

138 Vernon Memorial Healthcare
507 S Main Street
Viroqua, WI 54665
608-637-2101

Fiscal Year: 10/01 to 09/30
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Vernon
Analysis Area: Southwestern (5B)
Volume Group: 3

		All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	30.0%	55.4%	0.54	49.4%	0.61	46.2%	0.65	29.2%	1.03
Obstetrics	0.0%	38.4%	N/A	56.6%	0.01	22.2%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	29.0%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	33.4%	56.3%	0.59	56.0%	0.60	43.7%	0.76	32.9%	1.02
Average Census (Patients)									
Adult Medical-Surgical	7.5	26.5	0.28	15.5	0.49	8.0	0.94	7.3	1.03
Obstetrics	0.8	5.0	0.17	3.5	0.23	1.0	0.87	0.9	0.91
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.4	48.3	0.17	28.8	0.29	10.5	0.80	8.2	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.9	0.68	4.0	0.67	3.3	0.81	2.6	1.03
Obstetrics	2.0	2.6	0.78	2.6	0.77	2.1	0.95	2.0	0.99
Pediatrics	0.0	3.5	N/A	2.6	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.6	4.3	0.60	4.5	0.58	3.4	0.76	2.5	1.04
Surgical Operations									
Inpatient	610	1,408	0.43	938	0.65	302	2.02	622	0.98
Outpatient	599	4,098	0.15	2,728	0.22	1,304	0.46	699	0.86
Inpatient as % of All Surgeries	50.5%	25.6%	1.97	25.6%	1.97	18.8%	2.68	47.1%	1.07
Outpatient Visits									
Non-Emergency Visits	127,930	132,001	0.97	92,956	1.38	63,510	2.01	105,014	1.22
Emergency Visits	5,728	17,964	0.32	13,295	0.43	8,037	0.71	5,735	1.00
Full-Time Equivalents (FTEs)									
Administrators	4.0	18.9	0.21	8.3	0.48	12.6	0.32	4.0	1.00
Nurses, Licensed	105.9	244.4	0.43	167.9	0.63	78.6	1.35	90.2	1.17
Ancillary Nursing Personnel	17.4	40.0	0.44	24.9	0.70	13.9	1.25	19.5	0.89
All Other Personnel	323.0	484.8	0.67	382.3	0.84	187.4	1.72	298.4	1.08
Total FTEs	450.3	788.1	0.57	583.5	0.77	292.5	1.54	412.2	1.09
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.8	15.1	0.91	7.9	1.74	29.3	0.47	13.6	1.01
Nurses, Licensed	364.4	195.2	1.87	159.8	2.28	183.3	1.99	307.3	1.19
Ancillary Nursing Personnel	60.0	32.0	1.88	23.7	2.54	32.5	1.85	66.4	0.90
All Other Personnel	1,111.9	387.3	2.87	363.8	3.06	436.8	2.55	1,016.4	1.09
Total FTEs	1,550.1	629.5	2.46	555.1	2.79	681.8	2.27	1,403.8	1.10

Total Hospital:

Beds Set Up & Staffed 25
Discharges 1,181
Inpatient Days 3,049

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 2
Inpatient Days 6

Newborn Nursery:

Bassinet 0
Total Births 155
Newborn Days 280

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	25	1,031	2,740	30.0%	7.5	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	1	6	0.0%	0.0	6.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	0	151	303	0.0%	0.8	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	6	0	6.0
Physicians & Dentists	18	5	22.3	Radiological Services Personnel	12	1	12.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	0	3.0
Registered Nurses	40	65	95.9	Occupational Therapists	4	6	7.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	1	4.4
Licensed Practical Nurses	0	2	1.0	Physical Therapists	12	1	12.9
Ancillary Nursing Personnel	4	17	17.4	Physical Therapy Assistants/Aides	6	3	6.8
Medical Assistants	9	0	9.0	Recreational Therapists	0	0	0.0
Physician Assistants	3	2	4.4	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	2	5	5.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	2	4	4.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	70	33	93.8
Health Info Mgmt-Administrators/Technicians	16	2	17.5	All Other Personnel	61	50	93.7
Pharmacy Personnel	7	2	8.7				
Clinical Laboratory Personnel	9	2	10.7				
				Total	299	202	450.3

