

127 Mayo Clinic Health System - Franciscan Healthcare in Sparta
310 West Main Street
Sparta, WI 54656
608-269-2132

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Religious Organization

County: Monroe
Analysis Area: Southwestern (5B)
Volume Group: 1

| | | All GMS Hospitals | | Analysis Area 5B | | Volume Group 1 | | FY 2017 vs. 2016 | |
|---|--------|-------------------|-------|---------------------|-------|-------------------|-------|------------------|-------|
| Selected Utilization Statistics | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2016 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 6.8% | 55.4% | 0.12 | 49.4% | 0.14 | 11.3% | 0.60 | 30.7% | 0.22 |
| Obstetrics | 0.0% | 38.4% | N/A | 56.6% | N/A | 24.3% | N/A | 0.0% | N/A |
| Pediatrics | 0.0% | 55.4% | N/A | 29.0% | N/A | 54.9% | N/A | 0.0% | N/A |
| Total Hospital | 6.8% | 56.3% | 0.12 | 56.0% | 0.12 | 17.4% | 0.39 | 30.7% | 0.22 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 0.8 | 26.5 | 0.03 | 15.5 | 0.05 | 1.8 | 0.45 | 1.5 | 0.53 |
| Obstetrics | 0.0 | 5.0 | N/A | 3.5 | N/A | 2.1 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 1.4 | N/A | 0.5 | N/A | 0.2 | N/A | 0.0 | N/A |
| Total Hospital | 0.8 | 48.3 | 0.02 | 28.8 | 0.03 | 2.9 | 0.29 | 1.5 | 0.53 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 5.8 | 3.9 | 1.48 | 4.0 | 1.45 | 2.9 | 1.96 | 3.4 | 1.69 |
| Obstetrics | 0.0 | 2.6 | N/A | 2.6 | N/A | 2.7 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 3.5 | N/A | 2.6 | N/A | 2.9 | N/A | 0.0 | N/A |
| Total Hospital | 1.8 | 4.3 | 0.41 | 4.5 | 0.39 | 4.0 | 0.44 | 3.6 | 0.49 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 0 | 1,408 | N/A | 938 | N/A | 116 | N/A | 1 | 0.00 |
| Outpatient | 480 | 4,098 | 0.12 | 2,728 | 0.18 | 1,063 | 0.45 | 217 | 2.21 |
| Inpatient as % of All Surgeries | 0.0% | 25.6% | N/A | 25.6% | N/A | 9.8% | N/A | 0.5% | 0.00 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 25,187 | 132,001 | 0.19 | 92,956 | 0.27 | 20,790 | 1.21 | 15,959 | 1.58 |
| Emergency Visits | 9,149 | 17,964 | 0.51 | 13,295 | 0.69 | 2,393 | 3.82 | 8,765 | 1.04 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 0.0 | 18.9 | N/A | 8.3 | N/A | 3.2 | N/A | 0.0 | N/A |
| Nurses, Licensed | 39.8 | 244.4 | 0.16 | 167.9 | 0.24 | 79.1 | 0.50 | 31.5 | 1.26 |
| Ancillary Nursing Personnel | 14.7 | 40.0 | 0.37 | 24.9 | 0.59 | 11.1 | 1.33 | 12.1 | 1.22 |
| All Other Personnel | 94.6 | 484.8 | 0.20 | 382.3 | 0.25 | 112.6 | 0.84 | 90.1 | 1.05 |
| Total FTEs | 149.1 | 788.1 | 0.19 | 583.5 | 0.26 | 205.9 | 0.72 | 133.6 | 1.12 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 0.0 | 15.1 | N/A | 7.9 | N/A | 24.4 | N/A | 0.0 | N/A |
| Nurses, Licensed | 136.0 | 195.2 | 0.70 | 159.8 | 0.85 | 608.9 | 0.22 | 388.5 | 0.35 |
| Ancillary Nursing Personnel | 50.1 | 32.0 | 1.57 | 23.7 | 2.12 | 85.1 | 0.59 | 148.5 | 0.34 |
| All Other Personnel | 322.8 | 387.3 | 0.83 | 363.8 | 0.89 | 866.4 | 0.37 | 1,109.9 | 0.29 |
| Total FTEs | 508.9 | 629.5 | 0.81 | 555.1 | 0.92 | 1,584.8 | 0.32 | 1,646.9 | 0.31 |

