

312 ProHealth Rehabilitation Hospital of Wisconsin
 1625 Coldwater Creek Drive
 Waukesha, WI 53188
 262-521-8800

Fiscal Year: 01/01 to 12/31
 Type: Rehabilitation
 Control: Partnership

County: Waukesha
 Analysis Area: Southeastern (2A)
 Volume Group: N/A

		FY 2017 vs. 2016		
Selected Utilization Statistics	FY 2017	FY 2016	Ratio	
Occupancy Rate (%)				
Rehabilitation & Physical Medicine	85.9%	82.6%	1.04	
Total Hospital	85.9%	82.6%	1.04	
Average Census (Patients)				
Rehabilitation & Physical Medicine	34.4	33.0	1.04	
Total Hospital	34.4	33.0	1.04	
Average Length of Stay (Days)				
Rehabilitation & Physical Medicine	14.0	14.0	1.00	
Total Hospital	14.0	14.0	1.00	
Outpatient Visits				
Non-Emergency Visits	6,233	5,694	1.09	
Emergency Visits	0	0	N/A	
Full-Time Equivalents (FTEs)				
Administrators	7.0	7.0	1.00	
Nurses, Licensed	19.4	25.4	0.76	
Physical Therapists	6.1	10.7	0.57	
Occupational Therapists	2.1	8.0	0.27	
All Other Personnel	40.7	70.4	0.58	
Total FTEs	75.3	121.5	0.62	
FTEs per 100 Patient Census (Adjusted)				
Administrators	18.9	19.8	0.95	
Nurses, Licensed	52.3	72.1	0.73	
Physical Therapists	16.4	30.2	0.54	
Occupational Therapists	5.8	22.7	0.26	
All Other Personnel	109.9	199.5	0.55	
Total FTEs	203.3	344.4	0.59	

Total Hospital:

Beds Set Up & Staffed 40
 Discharges 897
 Inpatient Days 12,543

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	40	897	12,543	85.9%	34.4	14.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	0	7.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	19	21	19.3	Occupational Therapists	2	20	2.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.0
Licensed Practical Nurses	0	2	0.0	Physical Therapists	6	14	6.1
Ancillary Nursing Personnel	2	43	2.6	Physical Therapy Assistants/Aides	0	1	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	2	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	31	45	31.0
Pharmacy Personnel	3	4	3.0				
Clinical Laboratory Personnel	0	0	0.0				
				Total	74	153	75.3

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Waukesha, WI 53188			FY 2017 vs. 2016		
Selected Financial Statistics		FY 2017	FY 2016	Ratio	
Gross Revenue as % of Total Gross Patient Revenue					
Medicare	\$24,232,174	78.5%	76.7%	1.02	
Medical Assistance	\$1,188,005	3.8%	3.3%	1.17	
Commercial	\$5,363,602	17.4%	19.8%	0.88	
All Other	\$87,510	0.3%	0.1%	1.93	
Deductions as % of Total Gross Patient Revenue					
Medicare	\$8,443,566	27.4%	21.9%	1.25	
Medical Assistance	\$789,512	2.6%	0.7%	3.52	
Commercial	\$1,426,132	4.6%	5.8%	0.79	
Charity Care	\$1,316	0.0%	0.0%	3.00	
Bad Debt	\$233,647	0.8%	1.1%	0.66	
All Other	\$177,787	0.6%	0.0%	N/A	
Total Deductions	\$11,071,960	35.9%	29.6%	1.21	
Other Revenue & Net Gains or Losses					
Other Revenue as % of Total Revenue		0.3%	0.3%	0.83	
Net Gains/Losses as % of Net Income		0.0%	0.0%	N/A	
Expenses as % of Total Expenses					
Salary/Fringe Benefits	\$9,519,863	64.9%	59.9%	1.08	
Supplies & Services	\$3,729,299	25.4%	30.1%	0.85	
Capital Component	\$1,410,665	9.6%	10.0%	0.96	
Fiscal Statistics					
Operating Margin (%)		26.2%	27.5%	0.95	
Total Hospital Net Income (%)		26.2%	27.5%	0.95	
Return on Equity (%)		55.3%	65.7%	0.84	
Current Ratio		2.4	3.5	0.68	
Days in Net Patient Accounts Receivable		56.2	48.8	1.15	
Average Payment Period		69.8	40.6	1.72	
Equity Financing (%)		0.0%	65.6%	N/A	
Long-Term Debt to Equity Ratio		0.0	0.0	N/A	
Times Interest Earned		0.0	-3,754.2	N/A	
Total Asset Turnover		2.1	2.4	0.89	
Average Age of Plant (Years)		24.6	27.6	0.89	
Increase (Decrease) Total Net Patient Revenue		4.5%	16.2%	0.28	
Outpatient Gross Revenue (% of Total GPR)		6.9%	7.3%	0.94	
Net Revenue Statistics					
Inpatient Net Revenue per Discharge		\$21,560	\$21,489	1.00	
Inpatient Net Revenue per Day		\$1,537	\$1,548	0.99	
Outpatient Net Revenue per Visit		\$111	\$127	0.87	
Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$30,871,291	Cash & Cash Equivalents	\$3,216,197	Current Liabilities	\$2,786,887
Less Deductions	\$11,071,960	Net Patient Receivables	\$3,047,357	Long-Term Debt	\$0
Net Patient Revenue	\$19,799,331	Other Receivables	\$22,490	Other Liabilities	\$6,605,613
Plus Other Revenue	\$53,674			Subtotal	\$9,392,500
Total Revenue	\$19,853,005	Land, Buildings & Equipment (Net)	\$382,980		
Less Expenses	\$14,659,827	Other Assets	\$2,723,476	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Restricted Fund Balance	\$0
Net Income	\$5,193,178	Total Assets	\$9,392,500	Total Liabilities & Fund Balance	\$9,392,500