

029 Mayo Clinic Health System in Eau Claire
1221 Whipple Street, PO Box 5
Eau Claire, WI 54702
715-838-3311

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Eau Claire
Analysis Area: West Central (5A)
Volume Group: 7

		All GMS Hospitals		Analysis Area 5A		Volume Group 7		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	71.7%	55.4%	1.29	42.7%	1.68	68.9%	1.04	73.7%	0.97
Obstetrics	31.6%	38.4%	0.82	30.0%	0.24	47.9%	0.66	33.6%	0.94
Pediatrics	0.0%	55.4%	N/A	1.0%	N/A	38.5%	N/A	0.0%	N/A
Total Hospital	63.4%	56.3%	1.13	43.6%	1.45	66.1%	0.96	65.5%	0.97
Average Census (Patients)									
Adult Medical-Surgical	76.0	26.5	2.86	11.7	6.49	101.6	0.75	78.1	0.97
Obstetrics	7.3	5.0	1.45	2.1	3.46	14.7	0.49	7.7	0.94
Pediatrics	0.0	1.4	N/A	0.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	117.3	48.3	2.43	18.6	6.31	193.9	0.60	121.3	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	4.1	3.9	1.05	3.7	1.09	4.3	0.94	3.9	1.03
Obstetrics	3.1	2.6	1.20	2.4	1.29	2.7	1.12	2.5	1.21
Pediatrics	0.0	3.5	N/A	1.9	N/A	3.4	N/A	0.0	N/A
Total Hospital	4.3	4.3	0.99	3.9	1.10	4.8	0.90	4.4	0.98
Surgical Operations									
Inpatient	2,931	1,408	2.08	496	5.91	5,364	0.55	3,618	0.81
Outpatient	7,124	4,098	1.74	1,861	3.83	13,857	0.51	779	9.15
Inpatient as % of All Surgeries	29.1%	25.6%	1.14	21.1%	1.38	27.9%	1.04	82.3%	0.35
Outpatient Visits									
Non-Emergency Visits	350,467	132,001	2.66	70,369	4.98	422,002	0.83	170,762	2.05
Emergency Visits	30,492	17,964	1.70	8,210	3.71	48,744	0.63	28,423	1.07
Full-Time Equivalents (FTEs)									
Administrators	32.1	18.9	1.70	11.1	2.88	55.0	0.58	9.6	3.36
Nurses, Licensed	968.2	244.4	3.96	121.7	7.95	909.8	1.06	669.7	1.45
Ancillary Nursing Personnel	103.7	40.0	2.59	18.3	5.66	148.5	0.70	110.0	0.94
All Other Personnel	1,448.1	484.8	2.99	252.8	5.73	1,773.6	0.82	864.8	1.67
Total FTEs	2,552.1	788.1	3.24	404.0	6.32	2,886.8	0.88	1,654.0	1.54
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.0	15.1	0.67	19.3	0.52	12.1	0.83	3.7	2.69
Nurses, Licensed	303.0	195.2	1.55	211.1	1.44	199.8	1.52	261.5	1.16
Ancillary Nursing Personnel	32.5	32.0	1.02	31.8	1.02	32.6	1.00	43.0	0.76
All Other Personnel	453.2	387.3	1.17	438.4	1.03	389.6	1.16	337.7	1.34
Total FTEs	798.7	629.5	1.27	700.6	1.14	634.1	1.26	645.8	1.24

Total Hospital:

Beds Set Up & Staffed 185
Discharges 9,959
Inpatient Days 42,813

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 5
Total Births 1,062
Newborn Days 2,783

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	106	6,815	27,727	71.7%	76.0	4.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	23	861	2,651	31.6%	7.3	3.1
Psychiatric	1	20	1,314	6,031	82.6%	16.5	4.6
Alcoholism/chemical dependency	1	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	18	787	5,202	79.2%	14.3	6.6
Step-Down (Special Care)	1	6	176	960	43.8%	2.6	5.5
Neonatal Intensive/Intermediate Care	1	12	6	242	5.5%	0.7	40.3
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	4	32.1	Surgical Personnel	51	40	73.1
Physicians & Dentists	172	83	219.9	Radiological Services Personnel	35	41	63.3
Medical & Dental Residents	5	0	5.0	Sonographers	2	16	11.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	21	9	26.2
Registered Nurses	480	591	884.1	Occupational Therapists	7	7	11.2
Certified Nurse Midwives	5	0	5.0	Occupational Therapy Assistants/Aides	0	1	0.8
Licensed Practical Nurses	35	46	64.1	Physical Therapists	18	17	29.5
Ancillary Nursing Personnel	30	120	103.7	Physical Therapy Assistants/Aides	2	9	6.7
Medical Assistants	35	55	70.1	Recreational Therapists	4	2	5.2
Physician Assistants	22	11	27.0	Dietitians & Nutritionists	9	7	13.2
Nurse Practitioners	12	8	15.1	Psychologists	17	7	22.2
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	24	14	32.5
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	116	141	199.9
Health Info Mgmt-Administrators/Technicians	3	1	3.8	All Other Personnel	398	191	514.2
Pharmacy Personnel	43	22	54.1				
Clinical Laboratory Personnel	44	21	59.1				
				Total	1,620	1,464	2,552.1

