

141 ProHealth Waukesha Memorial Hospital
725 American Avenue
Waukesha, WI 53188
262-928-1000

Fiscal Year: 10/01 to 09/30
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Waukesha
Analysis Area: Southeastern (2A)
Volume Group: 7

		All GMS Hospitals		Analysis Area 2A		Volume Group 7		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	67.4%	55.4%	1.22	52.9%	1.27	68.9%	0.98	61.8%	1.09
Obstetrics	27.1%	38.4%	0.71	30.5%	0.29	47.9%	0.57	27.1%	1.00
Pediatrics	0.0%	55.4%	N/A	10.4%	N/A	38.5%	N/A	0.0%	N/A
Total Hospital	51.3%	56.3%	0.91	48.2%	1.06	66.1%	0.78	50.3%	1.02
Average Census (Patients)									
Adult Medical-Surgical	64.7	26.5	2.44	35.0	1.85	101.6	0.64	66.7	0.97
Obstetrics	9.0	5.0	1.78	5.7	1.56	14.7	0.61	9.0	1.00
Pediatrics	0.0	1.4	N/A	0.3	N/A	3.6	N/A	0.0	N/A
Total Hospital	135.4	48.3	2.80	55.0	2.46	193.9	0.70	139.4	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.9	0.99	3.6	1.08	4.3	0.89	3.9	0.99
Obstetrics	1.8	2.6	0.71	2.3	0.78	2.7	0.66	2.1	0.88
Pediatrics	0.0	3.5	N/A	2.3	N/A	3.4	N/A	0.0	N/A
Total Hospital	3.9	4.3	0.89	3.9	0.99	4.8	0.81	3.9	0.99
Surgical Operations									
Inpatient	2,948	1,408	2.09	1,426	2.07	5,364	0.55	3,141	0.94
Outpatient	5,025	4,098	1.23	3,666	1.37	13,857	0.36	5,118	0.98
Inpatient as % of All Surgeries	37.0%	25.6%	1.45	28.0%	1.32	27.9%	1.33	38.0%	0.97
Outpatient Visits									
Non-Emergency Visits	287,402	132,001	2.18	147,718	1.95	422,002	0.68	282,309	1.02
Emergency Visits	49,128	17,964	2.73	23,681	2.07	48,744	1.01	48,367	1.02
Full-Time Equivalents (FTEs)									
Administrators	16.5	18.9	0.87	19.1	0.87	55.0	0.30	15.5	1.06
Nurses, Licensed	554.5	244.4	2.27	263.5	2.10	909.8	0.61	536.8	1.03
Ancillary Nursing Personnel	108.1	40.0	2.70	43.7	2.47	148.5	0.73	107.8	1.00
All Other Personnel	1,093.1	484.8	2.25	513.5	2.13	1,773.6	0.62	1,077.9	1.01
Total FTEs	1,772.2	788.1	2.25	839.7	2.11	2,886.8	0.61	1,737.9	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.1	15.1	0.27	11.9	0.34	12.1	0.34	3.9	1.05
Nurses, Licensed	137.8	195.2	0.71	164.8	0.84	199.8	0.69	135.6	1.02
Ancillary Nursing Personnel	26.9	32.0	0.84	27.3	0.98	32.6	0.82	27.2	0.99
All Other Personnel	271.7	387.3	0.70	321.1	0.85	389.6	0.70	272.4	1.00
Total FTEs	440.5	629.5	0.70	525.2	0.84	634.1	0.69	439.1	1.00

Total Hospital:

Beds Set Up & Staffed 264
Discharges 12,809
Inpatient Days 49,423

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 33
Total Births 1,742
Newborn Days 3,267

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	96	6,165	23,628	67.4%	64.7	3.8
Orthopedic	2	33	2,077	5,653	46.9%	15.5	2.7
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	2	33	1,793	3,267	27.1%	9.0	1.8
Psychiatric	2	22	462	2,493	31.0%	6.8	5.4
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	24	265	4,767	54.4%	13.1	18.0
Step-Down (Special Care)	2	37	1,859	6,520	48.3%	17.9	3.5
Neonatal Intensive/Intermediate Care	2	19	187	3,095	44.6%	8.5	16.6
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	16	1	16.5	Surgical Personnel	24	14	29.7
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	64	50	84.7
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	21	16	26.7
Registered Nurses	396	267	518.7	Occupational Therapists	10	15	16.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	1.4
Licensed Practical Nurses	23	8	26.1	Physical Therapists	31	24	42.7
Ancillary Nursing Personnel	63	94	108.1	Physical Therapy Assistants/Aides	2	5	4.6
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	6	13	10.2
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	10	5	12.6
Clinical Nurse Specialists	9	1	9.7	All Other Health Professionals	258	146	316.3
Health Info Mgmt-Administrators/Technicians	48	7	50.6	All Other Personnel	312	184	392.8
Pharmacy Personnel	35	22	43.4				
Clinical Laboratory Personnel	47	42	61.2				
				Total	1,375	916	1,772.2

