## **133 Door County Medical Center**

323 South 18th Avenue Sturgeon Bay, WI 54235

920-743-5566

Fiscal Year: Type:

Control:

07/01 to 06/30 GMS

Critical Access Hospital Religious Organization County: Door

Analysis Area: Northeastern (4)

Volume Group: 5

|  |                | All GMS Hospitals                            |       | Analysis Area |       | Volume Group |       | FY 2020 vs. 2019 |       |
|--|----------------|--|-------|---------------|-------|--------------|-------|------------------|-------|
|  |                |  |       | 4             |       | 5            |       |                  |       |
| Selected Utilization Statistics        | FY 2020        | Value  | Ratio | Value         | Ratio | Value        | Ratio | FY 2019          | Ratio |
| Occupancy Rate (%)                     |                |  |       |               |       |              |       |                  |       |
| Adult Medical-Surgical                 | 40.8%          | 52.4%  | 0.78  | 50.1%         | 0.81  | 44.9%        | 0.91  | 39.9%            | 1.02  |
| Obstetrics                             | 15.0%          | 36.2%  | 0.41  | 30.3%         | 0.02  | 25.5%        | 0.59  | 17.9%            | 0.84  |
| Pediatrics                             | 0.0%           | 53.2%  | N/A   | 19.9%         | N/A   | 98.6%        | N/A   | 0.0%             | N/A   |
| Total Hospital                         | 38.7%          | 53.9%  | 0.72  | 46.7%         | 0.83  | 52.8%        | 0.73  | 37.9%            | 1.02  |
| Average Census (Patients)              |                |  |       |               |       |              |       |                  |       |
| Adult Medical-Surgical                 | 6.5            | 25.5   | 0.26  | 23.5          | 0.28  | 15.7         | 0.42  | 6.4              | 1.02  |
| Obstetrics                             | 0.8            | 4.7  | 0.16  | 3.8           | 0.20  | 2.3          | 0.33  | 0.9              | 0.84  |
| Pediatrics                             | 0.0            | 1.1  | N/A   | 0.5           | N/A   | 4.7          | N/A   | 0.0              | N/A   |
| Total Hospital                         | 9.7            | 47.4   | 0.20  | 41.3          | 0.23  | 36.1         | 0.27  | 9.5              | 1.02  |
| Average Length of Stay (Days)          |                |  |       |               |       |              |       |                  |       |
| Adult Medical-Surgical                 | 3.1            | 4.3  | 0.72  | 4.0           | 0.77  | 3.7          | 0.83  | 2.9              | 1.07  |
| Obstetrics                             | 2.2            | 2.4  | 0.92  | 2.2           | 0.98  | 2.2          | 1.00  | 2.2              | 0.99  |
| Pediatrics                             | 0.0            | 3.5  | N/A   | 3.0           | N/A   | 3.6          | N/A   | 0.0              | N/A   |
| Total Hospital                         | 1.9            | 4.7  | 0.41  | 4.1           | 0.47  | 4.4          | 0.43  | 1.7              | 1.10  |
| Surgical Operations                    |                |  |       |               |       |              |       |                  |       |
| Inpatient                              | 42             | 1,280  | 0.03  | 912           | 0.05  | 711          | 0.06  | 247              | 0.17  |
| Outpatient                             | 2,992          | 4,115  | 0.73  | 4,561         | 0.66  | 2,960        | 1.01  | 2,111            | 1.42  |
| Inpatient as % of All Surgeries        | 1.4%           | 23.7%  | 0.06  | 16.7%         | 0.08  | 19.4%        | 0.07  | 10.5%            | 0.13  |
| Outpatient Visits                      |                |  |       |               |       |              |       |                  |       |
| Non-Emergency Visits                   | 127,276        | 127,898                                      | 1.00  | 178,054       | 0.71  | 117,985      | 1.08  | 136,208          | 0.93  |
| Emergency Visits                       | 9,585          | 15,799                                       | 0.61  | 16,398        | 0.58  | 14,651       | 0.65  | 9,422            | 1.02  |
| Full-Time Equivalents (FTEs)           |                |  |       |               |       |              |       |                  |       |
| Administrators                         | 29.0           | 20.3   | 1.43  | 15.2          | 1.91  | 17.3         | 1.68  | 29.0             | 1.00  |
| Nurses, Licensed                       | 120.9          | 255.1  | 0.47  | 279.4         | 0.43  | 217.2        | 0.56  | 123.1            | 0.98  |
| Ancillary Nursing Personnel            | 8.6            | 42.6   | 0.20  | 41.9          | 0.20  | 30.0         | 0.28  | 10.1             | 0.85  |
| All Other Personnel                    | 371.3          | 501.2  | 0.74  | 501.4         | 0.74  | 363.9        | 1.02  | 351.8            | 1.06  |
| Total FTEs                             | 529.7          | 819.2  | 0.65  | 837.9         | 0.63  | 628.4        | 0.84  | 514.0            | 1.03  |
| FTEs per 100 Patient Census (Adjusted) |                |  |       |               |       |              |       |                  |       |
| Administrators                         | 37.3           | 15.7   | 2.38  | 9.9           | 3.77  | 16.4         | 2.28  | 36.1             | 1.03  |
| Nurses, Licensed                       | 155.5          | 197.1  | 0.79  | 181.6         | 0.86  | 206.1        | 0.75  | 153.0            | 1.02  |
| Ancillary Nursing Personnel            | 11.0           | 33.0   | 0.33  | 27.2          | 0.40  | 28.5         | 0.39  | 12.6             | 0.88  |
| All Other Personnel                    | 477.4          | 387.2  | 1.23  | 325.9         | 1.46  | 345.3        | 1.38  | 437.6            | 1.09  |
| Total FTEs                             | 681.2          | 633.0  | 1.08  | 544.7         | 1.25  | 596.3        | 1.14  | 639.2            | 1.07  |
| Total Hospital:                        | Contract with: | with: Medicare-certified Swing Beds: Newborn |       |               |       |              |       | Nursery:         |       |