Total Hospital:

Beds Set Up & Staffed 12
Discharges 170
Inpatient Days 299

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 12
Discharges 152
Inpatient Days 3,206

Newborn Nursery:

Bassinet 0
Total Births 0
Newborn Days 0

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 12/31/2017 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 12 | 52 | 299 | 6.8% | 0.8 | 5.8 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 0 | 0 | 0.0 | Surgical Personnel | 2 | 0 | 2.0 |
| Physicians & Dentists | 7 | 17 | 11.2 | Radiological Services Personnel | 1 | 9 | 4.8 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 0 | 4 | 1.1 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 1 | 5 | 5.0 |
| Registered Nurses | 16 | 32 | 34.8 | Occupational Therapists | 2 | 1 | 2.1 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Licensed Practical Nurses | 2 | 1 | 2.1 | Physical Therapists | 5 | 1 | 5.6 |
| Ancillary Nursing Personnel | 5 | 17 | 14.7 | Physical Therapy Assistants/Aides | 3 | 1 | 3.2 |
| Medical Assistants | 6 | 6 | 7.8 | Recreational Therapists | 0 | 1 | 0.8 |
| Physician Assistants | 0 | 0 | 0.0 | Dietitians & Nutritionists | 0 | 0 | 0.0 |
| Nurse Practitioners | 1 | 3 | 3.0 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 0 | 0 | 0.0 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 13 | 12 | 16.4 |
| Health Info Mgmt-Administrators/Technicians | 0 | 0 | 0.0 | All Other Personnel | 15 | 23 | 25.2 |
| Pharmacy Personnel | 1 | 1 | 1.2 | | | | |
| Clinical Laboratory Personnel | 8 | 1 | 8.6 | | | | |
| | | | | Total | 88 | 135 | 149.1 |

