

091 Monroe Clinic
515 22nd Ave
Monroe, WI 53566
608-324-1000

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Green
Analysis Area: Southern (1)
Volume Group: 6

		All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	41.4%	55.4%	0.75	57.1%	0.73	58.7%	0.71	40.3%	1.03
Obstetrics	36.9%	38.4%	0.96	41.6%	0.07	36.5%	1.01	37.7%	0.98
Pediatrics	0.0%	55.4%	N/A	55.3%	N/A	90.2%	N/A	0.0%	N/A
Total Hospital	39.8%	56.3%	0.71	58.9%	0.68	58.0%	0.69	38.8%	1.03
Average Census (Patients)									
Adult Medical-Surgical	18.2	26.5	0.69	24.0	0.76	38.4	0.47	17.7	1.03
Obstetrics	3.0	5.0	0.59	4.7	0.63	7.1	0.42	3.0	0.98
Pediatrics	0.0	1.4	N/A	2.4	N/A	5.4	N/A	0.0	N/A
Total Hospital	23.1	48.3	0.48	50.8	0.45	79.6	0.29	22.5	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.9	0.90	3.9	0.90	3.8	0.92	3.4	1.03
Obstetrics	2.2	2.6	0.86	2.7	0.83	2.5	0.88	2.2	1.01
Pediatrics	0.0	3.5	N/A	3.5	N/A	3.6	N/A	0.0	N/A
Total Hospital	3.3	4.3	0.77	4.3	0.77	4.4	0.76	3.2	1.04
Surgical Operations									
Inpatient	740	1,408	0.53	2,094	0.35	1,955	0.38	830	0.89
Outpatient	3,128	4,098	0.76	7,088	0.44	5,493	0.57	3,078	1.02
Inpatient as % of All Surgeries	19.1%	25.6%	0.75	22.8%	0.84	26.2%	0.73	21.2%	0.90
Outpatient Visits									
Non-Emergency Visits	257,451	132,001	1.95	161,897	1.59	208,790	1.23	256,945	1.00
Emergency Visits	12,940	17,964	0.72	17,257	0.75	31,589	0.41	13,458	0.96
Full-Time Equivalents (FTEs)									
Administrators	40.2	18.9	2.13	25.5	1.58	28.7	1.40	30.4	1.32
Nurses, Licensed	244.2	244.4	1.00	290.0	0.84	343.5	0.71	216.4	1.13
Ancillary Nursing Personnel	9.5	40.0	0.24	47.6	0.20	56.6	0.17	16.6	0.57
All Other Personnel	747.4	484.8	1.54	681.8	1.10	642.7	1.16	745.6	1.00
Total FTEs	1,041.2	788.1	1.32	1,045.0	1.00	1,071.5	0.97	1,009.0	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	30.0	15.1	1.99	20.7	1.45	14.6	2.06	24.0	1.25
Nurses, Licensed	182.2	195.2	0.93	235.4	0.77	174.3	1.05	170.5	1.07
Ancillary Nursing Personnel	7.1	32.0	0.22	38.7	0.18	28.7	0.25	13.1	0.54
All Other Personnel	557.8	387.3	1.44	553.4	1.01	326.0	1.71	587.6	0.95
Total FTEs	777.0	629.5	1.23	848.1	0.92	543.5	1.43	795.1	0.98

Total Hospital:

Beds Set Up & Staffed 58
Discharges 2,540
Inpatient Days 8,417

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 10
Total Births 467
Newborn Days 860

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	44	1,902	6,653	41.4%	18.2	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	8	487	1,078	36.9%	3.0	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	6	151	686	31.3%	1.9	4.5
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	38	3	40.2	Surgical Personnel	5	2	5.6
Physicians & Dentists	51	19	62.7	Radiological Services Personnel	18	16	27.0
Medical & Dental Residents	9	0	9.0	Sonographers	7	3	8.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	8	4	8.9
Registered Nurses	163	82	207.2	Occupational Therapists	4	3	4.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	11	5	14.6	Physical Therapists	11	4	13.0
Ancillary Nursing Personnel	5	7	9.5	Physical Therapy Assistants/Aides	3	2	3.7
Medical Assistants	32	12	38.3	Recreational Therapists	0	0	0.0
Physician Assistants	7	5	8.3	Dietitians & Nutritionists	2	2	3.0
Nurse Practitioners	18	4	20.4	Psychologists	5	1	5.5
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	3	2	4.4
Clinical Nurse Specialists	2	0	2.0	All Other Health Professionals	98	46	110.5
Health Info Mgmt-Administrators/Technicians	5	0	5.0	All Other Personnel	320	106	378.9
Pharmacy Personnel	24	10	29.7				
Clinical Laboratory Personnel	20	0	20.0				
				Total	870	338	1,041.2

