

046 Hudson Hospital & Clinics
405 Stageline Road
Hudson, WI 54016
715-531-6000

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Saint Croix
Analysis Area: West Central (5A)
Volume Group: 4

		All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	32.7%	55.4%	0.59	42.7%	0.76	38.8%	0.84	28.8%	1.14
Obstetrics	51.5%	38.4%	1.34	30.0%	0.12	31.2%	1.65	50.1%	1.03
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	14.1%	N/A	0.0%	N/A
Total Hospital	38.2%	56.3%	0.68	43.6%	0.88	40.5%	0.94	35.0%	1.09
Average Census (Patients)									
Adult Medical-Surgical	5.6	26.5	0.21	11.7	0.47	10.1	0.55	4.9	1.14
Obstetrics	3.6	5.0	0.72	2.1	1.72	2.1	1.70	3.5	1.03
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.1	N/A	0.0	N/A
Total Hospital	9.2	48.3	0.19	18.6	0.49	15.5	0.59	8.4	1.09
Average Length of Stay (Days)									
Adult Medical-Surgical	2.6	3.9	0.68	3.7	0.70	2.9	0.90	2.5	1.07
Obstetrics	2.3	2.6	0.91	2.4	0.97	2.3	1.01	2.2	1.05
Pediatrics	0.0	3.5	N/A	1.9	N/A	2.1	N/A	0.0	N/A
Total Hospital	2.5	4.3	0.58	3.9	0.64	3.0	0.82	2.4	1.06
Surgical Operations									
Inpatient	271	1,408	0.19	496	0.55	502	0.54	282	0.96
Outpatient	1,556	4,098	0.38	1,861	0.84	2,146	0.73	1,583	0.98
Inpatient as % of All Surgeries	14.8%	25.6%	0.58	21.1%	0.70	19.0%	0.78	15.1%	0.98
Outpatient Visits									
Non-Emergency Visits	23,779	132,001	0.18	70,369	0.34	53,087	0.45	22,813	1.04
Emergency Visits	11,513	17,964	0.64	8,210	1.40	13,724	0.84	12,068	0.95
Full-Time Equivalents (FTEs)									
Administrators	27.7	18.9	1.47	11.1	2.48	11.1	2.50	24.0	1.15
Nurses, Licensed	86.4	244.4	0.35	121.7	0.71	104.4	0.83	74.4	1.16
Ancillary Nursing Personnel	25.7	40.0	0.64	18.3	1.40	20.7	1.24	20.3	1.26
All Other Personnel	138.9	484.8	0.29	252.8	0.55	226.8	0.61	136.8	1.01
Total FTEs	278.7	788.1	0.35	404.0	0.69	362.9	0.77	255.6	1.09
FTEs per 100 Patient Census (Adjusted)									
Administrators	65.1	15.1	4.32	19.3	3.37	19.8	3.29	61.7	1.06
Nurses, Licensed	203.3	195.2	1.04	211.1	0.96	187.1	1.09	191.4	1.06
Ancillary Nursing Personnel	60.4	32.0	1.89	31.8	1.90	37.1	1.63	52.2	1.16
All Other Personnel	326.6	387.3	0.84	438.4	0.75	406.6	0.80	351.7	0.93
Total FTEs	655.5	629.5	1.04	700.6	0.94	650.6	1.01	657.0	1.00

Total Hospital:

Beds Set Up & Staffed 24
Discharges 1,334
Inpatient Days 3,345

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 47
Inpatient Days 362

Newborn Nursery:

Bassinets 6
Total Births 568
Newborn Days 1,123

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	769	2,028	32.7%	5.6	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	565	1,317	51.5%	3.6	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	27	1	27.7	Surgical Personnel	4	6	6.7
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	7	9.5
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	3	3.3
Registered Nurses	11	82	78.0	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	3	2.5	Physical Therapists	4	3	4.9
Ancillary Nursing Personnel	7	20	25.7	Physical Therapy Assistants/Aides	0	1	0.9
Medical Assistants	3	0	3.0	Recreational Therapists	0	1	0.9
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	2	5.9	Social Workers	0	2	0.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	8	4	10.9
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	52	29	71.4
Pharmacy Personnel	7	8	12.6				
Clinical Laboratory Personnel	7	2	8.9				
				Total	145	174	278.7

