

**074 Ascension Good Samaritan Hospital**  
601 Center Avenue South  
Merrill, WI 54452  
715-536-5511

Fiscal Year: 07/01 to 06/30  
Type: GMS  
Critical Access Hospital  
Control: Religious Organization

County: Lincoln  
Analysis Area: North Central (6)  
Volume Group: 3

		All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	350.7%	55.4%	6.33	63.3%	5.54	46.2%	7.59	30.9%	11.36
Obstetrics	0.0%	38.4%	N/A	48.9%	N/A	22.2%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	72.9%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	350.7%	56.3%	6.22	68.1%	5.15	43.7%	8.02	30.9%	11.36
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.5	26.5	0.13	20.3	0.17	8.0	0.44	3.1	1.14
Obstetrics	0.0	5.0	N/A	3.7	N/A	1.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.5	48.3	0.07	39.0	0.09	10.5	0.33	3.1	1.14
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.7	3.9	0.69	3.7	0.73	3.3	0.82	2.5	1.09
Obstetrics	0.0	2.6	N/A	2.6	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.6	4.3	0.60	4.1	0.63	3.4	0.76	2.5	1.05
<b>Surgical Operations</b>									
Inpatient	5	1,408	0.00	1,200	0.00	302	0.02	15	0.33
Outpatient	145	4,098	0.04	1,676	0.09	1,304	0.11	236	0.61
Inpatient as % of All Surgeries	3.3%	25.6%	0.13	41.7%	0.08	18.8%	0.18	6.0%	0.56
<b>Outpatient Visits</b>									
Non-Emergency Visits	14,367	132,001	0.11	75,867	0.19	63,510	0.23	11,934	1.20
Emergency Visits	5,959	17,964	0.33	13,255	0.45	8,037	0.74	6,100	0.98
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	2.7	18.9	0.14	10.2	0.26	12.6	0.21	1.4	1.83
Nurses, Licensed	25.1	244.4	0.10	142.4	0.18	78.6	0.32	29.6	0.85
Ancillary Nursing Personnel	0.0	40.0	N/A	22.2	N/A	13.9	N/A	5.0	0.00
All Other Personnel	38.0	484.8	0.08	273.7	0.14	187.4	0.20	40.1	0.95
Total FTEs	65.8	788.1	0.08	448.5	0.15	292.5	0.22	76.1	0.86
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.9	15.1	0.46	10.6	0.65	29.3	0.24	5.4	1.28
Nurses, Licensed	65.5	195.2	0.34	147.6	0.44	183.3	0.36	110.4	0.59
Ancillary Nursing Personnel	0.0	32.0	N/A	23.0	N/A	32.5	N/A	18.7	0.00
All Other Personnel	99.3	387.3	0.26	283.6	0.35	436.8	0.23	149.9	0.66
Total FTEs	171.6	629.5	0.27	464.8	0.37	681.8	0.25	284.3	0.60

