

057 Mayo Clinic Health System - Franciscan Healthcare in La Crosse
700 West Avenue South
La Crosse, WI 54601
608-785-0940

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Religious Organization

County: La Crosse
Analysis Area: Southwestern (5B)
Volume Group: 7

		All GMS Hospitals		Analysis Area 5B		Volume Group 7		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	74.1%	55.4%	1.34	49.4%	1.50	68.9%	1.07	88.2%	0.84
Obstetrics	73.2%	38.4%	1.91	56.6%	0.09	47.9%	1.53	86.1%	0.85
Pediatrics	0.0%	55.4%	N/A	29.0%	N/A	38.5%	N/A	0.0%	N/A
Total Hospital	72.5%	56.3%	1.29	56.0%	1.30	66.1%	1.10	88.8%	0.82
Average Census (Patients)									
Adult Medical-Surgical	51.1	26.5	1.93	15.5	3.31	101.6	0.50	47.6	1.07
Obstetrics	5.1	5.0	1.02	3.5	1.45	14.7	0.35	4.3	1.19
Pediatrics	0.0	1.4	N/A	0.5	N/A	3.6	N/A	0.0	N/A
Total Hospital	66.0	48.3	1.37	28.8	2.29	193.9	0.34	64.8	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	7.0	3.9	1.81	4.0	1.77	4.3	1.63	3.7	1.91
Obstetrics	4.0	2.6	1.55	2.6	1.53	2.7	1.45	1.9	2.15
Pediatrics	0.0	3.5	N/A	2.6	N/A	3.4	N/A	0.0	N/A
Total Hospital	4.0	4.3	0.92	4.5	0.88	4.8	0.83	3.9	1.02
Surgical Operations									
Inpatient	1,465	1,408	1.04	938	1.56	5,364	0.27	1,614	0.91
Outpatient	6,479	4,098	1.58	2,728	2.38	13,857	0.47	6,574	0.99
Inpatient as % of All Surgeries	18.4%	25.6%	0.72	25.6%	0.72	27.9%	0.66	19.7%	0.94
Outpatient Visits									
Non-Emergency Visits	76,538	132,001	0.58	92,956	0.82	422,002	0.18	78,993	0.97
Emergency Visits	23,526	17,964	1.31	13,295	1.77	48,744	0.48	19,266	1.22
Full-Time Equivalents (FTEs)									
Administrators	32.5	18.9	1.72	8.3	3.91	55.0	0.59	35.5	0.91
Nurses, Licensed	615.7	244.4	2.52	167.9	3.67	909.8	0.68	613.0	1.00
Ancillary Nursing Personnel	55.5	40.0	1.39	24.9	2.23	148.5	0.37	66.0	0.84
All Other Personnel	1,253.3	484.8	2.59	382.3	3.28	1,773.6	0.71	1,334.5	0.94
Total FTEs	1,956.8	788.1	2.48	583.5	3.35	2,886.8	0.68	2,049.0	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.4	15.1	0.89	7.9	1.70	12.1	1.11	15.6	0.86
Nurses, Licensed	254.5	195.2	1.30	159.8	1.59	199.8	1.27	268.5	0.95
Ancillary Nursing Personnel	22.9	32.0	0.72	23.7	0.97	32.6	0.70	28.9	0.79
All Other Personnel	518.1	387.3	1.34	363.8	1.42	389.6	1.33	584.6	0.89
Total FTEs	808.9	629.5	1.28	555.1	1.46	634.1	1.28	897.5	0.90

Total Hospital:

Beds Set Up & Staffed 91
Discharges 6,079
Inpatient Days 24,073

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 5
Total Births 846
Newborn Days 1,423

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	69	2,655	18,661	74.1%	51.1	7.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	1	0	0	0	0.0%	0.0	0.0
Other Acute	1	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	469	1,871	73.2%	5.1	4.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	152	2,297	62.9%	6.3	15.1
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	5	56	1,244	68.2%	3.4	22.2
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	32	1	32.5	Surgical Personnel	11	21	26.6
Physicians & Dentists	135	75	182.3	Radiological Services Personnel	25	33	46.3
Medical & Dental Residents	15	1	15.5	Sonographers	7	17	17.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	19	16	26.7
Registered Nurses	245	315	475.6	Occupational Therapists	4	6	7.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	39	53	79.4	Physical Therapists	11	11	18.8
Ancillary Nursing Personnel	12	75	55.5	Physical Therapy Assistants/Aides	9	13	14.7
Medical Assistants	33	40	63.8	Recreational Therapists	2	4	4.5
Physician Assistants	17	5	19.5	Dietitians & Nutritionists	1	2	2.1
Nurse Practitioners	30	8	35.1	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	17	6	20.6	Social Workers	13	18	19.2
Clinical Nurse Specialists	5	0	5.0	All Other Health Professionals	181	78	225.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	319	190	430.5
Pharmacy Personnel	35	36	53.2				
Clinical Laboratory Personnel	39	53	79.2				
				Total	1,256	1,077	1,956.8

