

059 Grant Regional Health Center
507 South Monroe Street
Lancaster, WI 53813
608-723-2143

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Grant
Analysis Area: Southern (1)
Volume Group: 2

| | | All GMS Hospitals | | Analysis Area 1 | | Volume Group 2 | | FY 2017 vs. 2016 | |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| Selected Utilization Statistics | FY 2017 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2016 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 97.0% | 55.4% | 1.75 | 57.1% | 1.70 | 19.8% | 4.90 | 66.8% | 1.45 |
| Obstetrics | 105.2% | 38.4% | 2.74 | 41.6% | 0.03 | 18.3% | 5.74 | 49.9% | 2.11 |
| Pediatrics | 0.0% | 55.4% | N/A | 55.3% | N/A | 0.0% | N/A | 0.0% | N/A |
| Total Hospital | 102.6% | 56.3% | 1.82 | 58.9% | 1.74 | 23.2% | 4.42 | 64.1% | 1.60 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 2.9 | 26.5 | 0.11 | 24.0 | 0.12 | 3.3 | 0.87 | 3.3 | 0.87 |
| Obstetrics | 1.1 | 5.0 | 0.21 | 4.7 | 0.23 | 0.5 | 1.98 | 1.0 | 1.05 |
| Pediatrics | 0.1 | 1.4 | 0.05 | 2.4 | 0.03 | 0.0 | 0.05 | 0.1 | 1.00 |
| Total Hospital | 4.1 | 48.3 | 0.08 | 50.8 | 0.08 | 4.7 | 0.87 | 4.5 | 0.91 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 2.9 | 3.9 | 0.74 | 3.9 | 0.74 | 3.0 | 0.95 | 3.0 | 0.94 |
| Obstetrics | 2.1 | 2.6 | 0.81 | 2.7 | 0.78 | 2.2 | 0.94 | 2.1 | 0.98 |
| Pediatrics | 3.1 | 3.5 | 0.90 | 3.5 | 0.88 | 3.1 | 1.00 | 2.3 | 1.33 |
| Total Hospital | 2.7 | 4.3 | 0.63 | 4.3 | 0.63 | 2.9 | 0.93 | 2.8 | 0.98 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 123 | 1,408 | 0.09 | 2,094 | 0.06 | 249 | 0.49 | 137 | 0.90 |
| Outpatient | 849 | 4,098 | 0.21 | 7,088 | 0.12 | 1,286 | 0.66 | 885 | 0.96 |
| Inpatient as % of All Surgeries | 12.7% | 25.6% | 0.49 | 22.8% | 0.55 | 16.2% | 0.78 | 13.4% | 0.94 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 24,396 | 132,001 | 0.18 | 161,897 | 0.15 | 24,580 | 0.99 | 25,149 | 0.97 |
| Emergency Visits | 3,042 | 17,964 | 0.17 | 17,257 | 0.18 | 4,890 | 0.62 | 3,136 | 0.97 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 5.0 | 18.9 | 0.26 | 25.5 | 0.20 | 5.9 | 0.85 | 5.0 | 1.00 |
| Nurses, Licensed | 52.6 | 244.4 | 0.22 | 290.0 | 0.18 | 42.0 | 1.25 | 59.3 | 0.89 |
| Ancillary Nursing Personnel | 7.1 | 40.0 | 0.18 | 47.6 | 0.15 | 8.1 | 0.87 | 5.1 | 1.39 |
| All Other Personnel | 130.1 | 484.8 | 0.27 | 681.8 | 0.19 | 98.5 | 1.32 | 122.7 | 1.06 |
| Total FTEs | 194.7 | 788.1 | 0.25 | 1,045.0 | 0.19 | 154.4 | 1.26 | 192.1 | 1.01 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 22.8 | 15.1 | 1.51 | 20.7 | 1.10 | 32.0 | 0.71 | 22.0 | 1.03 |
| Nurses, Licensed | 239.4 | 195.2 | 1.23 | 235.4 | 1.02 | 227.6 | 1.05 | 261.0 | 0.92 |
| Ancillary Nursing Personnel | 32.1 | 32.0 | 1.00 | 38.7 | 0.83 | 43.9 | 0.73 | 22.4 | 1.44 |
| All Other Personnel | 591.8 | 387.3 | 1.53 | 553.4 | 1.07 | 534.3 | 1.11 | 539.6 | 1.10 |
| Total FTEs | 886.0 | 629.5 | 1.41 | 848.1 | 1.04 | 837.8 | 1.06 | 845.0 | 1.05 |

Total Hospital:

Beds Set Up & Staffed 4
Discharges 552
Inpatient Days 1,498

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 53
Inpatient Days 241

Newborn Nursery:

Bassinets 1
Total Births 179
Newborn Days 338

059 Grant Regional Health Center
Lancaster, WI 53813

| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 12/31/2017 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 3 | 370 | 1,062 | 97.0% | 2.9 | 2.9 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 1 | 0 | 6 | 15 | 0.0% | 0.0 | 2.5 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 2 | 0 | 5 | 9 | 0.0% | 0.0 | 1.8 |
| Pediatric, acute | 2 | 0 | 9 | 28 | 0.0% | 0.1 | 3.1 |
| Obstetrics | 1 | 1 | 184 | 384 | 105.2% | 1.1 | 2.1 |
| Psychiatric | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 5 | 0 | 5.0 | Surgical Personnel | 2 | 2 | 3.3 |
| Physicians & Dentists | 8 | 2 | 10.1 | Radiological Services Personnel | 1 | 6 | 6.1 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 0 | 0 | 0.0 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 1 | 0 | 1.0 |
| Registered Nurses | 24 | 23 | 41.5 | Occupational Therapists | 2 | 0 | 2.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 1 | 0 | 1.0 |
| Licensed Practical Nurses | 5 | 1 | 5.8 | Physical Therapists | 5 | 3 | 7.1 |
| Ancillary Nursing Personnel | 2 | 6 | 7.1 | Physical Therapy Assistants/Aides | 2 | 3 | 3.9 |
| Medical Assistants | 2 | 1 | 2.6 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 2 | 0 | 2.0 | Dietitians & Nutritionists | 1 | 1 | 1.1 |
| Nurse Practitioners | 2 | 1 | 2.7 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 2 | 1 | 2.7 | Social Workers | 0 | 0 | 0.0 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 9 | 6 | 13.1 |
| Health Info Mgmt-Administrators/Technicians | 8 | 1 | 9.1 | All Other Personnel | 39 | 25 | 55.2 |
| Pharmacy Personnel | 4 | 0 | 4.0 | | | | |
| Clinical Laboratory Personnel | 8 | 1 | 8.6 | | | | |
| | | | | Total | 135 | 83 | 194.7 |

