

134 St Mary's Hospital of Superior
 3500 Tower Avenue
 Superior, WI 54880
 715-392-8281

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Douglas
 Analysis Area: Western Lake Superior (7)
 Volume Group: 4

		All GMS Hospitals		Analysis Area 7		Volume Group 4		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	10.6%	55.4%	0.19	20.9%	0.51	38.8%	0.27	9.8%	1.08
Obstetrics	0.0%	38.4%	N/A	19.4%	N/A	31.2%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	0.0%	N/A	14.1%	N/A	0.0%	N/A
Total Hospital	10.6%	56.3%	0.19	22.7%	0.47	40.5%	0.26	9.8%	1.08
Average Census (Patients)									
Adult Medical-Surgical	2.7	26.5	0.10	4.0	0.66	10.1	0.26	2.5	1.08
Obstetrics	0.0	5.0	N/A	0.7	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.1	N/A	0.0	N/A
Total Hospital	2.7	48.3	0.06	5.5	0.48	15.5	0.17	2.5	1.08
Average Length of Stay (Days)									
Adult Medical-Surgical	2.6	3.9	0.67	2.9	0.90	2.9	0.89	3.0	0.88
Obstetrics	0.0	2.6	N/A	2.2	N/A	2.3	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	2.1	N/A	0.0	N/A
Total Hospital	2.6	4.3	0.60	3.1	0.85	3.0	0.85	3.0	0.88
Surgical Operations									
Inpatient	2	1,408	0.00	57	0.04	502	0.00	1	2.00
Outpatient	1,832	4,098	0.45	963	1.90	2,146	0.85	1,960	0.93
Inpatient as % of All Surgeries	0.1%	25.6%	0.00	5.6%	0.02	19.0%	0.01	0.1%	2.14
Outpatient Visits									
Non-Emergency Visits	39,062	132,001	0.30	18,612	2.10	53,087	0.74	37,361	1.05
Emergency Visits	13,700	17,964	0.76	7,144	1.92	13,724	1.00	15,067	0.91
Full-Time Equivalents (FTEs)									
Administrators	3.0	18.9	0.16	3.9	0.78	11.1	0.27	2.0	1.50
Nurses, Licensed	101.7	244.4	0.42	55.2	1.84	104.4	0.97	55.7	1.83
Ancillary Nursing Personnel	9.1	40.0	0.23	9.0	1.01	20.7	0.44	10.0	0.90
All Other Personnel	185.0	484.8	0.38	137.0	1.35	226.8	0.82	143.0	1.29
Total FTEs	298.7	788.1	0.38	205.0	1.46	362.9	0.82	210.7	1.42
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.2	15.1	0.41	11.1	0.56	19.8	0.31	4.6	1.35
Nurses, Licensed	210.2	195.2	1.08	158.7	1.32	187.1	1.12	127.8	1.64
Ancillary Nursing Personnel	18.7	32.0	0.59	25.8	0.73	37.1	0.50	23.0	0.81
All Other Personnel	382.6	387.3	0.99	394.2	0.97	406.6	0.94	328.2	1.17
Total FTEs	617.8	629.5	0.98	589.9	1.05	650.6	0.95	483.7	1.28

Total Hospital:

Beds Set Up & Staffed 25
 Discharges 373
 Inpatient Days 970

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 15
 Discharges 147
 Inpatient Days 1,718

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	25	373	970	10.6%	2.7	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	2	2	3.2
Physicians & Dentists	19	14	32.6	Radiological Services Personnel	1	7	6.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	4	0.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	3	2.5
Registered Nurses	13	55	53.0	Occupational Therapists	1	1	1.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	26	20	39.1	Physical Therapists	4	8	8.3
Ancillary Nursing Personnel	4	13	9.1	Physical Therapy Assistants/Aides	1	2	1.6
Medical Assistants	4	8	9.1	Recreational Therapists	0	0	0.0
Physician Assistants	4	3	5.2	Dietitians & Nutritionists	0	1	0.4
Nurse Practitioners	8	2	9.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	12	24.1
Health Info Mgmt-Administrators/Technicians	2	1	2.8	All Other Personnel	46	41	71.8
Pharmacy Personnel	1	2	1.6				
Clinical Laboratory Personnel	7	10	13.2				
				Total	161	209	298.7

