

154 Winnebago Mental Health Institute
 PO Box 9
 Winnebago, WI 54985
 920-235-4910

Fiscal Year: 07/01 to 06/30
 Type: Psychiatric
 Control: State

County: Winnebago
 Analysis Area: Lake Winnebago (3)
 Volume Group: N/A

		FY 2017 vs. 2016		
Selected Utilization Statistics	FY 2017	FY 2016	Ratio	
Occupancy Rate (%)				
Psychiatric	91.0%	92.0%	0.99	
Alcoholism/Chemical Dependency	0.0%	0.0%	N/A	
Total Hospital	101.5%	104.1%	0.98	
Average Census (Patients)				
Psychiatric	167.4	169.2	0.99	
Alcoholism/Chemical Dependency	19.5	22.4	N/A	
Total Hospital	186.8	191.6	0.98	
Average Length of Stay (Days)				
Psychiatric	18.1	20.9	0.86	
Alcoholism/Chemical Dependency	21.7	30.5	0.71	
Total Hospital	18.4	21.8	0.84	
Outpatient Visits				
Non-Emergency Visits	0	0	N/A	
Emergency Visits	0	0	N/A	
Full-Time Equivalents (FTEs)				
Administrators	38.0	38.0	1.00	
Nurses, Licensed	88.2	83.5	1.06	
Psychologists	6.1	6.1	1.00	
Social Workers	21.7	24.1	0.90	
All Other Personnel	535.6	451.9	1.19	
Total FTEs	689.6	603.5	1.14	
FTEs per 100 Patient Census (Adjusted)				
Administrators	27.2	26.1	1.04	
Nurses, Licensed	63.2	57.4	1.10	
Psychologists	4.3	4.2	1.04	
Social Workers	15.6	16.5	0.94	
All Other Personnel	384.0	310.6	1.24	
Total FTEs	494.4	414.8	1.19	

Total Hospital:

Beds Set Up & Staffed 184
 Discharges 3,706
 Inpatient Days 68,199

Contract with:

Health Maintenance
 Organization (HMO) No
 Preferred Provider
 Organization (PPO) No

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	1	184	3,378	61,097	91.0%	167.4	18.1
Alcoholism/chemical dependency	1	0	328	7,102	0.0%	19.5	21.7
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	38	0	38.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	14	1	14.4	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	4	0	4.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	75	12	82.4	Occupational Therapists	5	5	8.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	8	1	8.6
Licensed Practical Nurses	1	0	1.0	Physical Therapists	0	1	0.5
Ancillary Nursing Personnel	266	8	270.1	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	5	5	8.3
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	2	0	2.0	Psychologists	4	3	6.1
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	20	3	21.7
Clinical Nurse Specialists	2	1	2.8	All Other Health Professionals	14	2	15.3
Health Info Mgmt-Administrators/Technicians	4	1	4.6	All Other Personnel	178	25	192.4
Pharmacy Personnel	4	0	4.0				
Clinical Laboratory Personnel	2	1	2.6				
				Total	648	69	689.6

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			FY 2017 vs. 2016		
Selected Financial Statistics		FY 2017	FY 2016	Ratio	
Gross Revenue as % of Total Gross Patient Revenue					
Medicare	\$10,346,356	19.9%	17.8%	1.12	
Medical Assistance	\$12,812,765	24.7%	19.5%	1.26	
Commercial	\$10,027,465	19.3%	23.6%	0.82	
All Other	\$18,714,744	36.1%	39.0%	0.92	
Deductions as % of Total Gross Patient Revenue					
Medicare	\$2,323,565	4.5%	4.0%	1.11	
Medical Assistance	\$2,035,545	3.9%	2.6%	1.49	
Commercial	\$0	0.0%	0.0%	N/A	
Charity Care	\$0	0.0%	0.0%	N/A	
Bad Debt	\$0	0.0%	0.0%	N/A	
All Other	\$0	0.0%	0.0%	N/A	
Total Deductions	\$4,359,110	8.4%	6.7%	1.26	
Other Revenue & Net Gains or Losses					
Other Revenue as % of Total Revenue		31.9%	41.0%	0.78	
Net Gains/Losses as % of Net Income		40.6%	2.0%	20.26	
Expenses as % of Total Expenses					
Salary/Fringe Benefits	\$52,207,043	76.6%	89.9%	0.85	
Supplies & Services	\$13,953,153	20.5%	6.0%	3.42	
Capital Component	\$1,977,068	2.9%	4.1%	0.70	
Fiscal Statistics					
Operating Margin (%)		2.5%	25.3%	0.10	
Total Hospital Net Income (%)		4.1%	25.7%	0.16	
Return on Equity (%)		0.0%	0.0%	N/A	
Current Ratio		0.0	0.0	N/A	
Days in Net Patient Accounts Receivable		0.0	0.0	N/A	
Average Payment Period		0.0	0.0	N/A	
Equity Financing (%)		0.0%	0.0%	N/A	
Long-Term Debt to Equity Ratio		0.0	0.0	N/A	
Times Interest Earned		4.5	26.8	0.17	
Total Asset Turnover		0.0	0.0	N/A	
Average Age of Plant (Years)		0.0	0.0	N/A	
Increase (Decrease) Total Net Patient Revenue		8.5%	-20.9%	N/A	
Outpatient Gross Revenue (% of Total GPR)		0.4%	0.4%	0.96	
Net Revenue Statistics					
Inpatient Net Revenue per Discharge		\$12,781	\$13,571	0.94	
Inpatient Net Revenue per Day		\$934	\$822	1.14	
Outpatient Net Revenue per Visit		\$0	\$0	N/A	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$51,901,330	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$4,359,110	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$47,542,220	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$22,317,499			Subtotal	\$0
Total Revenue	\$69,859,719	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$68,137,264	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,175,790			Total Liabilities & Fund Balance	\$0
Net Income	\$2,898,245	Total Assets	\$0		