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	7 Value	Ratio	FY 2016	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$371,772,770	45.9%	44.8%	1.02	45.7%	1.00	45.3%	1.01	43.8%	1.05
Medical Assistance	\$81,479,082	10.0%	14.4%	0.70	10.6%	0.94	13.1%	0.76	10.5%	0.95
Commercial	\$317,791,997	39.2%	36.6%	1.07	37.7%	1.04	37.0%	1.06	39.9%	0.98
All Other	\$39,790,687	4.9%	4.2%	1.16	5.9%	0.84	4.5%	1.09	5.8%	0.85
Deductions as % of Total Gross Patient Revenue										
Medicare	\$274,839,570	33.9%	32.9%	1.03	33.8%	1.00	34.5%	0.98	32.2%	1.05
Medical Assistance	\$72,079,578	8.9%	10.7%	0.83	8.9%	1.00	10.2%	0.87	8.6%	1.04
Commercial	\$144,688,918	17.8%	14.8%	1.21	13.6%	1.31	16.0%	1.11	14.4%	1.24
Charity Care	\$3,332,906	0.4%	1.0%	0.42	0.7%	0.61	1.0%	0.43	0.5%	0.91
Bad Debt	\$10,815,510	1.3%	1.1%	1.26	1.3%	1.02	1.0%	1.36	1.9%	0.71
All Other	\$14,154,672	1.7%	1.9%	0.91	4.0%	0.44	1.9%	0.92	1.8%	1.00
Total Deductions	\$519,911,154	64.1%	62.4%	1.03	62.3%	1.03	64.5%	0.99	59.3%	1.08
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		19.5%	6.3%	3.07	20.5%	0.95	5.9%	3.33	9.1%	2.15
Net Gains/Losses as % of Net Income		2.3%	12.7%	0.18	6.0%	0.39	17.3%	0.13	7.4%	0.31
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$188,459,190	58.4%	44.7%	1.31	56.6%	1.03	44.0%	1.33	62.2%	0.94
Supplies & Services	\$123,471,349	38.3%	47.9%	0.80	38.6%	0.99	49.6%	0.77	34.6%	1.11
Capital Component	\$10,499,767	3.3%	7.4%	0.44	4.9%	0.67	6.4%	0.51	3.2%	1.01
Fiscal Statistics										
Operating Margin (%)		10.8%	8.9%	1.20	8.3%	1.30	7.7%	1.41	3.3%	3.25
Total Hospital Net Income (%)		11.0%	10.1%	1.09	8.7%	1.26	9.1%	1.21	3.6%	3.09
Return on Equity (%)		14.8%	7.6%	1.94	7.3%	2.03	6.9%	2.13	5.7%	2.61
Current Ratio		1.4	5.6	0.25	12.8	0.11	5.6	0.25	0.9	1.58
Days in Net Patient Accounts Receivable		67.9	51.4	1.32	67.7	1.00	52.1	1.30	48.2	1.41
Average Payment Period		72.7	41.5	1.75	24.3	3.00	43.2	1.68	69.7	1.04
Equity Financing (%)		72.9%	73.6%	0.99	90.3%	0.81	76.9%	0.95	68.9%	1.06
Long-Term Debt to Equity Ratio		0.0	0.2	0.01	0.0	0.02	0.1	0.01	0.0	0.68
Times Interest Earned	16,280.0		14.1	1,156.4	51.2	317.78	17.0	957.59	47.0	346.26
Total Asset Turnover		1.3	0.7	1.80	0.8	1.62	0.8	1.78	1.6	0.85
Average Age of Plant (Years)		20.7	9.3	2.23	9.3	2.22	10.4	2.00	16.2	1.28
Increase (Decrease) Total Net Patient Revenue		-17.2%	3.6%	N/A	-3.9%	4.42	4.9%	N/A	14.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		73.4%	60.9%	1.21	74.2%	0.99	56.8%	1.29	73.3%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,781		\$15,675	0.82	\$16,231	0.79	\$17,864	0.72	\$17,604	0.73
Inpatient Net Revenue per Day	\$3,310		\$3,540	0.94	\$3,609	0.92	\$3,709	0.89	\$4,837	0.68
Outpatient Net Revenue per Visit	\$2,239		\$654	3.42	\$891	2.51	\$733	3.05	\$2,643	0.85

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$810,834,536	Cash & Cash Equivalents	\$25,420	Current Liabilities	\$62,512,033
Less Deductions	\$519,911,154	Net Patient Receivables	\$54,098,812	Long-Term Debt	\$171,390
Net Patient Revenue	\$290,923,382	Other Receivables	\$3,772,759	Other Liabilities	\$10,546,109
Plus Other Revenue	\$70,416,621			Subtotal	\$73,229,532
Total Revenue	\$361,340,003	Land, Buildings & Equipment (Net)	\$102,160,949		
Less Expenses	\$322,430,306	Other Assets	\$109,706,478	Unrestricted Fund Balance	\$196,534,886
Non-Operating Gains/Losses	\$925,080			Restricted Fund Balance	\$0
Net Income	\$39,834,777	Total Assets	\$269,764,418	Total Liabilities & Fund Balance	\$269,764,418