

**058 Rusk County Memorial Hospital**  
900 College Avenue West  
Ladysmith, WI 54848  
715-532-5561

Fiscal Year: 01/01 to 12/31  
Type: GMS  
Critical Access Hospital  
Control: County

County: Rusk  
Analysis Area: West Central (5A)  
Volume Group: 2

		All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	11.6%	55.4%	0.21	42.7%	0.27	19.8%	0.59	11.0%	1.06
Obstetrics	0.0%	38.4%	N/A	30.0%	N/A	18.3%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	12.8%	56.3%	0.23	43.6%	0.29	23.2%	0.55	12.9%	0.99
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	2.9	26.5	0.11	11.7	0.25	3.3	0.87	2.8	1.06
Obstetrics	0.0	5.0	N/A	2.1	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	0.00
Total Hospital	3.2	48.3	0.07	18.6	0.17	4.7	0.68	3.2	0.99
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.6	3.9	0.67	3.7	0.70	3.0	0.86	2.8	0.95
Obstetrics	0.0	2.6	N/A	2.4	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	1.9	N/A	3.1	N/A	1.5	0.00
Total Hospital	2.7	4.3	0.63	3.9	0.70	2.9	0.94	2.8	0.97
<b>Surgical Operations</b>									
Inpatient	13	1,408	0.01	496	0.03	249	0.05	326	0.04
Outpatient	284	4,098	0.07	1,861	0.15	1,286	0.22	303	0.94
Inpatient as % of All Surgeries	4.4%	25.6%	0.17	21.1%	0.21	16.2%	0.27	51.8%	0.08
<b>Outpatient Visits</b>									
Non-Emergency Visits	26,479	132,001	0.20	70,369	0.38	24,580	1.08	27,148	0.98
Emergency Visits	5,657	17,964	0.31	8,210	0.69	4,890	1.16	5,688	0.99
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	13.0	18.9	0.69	11.1	1.17	5.9	2.20	21.0	0.62
Nurses, Licensed	35.0	244.4	0.14	121.7	0.29	42.0	0.83	38.1	0.92
Ancillary Nursing Personnel	7.2	40.0	0.18	18.3	0.39	8.1	0.89	7.0	1.03
All Other Personnel	99.1	484.8	0.20	252.8	0.39	98.5	1.01	81.3	1.22
Total FTEs	154.3	788.1	0.20	404.0	0.38	154.4	1.00	147.4	1.05
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	75.1	15.1	4.98	19.3	3.89	32.0	2.35	145.4	0.52
Nurses, Licensed	202.3	195.2	1.04	211.1	0.96	227.6	0.89	263.9	0.77
Ancillary Nursing Personnel	41.6	32.0	1.30	31.8	1.31	43.9	0.95	48.5	0.86
All Other Personnel	572.9	387.3	1.48	438.4	1.31	534.3	1.07	563.1	1.02
Total FTEs	891.9	629.5	1.42	700.6	1.27	837.8	1.06	1,020.8	0.87

**Total Hospital:**

Beds Set Up & Staffed 25  
Discharges 427  
Inpatient Days 1,170

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 2  
Discharges 54  
Inpatient Days 450

