

155 Aspirus Riverview Hospital and Clinics, Inc
 410 Dewey Street, PO Box 8080
 Wisconsin Rapids, WI 54495
 715-423-6060

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Wood
 Analysis Area: North Central (6)
 Volume Group: 6

Selected Utilization Statistics	FY 2017	All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2017 vs. 2016	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	31.3%	55.4%	0.56	63.3%	0.49	58.7%	0.53	29.0%	1.08
Obstetrics	20.5%	38.4%	0.53	48.9%	0.05	36.5%	0.56	20.2%	1.01
Pediatrics	0.0%	55.4%	N/A	72.9%	N/A	90.2%	N/A	0.0%	N/A
Total Hospital	30.7%	56.3%	0.54	68.1%	0.45	58.0%	0.53	28.6%	1.07
Average Census (Patients)									
Adult Medical-Surgical	16.9	26.5	0.64	20.3	0.84	38.4	0.44	15.7	1.08
Obstetrics	2.7	5.0	0.53	3.7	0.71	7.1	0.38	2.6	1.01
Pediatrics	0.2	1.4	0.13	0.8	0.23	5.4	0.13	0.2	0.93
Total Hospital	23.0	48.3	0.48	39.0	0.59	79.6	0.29	21.4	1.07
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.9	0.72	3.7	0.75	3.8	0.73	2.8	0.99
Obstetrics	2.0	2.6	0.78	2.6	0.78	2.5	0.80	2.2	0.92
Pediatrics	1.9	3.5	0.55	2.9	0.65	3.6	0.53	2.3	0.83
Total Hospital	2.9	4.3	0.66	4.1	0.69	4.4	0.66	2.9	0.98
Surgical Operations									
Inpatient	1,006	1,408	0.71	1,200	0.84	1,955	0.51	971	1.04
Outpatient	1,865	4,098	0.46	1,676	1.11	5,493	0.34	1,976	0.94
Inpatient as % of All Surgeries	35.0%	25.6%	1.37	41.7%	0.84	26.2%	1.33	32.9%	1.06
Outpatient Visits									
Non-Emergency Visits	28,913	132,001	0.22	75,867	0.38	208,790	0.14	27,237	1.06
Emergency Visits	23,628	17,964	1.32	13,255	1.78	31,589	0.75	22,787	1.04
Full-Time Equivalents (FTEs)									
Administrators	21.0	18.9	1.11	10.2	2.06	28.7	0.73	22.0	0.95
Nurses, Licensed	158.7	244.4	0.65	142.4	1.11	343.5	0.46	111.4	1.42
Ancillary Nursing Personnel	14.9	40.0	0.37	22.2	0.67	56.6	0.26	11.8	1.26
All Other Personnel	398.1	484.8	0.82	273.7	1.45	642.7	0.62	266.7	1.49
Total FTEs	592.7	788.1	0.75	448.5	1.32	1,071.5	0.55	412.0	1.44
FTEs per 100 Patient Census (Adjusted)									
Administrators	20.1	15.1	1.33	10.6	1.90	14.6	1.38	24.8	0.81
Nurses, Licensed	151.9	195.2	0.78	147.6	1.03	174.3	0.87	125.6	1.21
Ancillary Nursing Personnel	14.3	32.0	0.45	23.0	0.62	28.7	0.50	13.3	1.07
All Other Personnel	381.0	387.3	0.98	283.6	1.34	326.0	1.17	300.5	1.27
Total FTEs	567.3	629.5	0.90	464.8	1.22	543.5	1.04	464.2	1.22

Total Hospital:
 Beds Set Up & Staffed 75
 Discharges 2,943
 Inpatient Days 8,396

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 18
 Total Births 483
 Newborn Days 840

155 Aspirus Riverview Hospital and Clinics, Inc
 Wisconsin Rapids, WI 54495

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	54	2,215	6,172	31.3%	16.9	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	36	69	0.0%	0.2	1.9
Obstetrics	1	13	484	972	20.5%	2.7	2.0
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	205	1,183	40.5%	3.2	5.8
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	21	0	21.0	Surgical Personnel	4	5	5.1
Physicians & Dentists	0	1	0.6	Radiological Services Personnel	21	13	30.8
Medical & Dental Residents	0	0	0.0	Sonographers	2	3	4.3
Dental Hygienists	0	2	1.1	Respiratory Therapists	3	4	5.5
Registered Nurses	75	101	147.7	Occupational Therapists	2	3	3.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.2
Licensed Practical Nurses	4	3	4.8	Physical Therapists	3	6	6.4
Ancillary Nursing Personnel	4	18	14.9	Physical Therapy Assistants/Aides	2	2	3.8
Medical Assistants	37	21	53.2	Recreational Therapists	0	0	0.0
Physician Assistants	3	2	4.3	Dietitians & Nutritionists	3	1	3.8
Nurse Practitioners	5	3	6.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	53	27	71.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	139	55	176.1
Pharmacy Personnel	7	2	8.3				
Clinical Laboratory Personnel	13	9	18.9				
				Total	401	282	592.7

