<b>106 Flambeau Hospital</b> 98 Sherry Avenue, PO Box 310 Park Falls, WI 54552			Fiscal Type:	GN	/01 to 06/30 //S itical Access Ho	ospital	County: Analysis A Volume G		æ stern Lake Sup	erior (7)
715-762-7505			Contro	ol: Ot	her Not-For-Pro	ofit				
			All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2017 vs. 2016	
Selected Utilization Statistics		FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)										
Adult Medical-Surgical		17.8%	55.4%	0.32	20.9%	0.85	19.8%	0.90	19.8%	0.90
Obstetrics		0.0%	38.4%	N/A	19.4%	N/A	18.3%	N/A	0.0%	N/A
Pediatrics		0.0%	55.4%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital		17.5%	56.3%	0.31	22.7%	0.77	23.2%	0.75	19.0%	0.92
Average Census (Patients)										
Adult Medical-Surgical		3.9	26.5	0.15	4.0	0.97	3.3	1.17	4.4	0.90
Obstetrics		0.0	5.0	N/A	0.7	N/A	0.5	N/A	0.0	N/A
Pediatrics		0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital		4.4	48.3	0.09	5.5	0.80	4.7	0.93	4.7	0.92
Average Length of Stay (Days)										
Adult Medical-Surgical		2.5	3.9	0.64	2.9	0.86	3.0	0.82	2.9	0.87
Obstetrics		0.0	2.6	N/A	2.2	N/A	2.2	N/A	0.0	N/A
Pediatrics		0.0	3.5	N/A	0.0	N/A	3.1	N/A	0.0	N/A
Total Hospital		2.8	4.3	0.65	3.1	0.93	2.9	0.97	2.8	1.00
Surgical Operations										
Inpatient		3	1,408	0.00	57	0.05	249	0.01	4	0.75
Outpatient		626	4,098	0.15	963	0.65	1,286	0.49	675	0.93
Inpatient as % of All Surgeries	S	0.5%	25.6%	0.02	5.6%	0.09	16.2%	0.03	0.6%	0.81
Outpatient Visits										
Non-Emergency Visits		22,192	132,001	0.17	18,612	1.19	24,580	0.90	22,139	1.00
Emergency Visits		5,014	17,964	0.28	7,144	0.70	4,890	1.03	5,175	0.97
Full-Time Equivalents (FTEs)										
Administrators		7.0	18.9	0.37	3.9	1.81	5.9	1.19	6.0	1.17
Nurses, Licensed		41.8	244.4	0.17	55.2	0.76	42.0	1.00	38.0	1.10
Ancillary Nursing Personnel		25.5	40.0	0.64	9.0	2.84	8.1	3.15	20.7	1.23
All Other Personnel		115.0	484.8	0.24	137.0	0.84	98.5	1.17	111.5	1.03
Total FTEs		189.3	788.1	0.24	205.0	0.92	154.4	1.23	176.2	1.07
FTEs per 100 Patient Census (	Adjusted)							0.00	<b>22</b> (	4.00
Administrators		28.8	15.1	1.91	11.1	2.60	32.0	0.90	22.4	1.28
Nurses, Licensed		172.3	195.2	0.88	158.7	1.09	227.6	0.76	142.2	1.21
Ancillary Nursing Personnel		104.9	32.0	3.28	25.8	4.06	43.9	2.39	77.6	1.35
All Other Personnel		473.6	387.3	1.22	394.2	1.20	534.3	0.89	417.0	1.14
Total FTEs		779.6	629.5	1.24	589.9	1.32	837.8	0.93	659.2	1.18
Total Hospital:		Contract with:		Medicare-certified Swing Beds				Newborn	•	•
Beds Set Up & Staffed	25	Health Maintenance	No		Average Beds Used Discharges		1	Bassin		0
Discharges	566	Organization (HMO)					12	Total Births		0
Inpatient Days	1,598	Preferred Provider		Inp	patient Days		38	Newbo	orn Days	0
		Organization (PPO)	No							

## **106 Flambeau Hospital** Park Falls, WI 54552

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
npatient Service Area	Service*	06/30/2017	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical						· · ·		
Adult Medical-Surgical, Acute	1	22	571	1,427	17.8%	3.9	2.5	
Orthopedic	2	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0	
Hospice	2	0	0	0	0.0%	0.0	0.0	
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0	
Other Acute	5	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0	
Obstetrics	5	0	0	0	0.0%	0.0	0.0	
Psychiatric	5	0	0	0	0.0%	0.0	0.0	
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Burn Care	5	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	1	3	68	171	15.6%	0.5	2.5	
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0	
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0	
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Subacute care	2	0	0	0	0.0%	0.0	0.0	
Other inpatient	5	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. \*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Numbe
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	7	0	7.0	Surgical Personnel		1	1	1.2
Physicians & Dentists	0	0	0.0	Radiological Services Personnel		8	0	8.0
Medical & Dental Residents	0	0	0.0	Sonographers		1	1	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists		2	1	2.5
Registered Nurses	17	40	41.8	Occupational Therapists		2	1	2.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		1	1	1.8
Licensed Practical Nurses	0	0	0.0	Physical Therapists		2	1	2.2
Ancillary Nursing Personnel	14	18	25.5	Physical Therapy Assistants/Aides		1	1	1.8
Medical Assistants	0	0	0.0	Recreational Therapists		0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists		1	0	1.0
Nurse Practitioners	0	0	0.0	Psychologists		0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers		0	2	1.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		0	23	5.2
Health Info Mgmt-Administrators/Technicians	6	4	8.4	All Other Personnel		44	23	59.4
Pharmacy Personnel	5	1	5.2		Total	124	121	189.3
Clinical Laboratory Personnel	12	3	12.9					

