

069 Marshfield Medical Center
611 St Joseph Avenue
Marshfield, WI 54449
715-387-1713

Fiscal Year: 07/01 to 06/30
Type: GMS
General Medical & Surgical
Control: Religious Organization

County: Wood
Analysis Area: North Central (6)
Volume Group: 6

		All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	94.4%	55.4%	1.70	63.3%	1.49	58.7%	1.61	92.1%	1.02
Obstetrics	200.7%	38.4%	5.23	48.9%	0.21	36.5%	5.50	93.3%	2.15
Pediatrics	77.9%	55.4%	1.41	72.9%	1.07	90.2%	0.86	65.8%	1.18
Total Hospital	101.3%	56.3%	1.80	68.1%	1.49	58.0%	1.75	89.5%	1.13
Average Census (Patients)									
Adult Medical-Surgical	94.4	26.5	3.56	20.3	4.66	38.4	2.46	94.0	1.00
Obstetrics	10.0	5.0	2.00	3.7	2.68	7.1	1.42	10.3	0.98
Pediatrics	10.1	1.4	7.04	0.8	12.45	5.4	7.04	10.5	0.96
Total Hospital	178.3	48.3	3.69	39.0	4.57	79.6	2.24	178.9	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	5.0	3.9	1.30	3.7	1.36	3.8	1.32	4.9	1.03
Obstetrics	3.3	2.6	1.28	2.6	1.28	2.5	1.31	3.5	0.94
Pediatrics	3.0	3.5	0.87	2.9	1.02	3.6	0.83	3.4	0.88
Total Hospital	5.5	4.3	1.27	4.1	1.33	4.4	1.26	5.4	1.01
Surgical Operations									
Inpatient	3,965	1,408	2.82	1,200	3.30	1,955	2.03	4,177	0.95
Outpatient	995	4,098	0.24	1,676	0.59	5,493	0.18	1,324	0.75
Inpatient as % of All Surgeries	79.9%	25.6%	3.13	41.7%	1.92	26.2%	3.05	75.9%	1.05
Outpatient Visits									
Non-Emergency Visits	20,717	132,001	0.16	75,867	0.27	208,790	0.10	30,852	0.67
Emergency Visits	21,283	17,964	1.18	13,255	1.61	31,589	0.67	21,229	1.00
Full-Time Equivalents (FTEs)									
Administrators	10.5	18.9	0.56	10.2	1.03	28.7	0.37	12.6	0.84
Nurses, Licensed	304.2	244.4	1.25	142.4	2.14	343.5	0.89	463.8	0.66
Ancillary Nursing Personnel	36.1	40.0	0.90	22.2	1.63	56.6	0.64	61.2	0.59
All Other Personnel	438.0	484.8	0.90	273.7	1.60	642.7	0.68	505.8	0.87
Total FTEs	789.0	788.1	1.00	448.5	1.76	1,071.5	0.74	1,043.3	0.76
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.2	15.1	0.28	10.6	0.40	14.6	0.29	4.8	0.87
Nurses, Licensed	121.7	195.2	0.62	147.6	0.82	174.3	0.70	179.1	0.68
Ancillary Nursing Personnel	14.5	32.0	0.45	23.0	0.63	28.7	0.50	23.6	0.61
All Other Personnel	175.2	387.3	0.45	283.6	0.62	326.0	0.54	195.3	0.90
Total FTEs	315.5	629.5	0.50	464.8	0.68	543.5	0.58	403.0	0.78

Total Hospital:

Beds Set Up & Staffed 176
Discharges 11,880
Inpatient Days 65,087

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 18
Total Births 1,011
Newborn Days 1,804

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	100	6,840	34,470	94.4%	94.4	5.0
Orthopedic	1	21	1,706	7,442	97.1%	20.4	4.4
Rehabilitation & Physical Medicine	1	3	91	1,715	156.6%	4.7	18.8
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	13	1,228	3,697	77.9%	10.1	3.0
Obstetrics	1	5	1,112	3,663	200.7%	10.0	3.3
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	14	237	3,543	69.3%	9.7	14.9
Cardiac Intensive Unit	1	6	293	3,023	138.0%	8.3	10.3
Pediatric Intensive Care	1	2	113	1,555	213.0%	4.3	13.8
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	12	278	5,979	136.5%	16.4	21.5
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	8	3	10.5	Surgical Personnel	13	7	16.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	20	20	32.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	13	28	29.0
Registered Nurses	177	232	303.4	Occupational Therapists	2	8	6.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	3	4.3
Licensed Practical Nurses	0	1	0.8	Physical Therapists	5	5	8.4
Ancillary Nursing Personnel	16	39	36.1	Physical Therapy Assistants/Aides	1	3	2.4
Medical Assistants	0	0	0.0	Recreational Therapists	0	1	0.6
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	3	3.3
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	103	109	166.4
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	78	112	144.2
Pharmacy Personnel	13	15	23.5				
Clinical Laboratory Personnel	0	0	0.0				
				Total	452	589	789.0