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$54,779,335	47.0%	44.8%	1.05	45.7%	1.03	46.2%	1.02	48.2%	0.97
Medical Assistance	\$18,088,542	15.5%	14.4%	1.08	10.6%	1.46	12.7%	1.22	12.0%	1.30
Commercial	\$40,243,420	34.5%	36.6%	0.94	37.7%	0.91	37.2%	0.93	35.9%	0.96
All Other	\$3,532,312	3.0%	4.2%	0.72	5.9%	0.52	3.9%	0.78	3.9%	0.77
Deductions as % of Total Gross Patient Revenue										
Medicare	\$32,657,945	28.0%	32.9%	0.85	33.8%	0.83	28.8%	0.97	26.1%	1.07
Medical Assistance	\$4,270,083	3.7%	10.7%	0.34	8.9%	0.41	8.6%	0.43	7.3%	0.50
Commercial	\$12,980,332	11.1%	14.8%	0.75	13.6%	0.82	13.1%	0.85	7.1%	1.57
Charity Care	\$2,660,140	2.3%	1.0%	2.31	0.7%	3.40	1.0%	2.27	1.4%	1.61
Bad Debt	\$1,577,201	1.4%	1.1%	1.28	1.3%	1.03	1.5%	0.91	1.2%	1.15
All Other	\$380,249	0.3%	1.9%	0.17	4.0%	0.08	1.9%	0.17	1.1%	0.30
Total Deductions	\$54,525,950	46.7%	62.4%	0.75	62.3%	0.75	54.9%	0.85	44.2%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		14.0%	6.3%	2.20	20.5%	0.68	6.2%	2.24	12.8%	1.09
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	6.0%	N/A	20.5%	N/A	44.5%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$42,814,655	57.4%	44.7%	1.28	56.6%	1.01	50.7%	1.13	55.6%	1.03
Supplies & Services	\$25,415,128	34.1%	47.9%	0.71	38.6%	0.88	40.1%	0.85	36.2%	0.94
Capital Component	\$6,379,084	8.6%	7.4%	1.16	4.9%	1.76	9.2%	0.93	8.1%	1.05
Fiscal Statistics										
Operating Margin (%)		-3.3%	8.9%	N/A	8.3%	N/A	4.7%	N/A	1.7%	N/A
Total Hospital Net Income (%)		-1.2%	10.1%	N/A	8.7%	N/A	5.8%	N/A	3.1%	N/A
Return on Equity (%)		-0.8%	7.6%	N/A	7.3%	N/A	5.1%	N/A	2.3%	N/A
Current Ratio		4.0	5.6	0.70	12.8	0.31	4.9	0.81	4.0	1.00
Days in Net Patient Accounts Receivable		57.0	51.4	1.11	67.7	0.84	51.9	1.10	46.6	1.22
Average Payment Period		39.9	41.5	0.96	24.3	1.64	33.7	1.18	30.7	1.30
Equity Financing (%)		70.6%	73.6%	0.96	90.3%	0.78	70.2%	1.01	73.4%	0.96
Long-Term Debt to Equity Ratio		0.3	0.2	1.73	0.0	6.55	0.4	0.74	0.3	1.08
Times Interest Earned		-0.2	14.1	N/A	51.2	N/A	4.7	N/A	4.4	N/A
Total Asset Turnover		0.7	0.7	0.93	0.8	0.84	0.9	0.80	0.7	0.95
Average Age of Plant (Years)		9.5	9.3	1.02	9.3	1.02	7.5	1.27	10.1	0.94
Increase (Decrease) Total Net Patient Revenue		-2.7%	3.6%	N/A	-3.9%	0.69	2.8%	N/A	2.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		73.2%	60.9%	1.20	74.2%	0.99	75.7%	0.97	71.7%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$16,493		\$15,675	1.05	\$16,231	1.02	\$12,189	1.35	\$17,722	0.93
Inpatient Net Revenue per Day	\$6,851		\$3,540	1.94	\$3,609	1.90	\$3,423	2.00	\$7,028	0.97
Outpatient Net Revenue per Visit	\$331		\$654	0.51	\$891	0.37	\$558	0.59	\$395	0.84

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$116,643,609	Cash & Cash Equivalents	\$15,332,159	Current Liabilities	\$7,722,168
Less Deductions	\$54,525,950	Net Patient Receivables	\$9,698,229	Long-Term Debt	\$21,010,719
Net Patient Revenue	\$62,117,659	Other Receivables	\$2,389,238	Other Liabilities	\$1,877,119
Plus Other Revenue	\$10,096,917			Subtotal	\$30,610,006
Total Revenue	\$72,214,576	Land, Buildings & Equipment (Net)	\$51,001,006		
Less Expenses	\$74,608,867	Other Assets	\$25,751,762	Unrestricted Fund Balance	\$73,562,388
Non-Operating Gains/Losses	\$1,509,044			Restricted Fund Balance	\$0
Net Income	-\$885,247	Total Assets	\$104,172,394	Total Liabilities & Fund Balance	\$104,172,394