| 25    |
|-------|
| 1,848 |
| 3,540 |
|       |

ontract with:
Health Maintenance
Organization (HMO)
Preferred Provider
Organization (PPO)

Yes Yes Medicare-certified Swing Beds:Average Beds Used6Discharges54Inpatient Days558

Newborn Nursery:
Bassinets 6
Total Births 117
Newborn Days 231

## **133 Door County Medical Center** Sturgeon Bay, WI 54235

| 3                                    |          | Beds Set Up |              |              |           | Average    | Average        |  |
|--------------------------------------|----------|-------------|--------------|--------------|-----------|------------|----------------|--|
|                                      | Level of | & Staffed   | Discharges & | Patient Days | Occupancy | Census     | Length of Stay |  |
| Inpatient Service Area               | Service* | 06/30/2020  | Transfers**  | of Care      | Rate (%)  | (Patients) | (Days)         |  |
| General Medical-Surgical             |          |             |              |              |           |            |                |  |
| Adult Medical-Surgical, Acute        | 1        | 16          | 776          | 2,391        | 40.8%     | 6.5        | 3.1            |  |
| Orthopedic                           | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Rehabilitation & Physical Medicine   | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Hospice                              | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Acute Long-Term Care                 | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Other Acute                          | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Pediatric, acute                     | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Obstetrics                           | 1        | 5           | 125          | 275          | 15.0%     | 8.0        | 2.2            |  |
| Psychiatric                          | 4        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Alcoholism/chemical dependency       | 4        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| ICU/CCU                              |          |             |              |              |           |            |                |  |
| Medical-Surgical Intensive Care      | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Cardiac Intensive Unit               | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Pediatric Intensive Care             | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Burn Care                            | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Mixed Intensive Care                 | 1        | 4           | 344          | 874          | 59.7%     | 2.4        | 2.5            |  |
| Step-Down (Special Care)             | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Neonatal Intensive/Intermediate Care | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Other Intensive Care                 | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Subacute care                        | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Other inpatient                      | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |

