

145 Aspirus Wausau Hospital
333 Pine Ridge Boulevard
Wausau, WI 54401
715-847-2121

Fiscal Year: 07/01 to 06/30
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Marathon
Analysis Area: North Central (6)
Volume Group: 7

		All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	73.3%	55.4%	1.32	63.3%	1.16	68.9%	1.06	64.0%	1.15
Obstetrics	39.1%	38.4%	1.02	48.9%	0.21	47.9%	0.82	58.5%	0.67
Pediatrics	0.0%	55.4%	N/A	72.9%	N/A	38.5%	N/A	0.0%	N/A
Total Hospital	66.1%	56.3%	1.17	68.1%	0.97	66.1%	1.00	63.6%	1.04
Average Census (Patients)									
Adult Medical-Surgical	64.5	26.5	2.43	20.3	3.19	101.6	0.63	62.1	1.04
Obstetrics	10.2	5.0	2.02	3.7	2.71	14.7	0.69	9.4	1.09
Pediatrics	0.0	1.4	N/A	0.8	N/A	3.6	N/A	0.0	N/A
Total Hospital	157.9	48.3	3.27	39.0	4.05	193.9	0.81	150.2	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	3.9	0.92	3.7	0.97	4.3	0.83	3.6	1.01
Obstetrics	2.8	2.6	1.07	2.6	1.07	2.7	1.00	2.6	1.07
Pediatrics	0.0	3.5	N/A	2.9	N/A	3.4	N/A	0.0	N/A
Total Hospital	4.2	4.3	0.98	4.1	1.03	4.8	0.89	4.1	1.02
Surgical Operations									
Inpatient	5,474	1,408	3.89	1,200	4.56	5,364	1.02	5,558	0.98
Outpatient	5,655	4,098	1.38	1,676	3.37	13,857	0.41	7,291	0.78
Inpatient as % of All Surgeries	49.2%	25.6%	1.92	41.7%	1.18	27.9%	1.76	43.3%	1.14
Outpatient Visits									
Non-Emergency Visits	88,800	132,001	0.67	75,867	1.17	422,002	0.21	85,542	1.04
Emergency Visits	33,733	17,964	1.88	13,255	2.54	48,744	0.69	33,211	1.02
Full-Time Equivalents (FTEs)									
Administrators	32.1	18.9	1.70	10.2	3.15	55.0	0.58	26.0	1.24
Nurses, Licensed	609.3	244.4	2.49	142.4	4.28	909.8	0.67	572.5	1.06
Ancillary Nursing Personnel	138.2	40.0	3.45	22.2	6.22	148.5	0.93	126.8	1.09
All Other Personnel	1,133.1	484.8	2.34	273.7	4.14	1,773.6	0.64	2,239.5	0.51
Total FTEs	1,912.7	788.1	2.43	448.5	4.26	2,886.8	0.66	2,964.8	0.65
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.2	15.1	0.61	10.6	0.87	12.1	0.76	7.9	1.16
Nurses, Licensed	174.7	195.2	0.90	147.6	1.18	199.8	0.87	174.3	1.00
Ancillary Nursing Personnel	39.6	32.0	1.24	23.0	1.72	32.6	1.21	38.6	1.03
All Other Personnel	324.9	387.3	0.84	283.6	1.15	389.6	0.83	681.8	0.48
Total FTEs	548.5	629.5	0.87	464.8	1.18	634.1	0.86	902.6	0.61

Total Hospital:

Beds Set Up & Staffed 239
Discharges 13,659
Inpatient Days 57,639

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 26
Total Births 1,280
Newborn Days 2,532

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	88	6,578	23,549	73.3%	64.5	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	12	230	2,335	53.3%	6.4	10.2
Hospice	1	14	898	3,248	63.6%	8.9	3.6
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	26	1,347	3,709	39.1%	10.2	2.8
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	16	249	4,459	76.4%	12.2	17.9
Cardiac Intensive Unit	1	8	213	2,137	73.2%	5.9	10.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	60	3,858	15,934	72.8%	43.7	4.1
Neonatal Intensive/Intermediate Care	1	15	235	2,268	41.4%	6.2	9.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	26	7	32.1	Surgical Personnel	18	18	30.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	68	38	95.6
Medical & Dental Residents	16	0	16.0	Sonographers	12	15	22.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	15	30	35.1
Registered Nurses	312	371	592.5	Occupational Therapists	12	11	20.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	1	3.8
Licensed Practical Nurses	9	8	13.8	Physical Therapists	23	21	36.2
Ancillary Nursing Personnel	44	151	138.2	Physical Therapy Assistants/Aides	6	9	9.7
Medical Assistants	51	31	74.6	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	4	8.1
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	15	9	20.6
Clinical Nurse Specialists	2	0	2.0	All Other Health Professionals	132	92	191.6
Health Info Mgmt-Administrators/Technicians	50	37	72.7	All Other Personnel	256	156	350.6
Pharmacy Personnel	38	15	49.5				
Clinical Laboratory Personnel	57	55	93.4				
				Total	1,172	1,079	1,912.7