059 Grant Regional Health Center
Lancaster, WI 53813

| | | | | | | | | | | | |
|---|--------------|---------|-----------------------------------|-------|---------------|----------------------------------|--------------|--------------|------------------|---------|-------|
| Lancaster, WI 53813 | | | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2017 vs. 2016 | | |
| Selected Financial Statistics | | | FY 2017 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2016 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$18,534,145 | 40.8% | 44.8% | 0.91 | 41.1% | 0.99 | 45.4% | 0.90 | 39.8% | 1.03 | |
| Medical Assistance | \$5,741,331 | 12.6% | 14.4% | 0.88 | 11.8% | 1.07 | 11.2% | 1.12 | 11.8% | 1.07 | |
| Commercial | \$19,223,850 | 42.3% | 36.6% | 1.15 | 39.9% | 1.06 | 40.6% | 1.04 | 43.2% | 0.98 | |
| All Other | \$1,971,687 | 4.3% | 4.2% | 1.03 | 7.2% | 0.61 | 2.8% | 1.53 | 5.2% | 0.83 | |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$9,272,378 | 20.4% | 32.9% | 0.62 | 30.1% | 0.68 | 26.7% | 0.76 | 18.8% | 1.09 | |
| Medical Assistance | \$3,469,092 | 7.6% | 10.7% | 0.71 | 8.7% | 0.88 | 7.8% | 0.97 | 7.5% | 1.01 | |
| Commercial | \$6,159,096 | 13.5% | 14.8% | 0.92 | 18.1% | 0.75 | 13.1% | 1.03 | 13.9% | 0.97 | |
| Charity Care | \$296,562 | 0.7% | 1.0% | 0.66 | 0.9% | 0.74 | 0.5% | 1.29 | 0.3% | 2.03 | |
| Bad Debt | \$443,036 | 1.0% | 1.1% | 0.92 | 1.1% | 0.88 | 1.6% | 0.61 | 1.7% | 0.59 | |
| All Other | \$353,926 | 0.8% | 1.9% | 0.41 | 3.4% | 0.23 | 1.0% | 0.77 | 0.8% | 0.97 | |
| Total Deductions | \$19,994,090 | 44.0% | 62.4% | 0.70 | 62.3% | 0.71 | 50.8% | 0.87 | 43.0% | 1.02 | |
| Other Revenue & Net Gains or Losses | | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 3.6% | 6.3% | 0.56 | 7.1% | 0.50 | 3.0% | 1.21 | 3.7% | 0.96 | |
| Net Gains/Losses as % of Net Income | | N/A | 12.7% | N/A | 48.2% | N/A | 4.4% | N/A | 52.5% | N/A | |
| Expenses as % of Total Expenses | | | | | | | | | | | |
| Salary/Fringe Benefits | \$17,097,060 | 63.2% | 44.7% | 1.41 | 48.0% | 1.32 | 48.1% | 1.31 | 62.9% | 1.01 | |
| Supplies & Services | \$7,975,128 | 29.5% | 47.9% | 0.62 | 44.6% | 0.66 | 43.6% | 0.68 | 29.4% | 1.00 | |
| Capital Component | \$1,974,612 | 7.3% | 7.4% | 0.99 | 7.5% | 0.98 | 8.2% | 0.89 | 7.8% | 0.94 | |
| Fiscal Statistics | | | | | | | | | | | |
| Operating Margin (%) | | -2.4% | 8.9% | N/A | 3.0% | N/A | 14.0% | N/A | 3.0% | N/A | |
| Total Hospital Net Income (%) | | -2.1% | 10.1% | N/A | 5.7% | N/A | 14.5% | N/A | 6.1% | N/A | |
| Return on Equity (%) | | -1.0% | 7.6% | N/A | 4.4% | N/A | 12.9% | N/A | 4.6% | N/A | |
| Current Ratio | | 1.1 | 5.6 | 0.20 | 2.1 | 0.55 | 3.6 | 0.32 | 2.1 | 0.54 | |
| Days in Net Patient Accounts Receivable | | 98.7 | 51.4 | 1.92 | 49.0 | 2.02 | 54.9 | 1.80 | 50.1 | 1.97 | |
| Average Payment Period | | 129.1 | 41.5 | 3.11 | 54.8 | 2.35 | 53.8 | 2.40 | 43.9 | 2.94 | |
| Equity Financing (%) | | 49.7% | 73.6% | 0.68 | 60.8% | 0.82 | 59.1% | 0.84 | 75.4% | 0.66 | |
| Long-Term Debt to Equity Ratio | | 0.7 | 0.2 | 4.11 | 0.3 | 2.22 | 0.5 | 1.49 | 0.2 | 3.10 | |
| Times Interest Earned | | -1.1 | 14.1 | N/A | 5.3 | N/A | 14.4 | N/A | 6.7 | N/A | |
| Total Asset Turnover | | 0.5 | 0.7 | 0.65 | 0.8 | 0.64 | 0.9 | 0.54 | 0.7 | 0.65 | |
| Average Age of Plant (Years) | | 11.8 | 9.3 | 1.27 | 10.6 | 1.11 | 9.3 | 1.26 | 10.5 | 1.12 | |
| Increase (Decrease) Total Net Patient Revenue | | -1.7% | 3.6% | N/A | 3.3% | N/A | 4.3% | N/A | 9.3% | N/A | |
| Outpatient Gross Revenue (% of Total GPR) | | 81.4% | 60.9% | 1.34 | 59.0% | 1.38 | 74.3% | 1.09 | 80.3% | 1.01 | |
| Net Revenue Statistics | | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | | \$9,580 | \$15,675 | 0.61 | \$17,327 | 0.55 | \$14,111 | 0.68 | \$10,001 | 0.96 | |
| Inpatient Net Revenue per Day | | \$3,209 | \$3,540 | 0.91 | \$4,029 | 0.80 | \$4,070 | 0.79 | \$3,435 | 0.93 | |
| Outpatient Net Revenue per Visit | | \$732 | \$654 | 1.12 | \$588 | 1.24 | \$801 | 0.91 | \$708 | 1.03 | |
| Income Statement | | | Assets | | | Liabilities & Fund Balances | | | | | |
| Gross Patient Revenue (GPR) | \$45,471,013 | | Cash & Cash Equivalents | | \$1,291,297 | Current Liabilities | | \$9,037,582 | | | |
| Less Deductions | \$19,994,090 | | Net Patient Receivables | | \$6,891,930 | Long-Term Debt | | \$18,651,782 | | | |
| Net Patient Revenue | \$25,476,923 | | Other Receivables | | \$787,449 | Other Liabilities | | \$0 | | | |
| Plus Other Revenue | \$941,929 | | | | | Subtotal | | \$27,689,364 | | | |
| Total Revenue | \$26,418,852 | | Land, Buildings & Equipment (Net) | | \$28,924,408 | | | | | | |
| Less Expenses | \$27,046,800 | | Other Assets | | \$17,204,660 | Unrestricted Fund Balance | | \$27,410,380 | | | |
| Non-Operating Gains/Losses | \$63,184 | | | | | Restricted Fund Balance | | \$0 | | | |
| Net Income | -\$564,764 | | Total Assets | | \$55,099,744 | Total Liabilities & Fund Balance | | \$55,099,744 | | | |