

**085 Ascension St. Francis Hospital**  
 3237 South 16th Street  
 Milwaukee, WI 53215  
 414-647-5000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 6

		All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	72.7%	55.4%	1.31	70.7%	1.03	58.7%	1.24	63.1%	1.15
Obstetrics	25.1%	38.4%	0.65	47.2%	0.11	36.5%	0.69	19.2%	1.31
Pediatrics	0.0%	55.4%	N/A	99.7%	N/A	90.2%	N/A	0.0%	N/A
Total Hospital	60.8%	56.3%	1.08	69.7%	0.87	58.0%	1.05	59.6%	1.02
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	38.6	26.5	1.45	114.3	0.34	38.4	1.00	38.5	1.00
Obstetrics	5.3	5.0	1.05	20.4	0.26	7.1	0.74	5.2	1.02
Pediatrics	0.0	1.4	N/A	14.2	N/A	5.4	N/A	0.0	N/A
Total Hospital	97.9	48.3	2.03	169.0	0.58	79.6	1.23	99.6	0.98
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.1	3.9	1.31	4.6	1.11	3.8	1.34	5.7	0.89
Obstetrics	2.4	2.6	0.92	2.8	0.84	2.5	0.93	2.0	1.15
Pediatrics	0.0	3.5	N/A	3.8	N/A	3.6	N/A	0.0	N/A
Total Hospital	5.1	4.3	1.19	5.3	0.96	4.4	1.18	5.3	0.97
<b>Surgical Operations</b>									
Inpatient	1,002	1,408	0.71	3,217	0.31	1,955	0.51	1,180	0.85
Outpatient	2,254	4,098	0.55	5,734	0.39	5,493	0.41	2,564	0.88
Inpatient as % of All Surgeries	30.8%	25.6%	1.20	35.9%	0.86	26.2%	1.17	31.5%	0.98
<b>Outpatient Visits</b>									
Non-Emergency Visits	138,498	132,001	1.05	280,833	0.49	208,790	0.66	115,091	1.20
Emergency Visits	29,554	17,964	1.65	47,284	0.63	31,589	0.94	52,268	0.57
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	12.0	18.9	0.64	41.5	0.29	28.7	0.42	30.9	0.39
Nurses, Licensed	278.6	244.4	1.14	715.7	0.39	343.5	0.81	365.2	0.76
Ancillary Nursing Personnel	73.7	40.0	1.84	132.0	0.56	56.6	1.30	144.8	0.51
All Other Personnel	417.7	484.8	0.86	1,177.1	0.35	642.7	0.65	517.1	0.81
Total FTEs	782.0	788.1	0.99	2,066.3	0.38	1,071.5	0.73	1,057.9	0.74
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	4.9	15.1	0.32	11.9	0.41	14.6	0.33	12.0	0.41
Nurses, Licensed	113.1	195.2	0.58	204.4	0.55	174.3	0.65	141.8	0.80
Ancillary Nursing Personnel	29.9	32.0	0.94	37.7	0.79	28.7	1.04	56.2	0.53
All Other Personnel	169.5	387.3	0.44	336.1	0.50	326.0	0.52	200.8	0.84
Total FTEs	317.3	629.5	0.50	590.0	0.54	543.5	0.58	410.9	0.77

**Total Hospital:**

Beds Set Up & Staffed 161  
 Discharges 6,946  
 Inpatient Days 35,720

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinet 14  
 Total Births 680  
 Newborn Days 1,502

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	53	2,756	14,072	72.7%	38.6	5.1
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	21	818	1,924	25.1%	5.3	2.4
<b>Psychiatric</b>	1	25	1,526	6,588	72.2%	18.0	4.3
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	20	235	4,595	62.9%	12.6	19.6
Step-Down (Special Care)	1	36	1,542	7,884	60.0%	21.6	5.1
Neonatal Intensive/Intermediate Care	1	6	69	657	30.0%	1.8	9.5
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	0	12.0	Surgical Personnel	25	4	27.6
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	38	27	53.7
Medical & Dental Residents	0	0	0.0	Sonographers	5	5	6.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	14	9	16.8
Registered Nurses	209	118	270.2	Occupational Therapists	5	13	7.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	10	16	18.3
Ancillary Nursing Personnel	53	52	73.7	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	2	2	2.4	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	3	4	3.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	1	2.6
Clinical Nurse Specialists	5	0	5.0	All Other Health Professionals	89	71	120.4
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	70	30	86.2
Pharmacy Personnel	33	14	35.7				
Clinical Laboratory Personnel	27	31	40.1				
				<b>Total</b>	<b>602</b>	<b>397</b>	<b>782.0</b>

