172 Bellin Psychiatric Center 301 E St Joseph Ave, PO Box 23725 Green Bay, WI 54305			0/01 to 09/30 sychiatric	County: Analysis Area Volume Group			
920-433-3630	(Control: R	eligious Organization				
		All PSYCH Hospitals		F	FY 2017 vs. 2016		
Selected Utilization Statistics	FY 2017	Value	Ratio	FY 2016	Ratio		
Occupancy Rate (%)							
Psychiatric	37.9%	70.2%	0.54	39.9%	0.95		
Alcoholism/Chemical Dependency	34.1%	45.5%	0.75	28.6%	1.19		
Total Hospital	37.5%	69.5%	0.54	38.7%	0.97		
Average Census (Patients)							
Psychiatric	17.8	31.4	0.57	18.8	0.95		
Alcoholism/Chemical Dependency	2.0	2.5	0.81	1.7	1.19		
Total Hospital	19.9	33.3	0.60	20.5	0.97		
Average Length of Stay (Days)							
Psychiatric	4.7	6.4	0.73	5.1	0.94		
Alcoholism/Chemical Dependency	2.8	3.1	0.93	2.7	1.05		
Total Hospital	4.4	5.6	0.79	4.7	0.94		
Outpatient Visits							
Non-Emergency Visits	79,317	53,116	1.49	67,960	1.17		
Emergency Visits	0	1,413	N/A	0	N/A		
Full-Time Equivalents (FTEs)							
Administrators	1.0	7.7	0.13	2.0	0.50		
Nurses, Licensed	49.1	40.6	1.21	45.4	1.08		
Psychologists	4.0	8.2	0.49	4.0	1.00		
Social Workers	50.8	26.4	1.93	40.0	1.27		
All Other Personnel	65.0	164.7	0.39	67.2	0.97		
Total FTEs	169.9	247.6	0.69	158.6	1.07		
FTEs per 100 Patient Census (Adjusted)							
Administrators	2.1	13.1	0.16	4.8	0.43		
Nurses, Licensed	102.2	68.7	1.49	109.5	0.93		
Psychologists	8.3	13.9	0.60	9.7	0.86		
Social Workers	105.8	44.7	2.37	96.5	1.10		
All Other Personnel	135.3	278.8	0.49	162.3	0.83		
Total FTEs	353.7	419.1	0.84	382.9	0.92		
Total Hospital:		Cor	ntract with:				
Beds Set Up & Staffed 53			Health Maintenance	Yes			
Discharges 1,637			Organization (HMO)				
Inpatient Days 7,251			Preferred Provider	X			
			Organization (PPO)	Yes			

172 Bellin Psychiatric Center Green Bay, WI 54305

,	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
Inpatient Service Area	Service*	09/30/2017	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical						x		
Adult Medical-Surgical, Acute	4	0	0	0	0.0%	0.0	0.0	
Orthopedic	4	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0	
Hospice	5	0	0	0	0.0%	0.0	0.0	
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0	
Other Acute	5	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0	
Obstetrics	4	0	0	0	0.0%	0.0	0.0	
Psychiatric	1	47	1,374	6,505	37.9%	17.8	4.7	
Alcoholism/chemical dependency	1	6	263	746	34.1%	2.0	2.8	
ICU/CCU								
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0	
Burn Care	5	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0	
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0	
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Subacute care	5	0	0	0	0.0%	0.0	0.0	
Other inpatient	5	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. ** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Number
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel		0	0	0.0
Physicians & Dentists	9	0	9.0	Radiological Services Personnel		0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers		0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists		0	0	0.0
Registered Nurses	16	38	38.6	Occupational Therapists		0	2	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		1	0	1.0
Licensed Practical Nurses	2	4	4.8	Physical Therapists		0	0	0.0
Ancillary Nursing Personnel	1	9	5.3	Physical Therapy Assistants/Aides		0	0	0.0
Medical Assistants	4	2	4.2	Recreational Therapists		0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists		0	1	0.1
Nurse Practitioners	5	1	5.7	Psychologists		4	0	4.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers		38	23	50.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		5	0	5.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel		31	28	39.5
Pharmacy Personnel	0	0	0.0		Total	117	108	169.9
Clinical Laboratory Personnel	0	0	0.0					