<sup>\* 1 =</sup> Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

|   | Number    | Number    | Number |                                       |       | Number    | Number    | Number |
|---|-----------|-----------|--------|---------------------------------------|-------|-----------|-----------|--------|
| Occupation                                  | Full-Time | Part-Time | FTE    | Occupation                            |       | Full-Time | Part-Time | FTE    |
| Administrators/Assistant Administrators     | 29        | 0         | 29.0   | Surgical Personnel                    |       | 2         | 4         | 5.0    |
| Physicians & Dentists                       | 22        | 12        | 29.0   | Radiological Services Personnel       |       | 13        | 13        | 18.8   |
| Medical & Dental Residents                  | 0         | 0         | 0.0    | Sonographers                          |       | 3         | 0         | 3.0    |
| Dental Hygienists                           | 0         | 4         | 2.0    | Respiratory Therapists                |       | 4         | 8         | 9.0    |
| Registered Nurses                           | 44        | 80        | 90.0   | Occupational Therapists               |       | 3         | 10        | 8.4    |
| Certified Nurse Midwives                    | 0         | 0         | 0.0    | Occupational Therapy Assistants/Aides |       | 1         | 1         | 1.5    |
| Licensed Practical Nurses                   | 15        | 14        | 22.5   | Physical Therapists                   |       | 13        | 10        | 19.4   |
| Ancillary Nursing Personnel                 | 7         | 4         | 8.6    | Physical Therapy Assistants/Aides     |       | 2         | 6         | 5.7    |
| Medical Assistants                          | 12        | 11        | 19.5   | Recreational Therapists               |       | 4         | 1         | 4.8    |
| Physician Assistants                        | 1         | 2         | 1.8    | Dietitians & Nutritionists            |       | 0         | 4         | 2.7    |
| Nurse Practitioners                         | 7         | 2         | 8.5    | Psychologists                         |       | 0         | 0         | 0.0    |
| Certified Registered Nurse Anesthetists     | 0         | 0         | 0.0    | Social Workers                        |       | 6         | 0         | 6.0    |
| Clinical Nurse Specialists                  | 0         | 0         | 0.0    | All Other Health Professionals        |       | 51        | 34        | 67.2   |
| Health Info Mgmt-Administrators/Technicians | 14        | 5         | 18.0   | All Other Personnel                   |       | 85        | 68        | 121.3  |
| Pharmacy Personnel                          | 7         | 3         | 8.3    |                                       | Total | 362       | 301       | 529.7  |
| Clinical Laboratory Personnel               | 17        | 5         | 19.9   |                                       |       |           |           |        |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

