

104 Mayo Clinic Health System - Oakridge in Osseo
13025 Eighth Street, PO Box 70
Osseo, WI 54758
715-597-3121

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Trempealeau
Analysis Area: Southwestern (5B)
Volume Group: 1

		All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	7.6%	55.4%	0.14	49.4%	0.15	11.3%	0.67	6.8%	1.12
Obstetrics	0.0%	38.4%	N/A	56.6%	N/A	24.3%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	29.0%	N/A	54.9%	N/A	0.0%	N/A
Total Hospital	7.6%	56.3%	0.14	56.0%	0.14	17.4%	0.44	6.8%	1.12
Average Census (Patients)									
Adult Medical-Surgical	1.2	26.5	0.05	15.5	0.08	1.8	0.67	1.2	1.00
Obstetrics	0.0	5.0	N/A	3.5	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.2	48.3	0.03	28.8	0.04	2.9	0.43	1.2	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	3.9	0.73	4.0	0.72	2.9	0.97	3.6	0.80
Obstetrics	0.0	2.6	N/A	2.6	N/A	2.7	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.6	N/A	2.9	N/A	0.0	N/A
Total Hospital	2.9	4.3	0.66	4.5	0.64	4.0	0.72	3.6	0.80
Surgical Operations									
Inpatient	0	1,408	N/A	938	N/A	116	N/A	0	N/A
Outpatient	0	4,098	N/A	2,728	N/A	1,063	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	25.6%	N/A	25.6%	N/A	9.8%	N/A	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	24,946	132,001	0.19	92,956	0.27	20,790	1.20	24,323	1.03
Emergency Visits	2,251	17,964	0.13	13,295	0.17	2,393	0.94	2,145	1.05
Full-Time Equivalents (FTEs)									
Administrators	3.0	18.9	0.16	8.3	0.36	3.2	0.95	3.0	1.00
Nurses, Licensed	50.1	244.4	0.20	167.9	0.30	79.1	0.63	51.4	0.97
Ancillary Nursing Personnel	11.3	40.0	0.28	24.9	0.45	11.1	1.02	17.7	0.64
All Other Personnel	79.6	484.8	0.16	382.3	0.21	112.6	0.71	94.8	0.84
Total FTEs	143.9	788.1	0.18	583.5	0.25	205.9	0.70	166.9	0.86
FTEs per 100 Patient Census (Adjusted)									
Administrators	68.9	15.1	4.56	7.9	8.71	24.4	2.82	71.5	0.96
Nurses, Licensed	1,149.5	195.2	5.89	159.8	7.19	608.9	1.89	1,225.8	0.94
Ancillary Nursing Personnel	258.8	32.0	8.10	23.7	10.94	85.1	3.04	420.7	0.62
All Other Personnel	1,826.7	387.3	4.72	363.8	5.02	866.4	2.11	2,259.2	0.81
Total FTEs	3,303.9	629.5	5.25	555.1	5.95	1,584.8	2.08	3,977.2	0.83

Total Hospital:

Beds Set Up & Staffed 16
Discharges 156
Inpatient Days 445

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 8
Discharges 174
Inpatient Days 2,748

Newborn Nursery:

Bassinetts 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	16	156	445	7.6%	1.2	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	6	26	8.5	Radiological Services Personnel	2	7	6.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	7	7.3
Registered Nurses	22	23	38.6	Occupational Therapists	2	1	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	2	8	6.9	Physical Therapists	3	2	4.6
Ancillary Nursing Personnel	3	15	11.3	Physical Therapy Assistants/Aides	2	4	3.0
Medical Assistants	0	3	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	3	4	4.3	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	3	3	4.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	3	9	7.3
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	18	11	23.2
Pharmacy Personnel	0	1	0.5				
Clinical Laboratory Personnel	7	6	11.3				
				Total	84	131	143.9

