

194 Children's Hospital of Wisconsin - Fox Valley
130 Second Street, PO Box 476
Neenah, WI 54956
920-969-7900

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Winnebago
Analysis Area: Lake Winnebago (3)
Volume Group: 1

		All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	0.0%	55.4%	N/A	45.8%	N/A	11.3%	N/A	0.0%	N/A
Obstetrics	0.0%	38.4%	N/A	28.4%	N/A	24.3%	N/A	0.0%	N/A
Pediatrics	109.7%	55.4%	1.98	109.7%	1.00	54.9%	2.00	221.0%	0.50
Total Hospital	114.1%	56.3%	2.03	46.5%	2.45	17.4%	6.57	135.2%	0.84
Average Census (Patients)									
Adult Medical-Surgical	0.0	26.5	N/A	20.5	N/A	1.8	N/A	0.0	N/A
Obstetrics	0.0	5.0	N/A	4.0	N/A	2.1	N/A	0.0	N/A
Pediatrics	2.2	1.4	1.52	0.2	10.00	0.2	1.52	2.2	0.99
Total Hospital	16.0	48.3	0.33	35.0	0.46	2.9	5.59	16.2	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	0.0	3.9	N/A	3.5	N/A	2.9	N/A	0.0	N/A
Obstetrics	0.0	2.6	N/A	2.3	N/A	2.7	N/A	0.0	N/A
Pediatrics	2.9	3.5	0.84	2.9	1.00	2.9	1.00	2.8	1.05
Total Hospital	10.8	4.3	2.50	3.8	2.86	4.0	2.73	11.3	0.95
Surgical Operations									
Inpatient	0	1,408	N/A	1,285	N/A	116	N/A	0	N/A
Outpatient	0	4,098	N/A	5,974	N/A	1,063	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	25.6%	N/A	17.7%	N/A	9.8%	N/A	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	14,146	132,001	0.11	121,848	0.12	20,790	0.68	12,954	1.09
Emergency Visits	0	17,964	N/A	15,548	N/A	2,393	N/A	0	N/A
Full-Time Equivalents (FTEs)									
Administrators	1.0	18.9	0.05	26.3	0.04	3.2	0.32	3.0	0.33
Nurses, Licensed	64.2	244.4	0.26	187.4	0.34	79.1	0.81	69.2	0.93
Ancillary Nursing Personnel	7.3	40.0	0.18	30.9	0.24	11.1	0.66	8.3	0.87
All Other Personnel	62.4	484.8	0.13	331.4	0.19	112.6	0.55	57.4	1.09
Total FTEs	134.9	788.1	0.17	576.0	0.23	205.9	0.65	137.9	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.2	15.1	0.28	24.4	0.17	24.4	0.17	13.3	0.32
Nurses, Licensed	270.3	195.2	1.38	174.3	1.55	608.9	0.44	307.5	0.88
Ancillary Nursing Personnel	30.6	32.0	0.96	28.7	1.07	85.1	0.36	37.0	0.83
All Other Personnel	262.4	387.3	0.68	308.2	0.85	866.4	0.30	254.9	1.03
Total FTEs	567.5	629.5	0.90	535.6	1.06	1,584.8	0.36	612.8	0.93

Total Hospital:

Beds Set Up & Staffed 14
Discharges 540
Inpatient Days 5,833

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	2	275	801	109.7%	2.2	2.9
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	12	265	5,032	114.9%	13.8	19.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	8	5	9.9	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	2	4.5
Registered Nurses	38	50	63.2	Occupational Therapists	7	5	10.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.2
Licensed Practical Nurses	0	0	0.0	Physical Therapists	1	8	5.7
Ancillary Nursing Personnel	4	5	7.3	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	2	3	4.2	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	1	2.7
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	10	10	14.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	9	0	9.0
Pharmacy Personnel	0	0	0.0				
Clinical Laboratory Personnel	0	0	0.0				
				Total	87	90	134.9

