<b>189 Aurora Medical Center in Kenosha</b> 10400 75th Avenue Kenosha, WI 53142			Fiscal Type:		/01 to 12/31 //S		County: Kenosha Analysis Area: Southeastern (2A)			
			General Medical & Surgical				Volume G	roup: 6		
262-948-5600			Contro	ol: Ot	her Not-For-Pro	ofit				
			All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics	elected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)						ĺ				
Adult Medical-Surgical		68.4%	55.4%	1.23	52.9%	1.29	58.7%	1.17	64.1%	1.07
Obstetrics		58.5%	38.4%	1.53	30.5%	0.15	36.5%	1.60	56.4%	1.04
Pediatrics		0.0%	55.4%	N/A	10.4%	N/A	90.2%	N/A	0.0%	N/A
Total Hospital		63.0%	56.3%	1.12	48.2%	1.31	58.0%	1.09	62.0%	1.02
Average Census (Patients)							•• ·			
Adult Medical-Surgical		37.0	26.5	1.39	35.0	1.06	38.4	0.96	34.6	1.07
Obstetrics		4.7	5.0	0.93	5.7	0.82	7.1	0.66	4.5	1.04
Pediatrics		0.0	1.4	N/A	0.3	N/A	5.4	N/A	0.0	N/A
Total Hospital		49.8	48.3	1.03	55.0	0.91	79.6	0.63	49.0	1.02
Average Length of Stay (Days)										
Adult Medical-Surgical		3.1	3.9	0.81	3.6	0.88	3.8	0.82	3.3	0.95
Obstetrics		2.2	2.6	0.87	2.3	0.95	2.5	0.89	2.2	1.00
Pediatrics		0.0	3.5	N/A	2.3	N/A	3.6	N/A	0.0	N/A
Total Hospital		3.1	4.3	0.72	3.9	0.80	4.4	0.72	3.2	0.97
Surgical Operations										
Inpatient		1,607	1,408	1.14	1,426	1.13	1,955	0.82	1,518	1.06
Outpatient		5,844	4,098	1.43	3,666	1.59	5,493	1.06	5,585	1.05
Inpatient as % of All Surgeries	5	21.6%	25.6%	0.84	28.0%	0.77	26.2%	0.82	21.4%	1.01
Outpatient Visits										
Non-Emergency Visits		159,994	132,001	1.21	147,718	1.08	208,790	0.77	154,747	1.03
Emergency Visits		29,742	17,964	1.66	23,681	1.26	31,589	0.94	30,032	0.99
Full-Time Equivalents (FTEs)										
Administrators		15.0	18.9	0.79	19.1	0.79	28.7	0.52	11.0	1.36
Nurses, Licensed		349.5	244.4	1.43	263.5	1.33	343.5	1.02	255.6	1.37
Ancillary Nursing Personnel		46.3	40.0	1.16	43.7	1.06	56.6	0.82	54.9	0.84
All Other Personnel		758.4	484.8	1.56	513.5	1.48	642.7	1.18	402.8	1.88
Total FTEs		1,169.3	788.1	1.48	839.7	1.39	1,071.5	1.09	724.3	1.61
FTEs per 100 Patient Census (A	Adjusted)									
Administrators	- /	8.3	15.1	0.55	11.9	0.69	14.6	0.57	6.3	1.30
Nurses, Licensed		192.6	195.2	0.99	164.8	1.17	174.3	1.11	147.3	1.31
Ancillary Nursing Personnel		25.5	32.0	0.80	27.3	0.93	28.7	0.89	31.6	0.81
All Other Personnel		418.0	387.3	1.08	321.1	1.30	326.0	1.28	232.1	1.80
Total FTEs		644.4	629.5	1.02	525.2	1.23	543.5	1.19	417.3	1.54
Total Hospital:		Contract with:		Medicare-certified Swir		wing Beds:		Newborn Nursery:		
Beds Set Up & Staffed	79	Health Maintenance			verage Beds Used ischarges		0	Bassin	•	3
Discharges	5,815	Organization (HMO)	Yes				0	Total E		740
	anationt Dava 10,177				patient Days		0			775
, <u>,</u>	,	Preferred Provider	Yes		- , -		-		,	-
		Organization (PPO)								

