

**121 Ripon Medical Center**  
845 Parkside Street  
Ripon, WI 54971  
920-748-3101

Fiscal Year: 07/01 to 06/30  
Type: GMS  
Critical Access Hospital  
Control: Religious Organization

County: Fond du Lac  
Analysis Area: Lake Winnebago (3)  
Volume Group: 2

		All GMS Hospitals		Analysis Area 3		Volume Group 2		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	32.6%	55.4%	0.59	45.8%	0.71	19.8%	1.65	30.0%	1.09
Obstetrics	11.0%	38.4%	0.29	28.4%	0.01	18.3%	0.60	15.6%	0.70
Pediatrics	0.0%	55.4%	N/A	109.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	25.1%	56.3%	0.45	46.5%	0.54	23.2%	1.08	24.3%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	4.2	26.5	0.16	20.5	0.21	3.3	1.27	3.9	1.09
Obstetrics	0.2	5.0	0.04	4.0	0.06	0.5	0.41	0.3	0.70
Pediatrics	0.0	1.4	N/A	0.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.5	48.3	0.09	35.0	0.13	4.7	0.96	4.4	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.3	3.9	0.85	3.5	0.93	3.0	1.08	3.5	0.95
Obstetrics	2.3	2.6	0.89	2.3	0.97	2.2	1.03	2.5	0.92
Pediatrics	0.0	3.5	N/A	2.9	N/A	3.1	N/A	0.0	N/A
Total Hospital	2.9	4.3	0.67	3.8	0.77	2.9	0.99	3.4	0.84
<b>Surgical Operations</b>									
Inpatient	203	1,408	0.14	1,285	0.16	249	0.81	182	1.12
Outpatient	881	4,098	0.21	5,974	0.15	1,286	0.68	838	1.05
Inpatient as % of All Surgeries	18.7%	25.6%	0.73	17.7%	1.06	16.2%	1.15	17.8%	1.05
<b>Outpatient Visits</b>									
Non-Emergency Visits	22,412	132,001	0.17	121,848	0.18	24,580	0.91	22,406	1.00
Emergency Visits	8,748	17,964	0.49	15,548	0.56	4,890	1.79	8,255	1.06
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	12.2	18.9	0.65	26.3	0.47	5.9	2.07	12.2	1.00
Nurses, Licensed	41.0	244.4	0.17	187.4	0.22	42.0	0.98	43.9	0.94
Ancillary Nursing Personnel	3.0	40.0	0.08	30.9	0.10	8.1	0.37	0.0	N/A
All Other Personnel	76.3	484.8	0.16	331.4	0.23	98.5	0.77	81.3	0.94
Total FTEs	132.6	788.1	0.17	576.0	0.23	154.4	0.86	137.3	0.97
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	55.7	15.1	3.69	24.4	2.28	32.0	1.74	61.2	0.91
Nurses, Licensed	186.8	195.2	0.96	174.3	1.07	227.6	0.82	219.6	0.85
Ancillary Nursing Personnel	13.8	32.0	0.43	28.7	0.48	43.9	0.31	0.0	N/A
All Other Personnel	347.7	387.3	0.90	308.2	1.13	534.3	0.65	406.9	0.85
Total FTEs	603.9	629.5	0.96	535.6	1.13	837.8	0.72	687.7	0.88

**Total Hospital:**

Beds Set Up & Staffed 18  
Discharges 572  
Inpatient Days 1,651

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 1  
Discharges 18  
Inpatient Days 98

**Newborn Nursery:**

Bassinet 3  
Total Births 33  
Newborn Days 76

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	13	471	1,549	32.6%	4.2	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	2	35	80	11.0%	0.2	2.3
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	8	22	2.0%	0.1	2.8
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	4	12.2	Surgical Personnel	1	2	2.3
Physicians & Dentists	4	1	4.9	Radiological Services Personnel	4	10	9.1
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	2.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	3	1.8
Registered Nurses	18	32	34.9	Occupational Therapists	0	1	0.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	5	2.6	Physical Therapists	4	2	4.8
Ancillary Nursing Personnel	0	6	3.0	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	1.0
Nurse Practitioners	1	2	1.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	0	1	0.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	6	6	8.3
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	24	21	34.7
Pharmacy Personnel	0	3	2.0				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>78</b>	<b>102</b>	<b>132.6</b>

