

**317 St Mary's Janesville Hospital**  
3400 E. Racine Street  
Janesville, WI 53546  
608-373-8011

Fiscal Year: 01/01 to 12/31  
Type: GMS  
General Medical & Surgical  
Control: Religious Organization

County: Rock  
Analysis Area: Southern (1)  
Volume Group: 4

|   |         | All GMS Hospitals |       | Analysis Area<br>1 |       | Volume Group<br>4 |       | FY 2017 vs. 2016 |       |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| Selected Utilization Statistics               | FY 2017 | Value             | Ratio | Value              | Ratio | Value             | Ratio | FY 2016          | Ratio |
| <b>Occupancy Rate (%)</b>                     |         |                   |       |                    |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 47.5%   | 55.4%             | 0.86  | 57.1%              | 0.83  | 38.8%             | 1.22  | 51.9%            | 0.91  |
| Obstetrics                                    | 34.0%   | 38.4%             | 0.89  | 41.6%              | 0.07  | 31.2%             | 1.09  | 36.2%            | 0.94  |
| Pediatrics                                    | 0.0%    | 55.4%             | N/A   | 55.3%              | N/A   | 14.1%             | N/A   | 0.0%             | N/A   |
| Total Hospital                                | 44.0%   | 56.3%             | 0.78  | 58.9%              | 0.75  | 40.5%             | 1.08  | 47.6%            | 0.92  |
| <b>Average Census (Patients)</b>              |         |                   |       |                    |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 18.1    | 26.5              | 0.68  | 24.0               | 0.75  | 10.1              | 1.78  | 19.7             | 0.91  |
| Obstetrics                                    | 2.7     | 5.0               | 0.54  | 4.7                | 0.58  | 2.1               | 1.28  | 2.9              | 0.94  |
| Pediatrics                                    | 0.0     | 1.4               | N/A   | 2.4                | N/A   | 0.1               | N/A   | 0.0              | N/A   |
| Total Hospital                                | 22.0    | 48.3              | 0.45  | 50.8               | 0.43  | 15.5              | 1.42  | 23.8             | 0.92  |
| <b>Average Length of Stay (Days)</b>          |         |                   |       |                    |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 3.3     | 3.9               | 0.84  | 3.9                | 0.84  | 2.9               | 1.11  | 3.3              | 1.00  |
| Obstetrics                                    | 2.1     | 2.6               | 0.82  | 2.7                | 0.79  | 2.3               | 0.92  | 2.2              | 0.98  |
| Pediatrics                                    | 0.0     | 3.5               | N/A   | 3.5                | N/A   | 2.1               | N/A   | 0.0              | N/A   |
| Total Hospital                                | 3.1     | 4.3               | 0.72  | 4.3                | 0.72  | 3.0               | 1.02  | 3.1              | 0.99  |
| <b>Surgical Operations</b>                    |         |                   |       |                    |       |                   |       |                  |       |
| Inpatient                                     | 660     | 1,408             | 0.47  | 2,094              | 0.32  | 502               | 1.31  | 668              | 0.99  |
| Outpatient                                    | 2,598   | 4,098             | 0.63  | 7,088              | 0.37  | 2,146             | 1.21  | 2,320            | 1.12  |
| Inpatient as % of All Surgeries               | 20.3%   | 25.6%             | 0.79  | 22.8%              | 0.89  | 19.0%             | 1.07  | 22.4%            | 0.91  |
| <b>Outpatient Visits</b>                      |         |                   |       |                    |       |                   |       |                  |       |
| Non-Emergency Visits                          | 16,793  | 132,001           | 0.13  | 161,897            | 0.10  | 53,087            | 0.32  | 17,050           | 0.98  |
| Emergency Visits                              | 16,952  | 17,964            | 0.94  | 17,257             | 0.98  | 13,724            | 1.24  | 17,022           | 1.00  |
| <b>Full-Time Equivalents (FTEs)</b>           |         |                   |       |                    |       |                   |       |                  |       |
| Administrators                                | 15.0    | 18.9              | 0.79  | 25.5               | 0.59  | 11.1              | 1.36  | 5.3              | 2.83  |
| Nurses, Licensed                              | 94.3    | 244.4             | 0.39  | 290.0              | 0.33  | 104.4             | 0.90  | 109.3            | 0.86  |
| Ancillary Nursing Personnel                   | 18.3    | 40.0              | 0.46  | 47.6               | 0.38  | 20.7              | 0.88  | 18.4             | 0.99  |
| All Other Personnel                           | 190.3   | 484.8             | 0.39  | 681.8              | 0.28  | 226.8             | 0.84  | 182.2            | 1.04  |
| Total FTEs                                    | 317.8   | 788.1             | 0.40  | 1,045.0            | 0.30  | 362.9             | 0.88  | 315.1            | 1.01  |
| <b>FTEs per 100 Patient Census (Adjusted)</b> |         |                   |       |                    |       |                   |       |                  |       |
| Administrators                                | 26.6    | 15.1              | 1.76  | 20.7               | 1.29  | 19.8              | 1.34  | 9.4              | 2.83  |
| Nurses, Licensed                              | 167.3   | 195.2             | 0.86  | 235.4              | 0.71  | 187.1             | 0.89  | 194.1            | 0.86  |
| Ancillary Nursing Personnel                   | 32.4    | 32.0              | 1.01  | 38.7               | 0.84  | 37.1              | 0.87  | 32.6             | 0.99  |
| All Other Personnel                           | 337.5   | 387.3             | 0.87  | 553.4              | 0.61  | 406.6             | 0.83  | 323.5            | 1.04  |
| Total FTEs                                    | 563.8   | 629.5             | 0.90  | 848.1              | 0.66  | 650.6             | 0.87  | 559.6            | 1.01  |

