

070 Mile Bluff Medical Center
 1050 Division Street
 Mauston, WI 53948
 608-847-6161

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Juneau
 Analysis Area: North Central (6)
 Volume Group: 3

		All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2017 vs. 2016	
Selected Utilization Statistics	FY 2017	Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	167.5%	55.4%	3.02	63.3%	2.65	46.2%	3.62	108.1%	1.55
Obstetrics	0.0%	38.4%	N/A	48.9%	0.02	22.2%	N/A	0.0%	N/A
Pediatrics	0.0%	55.4%	N/A	72.9%	N/A	0.7%	N/A	0.0%	N/A
Total Hospital	182.8%	56.3%	3.24	68.1%	2.69	43.7%	4.18	118.5%	1.54
Average Census (Patients)									
Adult Medical-Surgical	8.4	26.5	0.32	20.3	0.41	8.0	1.05	8.6	0.97
Obstetrics	0.8	5.0	0.15	3.7	0.20	1.0	0.80	0.8	0.92
Pediatrics	0.0	1.4	N/A	0.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	9.1	48.3	0.19	39.0	0.23	10.5	0.87	9.5	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.9	0.85	3.7	0.90	3.3	1.02	3.2	1.04
Obstetrics	2.0	2.6	0.77	2.6	0.76	2.1	0.93	1.9	1.03
Pediatrics	0.0	3.5	N/A	2.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.1	4.3	0.73	4.1	0.76	3.4	0.92	3.0	1.05
Surgical Operations									
Inpatient	296	1,408	0.21	1,200	0.25	302	0.98	279	1.06
Outpatient	1,532	4,098	0.37	1,676	0.91	1,304	1.18	1,546	0.99
Inpatient as % of All Surgeries	16.2%	25.6%	0.63	41.7%	0.39	18.8%	0.86	15.3%	1.06
Outpatient Visits									
Non-Emergency Visits	170,800	132,001	1.29	75,867	2.25	63,510	2.69	161,780	1.06
Emergency Visits	9,030	17,964	0.50	13,255	0.68	8,037	1.12	9,170	0.98
Full-Time Equivalents (FTEs)									
Administrators	41.0	18.9	2.17	10.2	4.02	12.6	3.27	46.4	0.88
Nurses, Licensed	85.6	244.4	0.35	142.4	0.60	78.6	1.09	78.7	1.09
Ancillary Nursing Personnel	11.2	40.0	0.28	22.2	0.51	13.9	0.81	14.8	0.76
All Other Personnel	373.5	484.8	0.77	273.7	1.36	187.4	1.99	362.7	1.03
Total FTEs	511.3	788.1	0.65	448.5	1.14	292.5	1.75	502.5	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	84.9	15.1	5.63	10.6	8.04	29.3	2.90	102.0	0.83
Nurses, Licensed	177.2	195.2	0.91	147.6	1.20	183.3	0.97	173.2	1.02
Ancillary Nursing Personnel	23.3	32.0	0.73	23.0	1.01	32.5	0.72	32.5	0.72
All Other Personnel	773.9	387.3	2.00	283.6	2.73	436.8	1.77	798.0	0.97
Total FTEs	1,059.3	629.5	1.68	464.8	2.28	681.8	1.55	1,105.7	0.96

Total Hospital:

Beds Set Up & Staffed 5
 Discharges 1,062
 Inpatient Days 3,336

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 0
 Total Births 143
 Newborn Days 248

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2017	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	5	920	3,057	167.5%	8.4	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	0	142	279	0.0%	0.8	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	37	5	41.0	Surgical Personnel	4	3	5.5
Physicians & Dentists	27	3	27.7	Radiological Services Personnel	17	4	18.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	3	4.2
Registered Nurses	62	24	70.3	Occupational Therapists	0	2	1.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	3	2.1
Licensed Practical Nurses	4	3	5.7	Physical Therapists	2	4	5.0
Ancillary Nursing Personnel	6	10	11.2	Physical Therapy Assistants/Aides	2	3	3.4
Medical Assistants	30	2	30.8	Recreational Therapists	0	0	0.0
Physician Assistants	8	1	8.6	Dietitians & Nutritionists	1	2	2.3
Nurse Practitioners	4	1	4.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	0	2	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	56	6	58.8
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	148	51	176.1
Pharmacy Personnel	13	3	14.7				
Clinical Laboratory Personnel	9	3	10.2				
				Total	441	140	511.3

