

316 Ascension Columbia St. Mary's Hospital Milwaukee
 2301 N. Lake Drive
 Milwaukee, WI 53201
 414-961-3300

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 7

		All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	49.0%	55.4%	0.88	70.7%	0.69	68.9%	0.71	48.7%	1.01
Obstetrics	68.4%	38.4%	1.78	47.2%	0.46	47.9%	1.43	66.0%	1.04
Pediatrics	0.0%	55.4%	N/A	99.7%	N/A	38.5%	N/A	0.0%	N/A
Total Hospital	56.2%	56.3%	1.00	69.7%	0.81	66.1%	0.85	56.7%	0.99
Average Census (Patients)									
Adult Medical-Surgical	82.3	26.5	3.10	114.3	0.72	101.6	0.81	81.8	1.01
Obstetrics	21.9	5.0	4.36	20.4	1.07	14.7	1.49	21.1	1.04
Pediatrics	0.0	1.4	N/A	14.2	N/A	3.6	N/A	0.0	N/A
Total Hospital	161.8	48.3	3.35	169.0	0.96	193.9	0.83	160.4	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	4.5	3.9	1.14	4.6	0.97	4.3	1.03	4.2	1.05
Obstetrics	2.8	2.6	1.07	2.8	0.98	2.7	1.00	2.7	1.01
Pediatrics	0.0	3.5	N/A	3.8	N/A	3.4	N/A	0.0	N/A
Total Hospital	5.0	4.3	1.15	5.3	0.93	4.8	1.04	5.0	0.99
Surgical Operations									
Inpatient	2,093	1,408	1.49	3,217	0.65	5,364	0.39	2,045	1.02
Outpatient	4,636	4,098	1.13	5,734	0.81	13,857	0.33	4,999	0.93
Inpatient as % of All Surgeries	31.1%	25.6%	1.22	35.9%	0.87	27.9%	1.11	29.0%	1.07
Outpatient Visits									
Non-Emergency Visits	749,180	132,001	5.68	280,833	2.67	422,002	1.78	683,551	1.10
Emergency Visits	64,992	17,964	3.62	47,284	1.37	48,744	1.33	64,085	1.01
Full-Time Equivalents (FTEs)									
Administrators	9.1	18.9	0.48	41.5	0.22	55.0	0.17	21.0	0.43
Nurses, Licensed	705.5	244.4	2.89	715.7	0.99	909.8	0.78	653.5	1.08
Ancillary Nursing Personnel	78.1	40.0	1.95	132.0	0.59	148.5	0.53	86.6	0.90
All Other Personnel	1,240.7	484.8	2.56	1,177.1	1.05	1,773.6	0.70	1,284.1	0.97
Total FTEs	2,033.4	788.1	2.58	2,066.3	0.98	2,886.8	0.70	2,045.1	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.9	15.1	0.12	11.9	0.16	12.1	0.16	4.7	0.40
Nurses, Licensed	145.8	195.2	0.75	204.4	0.71	199.8	0.73	145.3	1.00
Ancillary Nursing Personnel	16.1	32.0	0.50	37.7	0.43	32.6	0.49	19.2	0.84
All Other Personnel	256.4	387.3	0.66	336.1	0.76	389.6	0.66	285.5	0.90
Total FTEs	420.2	629.5	0.67	590.0	0.71	634.1	0.66	454.6	0.92

Total Hospital:

Beds Set Up & Staffed 288
 Discharges 11,886
 Inpatient Days 59,042

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 40
 Total Births 2,851
 Newborn Days 5,607

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	168	6,751	30,056	49.0%	82.3	4.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	32	2,902	7,988	68.4%	21.9	2.8
Psychiatric	1	15	1,031	4,441	81.1%	12.2	4.3
Alcoholism/chemical dependency	1	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	24	315	2,732	31.2%	7.5	8.7
Cardiac Intensive Unit	1	12	367	5,335	121.8%	14.6	14.5
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	1	12	246	3,501	79.9%	9.6	14.2
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	25	274	4,989	54.7%	13.7	18.2
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	17	9.1	Surgical Personnel	54	16	56.1
Physicians & Dentists	156	79	162.6	Radiological Services Personnel	77	55	91.1
Medical & Dental Residents	0	0	0.0	Sonographers	15	4	16.6
Dental Hygienists	3	20	19.5	Respiratory Therapists	22	17	28.7
Registered Nurses	526	335	659.4	Occupational Therapists	7	8	9.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	6	5	7.5	Physical Therapists	14	21	22.4
Ancillary Nursing Personnel	44	101	78.1	Physical Therapy Assistants/Aides	3	3	4.2
Medical Assistants	146	39	163.1	Recreational Therapists	0	0	0.0
Physician Assistants	11	2	12.4	Dietitians & Nutritionists	0	1	0.7
Nurse Practitioners	28	15	33.7	Psychologists	2	3	2.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	4	4	5.3
Clinical Nurse Specialists	4	1	4.8	All Other Health Professionals	103	85	124.9
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	370	105	411.0
Pharmacy Personnel	40	21	43.7				
Clinical Laboratory Personnel	51	35	65.4				
				Total	1,688	993	2,033.4

