

**043 Aurora Medical Center in Hartford**  
1032 East Sumner Street  
Hartford, WI 53027  
262-673-2300

Fiscal Year: 01/01 to 12/31  
Type: GMS  
General Medical & Surgical  
Control: Other Not-For-Profit

County: Washington  
Analysis Area: Southeastern (2A)  
Volume Group: 3

		All GMS Hospitals		Analysis Area 2A		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	37.4%	55.4%	0.67	52.9%	0.71	46.2%	0.81	35.0%	1.07
Obstetrics	0.0%	38.4%	N/A	30.5%	N/A	22.2%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	10.4%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	40.4%	56.3%	0.72	48.2%	0.84	43.7%	0.92	38.6%	1.05
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	10.5	26.5	0.39	35.0	0.30	8.0	1.31	9.8	1.07
Obstetrics	0.0	5.0	N/A	5.7	N/A	1.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	13.7	48.3	0.28	55.0	0.25	10.5	1.31	13.1	1.05
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.0	3.9	0.77	3.6	0.84	3.3	0.92	3.0	0.99
Obstetrics	0.0	2.6	N/A	2.3	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.3	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.3	4.3	0.76	3.9	0.84	3.4	0.96	3.4	0.98
<b>Surgical Operations</b>									
Inpatient	467	1,408	0.33	1,426	0.33	302	1.55	394	1.19
Outpatient	2,156	4,098	0.53	3,666	0.59	1,304	1.65	2,200	0.98
Inpatient as % of All Surgeries	17.8%	25.6%	0.70	28.0%	0.64	18.8%	0.95	15.2%	1.17
<b>Outpatient Visits</b>									
Non-Emergency Visits	74,266	132,001	0.56	147,718	0.50	63,510	1.17	73,242	1.01
Emergency Visits	8,195	17,964	0.46	23,681	0.35	8,037	1.02	8,550	0.96
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	5.0	18.9	0.26	19.1	0.26	12.6	0.40	5.0	1.00
Nurses, Licensed	96.8	244.4	0.40	263.5	0.37	78.6	1.23	93.7	1.03
Ancillary Nursing Personnel	19.0	40.0	0.47	43.7	0.43	13.9	1.36	14.3	1.33
All Other Personnel	224.0	484.8	0.46	513.5	0.44	187.4	1.20	173.4	1.29
Total FTEs	344.9	788.1	0.44	839.7	0.41	292.5	1.18	286.4	1.20
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	10.7	15.1	0.71	11.9	0.90	29.3	0.37	10.0	1.07
Nurses, Licensed	208.0	195.2	1.07	164.8	1.26	183.3	1.13	187.5	1.11
Ancillary Nursing Personnel	40.8	32.0	1.28	27.3	1.49	32.5	1.26	28.6	1.43
All Other Personnel	481.3	387.3	1.24	321.1	1.50	436.8	1.10	347.1	1.39
Total FTEs	740.8	629.5	1.18	525.2	1.41	681.8	1.09	573.2	1.29