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2017 vs. 2016	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2016	Ratio
FY 2017										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$83,751,908	43.2%	44.8%	0.96	51.2%	0.84	46.2%	0.93	44.1%	0.98
Medical Assistance	\$36,925,275	19.0%	14.4%	1.32	14.0%	1.36	12.7%	1.50	19.5%	0.98
Commercial	\$63,767,662	32.9%	36.6%	0.90	30.8%	1.07	37.2%	0.88	30.9%	1.06
All Other	\$9,613,872	5.0%	4.2%	1.17	4.0%	1.25	3.9%	1.28	5.4%	0.91
Deductions as % of Total Gross Patient Revenue										
Medicare	\$60,249,952	31.0%	32.9%	0.94	34.8%	0.89	28.8%	1.08	32.5%	0.96
Medical Assistance	\$25,421,478	13.1%	10.7%	1.22	10.5%	1.25	8.6%	1.52	13.8%	0.95
Commercial	\$20,533,716	10.6%	14.8%	0.72	7.6%	1.40	13.1%	0.81	6.9%	1.54
Charity Care	\$2,610,847	1.3%	1.0%	1.36	1.2%	1.12	1.0%	1.34	1.4%	1.00
Bad Debt	\$2,653,759	1.4%	1.1%	1.29	0.9%	1.49	1.5%	0.92	1.5%	0.91
All Other	\$2,379,684	1.2%	1.9%	0.64	1.6%	0.78	1.9%	0.63	1.3%	0.96
Total Deductions	\$113,849,436	58.7%	62.4%	0.94	56.5%	1.04	54.9%	1.07	57.3%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.7%	6.3%	0.42	12.4%	0.22	6.2%	0.43	2.2%	1.25
Net Gains/Losses as % of Net Income		N/A	12.7%	N/A	12.7%	N/A	20.5%	N/A	158.2%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$49,339,006	59.0%	44.7%	1.32	43.5%	1.36	50.7%	1.17	62.3%	0.95
Supplies & Services	\$28,691,854	34.3%	47.9%	0.72	50.5%	0.68	40.1%	0.86	30.4%	1.13
Capital Component	\$5,527,874	6.6%	7.4%	0.90	6.0%	1.10	9.2%	0.72	7.3%	0.90
Fiscal Statistics										
Operating Margin (%)		-1.4%	8.9%	N/A	16.0%	N/A	4.7%	N/A	-0.1%	15.23
Total Hospital Net Income (%)		-1.1%	10.1%	N/A	17.9%	N/A	5.8%	N/A	0.2%	N/A
Return on Equity (%)		-1.4%	7.6%	N/A	22.9%	N/A	5.1%	N/A	0.2%	N/A
Current Ratio		4.9	5.6	0.86	2.8	1.73	4.9	0.99	5.4	0.90
Days in Net Patient Accounts Receivable		59.3	51.4	1.15	44.6	1.33	51.9	1.14	54.8	1.08
Average Payment Period		34.2	41.5	0.82	37.4	0.91	33.7	1.01	35.4	0.97
Equity Financing (%)		0.0%	73.6%	N/A	54.2%	N/A	70.2%	N/A	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.5	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.4	14.1	0.03	25.4	0.02	4.7	0.08	1.1	0.37
Total Asset Turnover		1.2	0.7	1.61	1.2	0.96	0.9	1.38	1.1	1.10
Average Age of Plant (Years)		15.3	9.3	1.65	8.3	1.85	7.5	2.04	14.0	1.09
Increase (Decrease) Total Net Patient Revenue		7.1%	3.6%	1.94	2.3%	3.07	2.8%	2.49	2.8%	2.57
Outpatient Gross Revenue (% of Total GPR)		81.0%	60.9%	1.33	59.5%	1.36	75.7%	1.07	79.1%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$17,137	\$15,675	1.09	\$13,883	1.23	\$12,189	1.41	\$15,268	1.12
Inpatient Net Revenue per Day		\$5,438	\$3,540	1.54	\$3,352	1.62	\$3,423	1.59	\$5,119	1.06
Outpatient Net Revenue per Visit		\$360	\$654	0.55	\$806	0.45	\$558	0.64	\$350	1.03

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$194,058,717	Cash & Cash Equivalents	\$15,337,469	Current Liabilities	\$7,502,373
Less Deductions	\$113,849,436	Net Patient Receivables	\$13,039,250	Long-Term Debt	\$27,841,825
Net Patient Revenue	\$80,209,281	Other Receivables	\$1,888,563	Other Liabilities	\$0
Plus Other Revenue	\$2,216,134			Subtotal	\$35,344,198
Total Revenue	\$82,425,415	Land, Buildings & Equipment (Net)	\$27,758,958		
Less Expenses	\$83,558,734	Other Assets	\$10,798,856	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	\$195,128			Restricted Fund Balance	\$0
Net Income	-\$938,191	Total Assets	\$68,823,096	Total Liabilities & Fund Balance	\$35,344,198