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
FY 2017										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$392,788,329	55.9%	44.8%	1.25	51.2%	1.09	40.7%	1.37	55.0%	1.02
Medical Assistance	\$113,780,544	16.2%	14.4%	1.13	14.0%	1.16	19.9%	0.81	14.7%	1.10
Commercial	\$174,579,422	24.8%	36.6%	0.68	30.8%	0.81	35.3%	0.70	27.1%	0.92
All Other	\$21,686,510	3.1%	4.2%	0.73	4.0%	0.78	4.1%	0.75	3.2%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$272,892,419	38.8%	32.9%	1.18	34.8%	1.12	30.5%	1.27	39.1%	0.99
Medical Assistance	\$86,644,229	12.3%	10.7%	1.15	10.5%	1.18	14.4%	0.86	11.6%	1.06
Commercial	\$29,524,400	4.2%	14.8%	0.28	7.6%	0.56	13.0%	0.32	4.5%	0.94
Charity Care	\$5,918,972	0.8%	1.0%	0.85	1.2%	0.70	1.0%	0.82	0.9%	0.96
Bad Debt	\$5,730,020	0.8%	1.1%	0.77	0.9%	0.89	1.0%	0.79	0.1%	10.49
All Other	\$8,680,334	1.2%	1.9%	0.64	1.6%	0.79	2.2%	0.55	1.6%	0.76
Total Deductions	\$409,390,374	58.2%	62.4%	0.93	56.5%	1.03	62.2%	0.94	57.7%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		37.2%	6.3%	5.87	12.4%	3.00	9.8%	3.81	4.7%	7.97
Net Gains/Losses as % of Net Income		0.7%	12.7%	0.06	12.7%	0.06	4.7%	0.15	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$77,078,118	28.7%	44.7%	0.64	43.5%	0.66	42.9%	0.67	42.3%	0.68
Supplies & Services	\$188,419,845	70.0%	47.9%	1.46	50.5%	1.39	48.6%	1.44	51.4%	1.36
Capital Component	\$3,510,849	1.3%	7.4%	0.18	6.0%	0.22	8.5%	0.15	6.4%	0.20
Fiscal Statistics										
Operating Margin (%)		42.5%	8.9%	4.75	16.0%	2.65	13.6%	3.13	13.0%	3.26
Total Hospital Net Income (%)		42.6%	10.1%	4.22	17.9%	2.38	14.1%	3.02	11.3%	3.77
Return on Equity (%)	-8,201.6%		7.6%	N/A	22.9%	N/A	10.4%	N/A	6.2%	N/A
Current Ratio	-0.2		5.6	N/A	2.8	N/A	6.4	N/A	4.7	N/A
Days in Net Patient Accounts Receivable	0.0		51.4	N/A	44.6	N/A	47.5	N/A	48.8	N/A
Average Payment Period	21.8		41.5	0.53	37.4	0.58	36.9	0.59	40.0	0.55
Equity Financing (%)	1,216.9%		73.6%	16.54	54.2%	22.46	68.5%	17.77	93.9%	12.96
Long-Term Debt to Equity Ratio	0.0		0.2	N/A	0.5	N/A	0.2	N/A	0.0	N/A
Times Interest Earned	0.0		14.1	N/A	25.4	N/A	17.7	N/A	1,832,928.7	N/A
Total Asset Turnover	-191.8		0.7	N/A	1.2	N/A	0.7	N/A	0.6	N/A
Average Age of Plant (Years)	0.0		9.3	0.00	8.3	0.00	7.9	0.00	4.1	0.00
Increase (Decrease) Total Net Patient Revenue	-3.8%		3.6%	N/A	2.3%	N/A	2.0%	N/A	-15.3%	0.25
Outpatient Gross Revenue (% of Total GPR)	28.7%		60.9%	0.47	59.5%	0.48	59.1%	0.48	30.9%	0.93
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,920		\$15,675	1.14	\$13,883	1.29	\$14,805	1.21	\$17,592	1.02
Inpatient Net Revenue per Day	\$3,270		\$3,540	0.92	\$3,352	0.98	\$3,359	0.97	\$3,251	1.01
Outpatient Net Revenue per Visit	\$2,054		\$654	3.14	\$806	2.55	\$542	3.79	\$1,779	1.15

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$702,834,805	Cash & Cash Equivalents	-\$7,727,423	Current Liabilities	\$15,999,759
Less Deductions	\$409,390,374	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$293,444,431	Other Receivables	\$828,379	Other Liabilities	\$11,215,762
Plus Other Revenue	\$174,008,839			Subtotal	\$27,215,521
Total Revenue	\$467,453,270	Land, Buildings & Equipment (Net)	\$9,964		
Less Expenses	\$269,008,812	Other Assets	\$4,452,292	Unrestricted Fund Balance	-\$29,652,309
Non-Operating Gains/Losses	\$1,411,212			Restricted Fund Balance	\$175,330
Net Income	\$199,855,670	Total Assets	-\$2,436,788	Total Liabilities & Fund Balance	-\$2,436,788