## 189 Aurora Medical Center in Kenosha

Kenosha, WI 53142

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
npatient Service Area	Service*	12/31/2017	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical								
Adult Medical-Surgical, Acute	1	54	4,304	13,490	68.4%	37.0	3.1	
Orthopedic	2	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0	
Hospice	2	0	0	0	0.0%	0.0	0.0	
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0	
Other Acute	5	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0	
Obstetrics	1	8	765	1,709	58.5%	4.7	2.2	
Psychiatric	3	0	0	0	0.0%	0.0	0.0	
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Burn Care	5	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	1	12	511	2,492	56.9%	6.8	4.9	
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0	
Neonatal Intensive/Intermediate Care	1	5	60	486	26.6%	1.3	8.1	
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0	
Subacute care	3	0	0	0	0.0%	0.0	0.0	
Other inpatient	3	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. \*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Number
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	15	0	15.0	Surgical Personnel		15	4	18.0
Physicians & Dentists	63	21	70.7	Radiological Services Personnel		44	26	61.1
Medical & Dental Residents	0	0	0.0	Sonographers		10	7	15.0
Dental Hygienists	0	0	0.0	Respiratory Therapists		8	7	10.9
Registered Nurses	279	86	329.0	Occupational Therapists		7	7	11.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		0	0	0.0
Licensed Practical Nurses	0	1	1.0	Physical Therapists		22	6	25.0
Ancillary Nursing Personnel	35	21	46.3	Physical Therapy Assistants/Aides		7	0	7.0
Medical Assistants	56	16	68.2	Recreational Therapists		0	0	0.0
Physician Assistants	16	3	16.7	Dietitians & Nutritionists		2	2	2.5
Nurse Practitioners	11	9	16.5	Psychologists		1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers		6	0	6.0
Clinical Nurse Specialists	3	0	3.0	All Other Health Professionals		156	86	199.0
Health Info Mgmt-Administrators/Technicians	26	8	31.6	All Other Personnel		142	64	184.0
Pharmacy Personnel	12	10	16.7		Total	947	389	1,169.3
Clinical Laboratory Personnel	11	5	13.9			• • •		.,

