0% | 1.00 | |
| Other Revenue & Net Gains or Losses | | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 2.0% | 6.3% | 0.31 | 3.8% | 0.53 | 5.9% | 0.34 | 1.4% | 1.44 | |
| Net Gains/Losses as % of Net Income | | 45.6% | 12.7% | 3.60 | 20.8% | 2.20 | 17.3% | 2.64 | 174.1% | 0.26 | |
| Expenses as % of Total Expenses | | | | | | | | | | | |
| Salary/Fringe Benefits | \$113,190,473 | 37.2% | 44.7% | 0.83 | 46.9% | 0.79 | 44.0% | 0.85 | 38.4% | 0.97 | |
| Supplies & Services | \$168,341,080 | 55.3% | 47.9% | 1.16 | 45.3% | 1.22 | 49.6% | 1.11 | 54.1% | 1.02 | |
| Capital Component | \$22,805,999 | 7.5% | 7.4% | 1.02 | 7.7% | 0.97 | 6.4% | 1.17 | 7.5% | 1.00 | |
| Fiscal Statistics | | | | | | | | | | | |
| Operating Margin (%) | | 11.3% | 8.9% | 1.27 | 11.6% | 0.97 | 7.7% | 1.48 | 8.0% | 1.41 | |
| Total Hospital Net Income (%) | | 19.0% | 10.1% | 1.88 | 14.2% | 1.34 | 9.1% | 2.09 | -13.3% | N/A | |
| Return on Equity (%) | | 10.9% | 7.6% | 1.43 | 9.8% | 1.11 | 6.9% | 1.56 | -5.9% | N/A | |
| Current Ratio | | 2.3 | 5.6 | 0.40 | 4.5 | 0.51 | 5.6 | 0.40 | 2.0 | 1.15 | |
| Days in Net Patient Accounts Receivable | | 44.7 | 51.4 | 0.87 | 51.4 | 0.87 | 52.1 | 0.86 | 49.4 | 0.90 | |
| Average Payment Period | | 60.0 | 41.5 | 1.45 | 55.6 | 1.08 | 43.2 | 1.39 | 66.1 | 0.91 | |
| Equity Financing (%) | | 75.9% | 73.6% | 1.03 | 73.0% | 1.04 | 76.9% | 0.99 | 67.6% | 1.12 | |
| Long-Term Debt to Equity Ratio | | 0.1 | 0.2 | 0.54 | 0.2 | 0.45 | 0.1 | 0.72 | 0.1 | 0.74 | |
| Times Interest Earned | | 69.9 | 14.1 | 4.96 | 59.3 | 1.18 | 17.0 | 4.11 | -34.4 | N/A | |
| Total Asset Turnover | | 0.5 | 0.7 | 0.70 | 0.7 | 0.78 | 0.8 | 0.70 | 0.5 | 0.96 | |
| Average Age of Plant (Years) | | 13.0 | 9.3 | 1.41 | 10.2 | 1.28 | 10.4 | 1.26 | 13.7 | 0.95 | |
| Increase (Decrease) Total Net Patient Revenue | | 6.0% | 3.6% | 1.65 | 4.9% | 1.22 | 4.9% | 1.22 | 14.3% | 0.42 | |
| Outpatient Gross Revenue (% of Total GPR) | | 56.5% | 60.9% | 0.93 | 69.2% | 0.82 | 56.8% | 0.99 | 57.6% | 0.98 | |
| Net Revenue Statistics | | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$15,046 | | \$15,675 | 0.96 | \$13,057 | 1.15 | \$17,864 | 0.84 | \$14,264 | 1.05 | |
| Inpatient Net Revenue per Day | \$3,210 | | \$3,540 | 0.91 | \$3,477 | 0.92 | \$3,709 | 0.87 | \$2,986 | 1.08 | |
| Outpatient Net Revenue per Visit | \$1,144 | | \$654 | 1.75 | \$534 | 2.14 | \$733 | 1.56 | \$1,088 | 1.05 | |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$990,581,760 | Cash & Cash Equivalents | \$10,157,010 | Current Liabilities | \$47,405,839 |
| Less Deductions | \$654,240,803 | Net Patient Receivables | \$41,153,019 | Long-Term Debt | \$44,438,687 |
| Net Patient Revenue | \$336,340,957 | Other Receivables | \$10,456,501 | Other Liabilities | \$66,267,660 |
| Plus Other Revenue | \$6,836,331 | | | Subtotal | \$158,112,186 |
| Total Revenue | \$343,177,288 | Land, Buildings & Equipment (Net) | \$128,590,565 | Unrestricted Fund Balance | \$499,103,045 |
| Less Expenses | \$304,337,552 | Other Assets | \$466,858,136 | Restricted Fund Balance | \$15,748,770 |
| Non-Operating Gains/Losses | \$32,605,159 | | | Total Liabilities & Fund Balance | \$657,215,231 |
| Net Income | \$71,444,895 | Total Assets | \$657,215,231 | | |