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Monroe, WI 53566			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$215,784,509	46.4%	44.8%	1.04	41.1%	1.13	40.7%	1.14	45.4%	1.02	
Medical Assistance	\$36,504,875	7.8%	14.4%	0.55	11.8%	0.67	19.9%	0.39	8.3%	0.95	
Commercial	\$175,986,543	37.8%	36.6%	1.03	39.9%	0.95	35.3%	1.07	38.7%	0.98	
All Other	\$36,811,844	7.9%	4.2%	1.88	7.2%	1.11	4.1%	1.93	7.6%	1.04	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$162,932,157	35.0%	32.9%	1.06	30.1%	1.17	30.5%	1.15	33.9%	1.03	
Medical Assistance	\$29,609,697	6.4%	10.7%	0.59	8.7%	0.73	14.4%	0.44	6.7%	0.95	
Commercial	\$76,469,014	16.4%	14.8%	1.11	18.1%	0.91	13.0%	1.27	16.5%	0.99	
Charity Care	\$3,652,744	0.8%	1.0%	0.79	0.9%	0.89	1.0%	0.76	0.8%	1.03	
Bad Debt	\$5,794,995	1.2%	1.1%	1.18	1.1%	1.13	1.0%	1.21	1.2%	1.02	
All Other	\$26,348,923	5.7%	1.9%	2.96	3.4%	1.69	2.2%	2.53	5.4%	1.04	
Total Deductions	\$304,807,530	65.5%	62.4%	1.05	62.3%	1.05	62.2%	1.05	64.5%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		7.6%	6.3%	1.20	7.1%	1.08	9.8%	0.78	5.2%	1.48	
Net Gains/Losses as % of Net Income		69.6%	12.7%	5.49	48.2%	1.44	4.7%	14.90	51.3%	1.36	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$99,663,013	58.8%	44.7%	1.31	48.0%	1.23	42.9%	1.37	60.1%	0.98	
Supplies & Services	\$56,531,969	33.4%	47.9%	0.70	44.6%	0.75	48.6%	0.69	30.8%	1.08	
Capital Component	\$13,285,962	7.8%	7.4%	1.06	7.5%	1.05	8.5%	0.92	9.1%	0.86	
Fiscal Statistics											
Operating Margin (%)		2.3%	8.9%	0.26	3.0%	0.76	13.6%	0.17	0.5%	4.50	
Total Hospital Net Income (%)		7.2%	10.1%	0.71	5.7%	1.27	14.1%	0.51	1.0%	6.87	
Return on Equity (%)		4.7%	7.6%	0.62	4.4%	1.07	10.4%	0.45	0.7%	7.19	
Current Ratio		4.4	5.6	0.79	2.1	2.14	6.4	0.69	4.3	1.04	
Days in Net Patient Accounts Receivable		52.5	51.4	1.02	49.0	1.07	47.5	1.11	55.0	0.95	
Average Payment Period		42.8	41.5	1.03	54.8	0.78	36.9	1.16	44.8	0.96	
Equity Financing (%)		65.6%	73.6%	0.89	60.8%	1.08	68.5%	0.96	63.4%	1.03	
Long-Term Debt to Equity Ratio		0.4	0.2	2.16	0.3	1.17	0.2	2.31	0.4	0.88	
Times Interest Earned		7.0	14.1	0.50	5.3	1.32	17.7	0.40	1.6	4.41	
Total Asset Turnover		0.6	0.7	0.83	0.8	0.82	0.7	0.85	0.6	1.00	
Average Age of Plant (Years)		12.5	9.3	1.35	10.6	1.19	7.9	1.59	12.5	1.01	
Increase (Decrease) Total Net Patient Revenue		1.3%	3.6%	0.35	3.3%	0.39	2.0%	0.64	-6.0%	N/A	
Outpatient Gross Revenue (% of Total GPR)		82.8%	60.9%	1.36	59.0%	1.40	59.1%	1.40	82.3%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$12,137		\$15,675	0.77	\$17,327	0.70	\$14,805	0.82	\$12,205	0.99	
Inpatient Net Revenue per Day	\$3,663		\$3,540	1.03	\$4,029	0.91	\$3,359	1.09	\$3,828	0.96	
Outpatient Net Revenue per Visit	\$500		\$654	0.77	\$588	0.85	\$542	0.92	\$489	1.02	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$465,087,771	Cash & Cash Equivalents	\$44,562,396	Current Liabilities	\$18,691,047
Less Deductions	\$304,807,530	Net Patient Receivables	\$23,043,734	Long-Term Debt	\$65,865,280
Net Patient Revenue	\$160,280,241	Other Receivables	\$8,950,222	Other Liabilities	\$12,011,143
Plus Other Revenue	\$13,209,601			Subtotal	\$96,567,470
Total Revenue	\$173,489,842	Land, Buildings & Equipment (Net)	\$98,381,256		
Less Expenses	\$169,480,944	Other Assets	\$105,851,688	Unrestricted Fund Balance	\$184,221,826
Non-Operating Gains/Losses	\$9,158,457			Restricted Fund Balance	\$97,227
Net Income	\$13,167,355	Total Assets	\$280,789,296	Total Liabilities & Fund Balance	\$280,789,296