

**063 St Mary's Hospital**  
700 South Park Street  
Madison, WI 53715  
608-251-6100

Fiscal Year: 01/01 to 12/31  
Type: GMS  
General Medical & Surgical  
Control: Religious Organization

County: Dane  
Analysis Area: Southern (1)  
Volume Group: 7

		All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	76.3%	55.4%	1.38	57.1%	1.34	68.9%	1.11	83.7%	0.91
Obstetrics	54.8%	38.4%	1.43	41.6%	0.62	47.9%	1.14	57.2%	0.96
Pediatrics	16.2%	55.4%	0.29	55.3%	0.29	38.5%	0.42	19.2%	0.84
Total Hospital	68.0%	56.3%	1.21	58.9%	1.15	66.1%	1.03	71.3%	0.95
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	24.4	26.5	0.92	24.0	1.02	101.6	0.24	26.8	0.91
Obstetrics	25.8	5.0	5.13	4.7	5.53	14.7	1.75	26.9	0.96
Pediatrics	1.9	1.4	1.35	2.4	0.80	3.6	1.35	2.3	0.84
Total Hospital	241.3	48.3	4.99	50.8	4.75	193.9	1.24	253.0	0.95
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.4	3.9	0.88	3.9	0.88	4.3	0.79	3.3	1.02
Obstetrics	3.1	2.6	1.19	2.7	1.14	2.7	1.11	3.1	0.99
Pediatrics	2.0	3.5	0.57	3.5	0.56	3.4	0.58	1.8	1.07
Total Hospital	4.5	4.3	1.05	4.3	1.06	4.8	0.96	4.5	1.00
<b>Surgical Operations</b>									
Inpatient	5,363	1,408	3.81	2,094	2.56	5,364	1.00	5,705	0.94
Outpatient	3,672	4,098	0.90	7,088	0.52	13,857	0.26	3,865	0.95
Inpatient as % of All Surgeries	59.4%	25.6%	2.32	22.8%	2.60	27.9%	2.13	59.6%	1.00
<b>Outpatient Visits</b>									
Non-Emergency Visits	51,048	132,001	0.39	161,897	0.32	422,002	0.12	58,127	0.88
Emergency Visits	48,598	17,964	2.71	17,257	2.82	48,744	1.00	49,330	0.99
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	92.4	18.9	4.89	25.5	3.63	55.0	1.68	88.9	1.04
Nurses, Licensed	705.3	244.4	2.89	290.0	2.43	909.8	0.78	699.7	1.01
Ancillary Nursing Personnel	146.8	40.0	3.67	47.6	3.08	148.5	0.99	149.1	0.98
All Other Personnel	890.9	484.8	1.84	681.8	1.31	1,773.6	0.50	887.3	1.00
Total FTEs	1,835.4	788.1	2.33	1,045.0	1.76	2,886.8	0.64	1,825.1	1.01
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	26.7	15.1	1.77	20.7	1.29	12.1	2.21	24.8	1.08
Nurses, Licensed	203.9	195.2	1.04	235.4	0.87	199.8	1.02	195.6	1.04
Ancillary Nursing Personnel	42.4	32.0	1.33	38.7	1.10	32.6	1.30	41.7	1.02
All Other Personnel	257.6	387.3	0.67	553.4	0.47	389.6	0.66	248.0	1.04
Total FTEs	530.6	629.5	0.84	848.1	0.63	634.1	0.84	510.1	1.04

**Total Hospital:**

Beds Set Up & Staffed 355  
Discharges 19,369  
Inpatient Days 88,067

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinet 30  
Total Births 3,007  
Newborn Days 5,955

