

025 Memorial Hospital of Lafayette Co.
800 Clay Street
Darlington, WI 53530
608-776-4466

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: County

County: Lafayette
Analysis Area: Southern (1)
Volume Group: 1

		All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	6.0%	55.4%	0.11	57.1%	0.10	11.3%	0.53	8.0%	0.74
Obstetrics	0.0%	38.4%	N/A	41.6%	N/A	24.3%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	55.3%	N/A	54.9%	N/A	0.0%	N/A
Total Hospital	6.0%	56.3%	0.11	58.9%	0.10	17.4%	0.34	8.0%	0.74
Average Census (Patients)									
Adult Medical-Surgical	1.5	26.5	0.06	24.0	0.06	1.8	0.82	2.0	0.74
Obstetrics	0.0	5.0	N/A	4.7	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	2.4	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.5	48.3	0.03	50.8	0.03	2.9	0.52	2.0	0.74
Average Length of Stay (Days)									
Adult Medical-Surgical	2.6	3.9	0.68	3.9	0.68	2.9	0.90	2.9	0.92
Obstetrics	0.0	2.6	N/A	2.7	N/A	2.7	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.5	N/A	2.9	N/A	0.0	N/A
Total Hospital	2.6	4.3	0.61	4.3	0.62	4.0	0.67	2.9	0.92
Surgical Operations									
Inpatient	53	1,408	0.04	2,094	0.03	116	0.46	43	1.23
Outpatient	222	4,098	0.05	7,088	0.03	1,063	0.21	230	0.97
Inpatient as % of All Surgeries	19.3%	25.6%	0.75	22.8%	0.85	9.8%	1.96	15.8%	1.22
Outpatient Visits									
Non-Emergency Visits	18,562	132,001	0.14	161,897	0.11	20,790	0.89	18,318	1.01
Emergency Visits	2,137	17,964	0.12	17,257	0.12	2,393	0.89	1,683	1.27
Full-Time Equivalents (FTEs)									
Administrators	5.0	18.9	0.26	25.5	0.20	3.2	1.58	16.4	0.31
Nurses, Licensed	718.4	244.4	2.94	290.0	2.48	79.1	9.08	140.8	5.10
Ancillary Nursing Personnel	61.2	40.0	1.53	47.6	1.28	11.1	5.53	148.0	0.41
All Other Personnel	599.2	484.8	1.24	681.8	0.88	112.6	5.32	95.8	6.26
Total FTEs	1,383.8	788.1	1.76	1,045.0	1.32	205.9	6.72	400.9	3.45
FTEs per 100 Patient Census (Adjusted)									
Administrators	63.4	15.1	4.20	20.7	3.07	24.4	2.60	215.2	0.29
Nurses, Licensed	9,114.1	195.2	46.69	235.4	38.72	608.9	14.97	1,848.3	4.93
Ancillary Nursing Personnel	776.2	32.0	24.28	38.7	20.07	85.1	9.12	1,943.1	0.40
All Other Personnel	7,602.7	387.3	19.63	553.4	13.74	866.4	8.77	1,257.1	6.05
Total FTEs	17,556.4	629.5	27.89	848.1	20.70	1,584.8	11.08	5,263.8	3.34

Total Hospital:

Beds Set Up & Staffed 25
Discharges 205
Inpatient Days 543

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 5
Discharges 70
Inpatient Days 652

Newborn Nursery:

Bassinet 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	25	205	543	6.0%	1.5	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	0	0	0	0.0%	0.0	0.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	3	3	24.4	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	38	35	663.9	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	0	3	61.2	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	4	54.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	10	7	196.3
Health Info Mgmt-Administrators/Technicians	13	11	232.6	All Other Personnel	15	5	76.8
Pharmacy Personnel	1	3	65.2				
Clinical Laboratory Personnel	0	0	0.0				
				Total	89	71	1,383.8

