

082 Columbia St Mary's Inc - Sacred Heart Rehabilitation Institute
 2025 E Newport Avenue
 Milwaukee, WI 53211
 414-961-3300

Fiscal Year: 07/01 to 06/30
 Type: Rehabilitation
 Control: Religious Organization

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: N/A

		FY 2017 vs. 2016		
Selected Utilization Statistics	FY 2017	FY 2016	Ratio	
Occupancy Rate (%)				
Rehabilitation & Physical Medicine	49.4%	38.5%	1.28	
Total Hospital	49.4%	38.5%	1.28	
Average Census (Patients)				
Rehabilitation & Physical Medicine	15.3	11.9	1.28	
Total Hospital	15.3	11.9	1.28	
Average Length of Stay (Days)				
Rehabilitation & Physical Medicine	17.5	16.6	1.06	
Total Hospital	17.5	16.6	1.06	
Outpatient Visits				
Non-Emergency Visits	10,480	10,383	1.01	
Emergency Visits	0	0	N/A	
Full-Time Equivalents (FTEs)				
Administrators	1.0	1.0	1.00	
Nurses, Licensed	20.0	15.9	1.26	
Physical Therapists	7.8	7.0	1.12	
Occupational Therapists	8.1	6.8	1.19	
All Other Personnel	34.1	34.4	0.99	
Total FTEs	71.0	65.0	1.09	
FTEs per 100 Patient Census (Adjusted)				
Administrators	4.6	5.1	0.90	
Nurses, Licensed	91.8	81.4	1.13	
Physical Therapists	36.0	35.8	1.00	
Occupational Therapists	36.9	34.5	1.07	
All Other Personnel	156.5	175.8	0.89	
Total FTEs	325.7	332.7	0.98	

Total Hospital:

Beds Set Up & Staffed 31
 Discharges 319
 Inpatient Days 5,594

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	3	0	0	0	0.0%	0.0	0.0
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	31	319	5,594	49.4%	15.3	17.5
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	12	17	19.3	Occupational Therapists	2	15	8.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	9	7.8
Ancillary Nursing Personnel	3	6	7.3	Physical Therapy Assistants/Aides	1	1	1.0
Medical Assistants	1	0	1.0	Recreational Therapists	0	2	1.6
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	2	0.7	Psychologists	0	1	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	7	17	10.9
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	7	3	8.3
Pharmacy Personnel	0	0	0.0				
Clinical Laboratory Personnel	0	0	0.0				
				Total	43	73	71.0

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			FY 2017 vs. 2016		
Selected Financial Statistics		FY 2017	FY 2016	Ratio	
Gross Revenue as % of Total Gross Patient Revenue					
Medicare	\$11,754,767	36.1%	31.9%	1.13	
Medical Assistance	\$10,644,601	32.6%	25.0%	1.30	
Commercial	\$10,207,086	31.3%	41.2%	0.76	
All Other	\$0	0.0%	1.8%	N/A	
Deductions as % of Total Gross Patient Revenue					
Medicare	\$6,241,426	19.1%	18.4%	1.04	
Medical Assistance	\$8,229,191	25.2%	22.5%	1.12	
Commercial	\$3,588,225	11.0%	16.6%	0.66	
Charity Care	\$118,126	0.4%	0.3%	1.14	
Bad Debt	\$699,097	2.1%	1.8%	1.16	
All Other	\$0	0.0%	0.4%	0.00	
Total Deductions	\$18,876,065	57.9%	60.1%	0.96	
Other Revenue & Net Gains or Losses					
Other Revenue as % of Total Revenue		0.0%	1.4%	0.02	
Net Gains/Losses as % of Net Income		0.0%	0.0%	N/A	
Expenses as % of Total Expenses					
Salary/Fringe Benefits	\$6,362,718	54.5%	49.7%	1.10	
Supplies & Services	\$5,172,034	44.3%	49.1%	0.90	
Capital Component	\$135,788	1.2%	1.2%	0.99	
Fiscal Statistics					
Operating Margin (%)		15.0%	2.3%	6.64	
Total Hospital Net Income (%)		15.0%	2.3%	6.64	
Return on Equity (%)		37.2%	2.1%	17.94	
Current Ratio		8.0	31.8	0.25	
Days in Net Patient Accounts Receivable		99.2	72.9	1.36	
Average Payment Period		20.8	12.7	1.64	
Equity Financing (%)		71.8%	18.2%	3.95	
Long-Term Debt to Equity Ratio		0.0	0.0	N/A	
Times Interest Earned		0.0	0.0	N/A	
Total Asset Turnover		2.5	0.9	2.70	
Average Age of Plant (Years)		12.6	13.8	0.91	
Increase (Decrease) Total Net Patient Revenue		20.3%	-13.6%	N/A	
Outpatient Gross Revenue (% of Total GPR)		29.7%	38.1%	0.78	
Net Revenue Statistics					
Inpatient Net Revenue per Discharge		\$36,097	\$33,811	1.07	
Inpatient Net Revenue per Day		\$2,058	\$2,010	1.02	
Outpatient Net Revenue per Visit		\$278	\$294	0.95	
Income Statement			Assets		Liabilities & Fund Balances
Gross Patient Revenue (GPR)	\$32,606,454	Cash & Cash Equivalents	\$3,257	Current Liabilities	\$663,093
Less Deductions	\$18,876,065	Net Patient Receivables	\$3,731,139	Long-Term Debt	\$0
Net Patient Revenue	\$13,730,389	Other Receivables	\$0	Other Liabilities	\$901,045
Plus Other Revenue	\$4,093			Subtotal	\$1,564,138
Total Revenue	\$13,734,482	Land, Buildings & Equipment (Net)	\$223,977	Unrestricted Fund Balance	\$3,981,201
Less Expenses	\$11,670,540	Other Assets	\$1,586,966	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$5,545,339
Net Income	\$2,063,942	Total Assets	\$5,545,339		