

**048 Mercy Health Hospital and Trauma Center - Janesville**  
1000 Mineral Point Ave, PO Box 5003  
Janesville, WI 53547  
608-756-6000

Fiscal Year: 07/01 to 06/30  
Type: GMS  
General Medical & Surgical  
Control: Other Not-For-Profit

County: Rock  
Analysis Area: Southern (1)  
Volume Group: 6

		All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	83.0%	55.4%	1.50	57.1%	1.45	58.7%	1.41	77.4%	1.07
Obstetrics	32.6%	38.4%	0.85	41.6%	0.12	36.5%	0.89	39.9%	0.82
Pediatrics	0.0%	55.4%	N/A	55.3%	N/A	90.2%	N/A	0.0%	N/A
Total Hospital	80.5%	56.3%	1.43	58.9%	1.37	58.0%	1.39	76.1%	1.06
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	37.4	26.5	1.41	24.0	1.56	38.4	0.97	34.8	1.07
Obstetrics	4.9	5.0	0.97	4.7	1.05	7.1	0.69	4.8	1.02
Pediatrics	0.0	1.4	N/A	2.4	N/A	5.4	N/A	0.0	N/A
Total Hospital	86.1	48.3	1.78	50.8	1.70	79.6	1.08	81.5	1.06
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.8	3.9	0.97	3.9	0.98	3.8	0.99	3.6	1.04
Obstetrics	2.1	2.6	0.81	2.7	0.77	2.5	0.82	2.1	1.01
Pediatrics	0.0	3.5	N/A	3.5	N/A	3.6	N/A	0.0	N/A
Total Hospital	4.1	4.3	0.94	4.3	0.95	4.4	0.93	4.1	1.00
<b>Surgical Operations</b>									
Inpatient	2,190	1,408	1.55	2,094	1.05	1,955	1.12	2,188	1.00
Outpatient	5,509	4,098	1.34	7,088	0.78	5,493	1.00	5,632	0.98
Inpatient as % of All Surgeries	28.4%	25.6%	1.11	22.8%	1.25	26.2%	1.08	28.0%	1.02
<b>Outpatient Visits</b>									
Non-Emergency Visits	1,029,811	132,001	7.80	161,897	6.36	208,790	4.93	1,033,143	1.00
Emergency Visits	34,564	17,964	1.92	17,257	2.00	31,589	1.09	35,548	0.97
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	104.0	18.9	5.51	25.5	4.08	28.7	3.62	60.6	1.72
Nurses, Licensed	446.4	244.4	1.83	290.0	1.54	343.5	1.30	429.7	1.04
Ancillary Nursing Personnel	55.5	40.0	1.39	47.6	1.16	56.6	0.98	56.6	0.98
All Other Personnel	1,035.3	484.8	2.14	681.8	1.52	642.7	1.61	968.6	1.07
Total FTEs	1,641.2	788.1	2.08	1,045.0	1.57	1,071.5	1.53	1,515.5	1.08
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	41.9	15.1	2.77	20.7	2.02	14.6	2.87	23.7	1.77
Nurses, Licensed	179.7	195.2	0.92	235.4	0.76	174.3	1.03	168.0	1.07
Ancillary Nursing Personnel	22.3	32.0	0.70	38.7	0.58	28.7	0.78	22.1	1.01
All Other Personnel	416.7	387.3	1.08	553.4	0.75	326.0	1.28	378.7	1.10
Total FTEs	660.6	629.5	1.05	848.1	0.78	543.5	1.22	592.4	1.11

**Total Hospital:**

Beds Set Up & Staffed 107  
Discharges 7,729  
Inpatient Days 31,427

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinet 4  
Total Births 835  
Newborn Days 1,570

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	45	3,605	13,640	83.0%	37.4	3.8
Orthopedic	1	13	1,311	4,559	96.1%	12.5	3.5
Rehabilitation & Physical Medicine	1	4	142	1,764	120.8%	4.8	12.4
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	15	863	1,784	32.6%	4.9	2.1
<b>Psychiatric</b>	1	4	957	2,848	195.1%	7.8	3.0
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	14	351	3,456	67.6%	9.5	9.8
Step-Down (Special Care)	1	12	649	3,376	77.1%	9.2	5.2
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	104	0	104.0	Surgical Personnel	16	7	19.3
Physicians & Dentists	158	77	173.3	Radiological Services Personnel	34	58	63.8
Medical & Dental Residents	20	0	20.0	Sonographers	4	4	5.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	9	13.3
Registered Nurses	281	251	398.7	Occupational Therapists	5	12	10.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	2	3.8
Licensed Practical Nurses	10	10	15.2	Physical Therapists	11	9	15.4
Ancillary Nursing Personnel	37	71	55.5	Physical Therapy Assistants/Aides	5	6	8.7
Medical Assistants	34	34	66.0	Recreational Therapists	0	0	0.0
Physician Assistants	13	7	15.9	Dietitians & Nutritionists	5	6	9.5
Nurse Practitioners	24	8	28.5	Psychologists	3	3	4.8
Certified Registered Nurse Anesthetists	4	3	4.0	Social Workers	7	15	12.3
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	81	88	125.8
Health Info Mgmt-Administrators/Technicians	37	10	43.3	All Other Personnel	281	177	361.5
Pharmacy Personnel	31	21	39.3				
Clinical Laboratory Personnel	21	5	23.7				
				<b>Total</b>	<b>1,239</b>	<b>893</b>	<b>1,641.2</b>