<b>106 Flambeau Hospital</b> Park Falls, WI 54552			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
					7		2				
Selected Financial Statistics		FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio	
Gross Revenue as % of Total											
Medicare	\$23,639,456	62.0%	44.8%	1.38	48.8%	1.27	45.4%	1.37	62.6%	0.99	
Medical Assistance	\$4,314,712	11.3%	14.4%	0.79	18.2%	0.62	11.2%	1.01	10.8%	1.05	
Commercial	\$7,720,430	20.2%	36.6%	0.55	29.1%	0.70	40.6%	0.50	20.6%	0.98	
All Other	\$2,457,132	6.4%	4.2%	1.53	3.9%	1.63	2.8%	2.27	5.9%	1.09	
Deductions as % of Total Gro											
Medicare	\$11,707,198	30.7%	32.9%	0.93	27.1%	1.13	26.7%	1.15	31.0%	0.99	
Medical Assistance	\$2,650,012	6.9%	10.7%	0.65	11.3%	0.61	7.8%	0.89	6.9%	1.01	
Commercial	\$673,196	1.8%	14.8%	0.12	4.4%	0.40	13.1%	0.13	1.6%	1.12	
Charity Care	\$322,486	0.8%	1.0%	0.86	0.8%	1.02	0.5%	1.67	0.5%	1.56	
Bad Debt	\$652,212	1.7%	1.1%	1.62	2.2%	0.79	1.6%	1.08	1.5%	1.16	
All Other	\$830,187	2.2%	1.9%	1.14	1.0%	2.18	1.0%	2.14	2.1%	1.02	
Total Deductions	\$16,835,291	44.2%	62.4%	0.71	46.8%	0.94	50.8%	0.87	43.5%	1.01	
Other Revenue & Net Gains o											
Other Revenue as % of Tota		2.7%	6.3%	0.43	1.4%	1.94	3.0%	0.92	3.0%	0.90	
Net Gains/Losses as % of N		104.5%	12.7%	8.24	29.4%	3.55	4.4%	23.60	43.6%	2.40	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$12,378,117	56.6%	44.7%	1.26	53.0%	1.07	48.1%	1.18	55.8%	1.01	
Supplies & Services	\$8,238,211	37.7%	47.9%	0.79	39.2%	0.96	43.6%	0.86	37.9%	0.99	
Capital Component	\$1,255,684	5.7%	7.4%	0.78	7.8%	0.74	8.2%	0.70	6.3%	0.91	
Fiscal Statistics											
Operating Margin (%)		0.1%	8.9%	0.01	8.3%	0.01	14.0%	0.01	3.7%	0.02	
Total Hospital Net Income (9	%)	-1.7%	10.1%	N/A	11.3%	N/A	14.5%	N/A	6.3%	N/A	
Return on Equity (%)		-2.4%	7.6%	N/A	7.2%	N/A	12.9%	N/A	8.9%	N/A	
Current Ratio		3.8	5.6	0.67	5.9	0.63	3.6	1.05	5.3	0.71	
Days in Net Patient Account	s Receivable	37.0	51.4	0.72	53.6	0.69	54.9	0.67	39.1	0.95	
Average Payment Period		34.9	41.5	0.84	50.0	0.70	53.8	0.65	30.0	1.16	
Equity Financing (%)		78.1%	73.6%	1.06	77.1%	1.01	59.1%	1.32	74.2%	1.05	
Long-Term Debt to Equity R	atio	0.1	0.2	0.76	0.2	0.68	0.5	0.27	0.2	0.61	
Times Interest Earned		-3.0	14.1	N/A	15.0	N/A	14.4	N/A	12.6	N/A	
Total Asset Turnover		1.5	0.7	1.96	0.6	2.35	0.9	1.64	1.4	1.06	
Average Age of Plant (Years	5)	16.3	9.3	1.75	9.9	1.65	9.3	1.74	14.4	1.13	
Increase (Decrease) Total N		-1.7%	3.6%	N/A	8.8%	N/A	4.3%	N/A	3.8%	N/A	
Outpatient Gross Revenue (	% of Total GPR)	82.1%	60.9%	1.35	83.8%	0.98	74.3%	1.10	82.2%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per D	Discharge	\$8,888	\$15,675	0.57	\$11,112	0.80	\$14,111	0.63	\$8,152	1.09	
Inpatient Net Revenue per D	Day	\$3,125	\$3,540	0.88	\$2,936	1.06	\$4,070	0.77	\$2,765	1.13	
Outpatient Net Revenue per	Visit	\$620	\$654	0.95	\$1,072	0.58	\$801	0.77	\$629	0.99	
Income State	ement		As	sets			Liabili	ities & Fun	d Balances		
Gross Patient Revenue (GPR)	\$38,131,730	Cash & Ca	sh Equivalents		\$4,990,094	Curre	nt Liabilities	\$1	,989,356		
Less Deductions			Receivables		\$2,160,378	\$2,160,378 Long-		ng-Term Debt		\$1,471,458	
		Other Rece			\$0		Other Liabilities		-\$156,397		
Plus Other Revenue \$591,457		:				ototal		3,304,417			
Total Revenue	\$21,887,896	Land, Build	dings & Equipmen	nt (Net)	\$7,149,962						
Less Expenses	\$21,872,012	Other Asse		. ,	\$768,923	Unres	stricted Fund Ba	\$11	,764,940		
Non-Operating Gains/Losses	-\$371,362						icted Fund Bala			\$0	
Net Income	-\$355,478	Total Asse	ts		\$15,069,357		Liabilities & Fur		\$15	5,069,357	
	·····				. ,,				, ···	, ,	