

039 Bellin Hospital
744 S Webster Ave, PO Box 23400
Green Bay, WI 54305
920-433-3500

Fiscal Year: 10/01 to 09/30
Type: GMS
General Medical & Surgical
Control: Religious Organization

County: Brown
Analysis Area: Northeastern (4)
Volume Group: 7

		All GMS Hospitals		Analysis Area 4		Volume Group 7		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	55.3%	55.4%	1.00	49.3%	1.12	68.9%	0.80	55.4%	1.00
Obstetrics	50.8%	38.4%	1.33	36.0%	0.25	47.9%	1.06	47.8%	1.06
Pediatrics	10.4%	55.4%	0.19	20.9%	0.50	38.5%	0.27	7.2%	1.45
Total Hospital	48.3%	56.3%	0.86	48.0%	1.01	66.1%	0.73	49.2%	0.98
Average Census (Patients)									
Adult Medical-Surgical	43.7	26.5	1.65	23.1	1.89	101.6	0.43	43.7	1.00
Obstetrics	9.2	5.0	1.82	4.4	2.10	14.7	0.62	8.6	1.06
Pediatrics	0.9	1.4	0.65	0.6	1.55	3.6	0.65	0.6	1.45
Total Hospital	80.7	48.3	1.67	40.6	1.99	193.9	0.42	82.2	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	3.9	0.92	3.5	1.03	4.3	0.83	3.5	1.02
Obstetrics	2.3	2.6	0.90	2.5	0.94	2.7	0.84	2.3	1.02
Pediatrics	2.1	3.5	0.61	3.3	0.64	3.4	0.63	1.9	1.13
Total Hospital	3.4	4.3	0.80	3.6	0.95	4.8	0.73	3.5	1.00
Surgical Operations									
Inpatient	3,611	1,408	2.56	1,238	2.92	5,364	0.67	3,755	0.96
Outpatient	10,474	4,098	2.56	4,498	2.33	13,857	0.76	9,921	1.06
Inpatient as % of All Surgeries	25.6%	25.6%	1.00	21.6%	1.19	27.9%	0.92	27.5%	0.93
Outpatient Visits									
Non-Emergency Visits	1,014,184	132,001	7.68	188,046	5.39	422,002	2.40	954,815	1.06
Emergency Visits	38,870	17,964	2.16	19,336	2.01	48,744	0.80	38,242	1.02
Full-Time Equivalents (FTEs)									
Administrators	14.0	18.9	0.74	17.5	0.80	55.0	0.25	17.0	0.82
Nurses, Licensed	873.3	244.4	3.57	253.8	3.44	909.8	0.96	815.0	1.07
Ancillary Nursing Personnel	58.7	40.0	1.47	33.6	1.75	148.5	0.40	59.7	0.98
All Other Personnel	1,875.3	484.8	3.87	503.6	3.72	1,773.6	1.06	1,852.7	1.01
Total FTEs	2,821.3	788.1	3.58	808.6	3.49	2,886.8	0.98	2,744.4	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.3	15.1	0.29	12.8	0.34	12.1	0.36	5.3	0.82
Nurses, Licensed	268.7	195.2	1.38	186.1	1.44	199.8	1.34	253.4	1.06
Ancillary Nursing Personnel	18.1	32.0	0.56	24.7	0.73	32.6	0.55	18.6	0.97
All Other Personnel	577.1	387.3	1.49	369.2	1.56	389.6	1.48	576.0	1.00
Total FTEs	868.2	629.5	1.38	592.8	1.46	634.1	1.37	853.2	1.02

Total Hospital:

Beds Set Up & Staffed 167
Discharges 8,544
Inpatient Days 29,469

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 33
Total Births 1,471
Newborn Days 2,902

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	79	4,448	15,935	55.3%	43.7	3.6
Orthopedic	1	30	2,122	4,404	40.2%	12.1	2.1
Rehabilitation & Physical Medicine	1	14	250	2,697	52.8%	7.4	10.8
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	9	161	342	10.4%	0.9	2.1
Obstetrics	1	18	1,441	3,340	50.8%	9.2	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	17	1,554	2,751	44.3%	7.5	1.8
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	14	0	14.0	Surgical Personnel	29	34	51.2
Physicians & Dentists	115	24	128.0	Radiological Services Personnel	67	41	91.9
Medical & Dental Residents	0	0	0.0	Sonographers	15	12	22.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	14	16.2
Registered Nurses	333	482	646.5	Occupational Therapists	6	15	14.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	3	1.6
Licensed Practical Nurses	80	56	116.0	Physical Therapists	44	22	55.6
Ancillary Nursing Personnel	15	100	58.7	Physical Therapy Assistants/Aides	5	13	13.7
Medical Assistants	91	62	129.9	Recreational Therapists	0	0	0.0
Physician Assistants	29	8	32.8	Dietitians & Nutritionists	5	9	11.3
Nurse Practitioners	74	17	84.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	17	8	20.7	Social Workers	7	11	14.5
Clinical Nurse Specialists	4	2	5.6	All Other Health Professionals	394	92	447.7
Health Info Mgmt-Administrators/Technicians	38	13	46.5	All Other Personnel	496	320	683.5
Pharmacy Personnel	30	16	41.6				
Clinical Laboratory Personnel	51	33	72.2				
				Total	1,966	1,407	2,821.3

