

309 Mercyhealth Hospital and Medical Center - Walworth
N 2950 State Road 67
Lake Geneva, WI 53147
262-245-0535

Fiscal Year: 07/01 to 06/30
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Walworth
Analysis Area: Southeastern (2A)
Volume Group: 3

		All GMS Hospitals		Analysis Area 2A		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	76.1%	55.4%	1.37	52.9%	1.44	46.2%	1.64	58.9%	1.29
Obstetrics	36.9%	38.4%	0.96	30.5%	0.04	22.2%	1.66	51.6%	0.71
Pediatrics	0.0%	55.4%	N/A	10.4%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	61.5%	56.3%	1.09	48.2%	1.27	43.7%	1.41	56.3%	1.09
Average Census (Patients)									
Adult Medical-Surgical	9.1	26.5	0.34	35.0	0.26	8.0	1.14	8.8	1.03
Obstetrics	1.1	5.0	0.22	5.7	0.19	1.0	1.17	1.0	1.07
Pediatrics	0.0	1.4	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	10.5	48.3	0.22	55.0	0.19	10.5	1.00	10.1	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.9	0.80	3.6	0.88	3.3	0.96	3.3	0.94
Obstetrics	2.1	2.6	0.84	2.3	0.92	2.1	1.02	2.1	1.00
Pediatrics	0.0	3.5	N/A	2.3	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.0	4.3	0.70	3.9	0.78	3.4	0.89	3.2	0.94
Surgical Operations									
Inpatient	525	1,408	0.37	1,426	0.37	302	1.74	615	0.85
Outpatient	2,947	4,098	0.72	3,666	0.80	1,304	2.26	2,986	0.99
Inpatient as % of All Surgeries	15.1%	25.6%	0.59	28.0%	0.54	18.8%	0.80	17.1%	0.89
Outpatient Visits									
Non-Emergency Visits	148,172	132,001	1.12	147,718	1.00	63,510	2.33	137,836	1.07
Emergency Visits	11,230	17,964	0.63	23,681	0.47	8,037	1.40	12,893	0.87
Full-Time Equivalents (FTEs)									
Administrators	0.8	18.9	0.04	19.1	0.04	12.6	0.06	5.0	0.16
Nurses, Licensed	95.7	244.4	0.39	263.5	0.36	78.6	1.22	94.6	1.01
Ancillary Nursing Personnel	11.2	40.0	0.28	43.7	0.26	13.9	0.80	9.2	1.21
All Other Personnel	187.1	484.8	0.39	513.5	0.36	187.4	1.00	194.5	0.96
Total FTEs	294.7	788.1	0.37	839.7	0.35	292.5	1.01	303.3	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.9	15.1	0.12	11.9	0.16	29.3	0.06	11.2	0.17
Nurses, Licensed	222.6	195.2	1.14	164.8	1.35	183.3	1.21	212.3	1.05
Ancillary Nursing Personnel	25.9	32.0	0.81	27.3	0.95	32.5	0.80	20.6	1.26
All Other Personnel	435.0	387.3	1.12	321.1	1.35	436.8	1.00	436.4	1.00
Total FTEs	685.4	629.5	1.09	525.2	1.31	681.8	1.01	680.6	1.01

Total Hospital:

Beds Set Up & Staffed 17
Discharges 1,253
Inpatient Days 3,815

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 1
Inpatient Days 8

Newborn Nursery:

Bassinets 1
Total Births 166
Newborn Days 299

309 Mercyhealth Hospital and Medical Center - Walworth
Lake Geneva, WI 53147

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	12	1,065	3,331	76.1%	9.1	3.1
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	3	188	404	36.9%	1.1	2.1
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	8	80	11.0%	0.2	10.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	1	0.8	Surgical Personnel	3	6	5.1
Physicians & Dentists	28	21	33.5	Radiological Services Personnel	9	19	17.5
Medical & Dental Residents	0	0	0.0	Sonographers	1	8	1.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	1.8
Registered Nurses	50	110	87.0	Occupational Therapists	1	5	1.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	5	3.7	Physical Therapists	4	7	5.6
Ancillary Nursing Personnel	1	19	11.2	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	7	14	13.7	Recreational Therapists	0	0	0.0
Physician Assistants	5	0	5.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	4	0	4.0	Psychologists	1	1	1.8
Certified Registered Nurse Anesthetists	1	1	1.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	7	24	12.3
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	51	39	69.2
Pharmacy Personnel	4	6	6.5				
Clinical Laboratory Personnel	8	3	10.5				
				Total	188	291	294.7