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	32	2,600	8,910	76.3%	24.4	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	12	359	708	16.2%	1.9	2.0
<b>Obstetrics</b>	1	47	3,079	9,401	54.8%	25.8	3.1
<b>Psychiatric</b>	1	20	1,001	5,931	81.2%	16.2	5.9
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	27	272	5,647	57.3%	15.5	20.8
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	179	11,654	50,693	77.6%	138.9	4.3
Neonatal Intensive/Intermediate Care	1	38	404	6,777	48.9%	18.6	16.8
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	91	2	92.4	Surgical Personnel	18	9	24.5
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	32	43	54.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	13	10.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	19	26	27.2
Registered Nurses	379	564	700.8	Occupational Therapists	5	10	10.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	0	3.0
Licensed Practical Nurses	2	1	2.5	Physical Therapists	11	10	13.1
Ancillary Nursing Personnel	80	136	146.8	Physical Therapy Assistants/Aides	7	6	9.6
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	1	5.5
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	9	22	18.6
Clinical Nurse Specialists	2	1	2.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	23	4	25.4	All Other Personnel	487	295	617.1
Pharmacy Personnel	28	34	44.8				
Clinical Laboratory Personnel	20	13	26.8				
				<b>Total</b>	<b>1,222</b>	<b>1,190</b>	<b>1,835.4</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$610,927,333	52.5%	44.8%	1.17	41.1%	1.28	45.3%	1.16	51.3%	1.02
Medical Assistance	\$147,780,699	12.7%	14.4%	0.88	11.8%	1.08	13.1%	0.97	13.8%	0.92
Commercial	\$374,764,189	32.2%	36.6%	0.88	39.9%	0.81	37.0%	0.87	33.1%	0.97
All Other	\$29,995,342	2.6%	4.2%	0.61	7.2%	0.36	4.5%	0.57	1.7%	1.48
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$439,668,481	37.8%	32.9%	1.15	30.1%	1.26	34.5%	1.10	35.7%	1.06
Medical Assistance	\$111,506,343	9.6%	10.7%	0.89	8.7%	1.10	10.2%	0.94	10.3%	0.93
Commercial	\$176,253,216	15.1%	14.8%	1.02	18.1%	0.84	16.0%	0.95	16.5%	0.92
Charity Care	\$15,107,699	1.3%	1.0%	1.31	0.9%	1.48	1.0%	1.34	0.9%	1.40
Bad Debt	\$8,040,926	0.7%	1.1%	0.65	1.1%	0.62	1.0%	0.70	0.7%	0.96
All Other	\$5,782,843	0.5%	1.9%	0.26	3.4%	0.15	1.9%	0.26	0.5%	1.10
Total Deductions	\$756,359,508	65.0%	62.4%	1.04	62.3%	1.04	64.5%	1.01	64.7%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.8%	6.3%	0.61	7.1%	0.54	5.9%	0.66	1.6%	2.34
Net Gains/Losses as % of Net Income		20.0%	12.7%	1.58	48.2%	0.41	17.3%	1.15	61.0%	0.33
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$173,333,672	45.6%	44.7%	1.02	48.0%	0.95	44.0%	1.04	44.8%	1.02
Supplies & Services	\$180,607,656	47.5%	47.9%	0.99	44.6%	1.07	49.6%	0.96	46.4%	1.02
Capital Component	\$26,269,932	6.9%	7.4%	0.94	7.5%	0.93	6.4%	1.08	8.8%	0.78
<b>Fiscal Statistics</b>										
Operating Margin (%)		10.2%	8.9%	1.14	3.0%	3.37	7.7%	1.33	3.8%	2.67
Total Hospital Net Income (%)		12.4%	10.1%	1.23	5.7%	2.19	9.1%	1.36	9.2%	1.35
Return on Equity (%)		15.3%	7.6%	2.01	4.4%	3.47	6.9%	2.20	12.4%	1.23
Current Ratio		1.0	5.6	0.18	2.1	0.48	5.6	0.18	1.1	0.87
Days in Net Patient Accounts Receivable		33.7	51.4	0.66	49.0	0.69	52.1	0.65	26.6	1.27
Average Payment Period		62.7	41.5	1.51	54.8	1.14	43.2	1.45	53.4	1.17
Equity Financing (%)		78.0%	73.6%	1.06	60.8%	1.28	76.9%	1.01	100.1%	0.78
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.3	N/A	0.1	N/A	0.0	N/A
Times Interest Earned		16.0	14.1	1.14	5.3	3.00	17.0	0.94	4.4	3.62
Total Asset Turnover		1.2	0.7	1.62	0.8	1.59	0.8	1.60	1.3	0.95
Average Age of Plant (Years)		15.8	9.3	1.70	10.6	1.50	10.4	1.53	14.8	1.07
Increase (Decrease) Total Net Patient Revenue		2.4%	3.6%	0.67	3.3%	0.74	4.9%	0.49	-3.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		30.1%	60.9%	0.49	59.0%	0.51	56.8%	0.53	29.3%	1.03
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,426		\$15,675	0.92	\$17,327	0.83	\$17,864	0.81	\$15,759	0.92
Inpatient Net Revenue per Day	\$3,165		\$3,540	0.89	\$4,029	0.79	\$3,709	0.85	\$3,464	0.91
Outpatient Net Revenue per Visit	\$1,362		\$654	2.08	\$588	2.31	\$733	1.86	\$788	1.73

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,163,467,563	Cash & Cash Equivalents	\$14,628,566	Current Liabilities	\$61,994,593
Less Deductions	\$756,359,508	Net Patient Receivables	\$37,545,628	Long-Term Debt	\$0
Net Patient Revenue	\$407,108,055	Other Receivables	\$1,981,792	Other Liabilities	\$15,593,110
Plus Other Revenue	\$16,262,384			Subtotal	\$77,587,703
Total Revenue	\$423,370,439	Land, Buildings & Equipment (Net)	\$153,761,527	Unrestricted Fund Balance	\$275,280,904
Less Expenses	\$380,211,260	Other Assets	\$144,951,094	Restricted Fund Balance	\$3,929,499
Non-Operating Gains/Losses	\$10,769,509			Total Liabilities & Fund Balance	\$352,868,607
Net Income	\$53,928,688	Total Assets	\$352,868,607		