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| | | | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2017 vs. 2016 | |
|--|--------------|----------|-------------------|-------|---------------|-------|--------------|-------|------------------|-------|
| Selected Financial Statistics | | | Value | Ratio | 5B Value | Ratio | 1 Value | Ratio | FY 2016 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$21,038,887 | 42.6% | 44.8% | 0.95 | 45.7% | 0.93 | 42.6% | 1.00 | 42.6% | 1.00 |
| Medical Assistance | \$7,526,975 | 15.3% | 14.4% | 1.06 | 10.6% | 1.43 | 12.7% | 1.20 | 16.2% | 0.94 |
| Commercial | \$14,161,777 | 28.7% | 36.6% | 0.78 | 37.7% | 0.76 | 40.5% | 0.71 | 26.4% | 1.09 |
| All Other | \$6,620,296 | 13.4% | 4.2% | 3.18 | 5.9% | 2.29 | 4.2% | 3.22 | 14.8% | 0.91 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$10,956,183 | 22.2% | 32.9% | 0.67 | 33.8% | 0.66 | 20.7% | 1.07 | 16.3% | 1.36 |
| Medical Assistance | \$3,339,527 | 6.8% | 10.7% | 0.63 | 8.9% | 0.76 | 7.9% | 0.86 | 11.1% | 0.61 |
| Commercial | \$6,265,000 | 12.7% | 14.8% | 0.86 | 13.6% | 0.93 | 11.6% | 1.09 | 8.7% | 1.47 |
| Charity Care | \$649,615 | 1.3% | 1.0% | 1.33 | 0.7% | 1.96 | 0.9% | 1.52 | 1.9% | 0.68 |
| Bad Debt | \$2,235,624 | 4.5% | 1.1% | 4.29 | 1.3% | 3.46 | 2.0% | 2.26 | 5.5% | 0.82 |
| All Other | \$2,301,923 | 4.7% | 1.9% | 2.43 | 4.0% | 1.17 | 1.5% | 3.14 | 3.9% | 1.20 |
| Total Deductions | \$25,747,872 | 52.2% | 62.4% | 0.84 | 62.3% | 0.84 | 44.6% | 1.17 | 47.5% | 1.10 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 16.1% | 6.3% | 2.53 | 20.5% | 0.78 | 3.9% | 4.08 | 1.3% | 12.21 |
| Net Gains/Losses as % of Net Income | | N/A | 12.7% | N/A | 6.0% | N/A | 1.9% | N/A | N/A | N/A |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$16,452,633 | 54.8% | 44.7% | 1.22 | 56.6% | 0.97 | 51.0% | 1.07 | 55.2% | 0.99 |
| Supplies & Services | \$11,927,918 | 39.7% | 47.9% | 0.83 | 38.6% | 1.03 | 42.2% | 0.94 | 37.9% | 1.05 |
| Capital Component | \$1,645,838 | 5.5% | 7.4% | 0.74 | 4.9% | 1.13 | 6.8% | 0.80 | 7.0% | 0.79 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | -6.8% | 8.9% | N/A | 8.3% | N/A | 6.0% | N/A | -8.0% | 0.85 |
| Total Hospital Net Income (%) | | -5.9% | 10.1% | N/A | 8.7% | N/A | 6.1% | N/A | -7.9% | 0.74 |
| Return on Equity (%) | | -13.0% | 7.6% | N/A | 7.3% | N/A | 8.8% | N/A | -12.5% | 1.04 |
| Current Ratio | | 55.1 | 5.6 | 9.76 | 12.8 | 4.32 | 2.8 | 19.95 | 50.0 | 1.10 |
| Days in Net Patient Accounts Receivable | | 64.0 | 51.4 | 1.24 | 67.7 | 0.94 | 58.0 | 1.10 | 68.4 | 0.93 |
| Average Payment Period | | 1.0 | 41.5 | 0.02 | 24.3 | 0.04 | 45.2 | 0.02 | 1.3 | 0.72 |
| Equity Financing (%) | | 99.4% | 73.6% | 1.35 | 90.3% | 1.10 | 56.7% | 1.75 | 99.4% | 1.00 |
| Long-Term Debt to Equity Ratio | | 0.0 | 0.2 | N/A | 0.0 | N/A | 0.4 | N/A | 0.0 | N/A |
| Times Interest Earned | | 0.0 | 14.1 | N/A | 51.2 | N/A | 9.6 | N/A | 0.0 | N/A |
| Total Asset Turnover | | 2.2 | 0.7 | 2.95 | 0.8 | 2.65 | 1.5 | 1.50 | 1.6 | 1.38 |
| Average Age of Plant (Years) | | 6.4 | 9.3 | 0.69 | 9.3 | 0.69 | 9.2 | 0.70 | 6.4 | 1.01 |
| Increase (Decrease) Total Net Patient Revenue | | 17.6% | 3.6% | 4.84 | -3.9% | N/A | 3.4% | 5.24 | -15.0% | N/A |
| Outpatient Gross Revenue (% of Total GPR) | | 84.3% | 60.9% | 1.38 | 74.2% | 1.14 | 76.0% | 1.11 | 80.2% | 1.05 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | | \$10,627 | \$15,675 | 0.68 | \$16,231 | 0.65 | \$19,283 | 0.55 | \$14,934 | 0.71 |
| Inpatient Net Revenue per Day | | \$745 | \$3,540 | 0.21 | \$3,609 | 0.21 | \$2,854 | 0.26 | \$1,369 | 0.54 |
| Outpatient Net Revenue per Visit | | \$645 | \$654 | 0.99 | \$891 | 0.72 | \$720 | 0.90 | \$684 | 0.94 |

| Income Statement | | | Assets | | Liabilities & Fund Balances | | |
|-----------------------------|--------------|--|-----------------------------------|--------------|----------------------------------|--------------|--|
| Gross Patient Revenue (GPR) | \$49,347,935 | | Cash & Cash Equivalents | \$0 | Current Liabilities | \$75,000 | |
| Less Deductions | \$25,747,872 | | Net Patient Receivables | \$4,134,909 | Long-Term Debt | \$0 | |
| Net Patient Revenue | \$23,600,063 | | Other Receivables | \$0 | Other Liabilities | \$0 | |
| Plus Other Revenue | \$4,512,937 | | | | Subtotal | \$75,000 | |
| Total Revenue | \$28,113,000 | | Land, Buildings & Equipment (Net) | \$8,704,961 | | | |
| Less Expenses | \$30,026,389 | | Other Assets | \$0 | Unrestricted Fund Balance | \$12,764,870 | |
| Non-Operating Gains/Losses | \$250,000 | | | | Restricted Fund Balance | \$0 | |
| Net Income | -\$1,663,389 | | Total Assets | \$12,839,870 | Total Liabilities & Fund Balance | \$12,839,870 | |