## 189 Aurora Medical Center in Kenosha

189 Aurora Medical Center in K	enosha			_	_					
Kenosha, WI 53142		All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics		FY 2017	Value	Ratio	2A Value	Ratio	6 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total	Gross Patient Revenue									
Medicare	\$301,017,622	44.6%	44.8%	1.00	48.2%	0.92	40.7%	1.09	42.8%	1.04
Medical Assistance	\$66,455,402	9.8%	14.4%	0.68	10.5%	0.93	19.9%	0.49	10.1%	0.97
Commercial	\$289,551,004	42.9%	36.6%	1.17	38.7%	1.11	35.3%	1.22	44.4%	0.96
All Other	\$18,622,263	2.8%	4.2%	0.65	2.5%	1.10	4.1%	0.67	2.6%	1.04
Deductions as % of Total Gro										
Medicare	\$247,007,334	36.6%	32.9%	1.11	37.8%	0.97	30.5%	1.20	35.1%	1.04
Medical Assistance	\$54,333,150	8.0%	10.7%	0.75	8.1%	0.99	14.4%	0.56	8.2%	0.98
Commercial	\$124,220,343	18.4%	14.8%	1.24	16.8%	1.09	13.0%	1.42	18.8%	0.98
Charity Care	\$7,129,685	1.1%	1.0%	1.07	1.0%	1.10	1.0%	1.02	0.8%	1.25
Bad Debt	\$9,829,445	1.5%	1.1%	1.38	1.0%	1.43	1.0%	1.41	1.4%	1.01
All Other	\$8,853,061	1.3%	1.9%	0.68	1.1%	1.24	2.2%	0.58	1.4%	0.94
Total Deductions	\$451,373,018	66.8%	62.4%	1.07	65.8%	1.02	62.2%	1.07	65.7%	1.02
Other Revenue & Net Gains o										
Other Revenue as % of Tota		0.3%	6.3%	0.05	4.3%	0.08	9.8%	0.03	0.4%	0.89
Net Gains/Losses as % of N		N/A	12.7%	N/A	N/A	N/A	4.7%	N/A	0.8%	N/A
Expenses as % of Total Expe										
Salary/Fringe Benefits	\$59,649,641	37.7%	44.7%	0.84	39.6%	0.95	42.9%	0.88	37.3%	1.01
Supplies & Services	\$88,577,478	56.0%	47.9%	1.17	51.6%	1.08	48.6%	1.15	54.7%	1.02
Capital Component	\$10,020,393	6.3%	7.4%	0.86	8.7%	0.73	8.5%	0.74	7.9%	0.80
Fiscal Statistics	\$10,020,000T	0.070		0.00	0.1 /0		0.070		1.070	0.00
Operating Margin (%)		29.7%	8.9%	3.32	11.5%	2.57	13.6%	2.19	30.0%	0.99
Total Hospital Net Income (%)		29.6%	10.1%	2.92	10.0%	2.96	14.1%	2.09	30.1%	0.98
Return on Equity (%)		9.8%	7.6%	1.28	6.2%	1.57	10.4%	0.94	10.3%	0.95
Current Ratio		51.8	5.6	9.17	8.9	5.79	6.4	8.04	39.9	1.30
Days in Net Patient Accounts Receivable		49.8	51.4	0.97	48.8	1.02	47.5	1.05	55.3	0.90
Average Payment Period			41.5	0.67	42.8	0.65	36.9	0.76	35.4	0.79
Equity Financing (%)		27.9 98.2%	73.6%	1.34	80.2%	1.22	68.5%	1.43	97.8%	1.01
Long-Term Debt to Equity R	atio	0.0	0.2	0.00	0.1	0.00	0.2	0.00	0.0	0.67
Times Interest Earned			14.1	259.65	13.9	262.67	17.7	206.11	2,385.9	1.53
Total Asset Turnover		3,655.4 0.3	0.7	0.45	0.6	0.52	0.7	0.45	0.3	0.97
Average Age of Plant (Years	-)	7.3	9.3	0.43	8.9	0.82	7.9	0.93	6.3	1.16
Increase (Decrease) Total N		7.0%	3.6%	1.94	1.8%	3.90	2.0%	3.51	6.0%	1.18
Outpatient Gross Revenue (		71.2%	60.9%	1.34	63.2%	1.13	59.1%	1.20	70.6%	1.01
Net Revenue Statistics		/ 1.2 /0	00.9%		05.2 /0		59.170	1.20	70.070	1.01
Inpatient Net Revenue per D	)ischarge	\$11,624	\$15,675	0.74	\$12,886	0.90	\$14,805	0.79	\$11,605	1.00
Inpatient Net Revenue per L		\$3,549	\$3,540	1.00	\$3,088	1.15	\$3,359	1.06	\$3,461	1.00
	•	\$878	\$654	1.34	\$646	1.15	\$3,359 \$542	1.62	\$832	1.05
Outpatient Net Revenue per					φ0 <del>4</del> 0	1.50				1.05
				ssets	<b>*</b>		Liabilities & Fund			444 740
Gross Patient Revenue (GPR)	\$675,646,291		sh Equivalents		\$558,852,850		nt Liabilities			,411,748
		t Receivables		\$30,594,809		Term Debt	\$174,298			
		Other Rece	eivables	\$406,245		Liabilities	\$342,031			
Plus Other Revenue \$742,084						Subtotal			\$11,928,077	
			Land, Buildings & Equipment (Net)							
Less Expenses \$158,247,512		Other Asse	Other Assets				Unrestricted Fund Balance			,839,327
Non-Operating Gains/Losses	-\$381,927						cted Fund Bala			\$0
Net Income	\$66,385,918	Total Asse	IS		\$680,767,404	i j lotal	Liabilities & Fu	nd Balance	\$680	,767,404