**Total Hospital:**

Beds Set Up & Staffed 50  
Discharges 2,584  
Inpatient Days 8,023

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinets 8  
Total Births 435  
Newborn Days 844

**317 St Mary's Janesville Hospital**  
Janesville, WI 53546

| Inpatient Service Area                | Level of Service* | Beds Set Up & Staffed<br>12/31/2017 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <b>General Medical-Surgical</b>       |                   |                                     |                          |                      |                    |                           |                               |
| Adult Medical-Surgical, Acute         | 1                 | 38                                  | 2,020                    | 6,589                | 47.5%              | 18.1                      | 3.3                           |
| Orthopedic                            | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Rehabilitation & Physical Medicine    | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Hospice                               | 4                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Acute Long-Term Care                  | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Acute                           | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Pediatric, acute</b>               | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Obstetrics</b>                     | 1                 | 8                                   | 470                      | 993                  | 34.0%              | 2.7                       | 2.1                           |
| <b>Psychiatric</b>                    | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Alcoholism/chemical dependency</b> | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>ICU/CCU</b>                        |                   |                                     |                          |                      |                    |                           |                               |
| Medical-Surgical Intensive Care       | 1                 | 4                                   | 94                       | 441                  | 30.2%              | 1.2                       | 4.7                           |
| Cardiac Intensive Unit                | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric Intensive Care              | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Burn Care                             | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Mixed Intensive Care                  | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Step-Down (Special Care)              | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Neonatal Intensive/Intermediate Care  | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Intensive Care                  | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Subacute care</b>                  | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Other inpatient</b>                | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation                                  | Number Full-Time | Number Part-Time | Number FTE | Occupation                            | Number Full-Time | Number Part-Time | Number FTE   |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators     | 15               | 0                | 15.0       | Surgical Personnel                    | 6                | 4                | 6.9          |
| Physicians & Dentists                       | 0                | 0                | 0.0        | Radiological Services Personnel       | 11               | 33               | 26.7         |
| Medical & Dental Residents                  | 0                | 0                | 0.0        | Sonographers                          | 0                | 1                | 0.1          |
| Dental Hygienists                           | 0                | 0                | 0.0        | Respiratory Therapists                | 4                | 4                | 6.1          |
| Registered Nurses                           | 72               | 45               | 89.3       | Occupational Therapists               | 1                | 2                | 1.8          |
| Certified Nurse Midwives                    | 0                | 0                | 0.0        | Occupational Therapy Assistants/Aides | 0                | 2                | 0.6          |
| Licensed Practical Nurses                   | 0                | 0                | 0.0        | Physical Therapists                   | 1                | 3                | 2.4          |
| Ancillary Nursing Personnel                 | 15               | 9                | 18.3       | Physical Therapy Assistants/Aides     | 1                | 1                | 1.0          |
| Medical Assistants                          | 0                | 0                | 0.0        | Recreational Therapists               | 0                | 0                | 0.0          |
| Physician Assistants                        | 0                | 0                | 0.0        | Dietitians & Nutritionists            | 0                | 0                | 0.0          |
| Nurse Practitioners                         | 0                | 0                | 0.0        | Psychologists                         | 0                | 0                | 0.0          |
| Certified Registered Nurse Anesthetists     | 0                | 0                | 0.0        | Social Workers                        | 4                | 0                | 4.0          |
| Clinical Nurse Specialists                  | 5                | 0                | 5.0        | All Other Health Professionals        | 21               | 11               | 27.9         |
| Health Info Mgmt-Administrators/Technicians | 2                | 5                | 4.5        | All Other Personnel                   | 52               | 26               | 69.5         |
| Pharmacy Personnel                          | 5                | 3                | 7.2        |                                       |                  |                  |              |
| Clinical Laboratory Personnel               | 27               | 10               | 31.7       |                                       |                  |                  |              |
|   |                  |                  |            | <b>Total</b>                          | <b>242</b>       | <b>159</b>       | <b>317.8</b> |