**Total Hospital:**

Beds Set Up & Staffed 1  
Discharges 492  
Inpatient Days 1,280

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 13  
Inpatient Days 115

**Newborn Nursery:**

Bassinets 0  
Total Births 0  
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	1	476	1,280	350.7%	3.5	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	2	2.7	Surgical Personnel	1	1	1.8
Physicians & Dentists	0	5	1.4	Radiological Services Personnel	7	5	9.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	0	4.0
Registered Nurses	19	7	24.1	Occupational Therapists	0	2	0.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	0	0	0.0	Physical Therapists	1	0	1.0
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	8	5	9.6
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	2	1	2.2
Pharmacy Personnel	2	2	2.9				
Clinical Laboratory Personnel	4	3	5.3				
				<b>Total</b>	<b>51</b>	<b>34</b>	<b>65.8</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
FY 2017										
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$14,885,233	45.2%	44.8%	1.01	51.2%	0.88	46.2%	0.98	47.7%	0.95
Medical Assistance	\$6,413,815	19.5%	14.4%	1.35	14.0%	1.39	12.7%	1.53	16.4%	1.19
Commercial	\$9,562,430	29.0%	36.6%	0.79	30.8%	0.94	37.2%	0.78	30.4%	0.95
All Other	\$2,086,581	6.3%	4.2%	1.50	4.0%	1.59	3.9%	1.64	5.5%	1.16
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$5,660,020	17.2%	32.9%	0.52	34.8%	0.49	28.8%	0.60	16.2%	1.06
Medical Assistance	\$4,354,114	13.2%	10.7%	1.23	10.5%	1.26	8.6%	1.54	10.0%	1.33
Commercial	\$1,064,559	3.2%	14.8%	0.22	7.6%	0.43	13.1%	0.25	3.0%	1.06
Charity Care	\$632,495	1.9%	1.0%	1.94	1.2%	1.60	1.0%	1.91	1.0%	1.93
Bad Debt	\$1,175,743	3.6%	1.1%	3.38	0.9%	3.88	1.5%	2.41	2.4%	1.51
All Other	\$725,581	2.2%	1.9%	1.15	1.6%	1.40	1.9%	1.14	2.6%	0.84
Total Deductions	\$13,612,512	41.3%	62.4%	0.66	56.5%	0.73	54.9%	0.75	35.2%	1.17
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.0%	6.3%	0.31	12.4%	0.16	6.2%	0.32	1.9%	1.03
Net Gains/Losses as % of Net Income		8.7%	12.7%	0.68	12.7%	0.68	20.5%	0.42	48.6%	0.18
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$9,653,952	46.8%	44.7%	1.05	43.5%	1.08	50.7%	0.92	55.7%	0.84
Supplies & Services	\$8,913,711	43.2%	47.9%	0.90	50.5%	0.86	40.1%	1.08	36.8%	1.17
Capital Component	\$2,065,186	10.0%	7.4%	1.36	6.0%	1.66	9.2%	1.08	7.5%	1.34
<b>Fiscal Statistics</b>										
Operating Margin (%)		-4.6%	8.9%	N/A	16.0%	N/A	4.7%	N/A	-3.3%	1.39
Total Hospital Net Income (%)		-5.1%	10.1%	N/A	17.9%	N/A	5.8%	N/A	-6.6%	0.76
Return on Equity (%)		-9.6%	7.6%	N/A	22.9%	N/A	5.1%	N/A	-3.9%	2.46
Current Ratio		1.6	5.6	0.28	2.8	0.57	4.9	0.32	3.6	0.44
Days in Net Patient Accounts Receivable		46.2	51.4	0.90	44.6	1.04	51.9	0.89	46.0	1.01
Average Payment Period		44.3	41.5	1.07	37.4	1.18	33.7	1.31	24.4	1.81
Equity Financing (%)		58.9%	73.6%	0.80	54.2%	1.09	70.2%	0.84	93.6%	0.63
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.5	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.0	14.1	N/A	25.4	N/A	4.7	N/A	0.0	N/A
Total Asset Turnover		1.9	0.7	2.57	1.2	1.52	0.9	2.20	0.6	3.14
Average Age of Plant (Years)		3.8	9.3	0.41	8.3	0.46	7.5	0.50	2.7	1.42
Increase (Decrease) Total Net Patient Revenue		-13.9%	3.6%	N/A	2.3%	N/A	2.8%	N/A	3.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		89.6%	60.9%	1.47	59.5%	1.50	75.7%	1.18	88.5%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$9,305	\$15,675	0.59	\$13,883	0.67	\$12,189	0.76	\$10,659	0.87
Inpatient Net Revenue per Day		\$2,902	\$3,540	0.82	\$3,352	0.87	\$3,423	0.85	\$4,277	0.68
Outpatient Net Revenue per Visit		\$776	\$654	1.19	\$806	0.96	\$558	1.39	\$1,019	0.76

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$32,948,059	Cash & Cash Equivalents	\$5,207	Current Liabilities	\$2,310,477
Less Deductions	\$13,612,512	Net Patient Receivables	\$2,449,480	Long-Term Debt	\$0
Net Patient Revenue	\$19,335,547	Other Receivables	\$34,540	Other Liabilities	\$1,946,091
Plus Other Revenue	\$388,805			Subtotal	\$4,256,568
Total Revenue	\$19,724,352	Land, Buildings & Equipment (Net)	\$6,641,546		
Less Expenses	\$20,632,849	Other Assets	\$1,218,602	Unrestricted Fund Balance	\$6,092,807
Non-Operating Gains/Losses	-\$86,123			Restricted Fund Balance	\$0
Net Income	-\$994,620	Total Assets	\$10,349,375	Total Liabilities & Fund Balance	\$10,349,375