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value ¹	Ratio	Value ¹	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$13,850,268	39.5%	44.8%	0.88	41.1%	0.96	42.6%	0.93	45.0%	0.88
Medical Assistance	\$2,595,657	7.4%	14.4%	0.52	11.8%	0.63	12.7%	0.58	8.3%	0.90
Commercial	\$15,617,489	44.6%	36.6%	1.22	39.9%	1.12	40.5%	1.10	38.0%	1.17
All Other	\$2,958,722	8.4%	4.2%	2.00	7.2%	1.18	4.2%	2.03	8.7%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$7,823,556	22.3%	32.9%	0.68	30.1%	0.74	20.7%	1.08	18.5%	1.21
Medical Assistance	\$2,595,657	7.4%	10.7%	0.69	8.7%	0.85	7.9%	0.94	5.8%	1.28
Commercial	\$5,497,187	15.7%	14.8%	1.06	18.1%	0.87	11.6%	1.35	12.3%	1.28
Charity Care	\$39,896	0.1%	1.0%	0.12	0.9%	0.13	0.9%	0.13	0.1%	1.09
Bad Debt	\$601,577	1.7%	1.1%	1.63	1.1%	1.55	2.0%	0.86	0.7%	2.47
All Other	\$0	0.0%	1.9%	N/A	3.4%	N/A	1.5%	N/A	0.5%	N/A
Total Deductions	\$16,557,873	47.3%	62.4%	0.76	62.3%	0.76	44.6%	1.06	37.9%	1.25
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.2%	6.3%	0.03	7.1%	0.03	3.9%	0.05	0.3%	0.65
Net Gains/Losses as % of Net Income		108.3%	12.7%	8.54	48.2%	2.25	1.9%	57.93	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$8,956,836	48.4%	44.7%	1.08	48.0%	1.01	51.0%	0.95	41.0%	1.18
Supplies & Services	\$8,838,494	47.8%	47.9%	1.00	44.6%	1.07	42.2%	1.13	52.2%	0.91
Capital Component	\$713,272	3.9%	7.4%	0.52	7.5%	0.52	6.8%	0.57	6.8%	0.57
Fiscal Statistics										
Operating Margin (%)		0.0%	8.9%	N/A	3.0%	N/A	6.0%	N/A	-1.6%	0.03
Total Hospital Net Income (%)		0.5%	10.1%	0.05	5.7%	0.09	6.1%	0.09	-1.0%	N/A
Return on Equity (%)		0.7%	7.6%	0.10	4.4%	0.17	8.8%	0.08	-1.3%	N/A
Current Ratio		2.5	5.6	0.45	2.1	1.22	2.8	0.92	3.2	0.79
Days in Net Patient Accounts Receivable		70.4	51.4	1.37	49.0	1.44	58.0	1.21	45.8	1.54
Average Payment Period		41.4	41.5	1.00	54.8	0.75	45.2	0.92	39.1	1.06
Equity Financing (%)		56.5%	73.6%	0.77	60.8%	0.93	56.7%	1.00	65.6%	0.86
Long-Term Debt to Equity Ratio		0.3	0.2	1.71	0.3	0.92	0.4	0.70	0.1	3.80
Times Interest Earned		3.0	14.1	0.21	5.3	0.57	9.6	0.31	-5.8	N/A
Total Asset Turnover		1.4	0.7	1.90	0.8	1.87	1.5	0.97	1.3	1.12
Average Age of Plant (Years)		13.8	9.3	1.49	10.6	1.31	9.2	1.50	15.2	0.91
Increase (Decrease) Total Net Patient Revenue		31.3%	3.6%	8.62	3.3%	9.55	3.4%	9.32	3.8%	8.13
Outpatient Gross Revenue (% of Total GPR)		81.1%	60.9%	1.33	59.0%	1.37	76.0%	1.07	73.9%	1.10
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,970		\$15,675	0.95	\$17,327	0.86	\$19,283	0.78	\$14,834	1.01
Inpatient Net Revenue per Day	\$3,453		\$3,540	0.98	\$4,029	0.86	\$2,854	1.21	\$3,393	1.02
Outpatient Net Revenue per Visit	\$719		\$654	1.10	\$588	1.22	\$720	1.00	\$466	1.54

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$35,022,136	Cash & Cash Equivalents	\$778,494	Current Liabilities	\$2,022,747
Less Deductions	\$16,557,873	Net Patient Receivables	\$3,562,013	Long-Term Debt	\$2,091,270
Net Patient Revenue	\$18,464,263	Other Receivables	\$153,946	Other Liabilities	\$1,583,052
Plus Other Revenue	\$36,278			Subtotal	\$5,697,069
Total Revenue	\$18,500,541	Land, Buildings & Equipment (Net)	\$6,207,770	Unrestricted Fund Balance	\$7,409,602
Less Expenses	\$18,508,602	Other Assets	\$2,404,448	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$105,426			Total Liabilities & Fund Balance	\$13,106,671
Net Income	\$97,365	Total Assets	\$13,106,671		