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
FY 2017										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$602,242,886	52.7%	44.8%	1.18	51.2%	1.03	45.3%	1.16	52.1%	1.01
Medical Assistance	\$125,613,084	11.0%	14.4%	0.76	14.0%	0.78	13.1%	0.84	11.3%	0.98
Commercial	\$377,387,019	33.0%	36.6%	0.90	30.8%	1.07	37.0%	0.89	33.4%	0.99
All Other	\$37,802,804	3.3%	4.2%	0.78	4.0%	0.83	4.5%	0.73	3.3%	1.01
Deductions as % of Total Gross Patient Revenue										
Medicare	\$431,794,247	37.8%	32.9%	1.15	34.8%	1.09	34.5%	1.10	36.8%	1.03
Medical Assistance	\$103,349,290	9.0%	10.7%	0.84	10.5%	0.86	10.2%	0.89	9.1%	0.99
Commercial	\$120,540,783	10.5%	14.8%	0.71	7.6%	1.40	16.0%	0.66	10.7%	0.99
Charity Care	\$10,702,608	0.9%	1.0%	0.95	1.2%	0.78	1.0%	0.97	2.0%	0.47
Bad Debt	\$3,486,110	0.3%	1.1%	0.29	0.9%	0.33	1.0%	0.31	0.1%	2.08
All Other	\$16,162,275	1.4%	1.9%	0.74	1.6%	0.90	1.9%	0.75	1.1%	1.33
Total Deductions	\$686,035,313	60.0%	62.4%	0.96	56.5%	1.06	64.5%	0.93	59.8%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.3%	6.3%	0.68	12.4%	0.35	5.9%	0.74	4.8%	0.90
Net Gains/Losses as % of Net Income		38.0%	12.7%	3.00	12.7%	3.00	17.3%	2.20	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$182,724,619	41.5%	44.7%	0.93	43.5%	0.95	44.0%	0.94	44.6%	0.93
Supplies & Services	\$231,364,171	52.5%	47.9%	1.10	50.5%	1.04	49.6%	1.06	49.6%	1.06
Capital Component	\$26,347,601	6.0%	7.4%	0.81	6.0%	0.99	6.4%	0.94	5.8%	1.03
Fiscal Statistics										
Operating Margin (%)		7.8%	8.9%	0.87	16.0%	0.49	7.7%	1.02	10.0%	0.78
Total Hospital Net Income (%)		12.0%	10.1%	1.19	17.9%	0.67	9.1%	1.32	9.4%	1.27
Return on Equity (%)		12.1%	7.6%	1.59	22.9%	0.53	6.9%	1.74	9.7%	1.25
Current Ratio		2.7	5.6	0.47	2.8	0.95	5.6	0.47	4.1	0.65
Days in Net Patient Accounts Receivable		53.1	51.4	1.03	44.6	1.19	52.1	1.02	48.9	1.08
Average Payment Period		39.3	41.5	0.95	37.4	1.05	43.2	0.91	26.1	1.51
Equity Financing (%)		66.9%	73.6%	0.91	54.2%	1.23	76.9%	0.87	67.3%	0.99
Long-Term Debt to Equity Ratio		0.3	0.2	1.70	0.5	0.59	0.1	2.27	0.3	0.83
Times Interest Earned		22.4	14.1	1.59	25.4	0.88	17.0	1.32	16.4	1.37
Total Asset Turnover		1.0	0.7	1.29	1.2	0.77	0.8	1.28	1.0	0.93
Average Age of Plant (Years)		10.8	9.3	1.17	8.3	1.31	10.4	1.04	11.9	0.91
Increase (Decrease) Total Net Patient Revenue		7.3%	3.6%	2.00	2.3%	3.16	4.9%	1.48	8.4%	0.86
Outpatient Gross Revenue (% of Total GPR)		55.5%	60.9%	0.91	59.5%	0.93	56.8%	0.98	55.0%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$14,968	\$15,675	0.95	\$13,883	1.08	\$17,864	0.84	\$14,387	1.04
Inpatient Net Revenue per Day		\$3,608	\$3,540	1.02	\$3,352	1.08	\$3,709	0.97	\$3,532	1.02
Outpatient Net Revenue per Visit		\$2,090	\$654	3.20	\$806	2.59	\$733	2.85	\$1,991	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,143,045,793	Cash & Cash Equivalents	\$31,682,792	Current Liabilities	\$45,406,830
Less Deductions	\$686,035,313	Net Patient Receivables	\$66,439,318	Long-Term Debt	\$93,577,202
Net Patient Revenue	\$457,010,480	Other Receivables	\$0	Other Liabilities	\$25,777,212
Plus Other Revenue	\$20,633,873			Subtotal	\$164,761,244
Total Revenue	\$477,644,353	Land, Buildings & Equipment (Net)	\$197,207,108		
Less Expenses	\$440,436,391	Other Assets	\$202,255,355	Unrestricted Fund Balance	\$332,823,329
Non-Operating Gains/Losses	\$22,805,865			Restricted Fund Balance	\$5,958,442
Net Income	\$60,013,827	Total Assets	\$497,584,573	Total Liabilities & Fund Balance	\$497,584,573