

007 Western Wisconsin Health
 1100 Bergslien St
 Baldwin, WI 54002
 715-684-3311

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 3

		All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	26.5%	55.4%	0.48	42.7%	0.62	46.2%	0.57	25.3%	1.05
Obstetrics	22.8%	38.4%	0.59	30.0%	0.03	22.2%	1.03	12.8%	1.79
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	25.5%	56.3%	0.45	43.6%	0.58	43.7%	0.58	22.0%	1.16
Average Census (Patients)									
Adult Medical-Surgical	2.9	26.5	0.11	11.7	0.25	8.0	0.36	2.8	1.05
Obstetrics	0.9	5.0	0.18	2.1	0.43	1.0	0.96	0.5	1.79
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	48.3	0.08	18.6	0.21	10.5	0.36	3.3	1.16
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	3.9	0.77	3.7	0.80	3.3	0.92	2.8	1.05
Obstetrics	2.0	2.6	0.79	2.4	0.85	2.1	0.96	2.0	1.01
Pediatrics	0.0	3.5	N/A	1.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.7	4.3	0.62	3.9	0.69	3.4	0.79	3.4	0.78
Surgical Operations									
Inpatient	85	1,408	0.06	496	0.17	302	0.28	60	1.42
Outpatient	481	4,098	0.12	1,861	0.26	1,304	0.37	398	1.21
Inpatient as % of All Surgeries	15.0%	25.6%	0.59	21.1%	0.71	18.8%	0.80	13.1%	1.15
Outpatient Visits									
Non-Emergency Visits	56,904	132,001	0.43	70,369	0.81	63,510	0.90	54,363	1.05
Emergency Visits	4,591	17,964	0.26	8,210	0.56	8,037	0.57	4,409	1.04
Full-Time Equivalents (FTEs)									
Administrators	10.0	18.9	0.53	11.1	0.90	12.6	0.80	12.0	0.83
Nurses, Licensed	55.7	244.4	0.23	121.7	0.46	78.6	0.71	58.5	0.95
Ancillary Nursing Personnel	5.0	40.0	0.13	18.3	0.27	13.9	0.36	6.1	0.83
All Other Personnel	190.4	484.8	0.39	252.8	0.75	187.4	1.02	170.4	1.12
Total FTEs	261.1	788.1	0.33	404.0	0.65	292.5	0.89	247.0	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	33.6	15.1	2.23	19.3	1.74	29.3	1.15	58.4	0.57
Nurses, Licensed	186.9	195.2	0.96	211.1	0.89	183.3	1.02	284.8	0.66
Ancillary Nursing Personnel	16.9	32.0	0.53	31.8	0.53	32.5	0.52	29.7	0.57
All Other Personnel	639.5	387.3	1.65	438.4	1.46	436.8	1.46	829.5	0.77
Total FTEs	876.9	629.5	1.39	700.6	1.25	681.8	1.29	1,202.4	0.73

Total Hospital:

Beds Set Up & Staffed 15
 Discharges 518
 Inpatient Days 1,396

Contract with:

Health Maintenance
 Organization (HMO) No
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
 Discharges 16
 Inpatient Days 124

Newborn Nursery:

Bassinets 5
 Total Births 168
 Newborn Days 283

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	11	354	1,063	26.5%	2.9	3.0
Orthopedic	1	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	164	333	22.8%	0.9	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	1	10.0	Surgical Personnel	2	2	2.4
Physicians & Dentists	10	7	16.9	Radiological Services Personnel	5	2	5.8
Medical & Dental Residents	0	0	0.0	Sonographers	1	4	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	4	2.3
Registered Nurses	14	59	45.7	Occupational Therapists	0	1	1.0
Certified Nurse Midwives	2	0	2.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	4	0	4.0
Ancillary Nursing Personnel	1	9	5.0	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	20	9	26.7	Recreational Therapists	0	0	0.0
Physician Assistants	1	1	1.9	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	7	0	7.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	6	9	9.2
Health Info Mgmt-Administrators/Technicians	12	2	14.0	All Other Personnel	71	31	89.5
Pharmacy Personnel	1	1	1.4				
Clinical Laboratory Personnel	4	9	8.3				
				Total	178	151	261.1