155 Aspirus Riverview Hospital and Clinics, Inc

Wisconsin Rapids, WI 54495

Selected Financial Statistics	FY 2017	All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$122,349,131	47.1%	44.8%	1.05	51.2%	0.92	40.7%	1.16	49.0%	0.96
Medical Assistance	\$36,151,861	13.9%	14.4%	0.97	14.0%	0.99	19.9%	0.70	13.9%	1.00
Commercial	\$91,185,233	35.1%	36.6%	0.96	30.8%	1.14	35.3%	0.99	35.4%	0.99
All Other	\$10,157,122	3.9%	4.2%	0.93	4.0%	0.98	4.1%	0.95	1.8%	2.20
Deductions as % of Total Gross Patient Revenue										
Medicare	\$86,170,856	33.2%	32.9%	1.01	34.8%	0.95	30.5%	1.09	33.6%	0.99
Medical Assistance	\$27,390,045	10.5%	10.7%	0.98	10.5%	1.01	14.4%	0.73	10.3%	1.02
Commercial	\$24,666,027	9.5%	14.8%	0.64	7.6%	1.26	13.0%	0.73	7.5%	1.27
Charity Care	\$3,018,362	1.2%	1.0%	1.18	1.2%	0.97	1.0%	1.13	1.4%	0.81
Bad Debt	\$2,176,535	0.8%	1.1%	0.79	0.9%	0.91	1.0%	0.81	0.3%	3.30
All Other	\$748,365	0.3%	1.9%	0.15	1.6%	0.18	2.2%	0.13	0.2%	1.20
Total Deductions	\$144,170,190	55.5%	62.4%	0.89	56.5%	0.98	62.2%	0.89	53.3%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.8%	6.3%	0.29	12.4%	0.15	9.8%	0.19	2.7%	0.68	
Net Gains/Losses as % of Net Income	36.9%	12.7%	2.91	12.7%	2.91	4.7%	7.90	0.4%	85.92	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$48,205,190	45.8%	44.7%	1.02	43.5%	1.05	42.9%	1.07	51.1%	0.89
Supplies & Services	\$49,431,226	46.9%	47.9%	0.98	50.5%	0.93	48.6%	0.97	40.3%	1.17
Capital Component	\$7,684,246	7.3%	7.4%	0.99	6.0%	1.21	8.5%	0.86	8.6%	0.85
Fiscal Statistics										
Operating Margin (%)	10.6%	8.9%	1.19	16.0%	0.66	13.6%	0.78	14.3%	0.74	
Total Hospital Net Income (%)	15.8%	10.1%	1.57	17.9%	0.88	14.1%	1.12	14.4%	1.10	
Return on Equity (%)	11.7%	7.6%	1.54	22.9%	0.51	10.4%	1.13	9.4%	1.25	
Current Ratio	2.1	5.6	0.38	2.8	0.76	6.4	0.33	2.0	1.09	
Days in Net Patient Accounts Receivable	56.0	51.4	1.09	44.6	1.26	47.5	1.18	51.2	1.09	
Average Payment Period	66.2	41.5	1.59	37.4	1.77	36.9	1.80	62.3	1.06	
Equity Financing (%)	63.5%	73.6%	0.86	54.2%	1.17	68.5%	0.93	61.4%	1.04	
Long-Term Debt to Equity Ratio	0.4	0.2	2.33	0.5	0.81	0.2	2.49	0.5	0.83	
Times Interest Earned	12.6	14.1	0.90	25.4	0.50	17.7	0.71	9.1	1.38	
Total Asset Turnover	0.7	0.7	0.94	1.2	0.56	0.7	0.95	0.7	1.07	
Average Age of Plant (Years)	15.3	9.3	1.65	8.3	1.85	7.9	1.95	14.7	1.04	
Increase (Decrease) Total Net Patient Revenue	20.2%	3.6%	5.55	2.3%	8.77	2.0%	10.06	9.1%	2.22	
Outpatient Gross Revenue (% of Total GPR)	78.0%	60.9%	1.28	59.5%	1.31	59.1%	1.32	75.9%	1.03	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,583	\$15,675	0.61	\$13,883	0.69	\$14,805	0.65	\$9,168	1.05	
Inpatient Net Revenue per Day	\$3,357	\$3,540	0.95	\$3,352	1.00	\$3,359	1.00	\$3,167	1.06	
Outpatient Net Revenue per Visit	\$1,706	\$654	2.61	\$806	2.12	\$542	3.15	\$1,439	1.19	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$259,843,347	Cash & Cash Equivalents	\$15,368,273	Current Liabilities	\$18,002,932
Less Deductions	\$144,170,190	Net Patient Receivables	\$17,732,514	Long-Term Debt	\$41,419,684
Net Patient Revenue	\$115,673,157	Other Receivables	\$2,120,171	Other Liabilities	\$2,262,305
Plus Other Revenue	\$2,164,049			Subtotal	\$61,684,921
Total Revenue	\$117,837,206	Land, Buildings & Equipment (Net)	\$63,629,520	Unrestricted Fund Balance	\$107,490,361
Less Expenses	\$105,320,662	Other Assets	\$70,324,804	Restricted Fund Balance	\$523,304
Non-Operating Gains/Losses	\$7,307,615			Total Liabilities & Fund Balance	\$169,175,282
Net Income	\$19,824,159	Total Assets	\$169,175,282		