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Milwaukee, WI 53215			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	2B Value	Ratio	6 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$243,497,932	45.7%	44.8%	1.02	41.7%	1.10	40.7%	1.12	46.8%	0.98	
Medical Assistance	\$117,111,061	22.0%	14.4%	1.53	21.7%	1.01	19.9%	1.11	23.5%	0.94	
Commercial	\$152,732,406	28.7%	36.6%	0.78	33.0%	0.87	35.3%	0.81	26.3%	1.09	
All Other	\$19,595,864	3.7%	4.2%	0.87	3.6%	1.03	4.1%	0.90	3.4%	1.08	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$175,875,500	33.0%	32.9%	1.00	32.1%	1.03	30.5%	1.08	33.5%	0.99	
Medical Assistance	\$84,334,329	15.8%	10.7%	1.47	16.1%	0.98	14.4%	1.10	16.7%	0.95	
Commercial	\$59,355,005	11.1%	14.8%	0.75	14.5%	0.77	13.0%	0.86	10.1%	1.10	
Charity Care	\$11,401,537	2.1%	1.0%	2.16	1.3%	1.71	1.0%	2.07	1.6%	1.33	
Bad Debt	\$3,642,088	0.7%	1.1%	0.65	0.9%	0.75	1.0%	0.66	1.3%	0.53	
All Other	\$10,838,569	2.0%	1.9%	1.06	1.1%	1.86	2.2%	0.91	1.9%	1.08	
Total Deductions	\$345,447,028	64.8%	62.4%	1.04	65.9%	0.98	62.2%	1.04	65.1%	1.00	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		1.4%	6.3%	0.23	3.5%	0.41	9.8%	0.15	1.4%	1.05	
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	N/A	N/A	4.7%	N/A	0.0%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$73,948,716	42.9%	44.7%	0.96	37.1%	1.16	42.9%	1.00	43.8%	0.98	
Supplies & Services	\$93,320,301	54.1%	47.9%	1.13	56.6%	0.96	48.6%	1.11	50.8%	1.06	
Capital Component	\$5,227,611	3.0%	7.4%	0.41	6.4%	0.47	8.5%	0.36	5.3%	0.57	
Fiscal Statistics											
Operating Margin (%)		9.3%	8.9%	1.04	9.7%	0.96	13.6%	0.69	-1.5%	N/A	
Total Hospital Net Income (%)		7.9%	10.1%	0.78	9.0%	0.88	14.1%	0.56	-1.5%	N/A	
Return on Equity (%)		9.9%	7.6%	1.30	6.2%	1.58	10.4%	0.95	-2.7%	N/A	
Current Ratio		5.6	5.6	1.00	11.0	0.51	6.4	0.88	2.5	2.30	
Days in Net Patient Accounts Receivable		52.8	51.4	1.03	50.4	1.05	47.5	1.11	65.4	0.81	
Average Payment Period		33.1	41.5	0.80	28.5	1.16	36.9	0.90	30.3	1.09	
Equity Financing (%)		0.0%	73.6%	N/A	78.6%	N/A	68.5%	N/A	0.0%	0.55	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.0	0.57	
Times Interest Earned		174.0	14.1	12.36	13.4	13.01	17.7	9.81	-25.4	N/A	
Total Asset Turnover		1.3	0.7	1.71	0.7	1.81	0.7	1.74	1.9	0.68	
Average Age of Plant (Years)		1.3	9.3	0.14	9.8	0.13	7.9	0.17	0.2	8.37	
Increase (Decrease) Total Net Patient Revenue		-0.4%	3.6%	N/A	4.0%	N/A	2.0%	N/A	-0.5%	0.81	
Outpatient Gross Revenue (% of Total GPR)		61.3%	60.9%	1.01	51.1%	1.20	59.1%	1.04	60.2%	1.02	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$11,377		\$15,675	0.73	\$19,662	0.58	\$14,805	0.77	\$11,555	0.98	
Inpatient Net Revenue per Day	\$2,270		\$3,540	0.64	\$3,637	0.62	\$3,359	0.68	\$2,121	1.07	
Outpatient Net Revenue per Visit	\$667		\$654	1.02	\$707	0.94	\$542	1.23	\$691	0.97	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$532,937,263	Cash & Cash Equivalents	\$5,050	Current Liabilities	\$15,169,579
Less Deductions	\$345,447,028	Net Patient Receivables	\$27,109,332	Long-Term Debt	\$1,191,810
Net Patient Revenue	\$187,490,235	Other Receivables	\$51,767,667	Other Liabilities	\$189,716,214
Plus Other Revenue	\$2,729,147			Subtotal	\$206,077,603
Total Revenue	\$190,219,382	Land, Buildings & Equipment (Net)	\$64,191,928	Unrestricted Fund Balance	-\$56,298,542
Less Expenses	\$172,496,628	Other Assets	\$6,705,084	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$2,942,674			Total Liabilities & Fund Balance	\$149,779,061
Net Income	\$14,780,080	Total Assets	\$149,779,061		