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$44,259,216	39.4%	44.8%	0.88	49.2%	0.80	48.9%	0.81	35.7%	1.10
Medical Assistance	\$12,370,340	11.0%	14.4%	0.77	12.0%	0.92	11.7%	0.94	11.8%	0.93
Commercial	\$51,994,163	46.3%	36.6%	1.26	35.1%	1.32	35.9%	1.29	49.3%	0.94
All Other	\$3,575,309	3.2%	4.2%	0.76	3.7%	0.87	3.5%	0.92	3.2%	1.01
Deductions as % of Total Gross Patient Revenue										
Medicare	\$25,890,847	23.1%	32.9%	0.70	32.5%	0.71	35.0%	0.66	13.1%	1.76
Medical Assistance	\$7,462,869	6.7%	10.7%	0.62	8.6%	0.78	8.5%	0.78	3.9%	1.69
Commercial	\$19,774,321	17.6%	14.8%	1.19	10.0%	1.77	12.4%	1.42	28.2%	0.63
Charity Care	\$852,732	0.8%	1.0%	0.77	0.9%	0.85	1.4%	0.53	0.6%	1.33
Bad Debt	\$1,702,395	1.5%	1.1%	1.44	1.2%	1.22	1.3%	1.19	1.5%	1.01
All Other	\$1,687,157	1.5%	1.9%	0.78	1.6%	0.97	1.3%	1.14	1.8%	0.82
Total Deductions	\$57,370,321	51.1%	62.4%	0.82	54.7%	0.93	59.8%	0.85	49.1%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.3%	6.3%	0.69	4.1%	1.06	3.3%	1.30	4.7%	0.92
Net Gains/Losses as % of Net Income		12.6%	12.7%	0.99	48.3%	0.26	29.9%	0.42	9.8%	1.28
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$24,749,282	45.5%	44.7%	1.02	53.1%	0.86	47.5%	0.96	44.0%	1.03
Supplies & Services	\$24,618,975	45.3%	47.9%	0.95	40.3%	1.12	42.7%	1.06	44.2%	1.02
Capital Component	\$5,032,813	9.3%	7.4%	1.25	6.6%	1.39	9.8%	0.95	11.8%	0.78
Fiscal Statistics										
Operating Margin (%)		5.1%	8.9%	0.57	6.5%	0.78	4.5%	1.13	4.6%	1.11
Total Hospital Net Income (%)		5.8%	10.1%	0.57	11.8%	0.49	6.3%	0.92	5.0%	1.15
Return on Equity (%)		4.3%	7.6%	0.57	8.3%	0.52	4.0%	1.07	3.6%	1.22
Current Ratio		2.8	5.6	0.50	3.7	0.77	5.4	0.53	3.3	0.85
Days in Net Patient Accounts Receivable		36.0	51.4	0.70	54.8	0.66	50.1	0.72	38.6	0.93
Average Payment Period		66.3	41.5	1.60	56.1	1.18	41.4	1.60	65.0	1.02
Equity Financing (%)		65.1%	73.6%	0.88	76.5%	0.85	67.6%	0.96	61.8%	1.05
Long-Term Debt to Equity Ratio		0.3	0.2	2.04	0.2	2.23	0.3	1.02	0.4	0.84
Times Interest Earned		5.5	14.1	0.39	26.4	0.21	4.4	1.25	3.2	1.72
Total Asset Turnover		0.7	0.7	1.00	0.7	1.13	0.6	1.18	0.7	1.06
Average Age of Plant (Years)		10.1	9.3	1.09	10.3	0.98	9.4	1.07	7.9	1.27
Increase (Decrease) Total Net Patient Revenue		3.4%	3.6%	0.95	14.9%	0.23	0.5%	6.53	-3.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		78.5%	60.9%	1.29	67.9%	1.16	71.6%	1.10	78.2%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$9,413	\$15,675	0.60	\$13,969	0.67	\$10,854	0.87	\$8,287	1.14
Inpatient Net Revenue per Day		\$3,496	\$3,540	0.99	\$3,407	1.03	\$3,395	1.03	\$3,266	1.07
Outpatient Net Revenue per Visit		\$1,232	\$654	1.88	\$718	1.72	\$743	1.66	\$1,247	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$112,199,028	Cash & Cash Equivalents	\$19,174,327	Current Liabilities	\$9,145,913
Less Deductions	\$57,370,321	Net Patient Receivables	\$5,414,487	Long-Term Debt	\$17,020,358
Net Patient Revenue	\$54,828,707	Other Receivables	\$237,485	Other Liabilities	\$799,005
Plus Other Revenue	\$2,493,486			Subtotal	\$26,965,276
Total Revenue	\$57,322,193	Land, Buildings & Equipment (Net)	\$36,067,924		
Less Expenses	\$54,401,070	Other Assets	\$16,355,257	Unrestricted Fund Balance	\$50,284,204
Non-Operating Gains/Losses	\$420,283			Restricted Fund Balance	\$3,556,676
Net Income	\$3,341,406	Total Assets	\$77,249,480	Total Liabilities & Fund Balance	\$77,249,480