

137 Aurora Medical Center of Manitowoc County
5000 Memorial Drive
Two Rivers, WI 54241
920-794-5000

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Manitowoc
Analysis Area: Northeastern (4)
Volume Group: 5

		All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	20.9%	55.4%	0.38	49.3%	0.42	42.3%	0.49	17.9%	1.16
Obstetrics	33.6%	38.4%	0.88	36.0%	0.06	26.5%	1.27	33.6%	1.00
Pediatrics	0.0%	55.4%	N/A	20.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	27.0%	56.3%	0.48	48.0%	0.56	42.3%	0.64	24.4%	1.11
Average Census (Patients)									
Adult Medical-Surgical	7.9	26.5	0.30	23.1	0.34	16.0	0.50	7.0	1.13
Obstetrics	2.0	5.0	0.40	4.4	0.46	2.3	0.89	2.0	1.00
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	16.8	48.3	0.35	40.6	0.41	27.2	0.62	15.4	1.09
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.9	0.71	3.5	0.79	3.3	0.83	2.7	1.03
Obstetrics	1.9	2.6	0.74	2.5	0.77	2.2	0.85	1.9	1.00
Pediatrics	0.0	3.5	N/A	3.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.5	4.3	0.59	3.6	0.70	3.6	0.71	2.4	1.06
Surgical Operations									
Inpatient	667	1,408	0.47	1,238	0.54	726	0.92	624	1.07
Outpatient	2,779	4,098	0.68	4,498	0.62	2,865	0.97	2,777	1.00
Inpatient as % of All Surgeries	19.4%	25.6%	0.76	21.6%	0.90	20.2%	0.96	18.3%	1.05
Outpatient Visits									
Non-Emergency Visits	76,622	132,001	0.58	188,046	0.41	120,134	0.64	70,925	1.08
Emergency Visits	13,151	17,964	0.73	19,336	0.68	14,406	0.91	12,951	1.02
Full-Time Equivalents (FTEs)									
Administrators	10.0	18.9	0.53	17.5	0.57	14.0	0.71	10.0	1.00
Nurses, Licensed	115.4	244.4	0.47	253.8	0.45	144.3	0.80	115.9	1.00
Ancillary Nursing Personnel	19.3	40.0	0.48	33.6	0.57	19.5	0.99	17.9	1.07
All Other Personnel	224.3	484.8	0.46	503.6	0.45	331.1	0.68	175.3	1.28
Total FTEs	369.0	788.1	0.47	808.6	0.46	508.9	0.72	319.1	1.16
FTEs per 100 Patient Census (Adjusted)									
Administrators	14.3	15.1	0.95	12.8	1.12	14.4	0.99	14.9	0.96
Nurses, Licensed	165.5	195.2	0.85	186.1	0.89	148.1	1.12	172.2	0.96
Ancillary Nursing Personnel	27.7	32.0	0.86	24.7	1.12	20.1	1.38	26.7	1.04
All Other Personnel	321.5	387.3	0.83	369.2	0.87	340.0	0.95	260.6	1.23
Total FTEs	529.0	629.5	0.84	592.8	0.89	522.5	1.01	474.4	1.12

Total Hospital:

Beds Set Up & Staffed 62
Discharges 2,416
Inpatient Days 6,117

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 8
Total Births 387
Newborn Days 695

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	38	1,053	2,894	20.9%	7.9	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	388	736	33.6%	2.0	1.9
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	321	321	14.7%	0.9	1.0
Step-Down (Special Care)	1	12	512	2,166	49.5%	5.9	4.2
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	10	0	10.0	Surgical Personnel	5	2	6.8
Physicians & Dentists	2	11	3.3	Radiological Services Personnel	11	7	18.2
Medical & Dental Residents	0	0	0.0	Sonographers	3	0	3.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	1	6.0
Registered Nurses	93	31	110.9	Occupational Therapists	3	4	6.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	1	3.1
Licensed Practical Nurses	0	0	0.0	Physical Therapists	10	4	13.6
Ancillary Nursing Personnel	13	11	19.3	Physical Therapy Assistants/Aides	4	3	6.5
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	2.2
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	3	4.5	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	59	38	77.9
Health Info Mgmt-Administrators/Technicians	3	1	3.6	All Other Personnel	47	19	58.5
Pharmacy Personnel	6	1	6.2				
Clinical Laboratory Personnel	8	0	8.0				
				Total	289	138	369.0