**Newborn Nursery:**

Bassinets 0  
Total Births 0  
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	407	1,062	11.6%	2.9	2.6
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	0	20	108	0.0%	0.3	5.4
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	13	0	13.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	9	2	10.0	Radiological Services Personnel	7	0	7.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	0	1.0
Registered Nurses	30	4	32.4	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	0	3.0
Ancillary Nursing Personnel	6	2	7.2	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	2	1	2.6	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	1	0.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	17	0	17.0
Health Info Mgmt-Administrators/Technicians	5	0	5.0	All Other Personnel	36	5	39.0
Pharmacy Personnel	1	1	1.5				
Clinical Laboratory Personnel	7	0	7.0				
				<b>Total</b>	<b>145</b>	<b>16</b>	<b>154.3</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	2 Value	Ratio	FY 2016	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$19,002,395	57.3%	44.8%	1.28	49.2%	1.16	45.4%	1.26	54.2%	1.06
Medical Assistance	\$5,172,219	15.6%	14.4%	1.09	12.0%	1.30	11.2%	1.39	16.6%	0.94
Commercial	\$7,455,634	22.5%	36.6%	0.61	35.1%	0.64	40.6%	0.55	23.9%	0.94
All Other	\$1,529,076	4.6%	4.2%	1.09	3.7%	1.26	2.8%	1.63	5.2%	0.88
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$5,486,060	16.5%	32.9%	0.50	32.5%	0.51	26.7%	0.62	16.3%	1.02
Medical Assistance	\$2,707,313	8.2%	10.7%	0.76	8.6%	0.95	7.8%	1.04	8.6%	0.95
Commercial	\$790,550	2.4%	14.8%	0.16	10.0%	0.24	13.1%	0.18	2.0%	1.18
Charity Care	\$75,284	0.2%	1.0%	0.23	0.9%	0.25	0.5%	0.45	0.4%	0.53
Bad Debt	\$601,595	1.8%	1.1%	1.72	1.2%	1.46	1.6%	1.14	2.4%	0.77
All Other	\$561,224	1.7%	1.9%	0.88	1.6%	1.09	1.0%	1.67	1.9%	0.90
Total Deductions	\$10,222,026	30.8%	62.4%	0.49	54.7%	0.56	50.8%	0.61	31.6%	0.98
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.6%	6.3%	0.26	4.1%	0.40	3.0%	0.56	1.6%	1.03
Net Gains/Losses as % of Net Income		45.4%	12.7%	3.58	48.3%	0.94	4.4%	10.25	231.9%	0.20
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$14,773,560	60.2%	44.7%	1.35	53.1%	1.13	48.1%	1.25	60.2%	1.00
Supplies & Services	\$8,347,667	34.0%	47.9%	0.71	40.3%	0.84	43.6%	0.78	34.4%	0.99
Capital Component	\$1,425,133	5.8%	7.4%	0.79	6.6%	0.88	8.2%	0.71	5.4%	1.09
<b>Fiscal Statistics</b>										
Operating Margin (%)		-5.3%	8.9%	N/A	6.5%	N/A	14.0%	N/A	0.9%	N/A
Total Hospital Net Income (%)		-10.1%	10.1%	N/A	11.8%	N/A	14.5%	N/A	-0.7%	15.31
Return on Equity (%)		-13.0%	7.6%	N/A	8.3%	N/A	12.9%	N/A	-0.7%	17.79
Current Ratio		4.4	5.6	0.77	3.7	1.19	3.6	1.21	4.6	0.94
Days in Net Patient Accounts Receivable		55.1	51.4	1.07	54.8	1.01	54.9	1.00	50.9	1.08
Average Payment Period		29.8	41.5	0.72	56.1	0.53	53.8	0.55	36.0	0.83
Equity Financing (%)		74.6%	73.6%	1.01	76.5%	0.98	59.1%	1.26	73.4%	1.02
Long-Term Debt to Equity Ratio		0.0	0.2	0.21	0.2	0.23	0.5	0.08	0.0	1.37
Times Interest Earned		0.0	14.1	N/A	26.4	N/A	14.4	N/A	0.0	N/A
Total Asset Turnover		1.4	0.7	1.82	0.7	2.06	0.9	1.53	1.1	1.20
Average Age of Plant (Years)		11.3	9.3	1.22	10.3	1.10	9.3	1.21	12.6	0.90
Increase (Decrease) Total Net Patient Revenue		0.2%	3.6%	0.06	14.9%	0.02	4.3%	0.05	2.6%	0.09
Outpatient Gross Revenue (% of Total GPR)		81.5%	60.9%	1.34	67.9%	1.20	74.3%	1.10	77.7%	1.05
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$13,986		\$15,675	0.89	\$13,969	1.00	\$14,111	0.99	\$14,230	0.98
Inpatient Net Revenue per Day	\$4,087		\$3,540	1.15	\$3,407	1.20	\$4,070	1.00	\$3,543	1.15
Outpatient Net Revenue per Visit	\$520		\$654	0.80	\$718	0.72	\$801	0.65	\$503	1.03
<b>Income Statement</b>			<b>Assets</b>			<b>Liabilities &amp; Fund Balances</b>				
Gross Patient Revenue (GPR)	\$33,159,324		Cash & Cash Equivalents		\$2,739,546	Current Liabilities		\$1,904,558		
Less Deductions	\$10,222,026		Net Patient Receivables		\$3,465,616	Long-Term Debt		\$444,490		
Net Patient Revenue	\$22,937,298		Other Receivables		\$1,210,704	Other Liabilities		\$2,030,718		
Plus Other Revenue	\$383,180					Subtotal		\$4,379,766		
Total Revenue	\$23,320,478		Land, Buildings & Equipment (Net)		\$5,068,093					
Less Expenses	\$24,546,360		Other Assets		\$4,743,176	Unrestricted Fund Balance		\$12,847,369		
Non-Operating Gains/Losses	-\$1,018,720					Restricted Fund Balance		\$0		
Net Income	-\$2,244,602		Total Assets		\$17,227,135	Total Liabilities & Fund Balance		\$17,227,135		