309 Mercyhealth Hospital and Medical Center - Walworth
Lake Geneva, WI 53147

			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	2A Value	Ratio	3 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$70,455,270	39.4%	44.8%	0.88	48.2%	0.82	46.2%	0.85	31.3%	1.26
Medical Assistance	\$19,170,973	10.7%	14.4%	0.75	10.5%	1.02	12.7%	0.84	11.0%	0.97
Commercial	\$64,076,250	35.8%	36.6%	0.98	38.7%	0.92	37.2%	0.96	32.9%	1.09
All Other	\$25,330,041	14.1%	4.2%	3.35	2.5%	5.66	3.9%	3.65	24.8%	0.57
Deductions as % of Total Gross Patient Revenue										
Medicare	\$51,346,207	28.7%	32.9%	0.87	37.8%	0.76	28.8%	0.99	21.0%	1.37
Medical Assistance	\$15,519,720	8.7%	10.7%	0.81	8.1%	1.07	8.6%	1.01	7.3%	1.19
Commercial	\$28,927,600	16.2%	14.8%	1.09	16.8%	0.96	13.1%	1.24	13.2%	1.22
Charity Care	\$1,064,076	0.6%	1.0%	0.60	1.0%	0.62	1.0%	0.59	0.5%	1.17
Bad Debt	\$2,782,325	1.6%	1.1%	1.47	1.0%	1.53	1.5%	1.05	1.8%	0.86
All Other	\$17,585,597	9.8%	1.9%	5.13	1.1%	9.33	1.9%	5.08	15.0%	0.65
Total Deductions	\$117,225,525	65.5%	62.4%	1.05	65.8%	1.00	54.9%	1.19	58.8%	1.11
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		27.0%	6.3%	4.25	4.3%	6.26	6.2%	4.33	3.5%	7.62
Net Gains/Losses as % of Net Income		0.0%	12.7%	N/A	N/A	N/A	20.5%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$22,924,438	27.8%	44.7%	0.62	39.6%	0.70	50.7%	0.55	30.1%	0.92
Supplies & Services	\$51,924,880	62.9%	47.9%	1.31	51.6%	1.22	40.1%	1.57	58.7%	1.07
Capital Component	\$7,651,854	9.3%	7.4%	1.26	8.7%	1.06	9.2%	1.00	11.2%	0.83
Fiscal Statistics										
Operating Margin (%)		2.5%	8.9%	0.28	11.5%	0.22	4.7%	0.54	5.4%	0.47
Total Hospital Net Income (%)		2.5%	10.1%	0.25	10.0%	0.25	5.8%	0.44	5.4%	0.47
Return on Equity (%)		0.0%	7.6%	N/A	6.2%	N/A	5.1%	N/A	0.0%	N/A
Current Ratio		0.0	5.6	N/A	8.9	N/A	4.9	N/A	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	51.4	N/A	48.8	N/A	51.9	N/A	0.0	N/A
Average Payment Period		0.0	41.5	N/A	42.8	N/A	33.7	N/A	0.0	N/A
Equity Financing (%)		0.0%	73.6%	N/A	80.2%	N/A	70.2%	N/A	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		2.2	14.1	0.16	13.9	0.16	4.7	0.47	3.1	0.72
Total Asset Turnover		0.0	0.7	N/A	0.6	N/A	0.9	N/A	0.0	N/A
Average Age of Plant (Years)		0.0	9.3	N/A	8.9	N/A	7.5	N/A	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		-16.4%	3.6%	N/A	1.8%	N/A	2.8%	N/A	15.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		75.5%	60.9%	1.24	63.2%	1.20	75.7%	1.00	77.6%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$11,959	\$15,675	0.76	\$12,886	0.93	\$12,189	0.98	\$17,254	0.69
Inpatient Net Revenue per Day		\$3,902	\$3,540	1.10	\$3,088	1.26	\$3,423	1.14	\$5,407	0.72
Outpatient Net Revenue per Visit		\$311	\$654	0.48	\$646	0.48	\$558	0.56	\$381	0.82

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$179,032,534	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$117,225,525	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$61,807,009	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$22,841,647			Subtotal	\$0
Total Revenue	\$84,648,656	Land, Buildings & Equipment (Net)	\$0		
Less Expenses	\$82,501,172	Other Assets	\$0	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Restricted Fund Balance	\$0
Net Income	\$2,147,484	Total Assets	\$0	Total Liabilities & Fund Balance	\$0