

045 Gundersen St. Joseph's Hospital and Clinics
 PO Box 527, 400 Water Avenue
 Hillsboro, WI 54634
 608-489-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 1

		All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2017 vs. 2016	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	12.1%	55.4%	0.22	49.4%	0.25	11.3%	1.07	16.9%	0.72
Obstetrics	0.0%	38.4%	N/A	56.6%	N/A	24.3%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	29.0%	N/A	54.9%	N/A	0.0%	N/A
Total Hospital	12.2%	56.3%	0.22	56.0%	0.22	17.4%	0.70	16.9%	0.72
Average Census (Patients)									
Adult Medical-Surgical	1.6	26.5	0.06	15.5	0.10	1.8	0.87	2.2	0.72
Obstetrics	0.0	5.0	N/A	3.5	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.6	48.3	0.03	28.8	0.05	2.9	0.55	2.2	0.72
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	3.9	0.82	4.0	0.80	2.9	1.08	3.4	0.93
Obstetrics	0.0	2.6	N/A	2.6	N/A	2.7	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.6	N/A	2.9	N/A	0.0	N/A
Total Hospital	3.2	4.3	0.74	4.5	0.71	4.0	0.80	3.4	0.93
Surgical Operations									
Inpatient	39	1,408	0.03	938	0.04	116	0.34	43	0.91
Outpatient	590	4,098	0.14	2,728	0.22	1,063	0.56	460	1.28
Inpatient as % of All Surgeries	6.2%	25.6%	0.24	25.6%	0.24	9.8%	0.63	8.5%	0.73
Outpatient Visits									
Non-Emergency Visits	35,373	132,001	0.27	92,956	0.38	20,790	1.70	31,446	1.12
Emergency Visits	2,033	17,964	0.11	13,295	0.15	2,393	0.85	1,867	1.09
Full-Time Equivalents (FTEs)									
Administrators	16.6	18.9	0.88	8.3	2.00	3.2	5.23	16.8	0.99
Nurses, Licensed	31.3	244.4	0.13	167.9	0.19	79.1	0.40	31.2	1.00
Ancillary Nursing Personnel	5.5	40.0	0.14	24.9	0.22	11.1	0.50	6.0	0.92
All Other Personnel	98.5	484.8	0.20	382.3	0.26	112.6	0.88	91.0	1.08
Total FTEs	152.0	788.1	0.19	583.5	0.26	205.9	0.74	145.0	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	118.8	15.1	7.88	7.9	15.03	24.4	4.87	91.7	1.30
Nurses, Licensed	224.2	195.2	1.15	159.8	1.40	608.9	0.37	170.2	1.32
Ancillary Nursing Personnel	39.4	32.0	1.23	23.7	1.66	85.1	0.46	32.6	1.21
All Other Personnel	705.3	387.3	1.82	363.8	1.94	866.4	0.81	496.9	1.42
Total FTEs	1,087.7	629.5	1.73	555.1	1.96	1,584.8	0.69	791.4	1.37

Total Hospital:

Beds Set Up & Staffed 13
 Discharges 181
 Inpatient Days 577

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 2
 Discharges 21
 Inpatient Days 178

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

045 Gundersen St. Joseph's Hospital and Clinics
Hillsboro, WI 54634

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	181	576	12.1%	1.6	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	1	1	0.0%	0.0	1.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	16	1	16.6	Surgical Personnel	0	1	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	2	4.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.0
Registered Nurses	26	14	27.3	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.7
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	0	3.0
Ancillary Nursing Personnel	4	7	5.5	Physical Therapy Assistants/Aides	3	1	3.0
Medical Assistants	12	5	12.8	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	0	1	0.5
Nurse Practitioners	4	0	4.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	3	0	3.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	1	4	2.3
Health Info Mgmt-Administrators/Technicians	2	1	2.0	All Other Personnel	42	24	48.3
Pharmacy Personnel	3	1	3.0				
Clinical Laboratory Personnel	8	1	8.7				
				Total	138	65	152.0