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	1 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$21,194,502	55.0%	44.8%	1.23	45.7%	1.20	42.6%	1.29	52.7%	1.04
Medical Assistance	\$3,944,502	10.2%	14.4%	0.71	10.6%	0.96	12.7%	0.80	11.1%	0.93
Commercial	\$11,928,137	31.0%	36.6%	0.85	37.7%	0.82	40.5%	0.76	30.7%	1.01
All Other	\$1,448,230	3.8%	4.2%	0.89	5.9%	0.64	4.2%	0.90	5.5%	0.68
Deductions as % of Total Gross Patient Revenue										
Medicare	\$8,342,615	21.7%	32.9%	0.66	33.8%	0.64	20.7%	1.05	14.2%	1.52
Medical Assistance	\$2,369,365	6.2%	10.7%	0.57	8.9%	0.69	7.9%	0.78	6.6%	0.94
Commercial	\$3,044,118	7.9%	14.8%	0.53	13.6%	0.58	11.6%	0.68	6.2%	1.27
Charity Care	\$1,655,303	4.3%	1.0%	4.35	0.7%	6.40	0.9%	4.96	4.2%	1.02
Bad Debt	\$841,095	2.2%	1.1%	2.07	1.3%	1.67	2.0%	1.09	2.4%	0.90
All Other	\$404,071	1.0%	1.9%	0.55	4.0%	0.26	1.5%	0.71	1.3%	0.78
Total Deductions	\$16,656,567	43.2%	62.4%	0.69	62.3%	0.69	44.6%	0.97	35.0%	1.24
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.5%	6.3%	1.03	20.5%	0.32	3.9%	1.66	4.7%	1.39
Net Gains/Losses as % of Net Income		8.8%	12.7%	0.69	6.0%	1.47	1.9%	4.69	1.0%	8.47
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$14,883,250	65.0%	44.7%	1.45	56.6%	1.15	51.0%	1.27	64.2%	1.01
Supplies & Services	\$6,988,086	30.5%	47.9%	0.64	38.6%	0.79	42.2%	0.72	30.2%	1.01
Capital Component	\$1,031,425	4.5%	7.4%	0.61	4.9%	0.93	6.8%	0.66	5.5%	0.81
Fiscal Statistics										
Operating Margin (%)		2.1%	8.9%	0.23	8.3%	0.25	6.0%	0.35	6.6%	0.31
Total Hospital Net Income (%)		2.3%	10.1%	0.22	8.7%	0.26	6.1%	0.37	6.7%	0.34
Return on Equity (%)		2.4%	7.6%	0.31	7.3%	0.32	8.8%	0.27	7.4%	0.32
Current Ratio		14.6	5.6	2.59	12.8	1.15	2.8	5.30	10.7	1.37
Days in Net Patient Accounts Receivable		49.6	51.4	0.97	67.7	0.73	58.0	0.86	63.9	0.78
Average Payment Period		13.1	41.5	0.32	24.3	0.54	45.2	0.29	15.8	0.83
Equity Financing (%)		85.9%	73.6%	1.17	90.3%	0.95	56.7%	1.51	83.5%	1.03
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.0	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		120.1	14.1	8.53	51.2	2.34	9.6	12.54	1,338.7	0.09
Total Asset Turnover		1.0	0.7	1.40	0.8	1.26	1.5	0.71	1.1	0.94
Average Age of Plant (Years)		11.0	9.3	1.19	9.3	1.19	9.2	1.20	8.4	1.32
Increase (Decrease) Total Net Patient Revenue		-8.4%	3.6%	N/A	-3.9%	2.16	3.4%	N/A	5.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		72.3%	60.9%	1.19	74.2%	0.97	76.0%	0.95	70.6%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$23,752		\$15,675	1.52	\$16,231	1.46	\$19,283	1.23	\$28,760	0.83
Inpatient Net Revenue per Day	\$2,260		\$3,540	0.64	\$3,609	0.63	\$2,854	0.79	\$2,255	1.00
Outpatient Net Revenue per Visit	\$513		\$654	0.79	\$891	0.58	\$720	0.71	\$549	0.94

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$38,515,371	Cash & Cash Equivalents	\$7,342,422	Current Liabilities	\$788,005
Less Deductions	\$16,656,567	Net Patient Receivables	\$2,971,551	Long-Term Debt	\$0
Net Patient Revenue	\$21,858,804	Other Receivables	\$4,400	Other Liabilities	\$2,369,484
Plus Other Revenue	\$1,525,447			Subtotal	\$3,157,489
Total Revenue	\$23,384,251	Land, Buildings & Equipment (Net)	\$10,861,711		
Less Expenses	\$22,902,761	Other Assets	\$1,270,906	Unrestricted Fund Balance	\$19,293,501
Non-Operating Gains/Losses	\$46,222			Restricted Fund Balance	\$32,684
Net Income	\$527,712	Total Assets	\$22,450,990	Total Liabilities & Fund Balance	\$22,450,990