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Ripon, WI 54971			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$25,536,811	44.6%	44.8%	1.00	46.1%	0.97	45.4%	0.98	44.5%	1.00	
Medical Assistance	\$6,489,134	11.3%	14.4%	0.79	10.9%	1.04	11.2%	1.01	12.0%	0.95	
Commercial	\$23,774,709	41.5%	36.6%	1.13	40.7%	1.02	40.6%	1.02	41.2%	1.01	
All Other	\$1,445,637	2.5%	4.2%	0.60	2.3%	1.08	2.8%	0.89	2.3%	1.08	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$15,000,920	26.2%	32.9%	0.80	31.7%	0.83	26.7%	0.98	25.9%	1.01	
Medical Assistance	\$4,212,850	7.4%	10.7%	0.69	7.8%	0.94	7.8%	0.94	8.3%	0.88	
Commercial	\$8,437,305	14.7%	14.8%	1.00	14.4%	1.02	13.1%	1.12	13.6%	1.09	
Charity Care	\$166,835	0.3%	1.0%	0.29	0.6%	0.47	0.5%	0.58	0.2%	1.27	
Bad Debt	\$1,173,553	2.1%	1.1%	1.94	1.5%	1.37	1.6%	1.29	2.3%	0.89	
All Other	\$387,059	0.7%	1.9%	0.35	1.5%	0.44	1.0%	0.67	0.6%	1.19	
Total Deductions	\$29,378,522	51.3%	62.4%	0.82	57.6%	0.89	50.8%	1.01	50.9%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		5.0%	6.3%	0.79	1.9%	2.68	3.0%	1.69	6.3%	0.79	
Net Gains/Losses as % of Net Income		0.0%	12.7%	0.00	10.2%	0.00	4.4%	0.01	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$13,716,713	48.1%	44.7%	1.08	44.4%	1.08	48.1%	1.00	45.8%	1.05	
Supplies & Services	\$9,943,406	34.9%	47.9%	0.73	43.1%	0.81	43.6%	0.80	35.7%	0.98	
Capital Component	\$4,832,917	17.0%	7.4%	2.30	12.5%	1.36	8.2%	2.06	18.5%	0.92	
Fiscal Statistics											
Operating Margin (%)		2.9%	8.9%	0.32	10.0%	0.29	14.0%	0.21	-2.9%	N/A	
Total Hospital Net Income (%)		2.9%	10.1%	0.28	11.0%	0.26	14.5%	0.20	-2.8%	N/A	
Return on Equity (%)		1.7%	7.6%	0.23	10.2%	0.17	12.9%	0.13	-1.6%	N/A	
Current Ratio		4.5	5.6	0.79	5.8	0.77	3.6	1.24	3.6	1.24	
Days in Net Patient Accounts Receivable		52.8	51.4	1.03	55.7	0.95	54.9	0.96	47.8	1.11	
Average Payment Period		38.8	41.5	0.93	25.7	1.51	53.8	0.72	34.4	1.13	
Equity Financing (%)		21.3%	73.6%	0.29	72.7%	0.29	59.1%	0.36	19.7%	1.08	
Long-Term Debt to Equity Ratio		3.4	0.2	20.77	0.2	15.80	0.5	7.50	3.8	0.90	
Times Interest Earned		1.6	14.1	0.11	11.0	0.14	14.4	0.11	0.5	3.33	
Total Asset Turnover		0.6	0.7	0.81	0.9	0.65	0.9	0.68	0.6	1.04	
Average Age of Plant (Years)		2.7	9.3	0.29	5.9	0.45	9.3	0.28	1.7	1.60	
Increase (Decrease) Total Net Patient Revenue		7.5%	3.6%	2.07	1.9%	4.06	4.3%	1.75	7.5%	1.00	
Outpatient Gross Revenue (% of Total GPR)		77.8%	60.9%	1.28	67.5%	1.15	74.3%	1.05	77.7%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$13,700		\$15,675	0.87	\$12,173	1.13	\$14,111	0.97	\$13,673	1.00	
Inpatient Net Revenue per Day	\$4,279		\$3,540	1.21	\$3,180	1.35	\$4,070	1.05	\$3,494	1.22	
Outpatient Net Revenue per Visit	\$670		\$654	1.02	\$551	1.22	\$801	0.84	\$658	1.02	

Income Statement			Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$57,246,291		Cash & Cash Equivalents	\$796,654	Current Liabilities	\$2,688,560
Less Deductions	\$29,378,522		Net Patient Receivables	\$4,032,884	Long-Term Debt	\$35,662,781
Net Patient Revenue	\$27,867,769		Other Receivables	\$6,472,610	Other Liabilities	\$0
Plus Other Revenue	\$1,465,860				Subtotal	\$38,351,341
Total Revenue	\$29,333,629		Land, Buildings & Equipment (Net)	\$36,251,909	Unrestricted Fund Balance	\$10,374,374
Less Expenses	\$28,493,036		Other Assets	\$1,171,658	Restricted Fund Balance	\$1,494,011
Non-Operating Gains/Losses	\$357				Total Liabilities & Fund Balance	\$48,725,715
Net Income	\$840,950		Total Assets	\$48,725,715		