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Waukesha, WI 53188			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	2A Value	Ratio	7 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$685,202,833	47.9%	44.8%	1.07	48.2%	0.99	45.3%	1.06	49.0%	0.98	
Medical Assistance	\$115,468,201	8.1%	14.4%	0.56	10.5%	0.77	13.1%	0.61	8.2%	0.98	
Commercial	\$615,709,011	43.1%	36.6%	1.17	38.7%	1.11	37.0%	1.16	41.7%	1.03	
All Other	\$13,817,732	1.0%	4.2%	0.23	2.5%	0.39	4.5%	0.21	1.1%	0.91	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$583,618,924	40.8%	32.9%	1.24	37.8%	1.08	34.5%	1.18	39.0%	1.05	
Medical Assistance	\$93,865,196	6.6%	10.7%	0.61	8.1%	0.81	10.2%	0.64	6.7%	0.98	
Commercial	\$257,267,545	18.0%	14.8%	1.22	16.8%	1.07	16.0%	1.12	18.7%	0.96	
Charity Care	\$13,979,854	1.0%	1.0%	0.99	1.0%	1.01	1.0%	1.01	1.1%	0.87	
Bad Debt	\$10,604,328	0.7%	1.1%	0.70	1.0%	0.73	1.0%	0.75	0.7%	1.05	
All Other	\$599,022	0.0%	1.9%	0.02	1.1%	0.04	1.9%	0.02	0.0%	2.52	
Total Deductions	\$959,934,869	67.1%	62.4%	1.08	65.8%	1.02	64.5%	1.04	66.2%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		3.0%	6.3%	0.47	4.3%	0.69	5.9%	0.50	2.4%	1.25	
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	N/A	N/A	17.3%	N/A	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$140,948,399	32.5%	44.7%	0.73	39.6%	0.82	44.0%	0.74	34.3%	0.95	
Supplies & Services	\$236,947,591	54.6%	47.9%	1.14	51.6%	1.06	49.6%	1.10	52.5%	1.04	
Capital Component	\$56,059,051	12.9%	7.4%	1.75	8.7%	1.48	6.4%	2.02	13.1%	0.98	
Fiscal Statistics											
Operating Margin (%)		10.4%	8.9%	1.17	11.5%	0.91	7.7%	1.37	8.5%	1.23	
Total Hospital Net Income (%)		10.1%	10.1%	1.00	10.0%	1.01	9.1%	1.11	8.1%	1.24	
Return on Equity (%)		9.9%	7.6%	1.30	6.2%	1.59	6.9%	1.42	7.5%	1.31	
Current Ratio		1.9	5.6	0.34	8.9	0.21	5.6	0.34	2.0	0.97	
Days in Net Patient Accounts Receivable		43.9	51.4	0.85	48.8	0.90	52.1	0.84	43.3	1.01	
Average Payment Period		43.6	41.5	1.05	42.8	1.02	43.2	1.01	43.4	1.00	
Equity Financing (%)		23.6%	73.6%	0.32	80.2%	0.29	76.9%	0.31	21.0%	1.13	
Long-Term Debt to Equity Ratio		2.4	0.2	14.59	0.1	22.11	0.1	19.51	2.7	0.89	
Times Interest Earned		5.8	14.1	0.41	13.9	0.42	17.0	0.34	4.8	1.21	
Total Asset Turnover		1.0	0.7	1.32	0.6	1.55	0.8	1.31	0.9	1.05	
Average Age of Plant (Years)		12.9	9.3	1.39	8.9	1.45	10.4	1.25	11.8	1.10	
Increase (Decrease) Total Net Patient Revenue		2.7%	3.6%	0.75	1.8%	1.50	4.9%	0.55	3.6%	0.74	
Outpatient Gross Revenue (% of Total GPR)		62.9%	60.9%	1.03	63.2%	1.00	56.8%	1.11	61.3%	1.03	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$14,338		\$15,675	0.91	\$12,886	1.11	\$17,864	0.80	\$14,499	0.99	
Inpatient Net Revenue per Day	\$3,368		\$3,540	0.95	\$3,088	1.09	\$3,709	0.91	\$3,395	0.99	
Outpatient Net Revenue per Visit	\$883		\$654	1.35	\$646	1.37	\$733	1.20	\$838	1.05	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$1,430,197,777		Cash & Cash Equivalents		\$340,811	Current Liabilities		\$46,616,936
Less Deductions	\$959,934,869		Net Patient Receivables		\$56,571,870	Long-Term Debt		\$281,601,131
Net Patient Revenue	\$470,262,908		Other Receivables		\$403,489	Other Liabilities		\$48,216,732
Plus Other Revenue	\$14,328,915					Subtotal		\$376,434,799
Total Revenue	\$484,591,823		Land, Buildings & Equipment (Net)		\$377,958,308	Unrestricted Fund Balance		\$116,586,245
Less Expenses	\$433,955,041		Other Assets		\$57,746,566	Restricted Fund Balance		\$1,103,376
Non-Operating Gains/Losses	-\$1,945,294					Total Liabilities & Fund Balance		\$493,021,044
Net Income	\$48,691,488		Total Assets		\$493,021,044			