

034 St. Agnes Hospital – Fond du Lac
 430 E Division, PO Box 385
 Fond du Lac, WI 54935
 920-929-2300

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Fond du Lac
 Analysis Area: Lake Winnebago (3)
 Volume Group: 7

		All GMS Hospitals		Analysis Area 3		Volume Group 7		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	59.8%	55.4%	1.08	45.8%	1.30	68.9%	0.87	52.4%	1.14
Obstetrics	18.6%	38.4%	0.48	28.4%	0.20	47.9%	0.39	16.9%	1.10
Pediatrics	0.0%	55.4%	N/A	109.7%	N/A	38.5%	N/A	0.0%	N/A
Total Hospital	52.8%	56.3%	0.94	46.5%	1.14	66.1%	0.80	46.8%	1.13
Average Census (Patients)									
Adult Medical-Surgical	43.6	26.5	1.64	20.5	2.12	101.6	0.43	43.5	1.00
Obstetrics	5.6	5.0	1.11	4.0	1.40	14.7	0.38	5.1	1.10
Pediatrics	0.0	1.4	N/A	0.2	N/A	3.6	N/A	0.0	N/A
Total Hospital	74.0	48.3	1.53	35.0	2.11	193.9	0.38	74.9	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.9	0.89	3.5	0.98	4.3	0.81	3.4	1.02
Obstetrics	2.4	2.6	0.92	2.3	1.01	2.7	0.86	2.3	1.05
Pediatrics	0.0	3.5	N/A	2.9	N/A	3.4	N/A	0.0	N/A
Total Hospital	3.4	4.3	0.78	3.8	0.89	4.8	0.71	4.0	0.85
Surgical Operations									
Inpatient	1,949	1,408	1.38	1,285	1.52	5,364	0.36	1,840	1.06
Outpatient	12,327	4,098	3.01	5,974	2.06	13,857	0.89	12,225	1.01
Inpatient as % of All Surgeries	13.7%	25.6%	0.53	17.7%	0.77	27.9%	0.49	13.1%	1.04
Outpatient Visits									
Non-Emergency Visits	711,868	132,001	5.39	121,848	5.84	422,002	1.69	732,542	0.97
Emergency Visits	30,480	17,964	1.70	15,548	1.96	48,744	0.63	30,314	1.01
Full-Time Equivalents (FTEs)									
Administrators	133.0	18.9	7.04	26.3	5.06	55.0	2.42	133.0	1.00
Nurses, Licensed	586.1	244.4	2.40	187.4	3.13	909.8	0.64	599.2	0.98
Ancillary Nursing Personnel	87.5	40.0	2.18	30.9	2.83	148.5	0.59	24.0	3.64
All Other Personnel	1,291.2	484.8	2.66	331.4	3.90	1,773.6	0.73	1,323.9	0.98
Total FTEs	2,097.7	788.1	2.66	576.0	3.64	2,886.8	0.73	2,080.1	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	43.6	15.1	2.89	24.4	1.78	12.1	3.61	42.5	1.03
Nurses, Licensed	192.2	195.2	0.98	174.3	1.10	199.8	0.96	191.6	1.00
Ancillary Nursing Personnel	28.7	32.0	0.90	28.7	1.00	32.6	0.88	7.7	3.74
All Other Personnel	423.5	387.3	1.09	308.2	1.37	389.6	1.09	423.3	1.00
Total FTEs	688.0	629.5	1.09	535.6	1.28	634.1	1.08	665.0	1.03

Total Hospital:

Beds Set Up & Staffed 140
 Discharges 8,011
 Inpatient Days 26,997

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 20
 Total Births 816
 Newborn Days 1,947

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	73	4,573	15,921	59.8%	43.6	3.5
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	5	82	1,105	60.5%	3.0	13.5
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	30	860	2,034	18.6%	5.6	2.4
Psychiatric	1	16	732	3,420	58.6%	9.4	4.7
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	177	1,957	67.0%	5.4	11.1
Step-Down (Special Care)	1	4	229	1,196	81.9%	3.3	5.2
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	4	135	1,364	93.4%	3.7	10.1
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	126	9	133.0	Surgical Personnel	15	9	19.2
Physicians & Dentists	56	3	56.3	Radiological Services Personnel	21	44	47.6
Medical & Dental Residents	0	0	0.0	Sonographers	4	12	12.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	9	4	10.0
Registered Nurses	168	412	428.7	Occupational Therapists	5	7	9.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	2	3.6
Licensed Practical Nurses	63	71	105.3	Physical Therapists	22	13	29.6
Ancillary Nursing Personnel	30	118	87.5	Physical Therapy Assistants/Aides	4	15	10.1
Medical Assistants	40	54	74.0	Recreational Therapists	0	0	0.0
Physician Assistants	8	6	11.3	Dietitians & Nutritionists	3	6	7.3
Nurse Practitioners	37	16	46.9	Psychologists	7	5	10.1
Certified Registered Nurse Anesthetists	4	2	5.1	Social Workers	5	18	16.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	100	64	140.3
Health Info Mgmt-Administrators/Technicians	39	27	55.9	All Other Personnel	545	369	744.8
Pharmacy Personnel	25	16	32.9				
Clinical Laboratory Personnel	0	0	0.0				
				Total	1,338	1,302	2,097.7

