

112 Crossing Rivers Health
 37868 US Highway 18
 Prairie du Chien, WI 53821
 608-357-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Crawford
 Analysis Area: Southwestern (5B)
 Volume Group: 3

		All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	27.3%	55.4%	0.49	49.4%	0.55	46.2%	0.59	30.1%	0.91
Obstetrics	23.8%	38.4%	0.62	56.6%	0.02	22.2%	1.07	22.5%	1.06
Pediatrics	0.0%	55.4%	N/A	29.0%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	28.2%	56.3%	0.50	56.0%	0.50	43.7%	0.64	29.5%	0.95
Average Census (Patients)									
Adult Medical-Surgical	5.7	26.5	0.22	15.5	0.37	8.0	0.72	6.3	0.91
Obstetrics	1.0	5.0	0.19	3.5	0.27	1.0	1.00	0.9	1.06
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.0	48.3	0.15	28.8	0.24	10.5	0.67	7.4	0.95
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	3.9	0.77	4.0	0.75	3.3	0.91	3.1	0.95
Obstetrics	2.3	2.6	0.91	2.6	0.90	2.1	1.11	2.5	0.95
Pediatrics	0.0	3.5	N/A	2.6	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.0	4.3	0.70	4.5	0.67	3.4	0.89	3.1	0.97
Surgical Operations									
Inpatient	103	1,408	0.07	938	0.11	302	0.34	78	1.32
Outpatient	823	4,098	0.20	2,728	0.30	1,304	0.63	804	1.02
Inpatient as % of All Surgeries	11.1%	25.6%	0.43	25.6%	0.43	18.8%	0.59	8.8%	1.26
Outpatient Visits									
Non-Emergency Visits	2,882	132,001	0.02	92,956	0.03	63,510	0.05	2,635	1.09
Emergency Visits	6,191	17,964	0.34	13,295	0.47	8,037	0.77	6,140	1.01
Full-Time Equivalents (FTEs)									
Administrators	1.0	18.9	0.05	8.3	0.12	12.6	0.08	1.0	1.00
Nurses, Licensed	95.4	244.4	0.39	167.9	0.57	78.6	1.21	85.8	1.11
Ancillary Nursing Personnel	24.4	40.0	0.61	24.9	0.98	13.9	1.75	25.8	0.95
All Other Personnel	212.5	484.8	0.44	382.3	0.56	187.4	1.13	209.7	1.01
Total FTEs	333.3	788.1	0.42	583.5	0.57	292.5	1.14	322.3	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.2	15.1	0.21	7.9	0.41	29.3	0.11	3.7	0.87
Nurses, Licensed	307.3	195.2	1.57	159.8	1.92	183.3	1.68	317.9	0.97
Ancillary Nursing Personnel	78.5	32.0	2.46	23.7	3.32	32.5	2.42	95.4	0.82
All Other Personnel	684.1	387.3	1.77	363.8	1.88	436.8	1.57	776.9	0.88
Total FTEs	1,073.2	629.5	1.70	555.1	1.93	681.8	1.57	1,193.9	0.90

Total Hospital:

Beds Set Up & Staffed 25
 Discharges 851
 Inpatient Days 2,569

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 105
 Inpatient Days 556

Newborn Nursery:

Bassinets 4
 Total Births 143
 Newborn Days 294

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	21	703	2,093	27.3%	5.7	3.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	24	129	0.0%	0.4	5.4
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	148	347	23.8%	1.0	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	3	1	3.2
Physicians & Dentists	5	2	5.9	Radiological Services Personnel	6	4	9.3
Medical & Dental Residents	0	0	0.0	Sonographers	3	2	3.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	1	10.8
Registered Nurses	77	15	86.9	Occupational Therapists	2	1	2.8
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	3	4.8
Ancillary Nursing Personnel	18	14	24.4	Physical Therapy Assistants/Aides	3	0	3.0
Medical Assistants	7	0	7.0	Recreational Therapists	1	0	1.0
Physician Assistants	0	1	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	2	6	4.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	4	1	4.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	13	3	15.0
Health Info Mgmt-Administrators/Technicians	6	0	6.0	All Other Personnel	95	35	117.1
Pharmacy Personnel	4	2	5.3				
Clinical Laboratory Personnel	9	1	9.6				
				Total	279	92	333.3