## **133 Door County Medical Center**

| Sturgeon Bay, WI 54235                  | <u> </u>                                |                         | All GMS Hospitals             |          | Analysis Area |                           | Volume Group      |           | FY 2020 vs. 2019 |             |  |
|---|---|-------------------------|-------------------------------|----------|---------------|---------------------------|-------------------|-----------|------------------|-------------|--|
| Selected Financial Statistics           |   | FY 2020                 | Value                         | Ratio    | 4<br>Value    | Ratio                     | 5<br>Value        | Ratio     | FY 2019          | Ratio       |  |
| Gross Revenue as % of Total             | Gross Patient Revenue                   |                         |                               |          |               |                           |                   |           |                  |             |  |
| Medicare                                | \$98,657,627                            | 59.0%                   | 46.6%                         | 1.27     | 47.2%         | 1.25                      | 41.7%             | 1.42      | 59.0%            | 1.00        |  |
| Medical Assistance                      | \$13,498,379                            | 8.1%                    | 13.8%                         | 0.59     | 11.7%         | 0.69                      | 18.4%             | 0.44      | 7.0%             | 1.15        |  |
| Commercial                              | \$46,436,951                            | 27.8%                   | 34.5%                         | 0.81     | 36.7%         | 0.76                      | 36.0%             | 0.77      | 29.5%            | 0.94        |  |
| All Other                               | \$8,537,384                             | 5.1%                    | 5.1%                          | 1.00     | 4.4%          | 1.16                      | 4.0%              | 1.27      | 4.5%             | 1.13        |  |
| Deductions as % of Total Gro            | ss Patient Revenue                      |                         |                               |          |               |                           |                   |           |                  |             |  |
| Medicare                                | \$57,944,158                            | 34.7%                   | 35.0%                         | 0.99     | 36.0%         | 0.96                      | 30.1%             | 1.15      | 33.1%            | 1.05        |  |
| Medical Assistance                      | \$9,653,639                             | 5.8%                    | 10.4%                         | 0.56     | 9.0%          | 0.64                      | 12.3%             | 0.47      | 4.9%             | 1.17        |  |
| Commercial                              | \$12,928,778                            | 7.7%                    | 14.5%                         | 0.53     | 15.2%         | 0.51                      | 12.1%             | 0.64      | 8.2%             | 0.95        |  |
| Charity Care                            | \$3,039,916                             | 1.8%                    | 1.0%                          | 1.89     | 0.8%          | 2.40                      | 0.8%              | 2.22      | 1.6%             | 1.14        |  |
| Bad Debt                                | \$1,004,048                             | 0.6%                    | 1.2%                          | 0.51     | 1.1%          | 0.55                      | 1.1%              | 0.54      | 0.9%             | 0.64        |  |
| All Other                               | \$3,840,618                             | 2.3%                    | 2.6%                          | 0.90     | 2.7%          | 0.86                      | 2.3%              | 0.98      | 2.0%             | 1.15        |  |
| Total Deductions                        | \$88,411,157                            | 52.9%                   | 64.6%                         | 0.82     | 64.6%         | 0.82                      | 58.8%             | 0.90      | 50.8%            | 1.04        |  |
| Other Revenue & Net Gains of            | •                                       |                         |                               |          |               |                           |                   |           |                  |             |  |
| Other Revenue as % of Tota              | al Revenue                              | 11.4%                   | 8.4%                          | 1.35     | 6.6%          | 1.73                      | 6.4%              | 1.78      | 3.4%             | 3.32        |  |
| Net Gains/Losses as % of N              | let Income                              | 65.9%                   | 13.8%                         | 4.76     | 12.8%         | 5.16                      | N/A               | N/A       | 78.1%            | 0.84        |  |
| Expenses as % of Total Expe             | nses                                    |                         |                               |          |               |                           |                   |           |                  |             |  |
| Salary/Fringe Benefits                  | \$56,424,536                            | 65.0%                   | 43.5%                         | 1.49     | 45.2%         | 1.44                      | 41.7%             | 1.56      | 63.8%            | 1.02        |  |
| Supplies & Services                     | \$25,272,456                            | 29.1%                   | 49.9%                         | 0.58     | 47.8%         | 0.61                      | 50.0%             | 0.58      | 30.5%            | 0.95        |  |
| Capital Component                       | \$5,144,465                             | 5.9%                    | 6.6%                          | 0.90     | 7.0%          | 0.85                      | 8.3%              | 0.71      | 5.7%             | 1.04        |  |
| Fiscal Statistics                       | •                                       |                         |                               |          |               |                           |                   |           |                  |             |  |
| Operating Margin (%)                    |   | 2.2%                    | 7.5%                          | 0.30     | 7.5%          | 0.30                      | 6.6%              | 0.34      | 1.4%             | 1.55        |  |