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Fond du Lac, WI 54935			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$432,541,034	46.1%	44.8%	1.03	46.1%	1.00	45.3%	1.02	45.6%	1.01	
Medical Assistance	\$103,140,044	11.0%	14.4%	0.76	10.9%	1.01	13.1%	0.84	11.2%	0.98	
Commercial	\$386,883,393	41.2%	36.6%	1.13	40.7%	1.01	37.0%	1.11	42.4%	0.97	
All Other	\$15,720,934	1.7%	4.2%	0.40	2.3%	0.72	4.5%	0.37	0.8%	2.06	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$323,975,463	34.5%	32.9%	1.05	31.7%	1.09	34.5%	1.00	33.9%	1.02	
Medical Assistance	\$81,198,035	8.7%	10.7%	0.81	7.8%	1.10	10.2%	0.85	8.8%	0.98	
Commercial	\$157,078,371	16.7%	14.8%	1.13	14.4%	1.16	16.0%	1.05	16.0%	1.04	
Charity Care	\$2,764,321	0.3%	1.0%	0.30	0.6%	0.48	1.0%	0.31	0.2%	1.50	
Bad Debt	\$11,726,417	1.2%	1.1%	1.18	1.5%	0.83	1.0%	1.27	1.5%	0.82	
All Other	\$4,100,776	0.4%	1.9%	0.23	1.5%	0.29	1.9%	0.23	0.3%	1.45	
Total Deductions	\$580,843,383	61.9%	62.4%	0.99	57.6%	1.07	64.5%	0.96	60.8%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.3%	6.3%	0.36	1.9%	1.22	5.9%	0.39	2.3%	0.98	
Net Gains/Losses as % of Net Income		237.8%	12.7%	18.76	10.2%	23.21	17.3%	13.74	95.2%	2.50	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$175,472,800	46.8%	44.7%	1.05	44.4%	1.05	44.0%	1.06	45.9%	1.02	
Supplies & Services	\$169,632,639	45.2%	47.9%	0.94	43.1%	1.05	49.6%	0.91	45.9%	0.99	
Capital Component	\$29,985,615	8.0%	7.4%	1.08	12.5%	0.64	6.4%	1.25	8.2%	0.97	
Fiscal Statistics											
Operating Margin (%)		-2.6%	8.9%	N/A	10.0%	N/A	7.7%	N/A	0.2%	N/A	
Total Hospital Net Income (%)		1.8%	10.1%	0.18	11.0%	0.16	9.1%	0.20	4.3%	0.41	
Return on Equity (%)		1.2%	7.6%	0.16	10.2%	0.12	6.9%	0.17	3.1%	0.40	
Current Ratio		1.9	5.6	0.34	5.8	0.33	5.6	0.34	1.9	1.01	
Days in Net Patient Accounts Receivable		54.7	51.4	1.06	55.7	0.98	52.1	1.05	56.7	0.97	
Average Payment Period		40.2	41.5	0.97	25.7	1.56	43.2	0.93	42.0	0.96	
Equity Financing (%)		57.3%	73.6%	0.78	72.7%	0.79	76.9%	0.75	58.2%	0.99	
Long-Term Debt to Equity Ratio		0.4	0.2	2.37	0.2	1.81	0.1	3.17	0.4	0.90	
Times Interest Earned		2.4	14.1	0.17	11.0	0.22	17.0	0.14	4.3	0.56	
Total Asset Turnover		0.7	0.7	0.88	0.9	0.71	0.8	0.87	0.7	0.96	
Average Age of Plant (Years)		10.9	9.3	1.17	5.9	1.84	10.4	1.05	10.5	1.04	
Increase (Decrease) Total Net Patient Revenue		2.9%	3.6%	0.81	1.9%	1.59	4.9%	0.60	4.5%	0.65	
Outpatient Gross Revenue (% of Total GPR)		75.8%	60.9%	1.24	67.5%	1.12	56.8%	1.33	76.0%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$10,851		\$15,675	0.69	\$12,173	0.89	\$17,864	0.61	\$11,999	0.90	
Inpatient Net Revenue per Day	\$3,230		\$3,540	0.91	\$3,180	1.02	\$3,709	0.87	\$3,007	1.07	
Outpatient Net Revenue per Visit	\$380		\$654	0.58	\$551	0.69	\$733	0.52	\$364	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$938,285,405	Cash & Cash Equivalents	\$5,750,456	Current Liabilities	\$39,093,548
Less Deductions	\$580,843,383	Net Patient Receivables	\$53,537,059	Long-Term Debt	\$126,000,889
Net Patient Revenue	\$357,442,022	Other Receivables	\$2,339,612	Other Liabilities	\$73,545,264
Plus Other Revenue	\$8,297,926			Subtotal	\$238,639,701
Total Revenue	\$365,739,948	Land, Buildings & Equipment (Net)	\$169,883,093	Unrestricted Fund Balance	\$320,651,022
Less Expenses	\$375,091,054	Other Assets	\$327,780,503	Restricted Fund Balance	\$13,697,200
Non-Operating Gains/Losses	\$16,136,934			Total Liabilities & Fund Balance	\$559,290,723
Net Income	\$6,785,828	Total Assets	\$559,290,723		