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Janesville, WI 53547			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016		
Selected Financial Statistics			FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$371,217,934	41.1%	44.8%	0.92	41.1%	1.00	40.7%	1.01	34.2%	1.20	
Medical Assistance	\$120,352,530	13.3%	14.4%	0.93	11.8%	1.13	19.9%	0.67	10.7%	1.24	
Commercial	\$270,090,186	29.9%	36.6%	0.82	39.9%	0.75	35.3%	0.85	27.6%	1.08	
All Other	\$142,511,551	15.8%	4.2%	3.73	7.2%	2.20	4.1%	3.84	27.5%	0.57	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$283,276,093	31.3%	32.9%	0.95	30.1%	1.04	30.5%	1.03	27.2%	1.15	
Medical Assistance	\$94,795,379	10.5%	10.7%	0.98	8.7%	1.20	14.4%	0.73	8.5%	1.24	
Commercial	\$123,995,384	13.7%	14.8%	0.93	18.1%	0.76	13.0%	1.06	13.0%	1.05	
Charity Care	\$5,870,542	0.6%	1.0%	0.66	0.9%	0.74	1.0%	0.63	0.5%	1.21	
Bad Debt	\$14,006,703	1.5%	1.1%	1.47	1.1%	1.40	1.0%	1.51	1.8%	0.88	
All Other	\$99,181,019	11.0%	1.9%	5.72	3.4%	3.27	2.2%	4.89	17.9%	0.61	
Total Deductions	\$621,125,120	68.7%	62.4%	1.10	62.3%	1.10	62.2%	1.11	68.9%	1.00	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		36.9%	6.3%	5.82	7.1%	5.22	9.8%	3.78	37.7%	0.98	
Net Gains/Losses as % of Net Income		21.7%	12.7%	1.71	48.2%	0.45	4.7%	4.66	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$172,952,177	39.6%	44.7%	0.88	48.0%	0.82	42.9%	0.92	38.9%	1.02	
Supplies & Services	\$240,271,018	55.0%	47.9%	1.15	44.6%	1.23	48.6%	1.13	54.9%	1.00	
Capital Component	\$24,024,380	5.5%	7.4%	0.75	7.5%	0.74	8.5%	0.65	6.2%	0.89	
Fiscal Statistics											
Operating Margin (%)		2.5%	8.9%	0.28	3.0%	0.84	13.6%	0.19	3.7%	0.69	
Total Hospital Net Income (%)		3.2%	10.1%	0.32	5.7%	0.57	14.1%	0.23	3.2%	1.01	
Return on Equity (%)		2.7%	7.6%	0.35	4.4%	0.61	10.4%	0.26	2.9%	0.92	
Current Ratio		3.1	5.6	0.55	2.1	1.48	6.4	0.48	2.2	1.41	
Days in Net Patient Accounts Receivable		75.9	51.4	1.48	49.0	1.55	47.5	1.60	72.4	1.05	
Average Payment Period		58.8	41.5	1.42	54.8	1.07	36.9	1.59	73.6	0.80	
Equity Financing (%)		39.2%	73.6%	0.53	60.8%	0.64	68.5%	0.57	36.8%	1.06	
Long-Term Debt to Equity Ratio		0.0	0.2	0.03	0.3	0.01	0.2	0.03	0.0	0.33	
Times Interest Earned		3.7	14.1	0.26	5.3	0.70	17.7	0.21	3.2	1.14	
Total Asset Turnover		0.8	0.7	1.12	0.8	1.10	0.7	1.14	0.9	0.90	
Average Age of Plant (Years)		19.0	9.3	2.05	10.6	1.80	7.9	2.42	15.7	1.21	
Increase (Decrease) Total Net Patient Revenue		0.9%	3.6%	0.25	3.3%	0.28	2.0%	0.45	11.6%	0.08	
Outpatient Gross Revenue (% of Total GPR)		65.4%	60.9%	1.07	59.0%	1.11	59.1%	1.11	68.5%	0.96	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$13,703		\$15,675	0.87	\$17,327	0.79	\$14,805	0.93	\$13,546	1.01	
Inpatient Net Revenue per Day	\$3,380		\$3,540	0.95	\$4,029	0.84	\$3,359	1.01	\$3,360	1.01	
Outpatient Net Revenue per Visit	\$180		\$654	0.27	\$588	0.31	\$542	0.33	\$185	0.97	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$904,172,201		Cash & Cash Equivalents		\$77,654,295	Current Liabilities		\$67,734,982
Less Deductions	\$621,125,120		Net Patient Receivables		\$58,850,990	Long-Term Debt		\$915,404
Net Patient Revenue	\$283,047,081		Other Receivables		\$49,932,439	Other Liabilities		\$259,914,398
Plus Other Revenue	\$165,590,339					Subtotal		\$328,564,784
Total Revenue	\$448,637,420		Land, Buildings & Equipment (Net)		\$259,641,169	Unrestricted Fund Balance		\$211,561,443
Less Expenses	\$437,247,575		Other Assets		\$94,047,334	Restricted Fund Balance		\$0
Non-Operating Gains/Losses	\$3,162,586					Total Liabilities & Fund Balance		\$540,126,227
Net Income	\$14,552,431		Total Assets		\$540,126,227			