Green Bay, WI 54305			All PSYCH	Hospitals	FY 2017 vs. 20	016	
Selected Financial Statistics		FY 2017	Value	Ratio	FY 2016	Ratio	
Gross Revenue as % of Total G	ross Patient Revenue				•		
Medicare	\$7,336,989	17.9%	10.8%	1.66	20.2%	0.89	
Medical Assistance	\$12,382,165	30.2%	44.9%	0.67	30.1%	1.01	
Commercial	\$19,833,634	48.4%	37.9%	1.28	46.4%	1.04	
All Other	\$1,388,980	3.4%	6.4%	0.53	3.3%	1.03	
Deductions as % of Total Gross	s Patient Revenue						
Medicare	\$4,576,746	11.2%	6.3%	1.76	12.8%	0.87	
Medical Assistance	\$7,768,255	19.0%	21.7%	0.88	18.5%	1.03	
Commercial	\$6,091,043	14.9%	15.5%	0.96	14.6%	1.02	
Charity Care	\$283,773	0.7%	2.9%	0.24	0.7%	0.97	
Bad Debt	\$586,992	1.4%	1.7%	0.87	1.5%	0.94	
All Other	\$885,264	2.2%	1.2%	1.75	0.9%	2.44	
Total Deductions	\$20,192,073	49.3%	49.3%	1.00	48.9%	1.01	
Other Revenue & Net Gains or							
Other Revenue as % of Total		1.1%	25.2%	0.04	1.3%	0.84	
Net Gains/Losses as % of Net		N/A	27.9%	N/A	N/A	N/A	
Expenses as % of Total Expense							
Salary/Fringe Benefits	\$17,501,355	78.0%	53.0%	1.47	75.6%	1.03	
Supplies & Services	\$3,924,999	17.5%	42.7%	0.41	20.5%	0.85	
Capital Component	\$1,006,079	4.5%	4.3%	1.06	4.0%	1.13	
Fiscal Statistics							
Operating Margin (%)		-6.9%	1.8%	N/A	-5.2%	1.32	
Total Hospital Net Income (%))	-4.8%	2.5%	N/A	-2.4%	2.02	
Return on Equity (%)	·	-5.7%	2.9%	N/A	-2.4%	2.40	
Current Ratio		2.83	3.3	0.85	4.05	0.70	
Days in Net Patient Accounts	Receivable	32.59	67.8	0.48	32.86	0.99	
Average Payment Period		30.32	37.1	0.82	31.35	0.97	
Equity Financing (%)		50.7%	56.3%	0.90	50.6%	1.00	
Long-Term Debt to Equity Rat	tio	0.28	0.4	0.70	0.28	1.00	
Times Interest Earned		-4.19	4.4	N/A	-1.36	3.09	
Total Asset Turnover		1.17	1.2	1.00	0.98	1.20	
Average Age of Plant (Years)		6.03	7.7	0.78	7.92	0.76	
Increase (Decrease) Total Ne	t Patient Revenue	7.5%	14.7%	0.51	19.7%	0.38	
Outpatient Gross Revenue (%		58.1%	37.2%	1.56	50.4%	1.15	
Net Revenue Statistics			·····				
Inpatient Net Revenue per Dis	scharge	\$6,172	\$8,120	0.76	\$6,751	0.91	
Inpatient Net Revenue per Da		\$1,376	\$1,296	1.06	\$1,429	0.96	
Outpatient Net Revenue per V		\$142	\$363	0.39	\$134	1.05	
Income Stater			Assets		Liabilities & Fund Bala		
Gross Patient Revenue (GPR)	\$40,941,768	Cash & Cash Equivalents		\$3,267,901	Current Liabilities	\$1,810,142	
Less Deductions	\$20,192,073	Net Patient Receivables		\$1,852,491	Long-Term Debt	\$2,531,476	
Net Patient Revenue	\$20,749,695	Other Receivables		\$0	Other Liabilities	\$4,519,174	
Plus Other Revenue	\$233,592				Subtotal	\$8,860,792	
Total Revenue	\$20,983,287	Land. Buildir	ngs & Equipment (Net)	\$7,377,336		, ,	
Less Expenses	\$22,432,433	Other Assets		\$5,482,928	Unrestricted Fund Balance	\$9,119,864	
Non-Operating Gains/Losses	\$421,710			, . , . <u> ,</u>	Restricted Fund Balance	¢0,110,001 \$0	