**Total Hospital:**

Beds Set Up & Staffed 34  
Discharges 1,532  
Inpatient Days 5,010

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinets 0  
Total Births 0  
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	28	1,277	3,823	37.4%	10.5	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	257	1,187	54.2%	3.3	4.6
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	5	0	5.0
Physicians & Dentists	10	10	11.1	Radiological Services Personnel	10	8	16.5
Medical & Dental Residents	0	0	0.0	Sonographers	1	4	2.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	3	6.3
Registered Nurses	62	39	86.8	Occupational Therapists	1	10	6.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	1	0.5	Physical Therapists	10	18	23.0
Ancillary Nursing Personnel	5	31	19.0	Physical Therapy Assistants/Aides	1	3	3.5
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	3	2	4.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	0	3	2.4
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	49	52	77.5
Health Info Mgmt-Administrators/Technicians	2	4	5.3	All Other Personnel	32	27	49.5
Pharmacy Personnel	4	2	5.6				
Clinical Laboratory Personnel	6	3	8.5				
				<b>Total</b>	<b>217</b>	<b>221</b>	<b>344.9</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	2A Value	Ratio	3 Value	Ratio	FY 2016	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$86,708,417	46.5%	44.8%	1.04	48.2%	0.96	46.2%	1.01	45.7%	1.02
Medical Assistance	\$14,577,973	7.8%	14.4%	0.54	10.5%	0.74	12.7%	0.61	7.9%	0.99
Commercial	\$81,156,721	43.5%	36.6%	1.19	38.7%	1.12	37.2%	1.17	44.0%	0.99
All Other	\$4,022,849	2.2%	4.2%	0.51	2.5%	0.86	3.9%	0.56	2.5%	0.88
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$70,685,475	37.9%	32.9%	1.15	37.8%	1.00	28.8%	1.32	37.0%	1.02
Medical Assistance	\$12,515,214	6.7%	10.7%	0.62	8.1%	0.83	8.6%	0.78	6.8%	0.99
Commercial	\$39,458,276	21.2%	14.8%	1.43	16.8%	1.26	13.1%	1.62	20.6%	1.03
Charity Care	\$1,518,780	0.8%	1.0%	0.82	1.0%	0.85	1.0%	0.81	0.9%	0.88
Bad Debt	\$1,636,157	0.9%	1.1%	0.83	1.0%	0.86	1.5%	0.59	1.2%	0.72
All Other	\$1,672,267	0.9%	1.9%	0.47	1.1%	0.85	1.9%	0.46	1.0%	0.92
Total Deductions	\$127,486,169	68.4%	62.4%	1.10	65.8%	1.04	54.9%	1.25	67.5%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.6%	6.3%	0.10	4.3%	0.15	6.2%	0.10	0.6%	1.13
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	N/A	N/A	20.5%	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$24,159,894	46.5%	44.7%	1.04	39.6%	1.17	50.7%	0.92	47.2%	0.98
Supplies & Services	\$24,661,365	47.5%	47.9%	0.99	51.6%	0.92	40.1%	1.18	46.8%	1.02
Capital Component	\$3,093,754	6.0%	7.4%	0.81	8.7%	0.68	9.2%	0.64	6.0%	0.99
<b>Fiscal Statistics</b>										
Operating Margin (%)		12.5%	8.9%	1.40	11.5%	1.09	4.7%	2.69	10.2%	1.23
Total Hospital Net Income (%)		12.4%	10.1%	1.23	10.0%	1.24	5.8%	2.13	10.2%	1.22
Return on Equity (%)		5.7%	7.6%	0.75	6.2%	0.91	5.1%	1.12	4.8%	1.19
Current Ratio		25.1	5.6	4.44	8.9	2.80	4.9	5.10	22.5	1.11
Days in Net Patient Accounts Receivable		55.4	51.4	1.08	48.8	1.14	51.9	1.07	54.6	1.02
Average Payment Period		32.5	41.5	0.78	42.8	0.76	33.7	0.96	33.8	0.96
Equity Financing (%)		96.5%	73.6%	1.31	80.2%	1.20	70.2%	1.37	96.2%	1.00
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.0	14.1	N/A	13.9	N/A	4.7	N/A	0.0	N/A
Total Asset Turnover		0.5	0.7	0.62	0.6	0.73	0.9	0.53	0.5	0.98
Average Age of Plant (Years)		9.2	9.3	0.99	8.9	1.04	7.5	1.23	11.7	0.79
Increase (Decrease) Total Net Patient Revenue		1.8%	3.6%	0.50	1.8%	1.01	2.8%	0.64	-0.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		70.1%	60.9%	1.15	63.2%	1.11	75.7%	0.93	73.0%	0.96
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$10,876		\$15,675	0.69	\$12,886	0.84	\$12,189	0.89	\$10,479	1.04
Inpatient Net Revenue per Day	\$3,282		\$3,540	0.93	\$3,088	1.06	\$3,423	0.96	\$3,046	1.08
Outpatient Net Revenue per Visit	\$533		\$654	0.82	\$646	0.82	\$558	0.95	\$551	0.97

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$186,465,960	Cash & Cash Equivalents	\$101,455,738	Current Liabilities	\$4,425,945
Less Deductions	\$127,486,169	Net Patient Receivables	\$8,959,481	Long-Term Debt	\$0
Net Patient Revenue	\$58,979,791	Other Receivables	\$17,547	Other Liabilities	\$76,146
Plus Other Revenue	\$377,762			Subtotal	\$4,502,091
Total Revenue	\$59,357,553	Land, Buildings & Equipment (Net)	\$17,632,398		
Less Expenses	\$51,915,013	Other Assets	\$837,809	Unrestricted Fund Balance	\$124,400,882
Non-Operating Gains/Losses	-\$105,038			Restricted Fund Balance	\$0
Net Income	\$7,337,502	Total Assets	\$128,902,973	Total Liabilities & Fund Balance	\$128,902,973