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$36,556,730	48.3%	44.8%	1.08	45.7%	1.05	46.2%	1.04	49.7%	0.97
Medical Assistance	\$8,195,135	10.8%	14.4%	0.75	10.6%	1.02	12.7%	0.85	10.2%	1.07
Commercial	\$26,824,610	35.4%	36.6%	0.97	37.7%	0.94	37.2%	0.95	33.7%	1.05
All Other	\$4,187,366	5.5%	4.2%	1.31	5.9%	0.94	3.9%	1.43	6.5%	0.86
Deductions as % of Total Gross Patient Revenue										
Medicare	\$16,693,693	22.0%	32.9%	0.67	33.8%	0.65	28.8%	0.76	22.8%	0.97
Medical Assistance	\$6,033,831	8.0%	10.7%	0.74	8.9%	0.90	8.6%	0.93	7.5%	1.06
Commercial	\$2,677,834	3.5%	14.8%	0.24	13.6%	0.26	13.1%	0.27	3.2%	1.11
Charity Care	\$1,415,300	1.9%	1.0%	1.89	0.7%	2.78	1.0%	1.86	1.9%	0.99
Bad Debt	\$559,101	0.7%	1.1%	0.70	1.3%	0.56	1.5%	0.50	1.9%	0.38
All Other	\$1,537,129	2.0%	1.9%	1.06	4.0%	0.51	1.9%	1.05	2.1%	0.98
Total Deductions	\$28,916,888	38.2%	62.4%	0.61	62.3%	0.61	54.9%	0.70	39.4%	0.97
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		8.7%	6.3%	1.37	20.5%	0.43	6.2%	1.40	9.9%	0.88
Net Gains/Losses as % of Net Income		287.5%	12.7%	22.68	6.0%	48.17	20.5%	14.00	27.6%	10.42
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$30,960,420	59.4%	44.7%	1.33	56.6%	1.05	50.7%	1.17	63.5%	0.94
Supplies & Services	\$14,587,628	28.0%	47.9%	0.58	38.6%	0.73	40.1%	0.70	24.0%	1.17
Capital Component	\$6,536,718	12.6%	7.4%	1.70	4.9%	2.58	9.2%	1.36	12.6%	1.00
Fiscal Statistics										
Operating Margin (%)		-1.5%	8.9%	N/A	8.3%	N/A	4.7%	N/A	3.4%	N/A
Total Hospital Net Income (%)		0.8%	10.1%	0.08	8.7%	0.09	5.8%	0.13	4.6%	0.17
Return on Equity (%)		0.4%	7.6%	0.06	7.3%	0.06	5.1%	0.09	2.4%	0.18
Current Ratio		2.9	5.6	0.52	12.8	0.23	4.9	0.60	3.9	0.74
Days in Net Patient Accounts Receivable		53.1	51.4	1.03	67.7	0.78	51.9	1.02	57.7	0.92
Average Payment Period		47.4	41.5	1.14	24.3	1.95	33.7	1.41	53.9	0.88
Equity Financing (%)		52.2%	73.6%	0.71	90.3%	0.58	70.2%	0.74	51.7%	1.01
Long-Term Debt to Equity Ratio		0.8	0.2	4.72	0.0	17.92	0.4	2.03	0.8	0.99
Times Interest Earned		1.3	14.1	0.09	51.2	0.03	4.7	0.28	2.8	0.48
Total Asset Turnover		0.5	0.7	0.74	0.8	0.66	0.9	0.63	0.5	1.05
Average Age of Plant (Years)		3.9	9.3	0.41	9.3	0.41	7.5	0.51	2.9	1.31
Increase (Decrease) Total Net Patient Revenue		6.4%	3.6%	1.77	-3.9%	N/A	2.8%	2.27	10.0%	0.64
Outpatient Gross Revenue (% of Total GPR)		77.2%	60.9%	1.27	74.2%	1.04	75.7%	1.02	73.6%	1.05
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$13,789	\$15,675	0.88	\$16,231	0.85	\$12,189	1.13	\$14,601	0.94
Inpatient Net Revenue per Day		\$3,943	\$3,540	1.11	\$3,609	1.09	\$3,423	1.15	\$4,058	0.97
Outpatient Net Revenue per Visit		\$3,760	\$654	5.75	\$891	4.22	\$558	6.74	\$3,551	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$75,763,841	Cash & Cash Equivalents	\$6,819,409	Current Liabilities	\$6,199,279
Less Deductions	\$28,916,888	Net Patient Receivables	\$6,816,138	Long-Term Debt	\$38,149,249
Net Patient Revenue	\$46,846,953	Other Receivables	\$173,304	Other Liabilities	\$443,354
Plus Other Revenue	\$4,468,347			Subtotal	\$44,791,882
Total Revenue	\$51,315,300	Land, Buildings & Equipment (Net)	\$46,689,557	Unrestricted Fund Balance	\$48,834,676
Less Expenses	\$52,084,766	Other Assets	\$33,128,150	Restricted Fund Balance	\$620,217
Non-Operating Gains/Losses	\$1,179,862			Total Liabilities & Fund Balance	\$93,626,558
Net Income	\$410,396	Total Assets	\$93,626,558		