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Green Bay, WI 54305			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$464,204,899	44.8%	44.8%	1.00	46.0%	0.97	45.3%	0.99	45.0%	0.99	
Medical Assistance	\$112,688,953	10.9%	14.4%	0.76	12.0%	0.90	13.1%	0.83	10.6%	1.03	
Commercial	\$426,800,670	41.1%	36.6%	1.12	38.7%	1.06	37.0%	1.11	41.0%	1.00	
All Other	\$33,629,051	3.2%	4.2%	0.77	3.2%	1.01	4.5%	0.72	3.4%	0.94	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$329,289,242	31.7%	32.9%	0.96	33.6%	0.94	34.5%	0.92	33.3%	0.95	
Medical Assistance	\$81,664,064	7.9%	10.7%	0.73	9.0%	0.87	10.2%	0.77	8.0%	0.98	
Commercial	\$122,404,314	11.8%	14.8%	0.80	15.8%	0.75	16.0%	0.74	14.2%	0.83	
Charity Care	\$7,905,176	0.8%	1.0%	0.77	0.9%	0.83	1.0%	0.79	0.5%	1.42	
Bad Debt	\$9,394,156	0.9%	1.1%	0.86	0.8%	1.07	1.0%	0.92	0.6%	1.49	
All Other	\$14,180,900	1.4%	1.9%	0.71	1.9%	0.72	1.9%	0.72	1.2%	1.12	
Total Deductions	\$564,837,852	54.5%	62.4%	0.87	62.1%	0.88	64.5%	0.84	57.8%	0.94	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.3%	6.3%	0.37	3.8%	0.62	5.9%	0.40	2.1%	1.09	
Net Gains/Losses as % of Net Income		27.8%	12.7%	2.20	20.8%	1.34	17.3%	1.61	19.4%	1.43	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$263,632,142	58.2%	44.7%	1.30	46.9%	1.24	44.0%	1.32	56.8%	1.02	
Supplies & Services	\$148,211,031	32.7%	47.9%	0.68	45.3%	0.72	49.6%	0.66	35.4%	0.92	
Capital Component	\$41,502,370	9.2%	7.4%	1.24	7.7%	1.18	6.4%	1.43	7.8%	1.18	
Fiscal Statistics											
Operating Margin (%)		6.3%	8.9%	0.70	11.6%	0.54	7.7%	0.82	5.4%	1.16	
Total Hospital Net Income (%)		8.5%	10.1%	0.84	14.2%	0.60	9.1%	0.94	6.6%	1.28	
Return on Equity (%)		7.5%	7.6%	0.99	9.8%	0.76	6.9%	1.08	6.3%	1.19	
Current Ratio		2.9	5.6	0.51	4.5	0.65	5.6	0.52	3.2	0.91	
Days in Net Patient Accounts Receivable		40.1	51.4	0.78	51.4	0.78	52.1	0.77	37.7	1.06	
Average Payment Period		47.5	41.5	1.14	55.6	0.85	43.2	1.10	45.5	1.04	
Equity Financing (%)		68.5%	73.6%	0.93	73.0%	0.94	76.9%	0.89	70.3%	0.97	
Long-Term Debt to Equity Ratio		0.3	0.2	1.62	0.2	1.34	0.1	2.17	0.2	1.28	
Times Interest Earned		10.3	14.1	0.73	59.3	0.17	17.0	0.61	8.9	1.16	
Total Asset Turnover		0.9	0.7	1.16	0.7	1.28	0.8	1.14	0.9	0.92	
Average Age of Plant (Years)		8.7	9.3	0.94	10.2	0.86	10.4	0.84	10.7	0.81	
Increase (Decrease) Total Net Patient Revenue		6.1%	3.6%	1.69	4.9%	1.25	4.9%	1.25	6.3%	0.97	
Outpatient Gross Revenue (% of Total GPR)		73.5%	60.9%	1.21	69.2%	1.06	56.8%	1.29	72.9%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$14,617		\$15,675	0.93	\$13,057	1.12	\$17,864	0.82	\$14,926	0.98	
Inpatient Net Revenue per Day	\$3,980		\$3,540	1.12	\$3,477	1.14	\$3,709	1.07	\$4,053	0.98	
Outpatient Net Revenue per Visit	\$339		\$654	0.52	\$534	0.63	\$733	0.46	\$324	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,037,323,573	Cash & Cash Equivalents	\$78,664,482	Current Liabilities	\$55,906,562
Less Deductions	\$564,837,852	Net Patient Receivables	\$51,893,499	Long-Term Debt	\$103,826,062
Net Patient Revenue	\$472,485,721	Other Receivables	\$358,045	Other Liabilities	\$17,811,382
Plus Other Revenue	\$11,344,017			Subtotal	\$177,544,006
Total Revenue	\$483,829,738	Land, Buildings & Equipment (Net)	\$197,658,269	Unrestricted Fund Balance	\$386,417,381
Less Expenses	\$453,345,543	Other Assets	\$235,387,092	Restricted Fund Balance	\$4,270,695
Non-Operating Gains/Losses	\$11,752,008			Total Liabilities & Fund Balance	\$563,961,387
Net Income	\$42,236,203	Total Assets	\$563,961,387		