045 Gundersen St. Joseph's Hospital and Clinics
Hillsboro, WI 54634

Hillsboro, WI 54634			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	5B Value	Ratio	1 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$21,541,127	46.8%	44.8%	1.05	45.7%	1.02	42.6%	1.10	48.1%	0.97	
Medical Assistance	\$6,022,444	13.1%	14.4%	0.91	10.6%	1.23	12.7%	1.03	12.4%	1.05	
Commercial	\$13,909,244	30.2%	36.6%	0.82	37.7%	0.80	40.5%	0.75	30.6%	0.99	
All Other	\$4,553,971	9.9%	4.2%	2.34	5.9%	1.69	4.2%	2.37	8.9%	1.11	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$9,572,970	20.8%	32.9%	0.63	33.8%	0.62	20.7%	1.00	21.2%	0.98	
Medical Assistance	\$3,058,334	6.6%	10.7%	0.62	8.9%	0.75	7.9%	0.84	6.4%	1.04	
Commercial	\$5,549,423	12.1%	14.8%	0.82	13.6%	0.88	11.6%	1.03	7.6%	1.59	
Charity Care	\$400,441	0.9%	1.0%	0.88	0.7%	1.30	0.9%	1.00	0.6%	1.37	
Bad Debt	\$1,716,478	3.7%	1.1%	3.53	1.3%	2.85	2.0%	1.86	2.7%	1.40	
All Other	\$2,598,952	5.6%	1.9%	2.95	4.0%	1.41	1.5%	3.80	5.5%	1.03	
Total Deductions	\$22,896,598	49.7%	62.4%	0.80	62.3%	0.80	44.6%	1.12	43.9%	1.13	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.6%	6.3%	0.41	20.5%	0.13	3.9%	0.66	3.1%	0.84	
Net Gains/Losses as % of Net Income		3.6%	12.7%	0.29	6.0%	0.61	1.9%	1.95	3.3%	1.12	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$11,710,421	54.0%	44.7%	1.21	56.6%	0.96	51.0%	1.06	53.5%	1.01	
Supplies & Services	\$9,536,588	44.0%	47.9%	0.92	38.6%	1.14	42.2%	1.04	44.3%	0.99	
Capital Component	\$420,959	1.9%	7.4%	0.26	4.9%	0.40	6.8%	0.28	2.2%	0.90	
Fiscal Statistics											
Operating Margin (%)		8.7%	8.9%	0.98	8.3%	1.06	6.0%	1.47	12.0%	0.73	
Total Hospital Net Income (%)		9.0%	10.1%	0.90	8.7%	1.03	6.1%	1.49	12.3%	0.73	
Return on Equity (%)		11.6%	7.6%	1.53	7.3%	1.60	8.8%	1.31	17.4%	0.67	
Current Ratio		6.9	5.6	1.22	12.8	0.54	2.8	2.49	6.9	0.99	
Days in Net Patient Accounts Receivable		48.6	51.4	0.95	67.7	0.72	58.0	0.84	61.8	0.79	
Average Payment Period		36.8	41.5	0.89	24.3	1.52	45.2	0.81	37.7	0.98	
Equity Financing (%)		85.7%	73.6%	1.16	90.3%	0.95	56.7%	1.51	84.4%	1.02	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.0	N/A	0.4	N/A	0.0	N/A	
Times Interest Earned		0.0	14.1	N/A	51.2	N/A	9.6	N/A	0.0	N/A	
Total Asset Turnover		1.3	0.7	1.72	0.8	1.55	1.5	0.88	1.4	0.91	
Average Age of Plant (Years)		32.0	9.3	3.45	9.3	3.43	9.2	3.48	31.1	1.03	
Increase (Decrease) Total Net Patient Revenue		6.3%	3.6%	1.74	-3.9%	N/A	3.4%	1.89	2.3%	2.74	
Outpatient Gross Revenue (% of Total GPR)		88.7%	60.9%	1.46	74.2%	1.19	76.0%	1.17	88.1%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$17,546		\$15,675	1.12	\$16,231	1.08	\$19,283	0.91	\$12,552	1.40	
Inpatient Net Revenue per Day	\$4,694		\$3,540	1.33	\$3,609	1.30	\$2,854	1.65	\$3,211	1.46	
Outpatient Net Revenue per Visit	\$569		\$654	0.87	\$891	0.64	\$720	0.79	\$584	0.98	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$46,026,786		Cash & Cash Equivalents		\$10,940,285	Current Liabilities		\$2,146,579
Less Deductions	\$22,896,598		Net Patient Receivables		\$3,079,994	Long-Term Debt		\$0
Net Patient Revenue	\$23,130,188		Other Receivables		\$113	Other Liabilities		\$515,343
Plus Other Revenue	\$614,792					Subtotal		\$2,661,922
Total Revenue	\$23,744,980		Land, Buildings & Equipment (Net)		\$2,368,458			
Less Expenses	\$21,667,968		Other Assets		\$2,177,446	Unrestricted Fund Balance		\$15,904,374
Non-Operating Gains/Losses	\$78,624					Restricted Fund Balance		\$0
Net Income	\$2,155,636		Total Assets		\$18,566,296	Total Liabilities & Fund Balance		\$18,566,296