

122 River Falls Area Hospital
1629 East Division Street
River Falls, WI 54022
715-425-6155

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Saint Croix
Analysis Area: West Central (5A)
Volume Group: 3

		All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	34.8%	55.4%	0.63	42.7%	0.81	46.2%	0.75	26.1%	1.33
Obstetrics	13.0%	38.4%	0.34	30.0%	0.02	22.2%	0.59	16.8%	0.77
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	28.9%	56.3%	0.51	43.6%	0.66	43.7%	0.66	28.8%	1.00
Average Census (Patients)									
Adult Medical-Surgical	4.2	26.5	0.16	11.7	0.36	8.0	0.52	3.1	1.33
Obstetrics	0.5	5.0	0.10	2.1	0.25	1.0	0.55	0.7	0.77
Pediatrics	0.5	1.4	0.35	0.0	16.38	0.0	0.35	0.7	0.69
Total Hospital	5.2	48.3	0.11	18.6	0.28	10.5	0.50	5.2	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	2.5	3.9	0.63	3.7	0.66	3.3	0.75	2.5	0.97
Obstetrics	2.2	2.6	0.84	2.4	0.90	2.1	1.02	1.8	1.18
Pediatrics	2.0	3.5	0.56	1.9	1.01	1.9	1.00	1.9	1.03
Total Hospital	2.3	4.3	0.54	3.9	0.60	3.4	0.69	2.3	1.02
Surgical Operations									
Inpatient	192	1,408	0.14	496	0.39	302	0.64	231	0.83
Outpatient	1,051	4,098	0.26	1,861	0.56	1,304	0.81	1,018	1.03
Inpatient as % of All Surgeries	15.4%	25.6%	0.60	21.1%	0.73	18.8%	0.82	18.5%	0.84
Outpatient Visits									
Non-Emergency Visits	14,477	132,001	0.11	70,369	0.21	63,510	0.23	16,417	0.88
Emergency Visits	5,424	17,964	0.30	8,210	0.66	8,037	0.67	5,651	0.96
Full-Time Equivalents (FTEs)									
Administrators	14.8	18.9	0.78	11.1	1.33	12.6	1.18	13.8	1.07
Nurses, Licensed	49.2	244.4	0.20	121.7	0.40	78.6	0.63	49.6	0.99
Ancillary Nursing Personnel	4.0	40.0	0.10	18.3	0.22	13.9	0.29	4.0	1.01
All Other Personnel	96.1	484.8	0.20	252.8	0.38	187.4	0.51	93.1	1.03
Total FTEs	164.0	788.1	0.21	404.0	0.41	292.5	0.56	160.4	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	50.7	15.1	3.36	19.3	2.62	29.3	1.73	52.2	0.97
Nurses, Licensed	168.5	195.2	0.86	211.1	0.80	183.3	0.92	187.5	0.90
Ancillary Nursing Personnel	13.7	32.0	0.43	31.8	0.43	32.5	0.42	14.9	0.92
All Other Personnel	329.1	387.3	0.85	438.4	0.75	436.8	0.75	352.2	0.93
Total FTEs	562.0	629.5	0.89	700.6	0.80	681.8	0.82	606.9	0.93

Total Hospital:

Beds Set Up & Staffed 18
Discharges 815
Inpatient Days 1,901

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 12
Inpatient Days 122

Newborn Nursery:

Bassinets 4
Total Births 86
Newborn Days 161

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	12	620	1,525	34.8%	4.2	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	95	186	0.0%	0.5	2.0
Obstetrics	1	4	88	190	13.0%	0.5	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	2	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	14	1	14.8	Surgical Personnel	0	6	3.2
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	9	4.8
Medical & Dental Residents	0	0	0.0	Sonographers	3	3	6.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	4	2.9
Registered Nurses	4	69	49.2	Occupational Therapists	1	2	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	4	6.8
Ancillary Nursing Personnel	0	8	4.0	Physical Therapy Assistants/Aides	0	1	0.8
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	3	21	13.7
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	17	47	47.1
Pharmacy Personnel	2	8	7.6				
Clinical Laboratory Personnel	0	0	0.0				
				Total	51	183	164.0