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Neenah, WI 54956			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$8,962	0.0%	44.8%	0.00	46.1%	0.00	42.6%	0.00		0.0%	4.06
Medical Assistance	\$12,606,548	34.7%	14.4%	2.42	10.9%	3.19	12.7%	2.73		33.5%	1.04
Commercial	\$22,836,915	62.9%	36.6%	1.72	40.7%	1.54	40.5%	1.55		64.6%	0.97
All Other	\$839,198	2.3%	4.2%	0.55	2.3%	0.99	4.2%	0.55		2.0%	1.17
Deductions as % of Total Gross Patient Revenue											
Medicare	\$3,221	0.0%	32.9%	0.00	31.7%	0.00	20.7%	0.00		0.0%	1.74
Medical Assistance	\$6,545,794	18.0%	10.7%	1.68	7.8%	2.30	7.9%	2.29		11.6%	1.55
Commercial	\$3,494,980	9.6%	14.8%	0.65	14.4%	0.67	11.6%	0.83		11.5%	0.84
Charity Care	\$14,782	0.0%	1.0%	0.04	0.6%	0.07	0.9%	0.05		0.1%	0.40
Bad Debt	\$225,072	0.6%	1.1%	0.59	1.5%	0.41	2.0%	0.31		0.6%	1.04
All Other	\$712,723	2.0%	1.9%	1.02	1.5%	1.28	1.5%	1.32		0.8%	2.48
Total Deductions	\$10,996,572	30.3%	62.4%	0.49	57.6%	0.53	44.6%	0.68		24.6%	1.23
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		10.1%	6.3%	1.59	1.9%	5.40	3.9%	2.56		6.0%	1.69
Net Gains/Losses as % of Net Income		20.0%	12.7%	1.58	10.2%	1.95	1.9%	10.70		3.8%	5.21
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$13,469,441	49.0%	44.7%	1.09	44.4%	1.10	51.0%	0.96		47.0%	1.04
Supplies & Services	\$12,403,797	45.1%	47.9%	0.94	43.1%	1.05	42.2%	1.07		47.0%	0.96
Capital Component	\$1,625,062	5.9%	7.4%	0.80	12.5%	0.47	6.8%	0.87		5.9%	1.00
Fiscal Statistics											
Operating Margin (%)		2.3%	8.9%	0.25	10.0%	0.23	6.0%	0.38		8.1%	0.28
Total Hospital Net Income (%)		2.8%	10.1%	0.28	11.0%	0.26	6.1%	0.46		8.4%	0.33
Return on Equity (%)		22.6%	7.6%	2.97	10.2%	2.21	8.8%	2.55		101.7%	0.22
Current Ratio		0.0	5.6	0.01	5.8	0.01	2.8	0.02		-0.3	N/A
Days in Net Patient Accounts Receivable		67.3	51.4	1.31	55.7	1.21	58.0	1.16		45.1	1.49
Average Payment Period		33.9	41.5	0.82	25.7	1.32	45.2	0.75		33.9	1.00
Equity Financing (%)		28.6%	73.6%	0.39	72.7%	0.39	56.7%	0.50		0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.2	N/A	0.4	N/A		0.0	N/A
Times Interest Earned		0.0	14.1	N/A	11.0	N/A	9.6	N/A		0.0	N/A
Total Asset Turnover		8.0	0.7	10.79	0.9	8.68	1.5	5.49		12.0	0.67
Average Age of Plant (Years)		4.9	9.3	0.53	5.9	0.83	9.2	0.54		4.6	1.08
Increase (Decrease) Total Net Patient Revenue		-7.3%	3.6%	N/A	1.9%	N/A	3.4%	N/A		32.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		33.9%	60.9%	0.56	67.5%	0.50	76.0%	0.45		28.1%	1.21
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$33,505		\$15,675	2.14	\$12,173	2.75	\$19,283	1.74		\$39,811	0.84
Inpatient Net Revenue per Day	\$3,154		\$3,540	0.89	\$3,180	0.99	\$2,854	1.11		\$3,521	0.90
Outpatient Net Revenue per Visit	\$525		\$654	0.80	\$551	0.95	\$720	0.73		\$514	1.02

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$36,291,623		Cash & Cash Equivalents		\$0	Current Liabilities		\$2,502,064
Less Deductions	\$10,996,572		Net Patient Receivables		\$4,665,377	Long-Term Debt		\$0
Net Patient Revenue	\$25,295,051		Other Receivables		\$901,893	Other Liabilities		\$7,642
Plus Other Revenue	\$2,837,637					Subtotal		\$2,509,706
Total Revenue	\$28,132,688		Land, Buildings & Equipment (Net)		\$2,500,173	Unrestricted Fund Balance		\$1,003,997
Less Expenses	\$27,498,300		Other Assets		-\$4,553,740	Restricted Fund Balance		\$0
Non-Operating Gains/Losses	\$158,560					Total Liabilities & Fund Balance		\$3,513,703
Net Income	\$792,948		Total Assets		\$3,513,703			