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Superior, WI 54880			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$47,637,391	45.0%	44.8%	1.01	48.8%	0.92	48.9%	0.92	41.7%	1.08	
Medical Assistance	\$18,114,943	17.1%	14.4%	1.19	18.2%	0.94	11.7%	1.46	19.1%	0.90	
Commercial	\$36,551,679	34.5%	36.6%	0.94	29.1%	1.19	35.9%	0.96	35.9%	0.96	
All Other	\$3,556,023	3.4%	4.2%	0.80	3.9%	0.85	3.5%	0.97	3.4%	0.99	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$28,032,911	26.5%	32.9%	0.80	27.1%	0.98	35.0%	0.76	22.9%	1.16	
Medical Assistance	\$12,995,001	12.3%	10.7%	1.14	11.3%	1.08	8.5%	1.45	12.7%	0.97	
Commercial	\$8,590,841	8.1%	14.8%	0.55	4.4%	1.84	12.4%	0.66	7.4%	1.10	
Charity Care	\$1,817,971	1.7%	1.0%	1.74	0.8%	2.07	1.4%	1.20	1.9%	0.90	
Bad Debt	\$2,774,633	2.6%	1.1%	2.48	2.2%	1.22	1.3%	2.06	2.9%	0.91	
All Other	\$518,293	0.5%	1.9%	0.26	1.0%	0.49	1.3%	0.37	-0.3%	N/A	
Total Deductions	\$54,729,650	51.7%	62.4%	0.83	46.8%	1.10	59.8%	0.86	47.5%	1.09	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		1.4%	6.3%	0.22	1.4%	1.00	3.3%	0.42	0.6%	2.15	
Net Gains/Losses as % of Net Income		51.7%	12.7%	4.08	29.4%	1.76	29.9%	1.73	5.2%	10.00	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$29,823,779	61.7%	44.7%	1.38	53.0%	1.16	47.5%	1.30	61.2%	1.01	
Supplies & Services	\$16,451,525	34.1%	47.9%	0.71	39.2%	0.87	42.7%	0.80	34.4%	0.99	
Capital Component	\$2,039,791	4.2%	7.4%	0.57	7.8%	0.54	9.8%	0.43	4.4%	0.96	
Fiscal Statistics											
Operating Margin (%)		6.8%	8.9%	0.76	8.3%	0.82	4.5%	1.52	18.7%	0.37	
Total Hospital Net Income (%)		13.2%	10.1%	1.30	11.3%	1.16	6.3%	2.09	19.5%	0.68	
Return on Equity (%)		8.0%	7.6%	1.05	7.2%	1.10	4.0%	1.98	13.0%	0.62	
Current Ratio		8.4	5.6	1.50	5.9	1.42	5.4	1.58	19.6	0.43	
Days in Net Patient Accounts Receivable		53.5	51.4	1.04	53.6	1.00	50.1	1.07	49.0	1.09	
Average Payment Period		29.1	41.5	0.70	50.0	0.58	41.4	0.70	22.6	1.29	
Equity Financing (%)		95.6%	73.6%	1.30	77.1%	1.24	67.6%	1.41	96.4%	0.99	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.2	N/A	0.3	N/A	0.0	N/A	
Times Interest Earned		0.0	14.1	N/A	15.0	N/A	4.4	N/A	0.0	N/A	
Total Asset Turnover		0.6	0.7	0.76	0.6	0.91	0.6	0.90	0.7	0.86	
Average Age of Plant (Years)		16.5	9.3	1.78	9.9	1.68	9.4	1.75	15.6	1.06	
Increase (Decrease) Total Net Patient Revenue		9.9%	3.6%	2.74	8.8%	1.13	0.5%	18.91	2.7%	3.66	
Outpatient Gross Revenue (% of Total GPR)		94.2%	60.9%	1.55	83.8%	1.12	71.6%	1.32	94.0%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$12,176		\$15,675	0.78	\$11,112	1.10	\$10,854	1.12	\$11,328	1.07	
Inpatient Net Revenue per Day	\$2,271		\$3,540	0.64	\$2,936	0.77	\$3,395	0.67	\$1,942	1.17	
Outpatient Net Revenue per Visit	\$898		\$654	1.37	\$1,072	0.84	\$743	1.21	\$827	1.09	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$105,860,036	Cash & Cash Equivalents	\$23,032,960	Current Liabilities	\$3,734,321
Less Deductions	\$54,729,650	Net Patient Receivables	\$7,499,971	Long-Term Debt	\$0
Net Patient Revenue	\$51,130,386	Other Receivables	\$678,382	Other Liabilities	\$326,126
Plus Other Revenue	\$722,223			Subtotal	\$4,060,447
Total Revenue	\$51,852,609	Land, Buildings & Equipment (Net)	\$22,950,200	Unrestricted Fund Balance	\$87,706,814
Less Expenses	\$48,315,095	Other Assets	\$37,605,748	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$3,786,203			Total Liabilities & Fund Balance	\$91,767,261
Net Income	\$7,323,717	Total Assets	\$91,767,261		