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$32,316,935	47.4%	44.8%	1.06	49.2%	0.96	46.2%	1.02	47.4%	1.00
Medical Assistance	\$4,758,209	7.0%	14.4%	0.49	12.0%	0.58	12.7%	0.55	5.7%	1.22
Commercial	\$29,488,987	43.2%	36.6%	1.18	35.1%	1.23	37.2%	1.16	44.8%	0.97
All Other	\$1,664,832	2.4%	4.2%	0.58	3.7%	0.67	3.9%	0.63	2.2%	1.11
Deductions as % of Total Gross Patient Revenue										
Medicare	\$14,353,109	21.0%	32.9%	0.64	32.5%	0.65	28.8%	0.73	25.4%	0.83
Medical Assistance	\$3,253,590	4.8%	10.7%	0.44	8.6%	0.56	8.6%	0.55	2.9%	1.65
Commercial	\$6,204,429	9.1%	14.8%	0.61	10.0%	0.91	13.1%	0.70	9.4%	0.96
Charity Care	\$456,151	0.7%	1.0%	0.68	0.9%	0.75	1.0%	0.67	0.7%	0.95
Bad Debt	\$1,267,451	1.9%	1.1%	1.76	1.2%	1.49	1.5%	1.25	1.8%	1.05
All Other	\$1,116,928	1.6%	1.9%	0.85	1.6%	1.06	1.9%	0.85	1.5%	1.07
Total Deductions	\$26,651,658	39.1%	62.4%	0.63	54.7%	0.71	54.9%	0.71	41.7%	0.94
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.0%	6.3%	0.78	4.1%	1.21	6.2%	0.80	6.0%	0.83
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	48.3%	N/A	20.5%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$17,661,967	44.9%	44.7%	1.00	53.1%	0.85	50.7%	0.89	46.3%	0.97
Supplies & Services	\$18,655,325	47.4%	47.9%	0.99	40.3%	1.18	40.1%	1.18	46.6%	1.02
Capital Component	\$3,023,546	7.7%	7.4%	1.04	6.6%	1.16	9.2%	0.83	7.1%	1.08
Fiscal Statistics										
Operating Margin (%)		10.1%	8.9%	1.13	6.5%	1.55	4.7%	2.16	6.5%	1.55
Total Hospital Net Income (%)		10.0%	10.1%	0.99	11.8%	0.85	5.8%	1.73	6.4%	1.56
Return on Equity (%)		19.6%	7.6%	2.58	8.3%	2.37	5.1%	3.85	12.9%	1.52
Current Ratio		2.3	5.6	0.40	3.7	0.62	4.9	0.46	1.7	1.32
Days in Net Patient Accounts Receivable		58.0	51.4	1.13	54.8	1.06	51.9	1.12	56.6	1.03
Average Payment Period		33.6	41.5	0.81	56.1	0.60	33.7	1.00	41.2	0.82
Equity Financing (%)		468.6%	73.6%	6.37	76.5%	6.13	70.2%	6.67	500.1%	0.94
Long-Term Debt to Equity Ratio		0.0	0.2	0.00	0.2	0.00	0.4	0.00	0.0	0.98
Times Interest Earned		8.9	14.1	0.63	26.4	0.34	4.7	1.88	5.9	1.51
Total Asset Turnover		2.0	0.7	2.63	0.7	2.97	0.9	2.25	2.0	0.97
Average Age of Plant (Years)		10.5	9.3	1.13	10.3	1.02	7.5	1.40	11.5	0.92
Increase (Decrease) Total Net Patient Revenue		9.6%	3.6%	2.66	14.9%	0.65	2.8%	3.40	-7.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		82.5%	60.9%	1.35	67.9%	1.21	75.7%	1.09	80.9%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$12,884	\$15,675	0.82	\$13,969	0.92	\$12,189	1.06	\$9,966	1.29
Inpatient Net Revenue per Day		\$5,368	\$3,540	1.52	\$3,407	1.58	\$3,423	1.57	\$4,140	1.30
Outpatient Net Revenue per Visit		\$1,617	\$654	2.47	\$718	2.25	\$558	2.90	\$1,386	1.17

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$68,228,963	Cash & Cash Equivalents	\$41,019	Current Liabilities	\$3,404,258
Less Deductions	\$26,651,658	Net Patient Receivables	\$6,608,056	Long-Term Debt	\$35,207
Net Patient Revenue	\$41,577,305	Other Receivables	\$294,104	Other Liabilities	-\$86,013,041
Plus Other Revenue	\$2,170,083			Subtotal	-\$82,573,576
Total Revenue	\$43,747,388	Land, Buildings & Equipment (Net)	\$14,639,405		
Less Expenses	\$39,340,838	Other Assets	\$817,506	Unrestricted Fund Balance	\$104,973,666
Non-Operating Gains/Losses	-\$13,083			Restricted Fund Balance	\$0
Net Income	\$4,393,467	Total Assets	\$22,400,090	Total Liabilities & Fund Balance	\$22,400,090