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Milwaukee, WI 53201			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	2B Value	Ratio	7 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$554,515,462	40.0%	44.8%	0.89	41.7%	0.96	45.3%	0.88	39.1%	1.02	
Medical Assistance	\$334,571,030	24.1%	14.4%	1.68	21.7%	1.11	13.1%	1.84	23.7%	1.02	
Commercial	\$463,601,877	33.5%	36.6%	0.91	33.0%	1.01	37.0%	0.90	34.5%	0.97	
All Other	\$32,972,808	2.4%	4.2%	0.56	3.6%	0.67	4.5%	0.53	2.7%	0.88	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$365,477,098	26.4%	32.9%	0.80	32.1%	0.82	34.5%	0.77	26.8%	0.99	
Medical Assistance	\$256,430,754	18.5%	10.7%	1.72	16.1%	1.15	10.2%	1.82	18.6%	0.99	
Commercial	\$257,488,995	18.6%	14.8%	1.26	14.5%	1.29	16.0%	1.16	17.4%	1.07	
Charity Care	\$18,869,190	1.4%	1.0%	1.38	1.3%	1.09	1.0%	1.41	1.2%	1.13	
Bad Debt	\$23,920,010	1.7%	1.1%	1.63	0.9%	1.89	1.0%	1.75	1.7%	1.04	
All Other	\$11,313,378	0.8%	1.9%	0.43	1.1%	0.75	1.9%	0.43	0.5%	1.74	
Total Deductions	\$933,499,425	67.4%	62.4%	1.08	65.9%	1.02	64.5%	1.04	66.1%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		0.5%	6.3%	0.09	3.5%	0.15	5.9%	0.09	0.5%	1.07	
Net Gains/Losses as % of Net Income		0.4%	12.7%	0.04	N/A	N/A	17.3%	0.03	1.3%	0.34	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$216,210,803	44.3%	44.7%	0.99	37.1%	1.19	44.0%	1.01	42.2%	1.05	
Supplies & Services	\$235,862,236	48.3%	47.9%	1.01	56.6%	0.85	49.6%	0.97	50.3%	0.96	
Capital Component	\$36,448,558	7.5%	7.4%	1.01	6.4%	1.17	6.4%	1.17	7.4%	1.00	
Fiscal Statistics											
Operating Margin (%)		-7.5%	8.9%	N/A	9.7%	N/A	7.7%	N/A	-7.2%	1.04	
Total Hospital Net Income (%)		-7.5%	10.1%	N/A	9.0%	N/A	9.1%	N/A	-7.3%	1.03	
Return on Equity (%)		-5.1%	7.6%	N/A	6.2%	N/A	6.9%	N/A	-2.6%	2.01	
Current Ratio		4.1	5.6	0.73	11.0	0.38	5.6	0.74	24.6	0.17	
Days in Net Patient Accounts Receivable		47.6	51.4	0.93	50.4	0.95	52.1	0.91	48.0	0.99	
Average Payment Period		33.6	41.5	0.81	28.5	1.18	43.2	0.78	25.9	1.29	
Equity Financing (%)		76.5%	73.6%	1.04	78.6%	0.97	76.9%	0.99	29.9%	2.56	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.1	N/A	0.3	N/A	
Times Interest Earned		0.0	14.1	N/A	13.4	N/A	17.0	N/A	0.0	N/A	
Total Asset Turnover		0.7	0.7	0.93	0.7	0.98	0.8	0.92	0.4	1.95	
Average Age of Plant (Years)		12.6	9.3	1.35	9.8	1.29	10.4	1.21	11.7	1.07	
Increase (Decrease) Total Net Patient Revenue		-1.2%	3.6%	N/A	4.0%	N/A	4.9%	N/A	2.4%	N/A	
Outpatient Gross Revenue (% of Total GPR)		66.6%	60.9%	1.09	51.1%	1.30	56.8%	1.17	66.4%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$11,761		\$15,675	0.75	\$19,662	0.60	\$17,864	0.66	\$12,165	0.97	
Inpatient Net Revenue per Day	\$2,368		\$3,540	0.67	\$3,637	0.65	\$3,709	0.64	\$2,585	0.92	
Outpatient Net Revenue per Visit	\$413		\$654	0.63	\$707	0.58	\$733	0.56	\$451	0.92	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$1,385,661,177		Cash & Cash Equivalents	\$563,602		Current Liabilities	\$42,509,214	
Less Deductions	\$933,499,425		Net Patient Receivables	\$58,988,766		Long-Term Debt	\$0	
Net Patient Revenue	\$452,161,752		Other Receivables	\$846,057		Other Liabilities	\$113,106,674	
Plus Other Revenue	\$2,457,748					Subtotal	\$155,615,888	
Total Revenue	\$454,619,500		Land, Buildings & Equipment (Net)	\$463,674,548		Unrestricted Fund Balance	\$506,124,034	
Less Expenses	\$488,521,597		Other Assets	\$137,666,949		Restricted Fund Balance	\$0	
Non-Operating Gains/Losses	-\$151,654					Total Liabilities & Fund Balance	\$661,739,922	
Net Income	-\$34,053,751		Total Assets	\$661,739,922				