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
FY 2017										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$91,209,910	42.1%	44.8%	0.94	46.0%	0.91	47.9%	0.88	38.6%	1.09
Medical Assistance	\$26,302,036	12.1%	14.4%	0.84	12.0%	1.01	12.0%	1.01	13.0%	0.94
Commercial	\$92,957,845	42.9%	36.6%	1.17	38.7%	1.11	36.4%	1.18	45.8%	0.94
All Other	\$6,371,565	2.9%	4.2%	0.70	3.2%	0.92	3.7%	0.79	2.7%	1.10
Deductions as % of Total Gross Patient Revenue										
Medicare	\$68,301,644	31.5%	32.9%	0.96	33.6%	0.94	33.3%	0.95	28.9%	1.09
Medical Assistance	\$20,484,323	9.4%	10.7%	0.88	9.0%	1.05	8.7%	1.08	10.2%	0.93
Commercial	\$39,077,229	18.0%	14.8%	1.22	15.8%	1.14	14.8%	1.22	19.2%	0.94
Charity Care	\$3,355,640	1.5%	1.0%	1.57	0.9%	1.69	0.9%	1.78	1.0%	1.57
Bad Debt	\$2,502,059	1.2%	1.1%	1.09	0.8%	1.36	1.0%	1.17	1.1%	1.05
All Other	\$2,301,097	1.1%	1.9%	0.55	1.9%	0.56	1.9%	0.55	1.2%	0.91
Total Deductions	\$136,021,992	62.7%	62.4%	1.00	62.1%	1.01	60.6%	1.04	61.5%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.6%	6.3%	0.10	3.8%	0.16	4.1%	0.15	-6.3%	N/A
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	20.8%	N/A	11.9%	N/A	0.3%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,331,898	40.1%	44.7%	0.90	46.9%	0.85	46.3%	0.86	41.6%	0.96
Supplies & Services	\$34,342,878	54.3%	47.9%	1.13	45.3%	1.20	46.1%	1.18	52.3%	1.04
Capital Component	\$3,523,265	5.6%	7.4%	0.76	7.7%	0.72	7.6%	0.74	6.1%	0.91
Fiscal Statistics										
Operating Margin (%)		22.3%	8.9%	2.49	11.6%	1.92	8.9%	2.49	19.0%	1.17
Total Hospital Net Income (%)		22.3%	10.1%	2.20	14.2%	1.57	10.0%	2.22	19.1%	1.17
Return on Equity (%)		9.6%	7.6%	1.26	9.8%	0.97	6.7%	1.43	8.1%	1.19
Current Ratio		28.9	5.6	5.11	4.5	6.45	6.0	4.81	25.0	1.15
Days in Net Patient Accounts Receivable		55.2	51.4	1.07	51.4	1.07	54.8	1.01	64.6	0.85
Average Payment Period		32.8	41.5	0.79	55.6	0.59	42.8	0.77	37.2	0.88
Equity Financing (%)		97.0%	73.6%	1.32	73.0%	1.33	78.1%	1.24	96.4%	1.01
Long-Term Debt to Equity Ratio		0.0	0.2	0.01	0.2	0.01	0.1	0.01	0.0	0.61
Times Interest Earned		1,761.6	14.1	125.13	59.3	29.73	18.4	95.71	1,065.3	1.65
Total Asset Turnover		0.4	0.7	0.58	0.7	0.64	0.7	0.65	0.4	1.02
Average Age of Plant (Years)		10.3	9.3	1.11	10.2	1.02	9.0	1.16	11.3	0.92
Increase (Decrease) Total Net Patient Revenue		5.1%	3.6%	1.40	4.9%	1.03	2.6%	1.95	9.1%	0.56
Outpatient Gross Revenue (% of Total GPR)		74.2%	60.9%	1.22	69.2%	1.07	71.9%	1.03	75.4%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$10,871	\$15,675	0.69	\$13,057	0.83	\$11,179	0.97	\$10,820	1.00
Inpatient Net Revenue per Day		\$3,994	\$3,540	1.13	\$3,477	1.15	\$3,101	1.29	\$4,196	0.95
Outpatient Net Revenue per Visit		\$636	\$654	0.97	\$534	1.19	\$561	1.13	\$640	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$216,841,356	Cash & Cash Equivalents	\$142,622,469	Current Liabilities	\$5,400,432
Less Deductions	\$136,021,992	Net Patient Receivables	\$12,223,331	Long-Term Debt	\$313,783
Net Patient Revenue	\$80,819,364	Other Receivables	\$538,422	Other Liabilities	\$7,926
Plus Other Revenue	\$500,523			Subtotal	\$5,722,141
Total Revenue	\$81,319,887	Land, Buildings & Equipment (Net)	\$29,946,268	Unrestricted Fund Balance	\$183,758,184
Less Expenses	\$63,198,041	Other Assets	\$4,149,835	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$12,093			Total Liabilities & Fund Balance	\$189,480,325
Net Income	\$18,109,753	Total Assets	\$189,480,325		