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	7 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$697,939,539	53.3%	44.8%	1.19	49.2%	1.08	45.3%	1.18	56.9%	0.94
Medical Assistance	\$126,578,110	9.7%	14.4%	0.67	12.0%	0.81	13.1%	0.74	9.6%	1.01
Commercial	\$445,147,079	34.0%	36.6%	0.93	35.1%	0.97	37.0%	0.92	29.0%	1.17
All Other	\$38,860,788	3.0%	4.2%	0.70	3.7%	0.81	4.5%	0.66	4.5%	0.66
Deductions as % of Total Gross Patient Revenue										
Medicare	\$529,881,219	40.5%	32.9%	1.23	32.5%	1.25	34.5%	1.18	43.6%	0.93
Medical Assistance	\$105,590,971	8.1%	10.7%	0.75	8.6%	0.94	10.2%	0.79	8.7%	0.93
Commercial	\$138,325,939	10.6%	14.8%	0.71	10.0%	1.06	16.0%	0.66	7.0%	1.51
Charity Care	\$8,432,754	0.6%	1.0%	0.65	0.9%	0.72	1.0%	0.67	0.8%	0.81
Bad Debt	\$16,165,563	1.2%	1.1%	1.17	1.2%	0.99	1.0%	1.25	0.9%	1.45
All Other	\$16,817,705	1.3%	1.9%	0.67	1.6%	0.83	1.9%	0.68	0.9%	1.43
Total Deductions	\$815,214,151	62.3%	62.4%	1.00	54.7%	1.14	64.5%	0.97	61.8%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.9%	6.3%	1.08	4.1%	1.68	5.9%	1.17	6.1%	1.13
Net Gains/Losses as % of Net Income		85.4%	12.7%	6.74	48.3%	1.77	17.3%	4.94	22.7%	3.76
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$307,298,998	58.8%	44.7%	1.31	53.1%	1.11	44.0%	1.34	52.8%	1.11
Supplies & Services	\$191,156,442	36.6%	47.9%	0.76	40.3%	0.91	49.6%	0.74	40.3%	0.91
Capital Component	\$24,197,331	4.6%	7.4%	0.63	6.6%	0.70	6.4%	0.72	6.9%	0.67
Fiscal Statistics										
Operating Margin (%)		1.3%	8.9%	0.15	6.5%	0.21	7.7%	0.18	15.6%	0.09
Total Hospital Net Income (%)		8.6%	10.1%	0.85	11.8%	0.72	9.1%	0.94	19.3%	0.44
Return on Equity (%)		5.9%	7.6%	0.77	8.3%	0.71	6.9%	0.85	8.3%	0.71
Current Ratio		5.2	5.6	0.92	3.7	1.43	5.6	0.93	14.5	0.36
Days in Net Patient Accounts Receivable		57.0	51.4	1.11	54.8	1.04	52.1	1.10	57.9	0.98
Average Payment Period		63.8	41.5	1.54	56.1	1.14	43.2	1.48	41.8	1.53
Equity Financing (%)		73.4%	73.6%	1.00	76.5%	0.96	76.9%	0.95	82.6%	0.89
Long-Term Debt to Equity Ratio		0.1	0.2	0.62	0.2	0.68	0.1	0.83	0.1	0.96
Times Interest Earned		2,377.6	14.1	168.88	26.4	89.95	17.0	139.85	-429.9	N/A
Total Asset Turnover		0.6	0.7	0.86	0.7	0.97	0.8	0.85	0.4	1.55
Average Age of Plant (Years)		11.9	9.3	1.29	10.3	1.16	10.4	1.15	13.9	0.86
Increase (Decrease) Total Net Patient Revenue		69.4%	3.6%	19.13	14.9%	4.66	4.9%	14.09	3.5%	19.82
Outpatient Gross Revenue (% of Total GPR)		64.1%	60.9%	1.05	67.9%	0.94	56.8%	1.13	52.5%	1.22
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$17,646	\$15,675	1.13	\$13,969	1.26	\$17,864	0.99	\$14,258	1.24
Inpatient Net Revenue per Day		\$4,201	\$3,540	1.19	\$3,407	1.23	\$3,709	1.13	\$3,240	1.30
Outpatient Net Revenue per Visit		\$876	\$654	1.34	\$718	1.22	\$733	1.19	\$770	1.14

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,308,525,516	Cash & Cash Equivalents	\$343,735,339	Current Liabilities	\$87,508,742
Less Deductions	\$815,214,151	Net Patient Receivables	\$77,088,086	Long-Term Debt	\$62,875,323
Net Patient Revenue	\$493,311,365	Other Receivables	\$842,084	Other Liabilities	\$70,831,621
Plus Other Revenue	\$36,455,967			Subtotal	\$221,215,686
Total Revenue	\$529,767,332	Land, Buildings & Equipment (Net)	\$245,373,322	Unrestricted Fund Balance	\$608,942,760
Less Expenses	\$522,652,771	Other Assets	\$163,119,615	Restricted Fund Balance	\$13,147,561
Non-Operating Gains/Losses	\$41,752,775			Total Liabilities & Fund Balance	\$830,158,446
Net Income	\$48,867,336	Total Assets	\$830,158,446		