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$24,084,901	37.3%	44.8%	0.83	49.2%	0.76	46.2%	0.81	42.2%	0.88
Medical Assistance	\$9,556,301	14.8%	14.4%	1.03	12.0%	1.23	12.7%	1.16	11.6%	1.28
Commercial	\$29,873,002	46.2%	36.6%	1.26	35.1%	1.32	37.2%	1.24	44.5%	1.04
All Other	\$1,128,649	1.7%	4.2%	0.41	3.7%	0.48	3.9%	0.45	1.7%	1.00
Deductions as % of Total Gross Patient Revenue										
Medicare	\$8,786,818	13.6%	32.9%	0.41	32.5%	0.42	28.8%	0.47	14.3%	0.95
Medical Assistance	\$1,683,355	2.6%	10.7%	0.24	8.6%	0.30	8.6%	0.30	3.0%	0.87
Commercial	\$10,866,422	16.8%	14.8%	1.14	10.0%	1.69	13.1%	1.29	15.0%	1.12
Charity Care	\$184,756	0.3%	1.0%	0.29	0.9%	0.32	1.0%	0.28	0.3%	1.05
Bad Debt	\$2,094,531	3.2%	1.1%	3.07	1.2%	2.61	1.5%	2.18	2.6%	1.25
All Other	\$166,251	0.3%	1.9%	0.13	1.6%	0.17	1.9%	0.13	0.0%	N/A
Total Deductions	\$23,782,133	36.8%	62.4%	0.59	54.7%	0.67	54.9%	0.67	35.2%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.4%	6.3%	0.54	4.1%	0.84	6.2%	0.55	2.1%	1.64
Net Gains/Losses as % of Net Income		69.2%	12.7%	5.46	48.3%	1.43	20.5%	3.37	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$21,951,221	52.2%	44.7%	1.17	53.1%	0.98	50.7%	1.03	55.8%	0.94
Supplies & Services	\$15,071,218	35.8%	47.9%	0.75	40.3%	0.89	40.1%	0.89	35.3%	1.02
Capital Component	\$5,029,059	12.0%	7.4%	1.62	6.6%	1.80	9.2%	1.29	9.0%	1.33
Fiscal Statistics										
Operating Margin (%)		0.6%	8.9%	0.07	6.5%	0.10	4.7%	0.13	-6.1%	N/A
Total Hospital Net Income (%)		2.0%	10.1%	0.20	11.8%	0.17	5.8%	0.35	-3.2%	N/A
Return on Equity (%)		1.3%	7.6%	0.17	8.3%	0.16	5.1%	0.26	-2.0%	N/A
Current Ratio		2.9	5.6	0.51	3.7	0.78	4.9	0.58	2.2	1.30
Days in Net Patient Accounts Receivable		62.1	51.4	1.21	54.8	1.13	51.9	1.20	50.3	1.23
Average Payment Period		54.0	41.5	1.30	56.1	0.96	33.7	1.60	54.3	0.99
Equity Financing (%)		38.7%	73.6%	0.53	76.5%	0.51	70.2%	0.55	40.5%	0.96
Long-Term Debt to Equity Ratio		1.3	0.2	8.06	0.2	8.78	0.4	3.46	1.2	1.12
Times Interest Earned		2.0	14.1	0.14	26.4	0.07	4.7	0.42	-8.8	N/A
Total Asset Turnover		0.7	0.7	0.88	0.7	0.99	0.9	0.75	0.6	1.10
Average Age of Plant (Years)		6.2	9.3	0.66	10.3	0.60	7.5	0.82	6.4	0.97
Increase (Decrease) Total Net Patient Revenue		16.5%	3.6%	4.55	14.9%	1.11	2.8%	5.82	2.9%	5.79
Outpatient Gross Revenue (% of Total GPR)		87.2%	60.9%	1.43	67.9%	1.28	75.7%	1.15	86.4%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$11,896	\$15,675	0.76	\$13,969	0.85	\$12,189	0.98	\$18,841	0.63
Inpatient Net Revenue per Day		\$4,195	\$3,540	1.19	\$3,407	1.23	\$3,423	1.23	\$5,955	0.70
Outpatient Net Revenue per Visit		\$595	\$654	0.91	\$718	0.83	\$558	1.07	\$503	1.18
Income Statement			Assets			Liabilities & Fund Balances				
Gross Patient Revenue (GPR)	\$64,642,853		Cash & Cash Equivalents		\$7,492,105	Current Liabilities		\$5,649,483		
Less Deductions	\$23,782,133		Net Patient Receivables		\$6,951,252	Long-Term Debt		\$33,468,273		
Net Patient Revenue	\$40,860,720		Other Receivables		\$711,383	Other Liabilities		\$569,514		
Plus Other Revenue	\$1,455,578					Subtotal		\$39,687,270		
Total Revenue	\$42,316,298		Land, Buildings & Equipment (Net)		\$43,436,454	Unrestricted Fund Balance		\$25,080,485		
Less Expenses	\$42,051,498		Other Assets		\$6,176,561	Restricted Fund Balance		\$0		
Non-Operating Gains/Losses	\$596,159					Total Liabilities & Fund Balance		\$64,767,755		
Net Income	\$860,959		Total Assets		\$64,767,755					