**317 St Mary's Janesville Hospital**

Janesville, WI 53546

|   |               |       |                   |       |               |       |              |       |                  |         |       |
|---|---------------|-------|-------------------|-------|---------------|-------|--------------|-------|------------------|---------|-------|
| Janesville, WI 53546                              |               |       | All GMS Hospitals |       | Analysis Area |       | Volume Group |       | FY 2017 vs. 2016 |         |       |
| Selected Financial Statistics                     |               |       | FY 2017           | Value | Ratio         | Value | Ratio        | Value | Ratio            | FY 2016 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue |               |       |                   |       |               |       |              |       |                  |         |       |
| Medicare  | \$112,072,960 | 55.4% | 44.8%             | 1.24  | 41.1%         | 1.35  | 48.9%        | 1.13  | 53.6%            | 1.03    |       |
| Medical Assistance                                | \$27,443,954  | 13.6% | 14.4%             | 0.94  | 11.8%         | 1.15  | 11.7%        | 1.16  | 14.0%            | 0.97    |       |
| Commercial  | \$56,182,544  | 27.8% | 36.6%             | 0.76  | 39.9%         | 0.70  | 35.9%        | 0.77  | 29.3%            | 0.95    |       |
| All Other   | \$6,569,935   | 3.2%  | 4.2%              | 0.77  | 7.2%          | 0.45  | 3.5%         | 0.94  | 3.0%             | 1.07    |       |
| Deductions as % of Total Gross Patient Revenue    |               |       |                   |       |               |       |              |       |                  |         |       |
| Medicare  | \$92,279,335  | 45.6% | 32.9%             | 1.39  | 30.1%         | 1.52  | 35.0%        | 1.31  | 43.6%            | 1.05    |       |
| Medical Assistance                                | \$20,979,577  | 10.4% | 10.7%             | 0.97  | 8.7%          | 1.19  | 8.5%         | 1.22  | 10.8%            | 0.96    |       |
| Commercial  | \$15,480,538  | 7.7%  | 14.8%             | 0.52  | 18.1%         | 0.42  | 12.4%        | 0.62  | 6.4%             | 1.20    |       |
| Charity Care                                      | \$3,414,218   | 1.7%  | 1.0%              | 1.71  | 0.9%          | 1.92  | 1.4%         | 1.18  | 1.7%             | 0.97    |       |
| Bad Debt  | \$2,539,433   | 1.3%  | 1.1%              | 1.19  | 1.1%          | 1.13  | 1.3%         | 0.99  | 1.4%             | 0.89    |       |
| All Other   | \$2,172,628   | 1.1%  | 1.9%              | 0.56  | 3.4%          | 0.32  | 1.3%         | 0.81  | 0.7%             | 1.52    |       |
| Total Deductions                                  | \$136,865,729 | 67.7% | 62.4%             | 1.08  | 62.3%         | 1.09  | 59.8%        | 1.13  | 64.6%            | 1.05    |       |
| Other Revenue & Net Gains or Losses               |               |       |                   |       |               |       |              |       |                  |         |       |
| Other Revenue as % of Total Revenue               |               | 2.3%  | 6.3%              | 0.36  | 7.1%          | 0.33  | 3.3%         | 0.69  | 3.4%             | 0.68    |       |
| Net Gains/Losses as % of Net Income               |               | 48.1% | 12.7%             | 3.80  | 48.2%         | 1.00  | 29.9%        | 1.61  | 22.5%            | 2.14    |       |
| Expenses as % of Total Expenses                   |               |       |                   |       |               |       |              |       |                  |         |       |
| Salary/Fringe Benefits                            | \$28,072,991  | 43.2% | 44.7%             | 0.97  | 48.0%         | 0.90  | 47.5%        | 0.91  | 43.2%            | 1.00    |       |
| Supplies & Services                               | \$25,818,814  | 39.7% | 47.9%             | 0.83  | 44.6%         | 0.89  | 42.7%        | 0.93  | 37.4%            | 1.06    |       |
| Capital Component                                 | \$11,086,341  | 17.1% | 7.4%              | 2.31  | 7.5%          | 2.28  | 9.8%         | 1.74  | 19.4%            | 0.88    |       |
| Fiscal Statistics                                 |               |       |                   |       |               |       |              |       |                  |         |       |