| Total Hospital Net Income (             | %)                                      | 6.3%                    | 8.6%                          | 0.73     | 8.5%          | 0.74                      | 6.2%              | 1.01      | 6.2%             | 1.00        |  |
| Return on Equity (%)                    | •                                       | 5.0%                    | 4.1%                          | 1.20     | 5.4%          | 0.92                      | 3.0%              | 1.65      | 5.5%             | 0.90        |  |
| Current Ratio                           |   | 1.9                     | 3.9                           | 0.50     | 3.5           | 0.56                      | 3.4               | 0.57      | 3.0              | 0.64        |  |
| Days in Net Patient Accounts Receivable |   | 48.0                    | 71.5                          | 0.67     | 54.3          | 0.88                      | 48.8              | 0.98      | 56.5             | 0.85        |  |
| Average Payment Period                  |   | 70.0                    | 90.1                          | 0.78     | 79.8          | 0.88                      | 63.5              | 1.10      | 33.5             | 2.09        |  |
| Equity Financing (%)                    |   | 77.6%                   | 63.6%                         | 1.22     | 71.2%         | 1.09                      | 75.1%             | 1.03      | 83.7%            | 0.93        |  |
| Long-Term Debt to Equity R              | Ratio                                   | 0.1                     | 0.3                           | 0.31     | 0.2           | 0.57                      | 0.2               | 0.53      | 0.1              | 0.86        |  |
| Times Interest Earned                   |   | 16.9                    | 12.2                          | 1.38     | 11.3          | 1.50                      | 7.4               | 2.29      | 18.5             | 0.91        |  |
| Total Asset Turnover                    |   | 0.8                     | 0.5                           | 1.60     | 0.6           | 1.20                      | 0.5               | 1.56      | 0.8              | 0.90        |  |
| Average Age of Plant (Years             | s)                                      | 15.1                    | 14.1                          | 1.07     | 10.9          | 1.39                      | 9.8               | 1.53      | 13.8             | 1.09        |  |
| Increase (Decrease) Total N             | let Patient Revenue                     | -6.7%                   | -2.2%                         | 3.01     | -1.9%         | 3.56                      | -5.0%             | 1.35      | 6.0%             | N/A         |  |
| Outpatient Gross Revenue                | (% of Total GPR)                        | 84.5%                   | 63.0%                         | 1.34     | 72.6%         | 1.16                      | 64.9%             | 1.30      | 85.5%            | 0.99        |  |
| Net Revenue Statistics                  | • |                         |                               |          |               |                           |                   |           |                  |             |  |
| Inpatient Net Revenue per [             | Discharge                               | \$6,423                 | \$17,652                      | 0.36     | \$14,359      | 0.45                      | \$18,057          | 0.36      | \$6,000          | 1.07        |  |
| Inpatient Net Revenue per [             | Day                                     | \$2,457                 | \$3,704                       | 0.66     | \$3,457       | 0.71                      | \$3,961           | 0.62      | \$2,615          | 0.94        |  |
| Outpatient Net Revenue pe               | r Visit                                 | \$493                   | \$780                         | 0.63     | \$649         | 0.76                      | \$669             | 0.74      | \$507            | 0.97        |  |
| Income Statement                        |   |                         | As                            |          | : '           | Liabilities & Fund B      |                   |           |                  |             |  |
| Gross Patient Revenue (GPR)             | \$167,130,341                           | Cash & Cash Equivalents |                               |          | \$15,375,540  | · ·                       |                   |           | \$15             | 5,884,331   |  |
| Less Deductions                         | \$88,411,157                            | Net Patient Receivables |                               |          | \$10,315,397  | Long-Term Debt            |                   |           | \$8,400,663      |             |  |
| Net Patient Revenue                     | \$78,719,184                            | Other Receivables       |                               |          | \$868,633     | ,                         | Other Liabilities |           |                  | \$1,960,083 |  |
| Plus Other Revenue                      | \$10,105,100                            |                         |                               |          | Subtotal      |                           |                   |           | 5,245,077        |             |  |
| Total Revenue                           | \$88,824,284                            | Land, Build             | lings & Equipmen              | nt (Net) | \$30,080,380  | :                         |                   |           |                  |             |  |
| Less Expenses                           | \$86,841,457                            | Other Asse              |                               | ` '      | \$60,726,267  | Unrestricted Fund Balance |                   |           | \$91             | ,121,139    |  |
| Non-Operating Gains/Losses              | \$3,831,971                             |                         | +35,. <b>2</b> 6, <b>2</b> 61 |          |               |                           | cted Fund Bala    |           | \$368,842        |             |  |
| Net Income                              | \$5,814,799                             | Total Asset             | S                             |          | \$117,366,217 | Total I                   | Liabilities & Fun | d Balance |                  | ,366,216    |  |
|   | , |                         |                               |          | . ,,          |                           |                   | _         |                  | . , .       |  |