| Operating Margin (%)                              |               | 2.9%  | 8.9%              | 0.33  | 3.0%          | 0.98  | 4.5%         | 0.66  | 9.6%             | 0.31    |       |
| Total Hospital Net Income (%)                     |               | 5.5%  | 10.1%             | 0.55  | 5.7%          | 0.97  | 6.3%         | 0.88  | 12.1%            | 0.46    |       |
| Return on Equity (%)                              |               | 3.7%  | 7.6%              | 0.49  | 4.4%          | 0.84  | 4.0%         | 0.92  | 9.8%             | 0.38    |       |
| Current Ratio                                     |               | 1.8   | 5.6               | 0.33  | 2.1           | 0.89  | 5.4          | 0.34  | 3.2              | 0.58    |       |
| Days in Net Patient Accounts Receivable           |               | 46.3  | 51.4              | 0.90  | 49.0          | 0.95  | 50.1         | 0.92  | 43.5             | 1.06    |       |
| Average Payment Period                            |               | 50.1  | 41.5              | 1.21  | 54.8          | 0.91  | 41.4         | 1.21  | 45.7             | 1.10    |       |
| Equity Financing (%)                              |               | 83.7% | 73.6%             | 1.14  | 60.8%         | 1.38  | 67.6%        | 1.24  | 8.7%             | 9.61    |       |
| Long-Term Debt to Equity Ratio                    |               | 0.0   | 0.2               | 0.00  | 0.3           | 0.00  | 0.3          | 0.00  | 0.0              | 0.16    |       |
| Times Interest Earned                             |               | 2.0   | 14.1              | 0.14  | 5.3           | 0.37  | 4.4          | 0.44  | 2.9              | 0.68    |       |
| Total Asset Turnover                              |               | 0.7   | 0.7               | 0.88  | 0.8           | 0.87  | 0.6          | 1.04  | 0.8              | 0.83    |       |
| Average Age of Plant (Years)                      |               | 5.8   | 9.3               | 0.63  | 10.6          | 0.55  | 9.4          | 0.62  | 4.5              | 1.29    |       |
| Increase (Decrease) Total Net Patient Revenue     |               | -4.3% | 3.6%              | N/A   | 3.3%          | N/A   | 0.5%         | N/A   | 9.4%             | N/A     |       |
| Outpatient Gross Revenue (% of Total GPR)         |               | 61.0% | 60.9%             | 1.00  | 59.0%         | 1.03  | 71.6%        | 0.85  | 58.0%            | 1.05    |       |
| Net Revenue Statistics                            |               |       |                   |       |               |       |              |       |                  |         |       |
| Inpatient Net Revenue per Discharge               | \$10,293      |       | \$15,675          | 0.66  | \$17,327      | 0.59  | \$10,854     | 0.95  | \$10,820         | 0.95    |       |
| Inpatient Net Revenue per Day                     | \$3,312       |       | \$3,540           | 0.94  | \$4,029       | 0.82  | \$3,395      | 0.98  | \$3,470          | 0.95    |       |
| Outpatient Net Revenue per Visit                  | \$1,225       |       | \$654             | 1.87  | \$588         | 2.08  | \$743        | 1.65  | \$1,205          | 1.02    |       |

| Income Statement            |               | Assets                            |               | Liabilities & Fund Balances      |               |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$202,269,393 | Cash & Cash Equivalents           | \$3,178,439   | Current Liabilities              | \$8,025,348   |
| Less Deductions             | \$136,865,729 | Net Patient Receivables           | \$8,299,194   | Long-Term Debt                   | \$30,567      |
| Net Patient Revenue         | \$65,403,664  | Other Receivables                 | \$1,802,649   | Other Liabilities                | \$8,621,104   |
| Plus Other Revenue          | \$1,547,118   |                                   |               | Subtotal                         | \$16,677,019  |
| Total Revenue               | \$66,950,782  | Land, Buildings & Equipment (Net) | \$55,806,026  | Unrestricted Fund Balance        | \$85,630,858  |
| Less Expenses               | \$64,978,146  | Other Assets                      | \$33,221,569  | Restricted Fund Balance          | \$281,660     |
| Non-Operating Gains/Losses  | \$1,829,054   |                                   |               | Total Liabilities & Fund Balance | \$102,307,877 |
| Net Income                  | \$3,801,690   | Total Assets                      | \$102,307,877 |                                  |               |